

BOARD OF BIDS & CONTRACTS
BoCC Meeting Room at 10:00 A.M.
January 30, 2014
(1 Item)

AGENDA ITEMS

- 1. Merchant Services ----- Finance
(Contract)

BOARD OF BIDS AND CONTRACTS JANUARY 30, 2014

**1. MERCHANT SERVICES -- DIVISION OF FINANCE
FUNDING --VARIOUS COUNTY DEPARTMENTS**

(Request for Proposal sent to 16 vendors)

RFP #13-0095

Contract

	Banc of America Merchant Services, LLC, dba Bank of America Merchant Services	Acumen Business Connections, Inc.	Gila LLC, dba Municipal Services Bureau & Gila Group	Forte Payment Systems, Inc.	Paymentus Corporation
Initial Programming Cost					
1. Implementation Fee	\$5,000.00	\$2,090.00	\$0.00	\$0.00	\$0.00
2. Each, Credit Card Terminal	Hypercom T4210-\$375.00	Equinox T4220-\$239.00	QPaxS80-\$249.00	Vx510 POS-\$240.00	ID Tech SecureMag-\$225.00
	VeriFone Vx570-\$450.00	Equinox P1300 Pin Pad-\$99.00		POS MagTek iPad Reader-\$259.00	
	FD100-\$400.00	Equinox M4230 Wireless-\$399.00		POS MagTek Card Reader Dynamag-\$89.00	
	FD400-\$840.00			MagTek iDynamo-\$79.00	
Monthly Costs					
3. Monthly Gateway Access Fee	\$0.00	\$12.00	\$0.00	\$0.00	\$0.00
4. Monthly eCheck Account Maintenance Fee (5 Accounts)	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00
5. Monthly Online Account Reporting Fee (22 Accounts)	\$0.00	\$165.00	\$0.00	\$0.00	\$0.00
6. Monthly Account Maintenance Fee (22 Accounts)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7. Monthly Account Statement Fee (22 Accounts)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Transaction Fees					
8. Credit Card per Transaction Fee*	\$0.08	0.03% + \$0.10	0.22% + \$0.10	0.25% + \$0.12	2.25%
9. eCheck per Transaction Fee	\$0.15	\$0.35	\$0.12	\$0.20	\$0.95
10. Chargeback Fee	\$5.00	\$15.00	\$30.00	\$15.00	\$0.00
11. IVR Fee per Minute	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00
Addendum Acknowledged	Yes	No	No	Yes	No

BOARD OF BIDS AND CONTRACTS JANUARY 30, 2014

	Priority Payment Systems	Kubra Data Transfer, Ltd.	Point and Pay, LLC dba Point & Pay	INTRUST Bank, NA	Information Network of Kansas, Inc.
Initial Programming Cost					
1. Implementation Fee	\$250.00	\$0.00	\$0.00	\$135.00	\$0.00
2. Each, Credit Card Terminal	Dejavoo V9-\$199.99	VeriFone VX 520 DM-\$500.00	MagTek Magnesafe Encrypted Card Swipe-\$100.00	VeriFone Vx510 Dual Communication-\$250.00	MagTek Dynamag USB Secure Card Reader-\$62.50
		Magnetic Strip Card Reader-\$100	MagTek IPAD-\$295.00		
			4G Tablet-\$300.00		
Monthly Costs					
3. Monthly Gateway Access Fee	\$0.00	\$0.00	\$0.00	\$100.00	\$0.00
4. Monthly eCheck Account Maintenance Fee (5 Accounts)	\$112.50	\$0.00	\$0.00	\$250.00	\$0.00
5. Monthly Online Account Reporting Fee (22 Accounts)	\$0.00	\$0.00	\$0.00	\$110.00	\$0.00
6. Monthly Account Maintenance Fee (22 Accounts)	\$110.00	\$0.00	\$0.00	\$0.00	\$0.00
7. Monthly Account Statement Fee (22 Accounts)	\$220.00	\$0.00	\$110.00	\$0.00	\$0.00
Transaction Fees					
8. Credit Card per Transaction Fee*	0.10% + \$0.05	\$0.145	\$0.25	0.14%	2.50%
9. eCheck per Transaction Fee	\$0.11	\$0.10	\$0.20	\$0.10	\$1.25
10. Chargeback Fee	\$12.00	\$0.00	\$10.00	\$15.00	\$0.00
11. IVR Fee per Minute	NA	\$0.295	\$1.00	NA	NA
Addendum Acknowledged	Yes	Yes	Yes	Yes	Yes
NO BID	Govolution, LLC				

BOARD OF BIDS AND CONTRACTS JANUARY 30, 2014

On behalf of the Division of Finance, recommend to **accept the best proposal from Banc of America Merchant Services, LLC, dba Bank of America Merchant Services (BOA), establish contract pricing on the rates listed above and execute a three (3) year contract, with two (2) one (1) year options to renew.**

A review committee comprised of Greg Gann, Greg Faber-DIO, Jeremy Gibbs, Nancy Rausch, Debbie Rogers-Treasurer's Office, Sara Jantz, Brandi Bailey-Finance and Kara Kingsley-Purchasing, evaluated all proposals, shortlisted and interviewed four vendors (BOA, Forte Payment Systems, Inc., Acumen Business Connections, Inc., and Kubra Data Transfer, Ltd.) and agreed that BOA has the best approach to address the County's needs. The services offered are user-friendly, have the greatest flexibility and reporting capabilities and are cost efficient. In addition, references were contacted and each reported a high level of satisfaction with their services. BOA currently holds the State of Kansas contract for credit card acceptance program and lease equipment purchase.

Merchant Services allow constituents the ability to make payments for Sedgwick County services via over-the-counter credit/debit card, internet check or internet credit/debit card transactions. The proposal as chosen will offer a new service, Interactive Voice Response (IVR). IVR will allow constituents the option to make payments via telephone.

*Price will also include Interchange Fees. Each Interchange level has an associated Interchange Fee that is established by MasterCard, Visa and Discover Network. The amount of the Interchange Fee will depend on the type of transaction and the Interchange level at which the transaction is ultimately processed.