

**BOARD OF BIDS & CONTRACTS**  
**BoCC Meeting Room at 10:00 a.m.**

**March 27, 2015**  
**(5 Items)**

**AGENDA ITEMS**

1. Tender/Pumper Truck -----Sedgwick County Fire District #1
2. Bridge Improvements-----Public Works
3. Police Tahoe SUV-----Fleet Management
4. Gas Chromatograph/Mass Spectrometer-----Regional Forensic Science Center
5. Financial Advisory Services -----Division of Finance

**BOARD OF BIDS AND CONTRACTS MARCH 26, 2015**

**1. TENDER/PUMPER TRUCK -- SEDGWICK COUNTY FIRE DISTRICT #1  
FUNDING -- FIRE DISTRICT ADMINISTRATION**

(Request sent to 58 vendors)

RFP #15-0005 SC 8000059903

	MaxFire	<b>Pierce Manufacturing, Inc.</b>	Toyne, Inc.	Danko Emergency Equipment	Emergency Fire Equipment, Inc.
Manufacturer	Rosenbauer South Dakota	<b>Pierce Manufacturing, Inc.</b>	Toyne, Inc.	Smeal Fire Apparatus	Spartan ERV
Tender/Pumper Truck	\$340,427.00	<b>\$388,979.00</b>	\$344,045.00	\$415,313.00	\$341,859.00
Delivery Date	325 days after receipt of contract	<b>12/30/15 or sooner</b>	12/30/2015	12/30/15 (ARO 3/11/15)	330 days ARO
Acknowledge Addenda	Yes	<b>Yes</b>	Yes	Yes	Yes
Bid Bond	Yes	<b>Yes</b>	Yes	Yes	Yes
No bid	Life Line Emergency Vehicles		Emergency Vehicle Sales of Missouri, Inc. dba Emergency Services Supply		Hays Fire and Rescue
	Ferrara Fire Apparatus, Inc.	U.S. Ambulance Corporation	Precision Fire Apparatus	American Response Vehicles	

On behalf of Sedgwick County Fire District #1 (SCFD), recommend to **accept the best proposal from Pierce Manufacturing, Inc in the amount of \$388,979.00.**

A committee comprised of Battalion Chief Douglas Williams, Fire Captain Ray Hensley, Fire Captain Darin House, Fire Lieutenant Tom Richardson, Firefighter Calvin Flores, Firefighter Chris Roberts, Master Fire Mechanic Brian Richey - SCFD and Gunda Angelica - Purchasing. Pierce Manufacturing, Inc. and Toyne, Inc. were short listed due to meeting the required delivery date. Toyne Inc., does not have a factory service center; warranty and other repairs are handled through an outside vendor. Toyne, Inc. did not meet specifications.

Pierce Manufacturing, Inc. agrees to pay liquidated damages for each day after 12/30/15. Predicated on receiving the chassis from Freightliner in October.

Specifications not met by Toyne, Inc.:

1. Rear axle ratio does not meet minimum specification of 68 mph.
2. Air dryer by Wabco was not included. SCFD uses and stocks parts for Wabco.
3. Tow hooks are not chrome as specified.
4. The electric design proposed has a higher failure rate than the side tank dump valves specified.
5. Hose bed width does not meet minimum hose carrying capability.
6. Beavertail style is a functionality issue when trying to get to the top of the apparatus.

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7. The electric air pump shift failure rate is higher on the Toyne response in comparison to the Air/Air operated version specified.
8. Pump and Gauge panel included stainless steel panels which reflect sunlight into the eyes of personnel, black finish was specified.
9. Gauges are not liquid filled to reduce needle bounce.
10. Brand proposed includes vinyl liner, not a high performance liner and a two (2) year warranty. Brand specified includes a high performance Hypalon vinyl and carry's a lifetime warranty against defects in any seam of the liner and metal structural framework.
11. Camera System warranty: Not as Specified: 12 months warranty, (54 Month Specified)

### Specifications not met by MaxFire:

Did not meet delivery date

1. Service facility is not within 6 hours of normal driving time
2. Not as specified, Not stainless steel and larger in dimension
3. Not as specified. No 9" re-enforcement
4. Tow Hooks. Not as specified, painted and not plated as specified
5. Not as specified, mounted in console between seats which creates a safety problem
6. Not as specified
7. Does not meet specification: have had severe issue's with proposed design which had significant cost associated with repairs that had to be done in South Dakota
8. Not as specified, vinyl and not high performance rubber liner

### Specifications not met by Emergency Fire Equipment, Inc.:

Did not meet delivery date

1. Bumper: Not as specified, has extended length
2. Emergency Switch Panel: Not in specified location
3. Fold-a-Tank Rack: Not as specified: Model and manufacturer not as specified
4. Not as specified: No information provided
5. Intake Relief Valve: Not as specified: Model and manufacturer not as specified
6. Electronic Siren: Not in specified location
7. Cab Roof Lightbar: No lightbar specified
8. Camera System warranty: Not as Specified: 12 months warranty, (54 Month Specified)

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**2. BRIDGE IMPROVEMENTS -- PUBLIC WORKS  
FUNDING -- B470 183RD ST W**

(Request sent to six vendors)

RFB #15-0023 SC# 8000060760

Engineer's Estimate: \$588,441.50	<b>King Construction Company, Inc.</b>	L & M Contractors, Inc.	Bridges, Inc.	Dondlinger & Sons Construction Co., Inc.
Bridge on 183rd St. W. between Central and 13th St. N.	<b>\$388,932.48</b>	\$428,690.98	\$458,921.00	\$447,493.33
Bid bond	<b>Yes</b>	Yes	Yes	Yes
Acknowledge addendum	<b>Yes</b>	Yes	Yes	Yes
No Bid	Deltek Systems		Wildcat Construction Co., Inc	

On behalf of Public Works, recommend to accept the low bid from **King Construction Company, Inc.,**  
**in the amount of \$388,932.48.**

This project includes bridge improvements, grading, surfacing, signing, seeding and guardrail.

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**3. POLICE TAHOE SUV -- FLEET MANAGEMENT  
FUNDING -- CHEVY TAHOE/CHEVY TAHOE 2 WHEEL DRIVE**

(State of Kansas - Joint Governmental Purchase)

#15-2014 SC #8000060185

	Qty	Don Hattan Chevrolet, Inc.	
		Unit Price	Extended Price
1. Each, 4WD Tahoe police pursuit vehicle	5	<b>\$32,353.10</b>	<b>\$161,765.50</b>
2. Each, 2WD Tahoe police pursuit vehicle	4	<b>\$29,549.15</b>	<b>\$118,196.60</b>
Total			<b>\$279,962.10</b>

On behalf of Fleet Management, recommend to utilize the State of Kansas contract number 39321 with Don Hattan Chevrolet, Inc. in the amount of \$279,962.10.

These are replacement vehicles for the Sheriff's Office, surplus will be sold on Purple Wave, Inc.

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**4. GAS CHROMATOGRAPH/MASS SPECTROMETER -- REGIONAL FORENSIC SCIENCE CENTER  
FUNDING -- RFSC EQMASS SPECT**

(Request sent to 20 vendors)

RFB #15-0025 #8000060925

	PerkinElmer Health Sciences, Inc.	Agilent Technologies, Inc.	QA Group, LLC dba Quantum Analytics	Shimadzu Scientific Instruments, Inc.	Thermo Electron North America, LLC (Option 1)	Thermo Electron North America, LLC (Option 2)
1. Gas chromatograph	\$16,273.40	\$92,036.00	\$24,172.40	\$62,881.28	<b>\$16,133.89</b>	\$15,289.50
Manufacturer and model	PerkinElmer Clarus 680GC	Agilent 7890B	Agilent 7890B GC, 7693A autoinjector, 7693A tray	Shimadzu GC-2010 Plus	<b>Thermo Scientific Trace 1310 GC</b>	Thermo Scientific Trace 1300 GC
2. Mass spectrometer	\$43,035.60	included	\$54,585.70	included	<b>\$44,454.00</b>	\$38,276.00
Manufacturer and model	PerkinElmer Clarus SQ8S	Agilent 5977A	Agilent 5977A MSD/DS bundle, G3397B ion gauge, NIST library	Shimadzu QP-2010 SE	<b>Thermo Scientific ISQ LT</b>	Thermo Scientific ISQ QD
3. PC bundle	\$480.00	included	included	included	<b>included</b>	included
4. LaserJet printer	\$506.00	included	included	included	<b>\$510.54</b>	\$510.54
5. License	(left blank)	included	included	included	<b>\$2,039.40</b>	\$2,039.40
6. Installation fee	\$2,616.00	included	\$2,112.90	included	<b>included</b>	included
7. Shipping and handling	\$1,007.01	included	included/ misc. \$789.65	included	<b>\$325.00</b>	\$325.00
Total	\$63,918.01	\$92,036.00	\$81,660.65	\$62,881.28	<b>\$63,462.83</b>	\$56,440.44
Options						
1. Extended warranty	\$28,492.80	\$8,052.00 for year 2	\$5,848.20 - 2 yr \$11,450.16 - 3 yr \$16,990.56 - 4 yr \$22,407.84 - 5 yr	\$5,900.00 per year	\$7,461.60, 2-day on-site training \$4,365.00	\$6,427.20, 2-day on-site training \$4,365.00
2. Trade-in allowance for HP 5972 GC/MS	N/A	\$23,009.00 (included in price above)	included in pricing above	\$9,150.00 (not included in price above)	<b>\$37,266.95 (included in price above)</b>	\$39,010.55 (included in price above)
No bid	Dave Allert Co.	Phenomenex, Inc.		Waters Technologies Corporation		

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On behalf of the Regional Forensic Science Center, recommend to **accept the low responsive bid from Thermo Electron North America, LLC (Option 1) in the amount of \$63,462.83.**

Thermo Electron North America, LLC (Option 1) provided a higher grade Gas Chromatograph (GC) than what was provided for, in their Option 2. The higher grade GC has a self-contained electronic control pad and monitor built into it, Option 2 does not. This enhancement will allow for the capability of self-diagnostics on the GC portion of the system and allow staff to troubleshoot. Option 2 would require suspension of use and a service call to an engineer to come on-site to address the issue.

A Gas Chromatograph/Mass Spectrometer is used for detection and identification of drugs in blood, tissue (such as brain and liver) and urine specimens. This information is used to assist in the determination of cause of death in our coroner cases and for investigation and prosecution of driving under the influence of drug cases.

### Note:

The Shimadzu Scientific Instruments, Inc. bid does not meet the required specifications, especially on the Mass Spectrometer (MS) side of the instrumental platform. The high performance of the MS is critical for the generation of the highest quality of data required for our casework. In the court system, any perceived inferior performance of laboratory equipment may be problematic.

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**5. FINANCIAL ADVISORY SERVICES -- DIVISION OF FINANCE**

**FUNDING -- DIVISION OF FINANCE**

(Request sent to 73 vendors)

RFP #15-0014 Contract

	Citycode Financial LLC			Springsted Incorporated		
	Fee Per Transaction		Rate Per \$1,000 Issued	Fee Per Transaction		Rate Per \$1,000 Issued
<b>Note Sales</b>						
	65% of General Obligation Bond Sales schedule		n/a	\$5,000.00		n/a
<b>General Obligation Bond Sales</b>						
1. < \$10,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$7,500.00	plus	\$1.00 per \$1,000.00
2. \$10,000,001 - \$25,000,000 par value:	\$20,000.00	plus	\$1.00 per \$1,000.00	n/a		\$0.50 per \$1,000.00
3. \$25,000,001 - \$50,000,000 par value:	\$35,000.00	plus	\$0.50 per \$1,000.00	n/a		\$0.30 per \$1,000.00
4. > \$50,000,000 par value:	\$47,500.00	plus	\$0.25 per \$1,000.00	n/a		to be negotiated
<b>Special Assessment Bond Sales</b>						
1. < \$10,000,000 par value:	\$15,000.00	plus	\$1.00 per \$1,000.00	\$7,500.00	plus	\$1.00 per \$1,000.00
2. > \$10,000,000 par value:	\$25,000.00	plus	\$1.00 per \$1,000.00	n/a		\$0.50 per \$1,000.00
<b>Refunding Bond Sales</b>						
1. < \$10,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$7,500.00	plus	\$1.00 per \$1,000.00
2. \$10,000,000 - \$25,000,000 par value:	\$20,000.00	plus	\$1.00 per \$1,000.00	n/a		\$0.625 per \$1,000.00
3. > \$25,000,000 par value	\$35,000.00	plus	\$0.50 per \$1,000.00	n/a		\$0.375 per \$1,000.00
<b>Public Building Commission Bond Sales</b>						
1. < \$10,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$7,500.00	plus	\$1.00 per \$1,000.00
2. \$10,000,001 - \$25,000,000 par value:	\$20,000.00	plus	\$1.00 per \$1,000.00	n/a		\$0.50 per \$1,000.00
3. \$25,000,001-\$50,000,000 par value:	\$35,000.00	plus	\$0.50 per \$1,000.00	n/a		\$0.30 per \$1,000.00
4. > \$50,000,000 par value	\$47,500.00	plus	\$0.25 per \$1,000.00	n/a		to be negotiated
<b>Housing Bond Sales:</b>						
1. < \$10,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$7,500.00	plus	\$1.00 per \$1,000.00
2. \$10,000,001 - \$25,000,000 par value:	\$20,000.00	plus	\$1.00 per \$1,000.00	n/a		\$0.50 per \$1,000.00
3. \$25,000,001 - \$50,000,000 par value:	\$35,000.00	plus	\$0.50 per \$1,000.00	n/a		\$0.30 per \$1,000.00
4. > \$50,000,000 par value	\$47,500.00	plus	\$0.25 per \$1,000.00	n/a		to be negotiated



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	Public Financial Management, Inc.			Columbia Capital Management, LLC		
	Fee Per Transaction		Rate Per \$1,000 Issued	Fee Per Transaction		Rate Per \$1,000 Issued
<b>Note Sales</b>						
	\$16,000.00		n/a	\$13,175.00		n/a
<b>General Obligation Bond Sales</b>						
1. < \$10,000,000 par value:	\$18,000.00		n/a	\$18,250.00		n/a
2. \$10,000,001 - \$25,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$18,250.00	plus	\$0.95 per \$1,000.00
3. \$25,000,001 - \$50,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$32,500.00	plus	\$0.45 per \$1,000.00
4. > \$50,000,000 par value:	\$50,000.00		n/a	\$43,750.00	plus	\$0.25 per \$1,000.00
<b>Special Assessment Bond Sales</b>						
1. < \$10,000,000 par value:	\$18,000.00		n/a	\$21,350.00		n/a
2. > \$10,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$21,350.00	plus	\$1.00 per \$1,000.00
<b>Refunding Bond Sales</b>						
1. < \$10,000,000 par value:	\$18,000.00		n/a	\$21,350.00		n/a
2. \$10,000,000 - \$25,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$21,350.00	plus	\$1.00 per \$1,000.00
3. > \$25,000,000 par value	\$50,000.00		n/a	\$36,350.00	plus	\$0.35 per \$1,000.00
<b>Public Building Commission Bond Sales</b>						
1. < \$10,000,000 par value:	\$18,000.00		n/a	\$21,350.00		n/a
2. \$10,000,001 - \$25,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$21,350.00	plus	\$1.00 per \$1,000.00
3. \$25,000,001-\$50,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$36,350.00	plus	\$0.50 per \$1,000.00
4. > \$50,000,000 par value	\$50,000.00		n/a	\$48,850.00	plus	\$0.35 per \$1,000.00
<b>Housing Bond Sales:</b>						
1. < \$10,000,000 par value:	\$18,000.00		n/a	\$32,500.00		n/a
2. \$10,000,001 - \$25,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$32,500.00	plus	\$0.50 per \$1,000.00
3. \$25,000,001 - \$50,000,000 par value:	\$10,000.00	plus	\$1.00 per \$1,000.00	\$40,000.00	plus	\$0.50 per \$1,000.00
4. > \$50,000,000 par value	\$50,000.00		n/a	\$52,500.00	plus	\$0.375 per \$1,000.00

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	Piper Jaffray and Co			Central States Capital Markets, LLC		
	Fee Per Transaction		Rate Per \$1,000 Issued	Fee Per Transaction		Rate Per \$1,000 Issued
<b>Note Sales</b>						
	n/a		n/a	n/a		\$0.50 per \$1,000.00
<b>General Obligation Bond Sales</b>						
1. < \$10,000,000 par value:	\$30,000.00		n/a	\$10,000.00 min.	or	\$1.00 per \$1,000.00
2. \$10,000,001 - \$25,000,000 par value:	\$35,000.00		n/a	\$12,500.00 max.	or	\$0.50 per \$1,000.00
3. \$25,000,001 - \$50,000,000 par value:	\$40,000.00		n/a	\$20,000.00 max.	or	\$0.40 per \$1,000.00
4. > \$50,000,000 par value:	\$45,000.00		n/a	n/a		\$0.25 per \$1,000.00
<b>Special Assessment Bond Sales</b>						
1. < \$10,000,000 par value:	\$30,000.00		n/a	\$12,500.00 min.	or	\$1.25 per \$1,000.00
2. > \$10,000,000 par value:	\$40,000.00		n/a	n/a		\$0.50 per \$1,000.00
<b>Refunding Bond Sales</b>						
1. < \$10,000,000 par value:	\$30,000.00		n/a	\$10,000.00 min.	or	\$1.00 per \$1,000.00
2. \$10,000,000 - \$25,000,000 par value:	\$35,000.00		n/a	\$12,500.00 max.	or	\$0.50 per \$1,000.00
3. > \$25,000,000 par value	\$40,000.00		n/a	n/a		\$0.40 per \$1,000.00
<b>Public Building Commission Bond Sales</b>						
1. < \$10,000,000 par value:	\$30,000.00		n/a	\$12,500.00 min.	or	\$1.25 per \$1,000.00
2. \$10,000,001 - \$25,000,000 par value:	\$35,000.00		n/a	\$18,750.00 max.	or	\$0.75 per \$1,000.00
3. \$25,000,001-\$50,000,000 par value:	\$40,000.00		n/a	\$32,500.00 max.	or	\$0.65 per \$1,000.00
4. > \$50,000,000 par value	\$45,000.00		n/a	n/a		\$0.50 per \$1,000.00
<b>Housing Bond Sales:</b>						
1. < \$10,000,000 par value:	\$40,000.00		n/a	\$12,500.00 min.	or	\$1.25 per \$1,000.00
2. \$10,000,001 - \$25,000,000 par value:	\$45,000.00		n/a	\$18,750.00 max.	or	\$0.75 per \$1,000.00
3. \$25,000,001 - \$50,000,000 par value:	\$50,000.00		n/a	\$32,500.00 max.	or	\$0.65 per \$1,000.00
4. > \$50,000,000 par value	\$55,000.00		n/a	n/a		\$0.50 per \$1,000.00

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No Bid	George K. Baum & Company	Echo Financial Products, LLC	HR Performance Solutions	REEF Solutions First, LLC	Prism Municipal Advisors, LLC
	Ehlers Inc	AMKO Advisors	Morgan Stanley Smith Barney, LLC	Municipal Solutions, Inc	Edward Jones & Company
	ComCap Advisors, A Division of Community Capital				

On behalf of the Division of Finance, recommend to **accept the best proposal from Springsted Incorporated at the contracted rates listed above effective through December 31, 2015 with two (2) additional one (1) year options to renew.**

Chris Chronis - CFO, Rick Durham - Deputy CFO and Joe Thomas - Purchasing reviewed and evaluated submitted proposals based on qualifications, experience and costs. The committee unanimously agreed that Springsted Incorporated offered the best proposal based on their 12 years of experience with issuing bond and short-term notes for Sedgwick County, proven expertise and competitive cost structure.

Central States Capital Markets, LLC offered a more competitive cost structure, however the references they provided shows that their past experiences with bond issues were of a relatively smaller dollar value when compared to the county's historical issuances.