

**BOCC APPROVAL MARCH 8, 2023**  
**BOARD OF BIDS AND CONTRACTS MARCH 2, 2023**

**2. ON-CALL HEATING, VENTILATION, AND AIR CONDITIONING SERVICES -- VARIOUS DEPARTMENTS**  
**FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 45 vendors)

RFB #23-0010 Contract

		Central Consolidated, Inc.	Dean E. Norris, Inc.	Five Star Mechanical, Inc.
Cost plus percent methodology for all Heating, Ventilation, and Air Conditioning (HVAC) materials OR equipment rental.		20%	15%	30%
Subcontractor		N/A	N/A	17%
<i>A) Foreman/Journeyman</i>				
Business Hours, Monday - Friday, 8:00 am - 5:00 pm	Hour	\$96.00	\$92.00	\$100.00
After Hours	Hour	\$138.00	\$138.00	\$150.00
Sundays & Holidays	Hour	\$180.00	\$184.00	\$200.00
<i>B) Apprentice</i>				
Business Hours, Monday - Friday, 8:00 am - 5:00 pm	Hour	\$83.00	\$85.00	\$85.00
After Hours	Hour	\$107.50	\$127.50	\$127.50
Sundays and Holidays	Hour	\$180.00	\$184.00	\$170.00
<i>C) Helper/Laborer</i>				
Business Hours, Monday - Friday, 8:00 am - 5:00 pm	Hour	\$53.50	\$76.00	\$50.00
After Hours	Hour	\$68.50	\$112.50	\$75.00
Sundays and Holidays	Hour	\$180.00	\$184.00	\$100.00
<i>D) Service Call</i>				
Service Call Charge		\$40.00	\$75.00	\$40.00
		<b>The Waldinger Corporation</b>	<b>Wichita Heating and Air</b>	
Cost plus percent methodology for all Heating, Ventilation, and Air Conditioning (HVAC) materials OR equipment rental.		10%	25%	
Subcontractor		N/A	N/A	
<i>A) Foreman/Journeyman</i>				
Business Hours, Monday - Friday, 8:00 am - 5:00 pm	Hour	\$99.00	\$85.00	
After Hours	Hour	\$153.00	\$128.00	
Sundays and Holidays	Hour	\$198.00	\$120.00	
<i>B) Apprentice</i>				
Business Hours, Monday - Friday, 8:00 am - 5:00 pm	Hour	\$99.00	\$80.00	
After Hours	Hour	\$153.00	\$120.00	
Sundays and Holidays	Hour	\$198.00	\$120.00	
<i>C) Helper/Laborer</i>				
Business Hours, Monday - Friday, 8:00 am - 5:00 pm	Hour	N/A	\$80.00	
After Hours	Hour	N/A	\$120.00	
Sundays and Holidays	Hour	\$198.00	\$120.00	
<i>D) Service Call</i>				
Service Call Charge		\$60.00	\$75.00	
No Bid		CM3, Inc.	Midwest Engineering, Inc.	Piping & Equipment Co., Inc.
		WSM Industries		

On the recommendation of Lee Barrier, on behalf of various departments, Tim Myers moved to **accept all bid submissions at the rates listed above for a contract period of one (1) year with two (2) one (1) year options to renew**. Jennifer Blasi seconded the motion. The motion passed unanimously.

The previous contract offered shoppers only two (2) options for On-Call Heating, Ventilation, and Air Conditioning Services, Dean E. Norris and Central Mechanical Wichita, LLC. Purchasing recommends accepting all the bid submissions in an effort to expand our contract base and offer the shoppers more choices for this service.

During periods of excessive heat the previous summer several a/c units in various facilities experienced breakdowns and shoppers were experiencing delayed responses when attempting to schedule repair services due to having only two (2) vendors on call. Adding more vendors to the On-Call list will offer the shoppers more alternatives when scheduling issues arise.

**Notes:**

The spend for Dean E. Norris in 2022 was \$159,709.89.  
 The spend for Central Mechanical Wichita, LLC in 2022 was \$33,981.54.

**Questions and Answers**

Russell Leeds: It looks like Central Mechanical did not offer a bid this year?

Lee Barrier: Not this year.

Russell Leeds: The pricing varies but it's not dramatic, it doesn't look like across the different vendors bidding on this service.

Lee Barrier: They were fairly close in pricing.

Russell Leeds: As you stated, it provides options in a pretty tight market. It's hard to get contractors and supplies. It gives them options and gets work done quicker.