BID OPENING APRIL 30, 2013

3. TANDEM DUMP TRUCKS -- FLEET MANAGEMENT FUNDING -- FLEET MANAGEMENT (Request sent to XX vendors)

RFB #13-0045

| | Qty | Kansas Truck Center | | Wichita Kenworth, Inc | | Roberts Truck Center | |
|--|-----|------------------------|--------------|------------------------------------|--------------|-----------------------------|--------------|
| | | Unit Cost | Ext Cost | Unit Cost | Ext Cost | Unit Cost | Ext Cost |
| 1. Ea, Tandem Dump Trucks | 3 | \$143,188.00 | \$429,564.00 | \$157,041.00 | \$471,123.00 | \$144,589.00 | \$433,767.00 |
| Make / Model | | 2014 Western Star 4700 | | 2014 Kenworth T470/Heil HPT 316 | | 2014 International 7500 SBA | |
| 2. Ea, Operator Manuals | 3 | | \$0.00 | \$450.00 | \$1,350.00 | | \$0.00 |
| 3. Ea, Part Manuals | 3 | | \$0.00 | \$397.00 | \$1,191.00 | \$250.00 | \$750.00 |
| 4. Ea, Repair Manuals | 3 | | \$0.00 | \$397.00 | \$1,191.00 | \$250.00 | \$750.00 |
| 5. Complet Set of diagnostic equipment | 1 | | \$0.00 | | \$1,272.00 | | \$1,599.00 |
| 6. Spreader control diagnostic keyboards | 2 | | \$0.00 | | \$0.00 | | \$0.00 |
| Grand Total | | | \$429,564.00 | | \$476,127.00 | | \$436,866.00 |
| Delivery Date | | 120 days | | | | 90-120 days ARO | |
| Acknowledge Addendum | | Y | | Y | | Y | |
| Hourly Labor Rate | | | | | | | |
| Cost Year 1 | | \$90.00 | | \$93.00 | | \$88.00 | |
| Cost Year 2 | | \$90.00 | | \$98.00 | | \$93.00 | |
| Cost Year 3 | | \$90.00 | | \$103.00 | | \$98.00 | |
| Parts - Cost + Mark-up | | | | | | | |
| Cost Year 1 | | 30% | | 21% | | 22% | |
| Cost Year 2 | | 30% | | 21% | | 22% | |
| Cost Year 3 | | 30% | | 21% | | 22% | |
| Freight charge, pick up and delivery (1-way) | | | | | | | |
| Cost Year 1 | | 20% | | 0% | | 38% | |
| Cost Year 2 | | 20% | | 0% | | 40% | |
| Cost Year 3 | | 20% | | 0% | | 43% | |

BID OPENING APRIL 30, 2013

| | | Doonan Truck & Equipment, | | Doonan Truck & Equipment, | | Doonan Truck & Equipment, | |
|--|-----|---------------------------|---------------|---------------------------|--------------|---------------------------|--------------|
| | Qty | Option 1 | | Option 2 | | Option 3 | |
| | | Unit Cost | Ext Cost | Unit Cost | Ext Cost | Unit Cost | Ext Cost |
| 1. Ea, Tandem Dump Trucks | 3 | \$161,813.00 | \$485,439.00 | \$157,070.00 | \$471,210.00 | \$154,810.00 | \$464,430.00 |
| Make / Model | | | | | | | |
| 2. Ea, Operator Manuals | 3 | | \$0.00 | | \$0.00 | | \$0.00 |
| 3. Ea, Part Manuals | 3 | \$75.00 | \$225.00 | \$75.00 | \$225.00 | \$75.00 | \$225.00 |
| 4. Ea, Repair Manuals | 3 | \$275.00 | \$825.00 | \$275.00 | \$825.00 | \$275.00 | \$825.00 |
| 5. Complet Set of diagnostic equipment | 1 | | \$0.00 | | \$0.00 | | \$0.00 |
| 6. Spreader control diagnostic keyboards | 2 | | \$0.00 | | \$0.00 | | \$0.00 |
| Grand Total | | | \$486,489.00 | | \$472,260.00 | | \$465,480.00 |
| Delivery Date | | 90-150 days | | 90-150 days | | 90-150 days | |
| Acknowledge Addendum | | Y | | Y | | Y | |
| Hourly Labor Rate | | | | | | | |
| Cost Year 1 | | \$95.00 | | \$95.00 | | \$95.00 | |
| Cost Year 2 | | \$97.00 | | \$97.00 | | \$97.00 | |
| Cost Year 3 | | \$99.00 | | \$99.00 | | \$99.00 | |
| Parts - Cost + Mark-up | | | | | | | |
| Cost Year 1 | | 30% | | 30% | | 30% | |
| Cost Year 2 | | 30% | | 30% | | 30% | |
| Cost Year 3 | | 30% | | 30% | | 30% | |
| Freight charge, pick up and delivery (1-way) | | | | | | | |
| Cost Year 1 | | | | 0% | | 0% | |
| Cost Year 2 | | 0% | | 0% | | 0% | |
| Cost Year 3 | | 0% | | 0% | | 0% | |
| No bid | | The Victor I | L Phillips Co | | | | |