ITEMS REQUIRING BOCC APPROVAL
1 ITEM

1. MEDICAL BILLING SOFTWARE -- EMERGENCY MEDICAL SERVICES
   FUNDING -- COMCARE
   (request sent to 67 vendors)

RFP #13-0111   Contract

	Advanced Data Processing, Inc. dba Intermedix*	ImageTrend, Inc.*	TriTech Software Systems	ZOLL Data Systems, Inc.	Speridian Technologies, LLC
1. Billing software base application, modules and concurrent licensing for seven (7) users	1.15% of net collections or $3.50/account	$20,000.00 initial $60,000 annually**	**$47,465.00**	$120,092.50	$322,848.00
2.Implementation	included	$2,500.00	**included**	$12,000.00	$2,500.00
3. Training	included	$2,000.00	**$5,000.00**	included	$15,576.00
4.Travel Expenses	included	$1,500.00	**included**	$3,500.00	included
5. Initial Year Support and Maintenance	included	included	**$8,725.00**	$23,230.00	$14,160.00
6. Initial System Cost	$0.00	$86,000.00	**$61,190.00**	$158,822.50	$355,084.00
7. Annual Support and Maintenance- four (4) additional years	included	included	**$8,725.00/year $34,900.00**	$23,230.00/year $92,920.00	$14,160.00/year $56,640.00
Total five (5) year system cost	1.15% of net collections or $3.50/ account	$326,000.00	**$96,090.00**	$251,742.50	$411,724.00
Additional Fees					
Statements-printing, postage and initial page	$0.60 per account	included	**included**	included	included
Notice of privacy policy-printing, postage and initial page	$0.60 per account	included	**included**	included	included
Statements-additional pages	$0.14 per page	included	**included**	included	included
No Bid	Medical Practice Solutions, Inc	Management Services Network, LLC	Affiliated Professional Services, LLC	Accuclaim Medical Billing Outsource	

On the recommendation of Kim Evans, on behalf of COMCARE, Tim Kaufman moved to **accept the proposal from TriTech Software Systems, with an initial system cost of $61,190.00 and a maintenance agreement for four (4) additional years at $8,725.00 per year for a grand total of $96,090.00.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A review committee comprised of Roger Clark, Tracy Lolley and Kathy Wegner-COMCARE and Kimberly Evans-Purchasing reviewed the responses and selected TriTech Software Systems to provide a demonstration of their solution. EMS staff also attended the demo and reviewed the proposal responses. It was unanimously agreed by all members of the review committee that TriTech Software Systems met all the requirements of the RFP and offered the best overall solution.

Sedgwick County EMS processes about 35,000 claims annually.

*Indicates a hosted solution where the application software is hosted and accessed off-site. A requirement of the RFP was an on-site solution.
**Based on 30,000 claims per year.