

**SEDGWICK COUNTY FIRE DISTRICT 1
ITEMS REQUIRING BOCC APPROVAL
October 5, 2023
(2 Items)**

1. 2 EA. CURRENT MODEL 4WD DUAL REAR WHEEL CREW CAB UTILITY BED TRUCKS (SQUAD) – FIRE DISTRICT 1 FUNDING – FIRE DIST. ADMIN.

(Request sent to 100 vendors)

RFB #23-0055 S/C #8000223936

| One Nation Distribution, LLC | | |
|---|-------------------------------------|-----------------------------|
| Description | Unit Cost | Extended Cost |
| 2 EA. Current Model 4WD Dual Rear Wheel Crew Cab Utility Bed Trucks (Squad) | \$129,000.00 | \$258,000.00 |
| Operator's Manual | Included | |
| Total | \$258,000.00 | |
| Make / Model: | Dodge Ram 5500 Tradesman | |
| Order Cut Off Date: | 12/21/2023 | |
| Delivery Date: | Within 45 Days of PO | |
| Rusty Eck Ford, Inc. | | |
| Description | Unit Cost | Extended Cost |
| 2 EA. Current Model 4WD Dual Rear Wheel Crew Cab Utility Bed Trucks (Squad) | \$114,887.00 | \$229,774.00 |
| Operator's Manual | N/C | |
| Total | \$229,774.00 | |
| Make / Model: | 2024 F550 Ford Crew Cab | |
| Order Cut Off Date: | N/A | |
| Delivery Date: | 19-27 Weeks | |
| No Bid | Hatchett Hyundai East | Masters Transportation |
| | Midway Motors of Hutchinson (Chevy) | Orr Nissan of Wichita, Inc. |

On the recommendation of Britt Rosencutter, on behalf of Sedgwick County Fire District 1 (SCFD 1), Tim Myers moved to **accept the low bid from Rusty Eck Ford, Inc. in the amount of \$229,774.00.** Jennifer Blasi seconded the motion. The motion passed unanimously.

A Rescue Squad is a specialized vehicle used for a quicker response to medical events, traffic accidents, minor fires, and other types of fire calls that may not require large amounts of water. This vehicle carries specialized medical equipment, a slip-in pump unit with water for fighting fires, Jaws of Life for extrications, and other types of equipment that may be needed. SCFD 1 utilizes ten (10) of these apparatuses throughout the county.

Notes:

Vehicles being replaced:

| <u>Vehicle #</u> | <u>Year</u> | <u>Make & Model</u> | <u>VIN #</u> | <u>Points</u> | <u>Mileage</u> |
|------------------|-------------|-------------------------|-------------------|---------------|----------------|
| 20651 | 2010 | Ford F550 | 1FDAW5HR5AEA49858 | 18.4pts | 98,094 |
| 20654 | 2013 | Ford F550 | 1FD0W5HT3DEB58685 | 18.8pts | 93,375 |

This is a replacement vehicle. Surplus vehicle will be sold on Purple Wave Auction



Questions and Answers

Russell Leeds: Unit pricing on these is \$114,000.00+. Does that come equipped with rear box? What comes with the truck at a \$114,000.00+ a unit, just so I understand? Cab and chassis?

Brian Richey: Basically what the bid is for is the cab and bed of the truck and then we have to outfit it with all of the equipment that goes on it like the slip-in pump unit, jaws of life, and defibrillators. Any medical equipment will be in excess to that amount.

Russell Leeds: So the bed is mounted whenever you receive the truck?

Brian Richey: That is correct and then we take it from there and outfit the rest of the truck in our shop environment.

Anna Meyerhoff-Cole: The delivery date for One Nation, is that within 45 days of them receiving the purchase order?

Britt Rosencutter: Correct.

Anna Meyerhoff-Cole: So the other, Rusty Eck, has a longer time for delivery date and when you receive these there's additional time to outfit the trucks. Is that a concern? Is there a need to get them faster?

Brian Richey: Well, unfortunately we are at Ford Motor Company's or whoever's mercy. I think we are talking five (5) to six (6) months to get the chassis. I can't remember what exactly the time frame was. We try to have all of the stuff coordinated for what we call just in time but that doesn't always work. For the most part it works out pretty well for us. It has in the past anyway.

Anna Meyerhoff-Cole: We're okay with the 19 to 27 weeks from Rusty Eck because we could get One Nation faster but there's not an urgency?

Brian Richey: There's not an urgency at this point, no.

Brent Rosencutter: Theoretically, we could get it faster from One Nation but also they are not the direct dealer, so they might be giving us a date to the best of their knowledge and it might not be accurate. Plus we do have a strike going on right now with UAW so it is going to slow everything down.

Tim Myers: This is replacing a vehicle that appears to be 13 years old on one and ten (10) on the other?

Brian Richey: That is correct.

Russell Leeds: Mileage appears to be around a 100 thousand and by the time you get these in it will be over that obviously.

Brian Richey: Typically they are in the 100 thousand mile range but furthermore than that it is the idle hours that aren't reflective in the odometer. Most of these trucks have 8,000 to 10,000 hours of operation on them. That's the bigger problem on them more than the mileage.