

ITEMS REQUIRING BOCC APPROVAL
 February 2, 2023
 (2 Items)

1. TELESCOPING STEEL SIGN POSTS -- PUBLIC WORKS

FUNDING -- PUBLIC WORKS

(Request sent to 29 vendors)

RFB #22-0090 Contract

			J & A Traffic Products	
Description	Unit of Measure	Quantity	Unit Price	Extended Price
1. 12 Gauge SQ Steel Post- 8' x 1.75" x 1.75"	Each	200	\$26.40	\$5,280.00
2. 12 Gauge SQ Steel Post- 9' x 1.75" x 1.75"	Each	500	\$29.50	\$14,750.00
3. 12 Gauge SQ Steel Anchor- 3' x 2" x 2"	Each	500	\$12.20	\$6,100.00
4. 12 Gauge SQ Steel Anchor- 2.25" x 2.25" x 18"	Each	625	\$8.15	\$5,093.75
5. TBB3A-Z Barricade Brackets (Boxes of 10 ea.)	Box	20	\$8.35	\$167.00
6. Drive Rivets w/washers	Each	4,000	\$0.78	\$3,120.00
Freight Cost			Included	
Grand Total			\$34,510.75	
Days for delivery			21-28 Days	
			National Sign Company	
Description	Unit of Measure	Quantity	Unit Price	Extended Price
1. 12 Gauge SQ Steel Post- 8' x 1.75" x 1.75"	Each	200	\$27.88	\$5,576.00
2. 12 Gauge SQ Steel Post- 9' x 1.75" x 1.75"	Each	500	\$29.59	\$14,795.00
3. 12 Gauge SQ Steel Anchor- 3' x 2" x 2"	Each	500	\$13.42	\$6,710.00
4. 12 Gauge SQ Steel Anchor- 2.25" x 2.25" x 18"	Each	625	\$8.99	\$5,618.75
5. TBB3A-Z Barricade Brackets (Boxes of 10 ea.)	Box	20	\$15.00	\$300.00
6. Drive Rivets w/washers	Each	4,000	\$1.00	\$4,000.00
Freight Cost			Included	
Grand Total			\$36,999.75	
Days for delivery			Approximately 21-28 Days	
			RoadSafe Traffic Systems, Inc.	
Description	Unit of Measure	Quantity	Unit Price	Extended Price
1. 12 Gauge SQ Steel Post- 8' x 1.75" x 1.75"	Each	200	\$36.78	\$7,356.00
2. 12 Gauge SQ Steel Post- 9' x 1.75" x 1.75"	Each	500	\$40.72	\$20,360.00
3. 12 Gauge SQ Steel Anchor- 3' x 2" x 2"	Each	500	\$16.10	\$8,050.00
4. 12 Gauge SQ Steel Anchor- 2.25" x 2.25" x 18"	Each	625	\$9.60	\$6,000.00
5. TBB3A-Z Barricade Brackets (Boxes of 10 ea.)	Box	20	\$105.60	\$2,112.00
6. Drive Rivets w/washers	Each	4,000	\$0.45	\$1,800.00
Freight Cost			\$1,800.00	
Grand Total			\$47,478.00	
Days for delivery			27 Days	
			Technology International, Inc.	
Description	Unit of Measure	Quantity	Unit Price	Extended Price
1. 12 Gauge SQ Steel Post- 8' x 1.75" x 1.75"	Each	200	\$40.34	\$8,068.00
2. 12 Gauge SQ Steel Post- 9' x 1.75" x 1.75"	Each	500	\$47.43	\$23,715.00
3. 12 Gauge SQ Steel Anchor- 3' x 2" x 2"	Each	500	\$9.53	\$4,765.00
4. 12 Gauge SQ Steel Anchor- 2.25" x 2.25" x 18"	Each	625	\$8.95	\$5,593.75
5. TBB3A-Z Barricade Brackets (Boxes of 10 ea.)	Box	20	No Bid	\$0.00
6. Drive Rivets w/washers	Each	4,000	\$1.60	\$6,400.00
Freight Cost			Included	
Grand Total			\$48,541.75	
Days for delivery			Estimated 70 Days	
No Bid			Ad-Craft Signs	Wieland-Wisco Industries, Inc.

On the recommendation of Tammy Culley, on behalf of Public Works, Tim Myers moved to **accept the overall low bid from J & A Traffic Products for an initial purchase of \$34,510.75 and establish contract pricing at the rates above for one (1) year with two (2) one (1) year options to renew.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

The telescoping sign posts are the standard posts that support traffic signs.

Notes:

The total spend for 2022 was \$20,785.00.

Questions and Answers

Brandi Baily: Since it is such a significant price increase, is the quantity that we are expecting to use this year approximately the same quantity that was used last year?

Lynn Packer: Yes, we do have a quantity increase on some of the items and in other cases it is just a unit cost increase. The bases and the eight (8) and nine (9) foot posts have gone up. The nine (9) foot post was \$20.00 just a few years ago and it's \$26.00 now. We have bases that are now coming in at \$12.20 and just a few years ago it was \$8.50 - \$8.75. We saw that big jump last year and it's just continuing. I will say that the vendor who has the apparent low bid, J & A Traffic, has been supplying and has been the low bidder my entire 23 years here I believe. We always get multiple bids but J & A has been a great vendor and they supply what they say they are going to supply in a timely manner.