## 5. ON-CALL HEATING, VENTILATION AND AIR CONDITIONING SERVICES (HVAC) - FACILITIES DEPARTMENT <u>FUNDING -- FACILITIES DEPARTMENT</u>

(Request for Proposal sent to 47 vendors)

|                              | Knipp Equipment          | Kruse<br>Corporation | P1 Group                   | P&E<br>Commercial<br>Services*        | Professional<br>Mechanical<br>Contractors* | The Waldinger<br>Corp |
|------------------------------|--------------------------|----------------------|----------------------------|---------------------------------------|--|-----------------------|
| Materials Markup             | 30%+Freight              | 25%+Freight          | 20%                        | 30% + Freight                         | 20% + Freight                              | 25%+Freight           |
| 1. Foreman Business Hours    | \$105.00                 | \$77.00              | \$76.00                    | \$75.00                               | \$60.00                                    | \$75.00               |
| 2. Foreman After Hours       | \$157.50                 | \$102.00             | \$98.00                    | \$98.00                               | \$90.00                                    | \$97.50               |
|                              |                          |                      |                            |                                       |  |                       |
| 1. Apprentice Business Hours | \$75.00                  | \$53.00              | \$58.00                    | \$41.00                               | \$55.00                                    | \$31.09               |
| 2. Apprentice After Hours    | \$112.50                 | \$72.00              | \$73.00                    | \$50.00                               | \$75.00                                    | \$39.34               |
|                              |                          |                      |                            |                                       |  |                       |
| 1. Laborer Business Hours    | N/A                      | \$15.00              | \$18.00                    | \$14.00                               | \$15.00                                    | \$15.00               |
| 2. Laborer After Hours       | N/A                      | \$23.00              | \$25.00                    | \$22.00                               | \$22.50                                    | \$22.50               |
|                              |                          |                      |                            |                                       |  |                       |
| Service Call                 | \$50.00                  | \$30.00              | \$35.00                    | \$25.00                               | \$20.00                                    | \$30.00               |
| No Bids                      | Decker &                 | P1 Group             | Kelly &                    | Decker &                              | Dan's Heating &                            | Moody Heating         |
|                              | Mattison Co Inc          |                      | Dawson                     | Mattison Co                           | Cooling                                    | & Air                 |
|                              | Bryan's Heating<br>& Air | Comfort Products     | Specialized<br>Service Co. | Sandifer<br>Engineering &<br>Controls | Becker Brothers<br>Heating                 |                       |

## RFP #12-0133 On Call Contract, No Requisition

On the recommendation of Angee Sisco, on behalf of the Facilities Department, David Spears moved to accept the proposals from P&E Commercial Services and Professional Mechanical Contractors, and establish contract pricing for one (1) year with two one (1) year options to renew. Sara Jantz seconded the motion. The motion passed unanimously.

A review committee comprised of Greg Tuxhorn-Facilities and Angee Sisco-Purchasing evaluated each proposal, negotiated pricing and unanimously agreed on the recommendation. Review considerations included previous work on County projects, available staff to respond to multiple requests simultaneously, in addition to qualifications and expertise as presented in each proposal.

On-call HVAC services may include but are not limited to: preventive maintenance and repair of pneumatic control systems, electronic control system, digital control systems, industrial chillers, and commercial size boilers. Services will be requested under this contract when available facilities staff are unable to address the concern due to limited manpower or lack of experience.

2011 spending on this contract was approximately \$35,000.

\*Rates have been negotiated.