

**BOARD OF BIDS AND CONTRACT NOVEMBER 9, 2016**

**ITEMS REQUIRING BOCC APPROVAL  
(4 ITEMS)**

**1. EXTRICATION TOOLS -- SEDGWICK COUNTY FIRE DISTRICT #1 (SCFD)  
FUNDING -- EXTRICATION TOOLS/FIRE DISTRICT ADMINISTRATION**

(Request sent to 68 vendors)

RFB #16-0089 SC#8000095578

	Qty	Conrad Fire Equipment		Okie Extrication	
		Unit Price	Ext. Price	Unit Price	Ext. Price
Manufacturer		Holmatro		TNT Rescue Systems	
1. Heavy Duty Cutter	1	\$3,049.66	\$3,049.66	<b>\$4,495.00</b>	<b>\$4,495.00</b>
2. Heavy Duty Spreader	1	\$3,592.91	\$3,592.91	<b>\$5,795.00</b>	<b>\$5,795.00</b>
3. 6.5 hp Accelerator Simo-Pump with Wheeled Roll Cage	1	\$5,071.77	\$5,071.77	<b>\$5,600.00</b>	<b>\$5,600.00</b>
4. Two-Stage 50" Ram	1	\$2,496.16	\$2,496.16	<b>\$3,750.00</b>	<b>\$3,750.00</b>
5. Standard/Single Hot Swap Coupler Extension Hoses	2	\$506.85	\$1,013.70	<b>\$800.00</b>	<b>\$1,600.00</b>
6. Flat Face Male Couplers to single point hot swap female coupler changeover pigtail for use with High Pressure (10,500 PSI)	1	\$291.38	\$291.38	<b>\$600.00</b>	<b>\$600.00</b>
7. Flat Face Female Couplers to single point hot swap female coupler changeover pigtail for use with High Pressure (10,500 PSI)	1	\$291.38	\$291.38	<b>\$500.00</b>	<b>\$500.00</b>
Freight			\$400.00	<b>included</b>	<b>included</b>
<b>Grand Total</b>			<b>\$16,206.96</b>		<b>\$22,340.00</b>
No Bids			LeisurePro, Inc.	Immediate Response	
			Special Service and Supply,	Roberson Fire and Safety,	
			Weis Fire & Safety	Danko Emergency	
			Southeastern Emergency	Hansen Marine Engineering,	

On behalf of the Sedgwick County Fire District #1 (SCFD), Tim Kaufman moved to **accept the overall low responsive bid from Okie Extrication in the amount of \$22,340.00 and establish contract pricing for one (1) year, with two (2) - one (1) year options to renew.** Sara Jantz seconded the motion. The motion passed unanimously.

All bid responses were reviewed based on experience, qualifications and the ability to provide equipment meeting the bid specifications.

Conrad Fire Equipment did not meet the bid specifications on the following items:

1. A 6.5 hp Simo-Pump was specified. A 3.0 hp Simo-Pump was bid.
2. The Heavy Duty Cutter did not meet minimum opening requirements by 10%.
3. Holmatro "Core" technology, which is a proprietary connection system, that does not work with the current dual hose system used by SCFD. Warranty on the Holmatro hoses would be void if not used with original Holmatro equipment and parts.
4. The hose reels on our existing apparatus would need to be replaced as current reels are not interchangeable with Holmatro hoses.
5. The "hot swap" coupler with pigtails is not compatible with current equipment. This is critical as most car accidents require more than one set of extrication tools.

## **BOARD OF BIDS AND CONTRACT NOVEMBER 9, 2016**

### *Questions and Answers*

David Spears asked: "Is this a replacement for an existing one that is no longer useable or is this just an extra one now?"

Kristen McGovern answered: "This is a replacement."

Sara Jantz asked: "I see we sent this out to sixty-eight (68) vendors and only received two (2) responses. Do you know why we have received so few responses?"

Kristen McGovern answered: "After contacting various vendors who did not provide a bid, the specifications could be met but not priced competitively. So they chose not to submit a bid."

Jennifer Dombaugh asked: "Have we purchased from this vendor before?"

Kristen McGovern answered: "Yes."

**BOARD OF BIDS AND CONTRACTS NOVEMBER 9, 2016**

**2. IT INFRASTRUCTURE UPGRADE SOLUTION -- DISTRICT COURT INFORMATION TECHNOLOGY (DCIT)  
FUNDING -- COURT TECHNOLOGY**

(Joint Governmental Purchase GSA GS-35F-303DA)

#16-2039 S/C #8000097351

	<b>Ramsys Storage Solutions</b>
Scale Computing HC1150Z Cluster, switches and cabling, includes one (1) year 24/7 support.	<b>\$41,015.00</b>
Implementation, Training and Data Migration	<b>\$6,765.00</b>
Initial Purchase Total	<b>\$47,780.00</b>
Four (4) years 24/7 maintenance support (estimated)	<b>\$5,934.00/year</b> <b>\$23,736.00</b>
Grand Total	<b>\$71,516.00</b>

On behalf of DCIT, David Spears moved to **accept the quote from Ramsys Storage Solutions for an initial purchase of \$47,780.00 and establish annual maintenance and support pricing at the estimated rates listed for years two (2) through five (5) for an estimated grand total of \$71,516.00.** Tim Kaufman seconded the motion. The motion passed with Jennifer Dombaugh abstaining from voting.

This solution will provide hardware, software and implementation services to migrate the current server infrastructure to a virtualized solution. A virtualized environment is much more cost effective and provides greater efficiencies in storage space and application performance.

***Questions and Answers***

Sara Jantz asked: "This is part of a joint government purchase, so we didn't go out to bid for that?"

Kimberly Evans answered: "Correct. It's on a GSA contract, which is competitively bid."

**BOARD OF BIDS AND CONTRACTS NOVEMBER 9, 2016**

**3. ON-CALL PRESS PRINTING SERVICES -- OPERATION SUPPORT SERVICES**

**FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 48 vendors)

RFB #16-0072 Contract

Line Item	Description	Estimated Quantity (annual)	City Print, Inc.	Quik Print	Valley Offset Printing, Inc.*	Envision Print
Unit Price (per 1,000) Virgin Stock						
<b>LETTERHEAD</b>						
1	Four (4) color logo letterhead, shell only Paper-8 ½ X 11, white, 24#, 25% cotton, laser imaging Logo: Four (4) color process-cyan, magenta, yellow, black.	100,000	<b>\$64.50</b>	\$64.25	\$48.66	No bid
2	Letterhead stationary using printed shells (Specifications as item 1).	Text ink:				
		Black 21,500	<b>\$38.00</b>	\$40.00	\$24.50	No bid
		1-color 27,700	<b>\$42.00</b>	\$55.00	\$25.20	No bid
		2-color 1,500	<b>\$57.00</b>	\$70.00	\$97.00	No bid
3	Letterhead stationary no shells Paper - 8 ½ x 11, white, 20#, 25% cotton laser imaging.	Text ink:				
		Black 10,000	<b>\$52.00</b>	\$90.00	\$56.00	No bid
		2-color 5,000	<b>\$68.00</b>	\$120.00	\$75.00	No bid
4	Letterhead stationary no shells Paper - 8 ½ x 11, white, 20#.	Text ink:				
		Black 10,000	<b>\$17.50</b>	\$50.00	\$28.90	No bid
		1-color 25,000	<b>\$19.00</b>	\$65.00	\$31.50	No bid
		2-color 10,000	<b>\$25.00</b>	\$80.00	\$33.90	No bid
<b>ENVELOPES</b>						
5	Logo Only Size/Paper-#10, 24#, white, 25% cotton logo	Text ink: Four (4) color process-cyan, magenta, yellow, black 30,000	<b>\$149.85</b>	\$149.50	\$100.00	No bid
6	Letterhead envelopes using printed shells (as specified in item 5).	Text ink:				
		1-color 10,000	<b>\$30.00</b>	\$55.00	\$25.10	No bid

**BOARD OF BIDS AND CONTRACTS NOVEMBER 9, 2016**

7	Size/paper: #10, 24#, white, regular	Text ink:				
		Black 100,000				
		1 side	<b>\$36.20</b>	\$54.00	\$31.28	\$96.00
		2 sides	<b>\$40.70</b>	\$78.00	\$34.88	\$138.00
		1 color 100,000				
		1 side	<b>\$36.20</b>	\$63.00	\$32.94	\$102.00
		2 sides	<b>\$40.70</b>	\$87.00	\$35.84	\$145.00
		2 color 5,000				
		1 side	<b>\$50.00</b>	\$72.00	\$56.00	\$116.00
2 sides	<b>\$57.00</b>	\$108.00	\$79.00	\$165.00		
8	Size/paper: #10, 24#, white, window	Text ink:				
		Black 250,000				
		1 side	<b>\$38.50</b>	\$57.00	\$29.52	\$96.00
		2 sides	<b>\$43.20</b>	\$81.00	\$31.52	\$138.00
		1 color 125,000				
		1 side	<b>\$38.50</b>	\$66.00	\$29.86	\$102.00
		2 sides	<b>\$43.20</b>	\$90.00	\$31.86	\$145.00
		2 color 5,000				
		1 side	<b>\$53.00</b>	\$75.00	\$58.40	\$116.00
2 sides	<b>\$60.00</b>	\$111.00	\$81.00	\$165.00		
9	Size/paper: #10, 24#, white, regular, simple seal	Text ink:				
		Black				
		one side 10,000	<b>\$66.82</b>	\$115.00	\$65.90	\$96.00
10	Size/paper: #10, 24#, white, regular, simple seal	Text ink:				
		1 color				
		one side 5,000	<b>\$66.82</b>	\$130.00	\$79.40	\$102.00
11	Size/Paper: #10, 24#, white, window, simple seal	Text ink:				
		1 color				
		one side 5,000	<b>\$86.82</b>	\$123.00	\$80.80	\$96.00
12	Size/Paper: #10, 24#, white, window, simple seal	Text ink:				
		1-color, one side	<b>\$86.82</b>	\$138.00	\$85.40	\$102.00
		1-color, two sides	<b>\$92.82</b>	\$178.00	\$102.80	\$138.00

**BOARD OF BIDS AND CONTRACTS NOVEMBER 9, 2016**

13	Size/Paper: #10, 24#, White, Regular, Simple Seal, Security	Text ink:				
		Black				
		1-side 5,000	<b>\$84.80</b>	\$123.00	\$79.00	\$96.00
14	Size/Paper: #10, 24#, White, Regular, Simple Seal, Security	Text ink:				
		1-color,1-side				
		5,000	<b>\$84.80</b>	\$138.00	\$83.00	\$106.00
15	Size/Paper: #10, 24# White, Window, Simple Seal, Security	Text ink:				
		Black				
		one side 5,000	<b>\$91.80</b>	\$128.00	\$84.80	\$98.00
16	Size/Paper: #10, 24# White, Window, Simple Seal, Security	Text ink:				
		1-color,1-side				
		5,000	<b>\$91.80</b>	\$143.00	\$89.40	\$106.00
17	Size/Paper: #9, Policy Brownkraft	Text ink:				
		Black 10,000				
		1 side	<b>\$158.00</b>	\$172.00	\$67.80	No bid
		2 sides	<b>\$163.00</b>	\$212.00	\$85.40	No bid
18	Size/Paper: #9, 24#, White, Regular	Text ink:				
		Black 45,000				
		1 side	<b>\$38.50</b>	\$53.00	\$31.28	No bid
		2 sides	<b>\$43.20</b>	\$77.00	\$33.28	No bid
		1 color 30,000				
		1 side	<b>\$38.50</b>	\$62.00	\$32.00	No bid
		2 sides	<b>\$43.20</b>	\$86.00	\$34.00	No bid
		2 color 10,000				
		1 side	<b>\$53.00</b>	\$71.00	\$43.70	No bid
		2 sides	<b>\$60.00</b>	\$107.00	\$61.70	No bid
19	Size/Paper: #11, 24#, White, Regular	Text ink:				
		1 color, 1 side	<b>\$85.00</b>	\$143.00	No bid	No bid
		1 color, 2 sides	<b>\$89.00</b>	\$183.00	No bid	No bid
20	Size/Paper: #11, 24#, White Window	Text ink:				
		1 color 30,000	<b>\$97.00</b>	\$148.00	\$69.40	No bid
		2 color 5,000	<b>\$123.00</b>	\$178.00	\$85.40	No bid

**BOARD OF BIDS AND CONTRACTS NOVEMBER 9, 2016**

21	Size: 6 x 9 Booklet	Text ink:				
		Black 7,500				
		1 side	<b>\$54.60</b>	\$156.00	\$59.73	No bid
		2 sides	<b>\$60.00</b>	\$196.00	\$76.80	No bid
22	Size: 6 X 9 Window Booklet	Text ink:				
		Black 5,000	<b>\$61.60</b>	\$158.00	\$84.40	No bid
23	Size: 9 x 11, Tyvek-imprinted only, stock provided	Text ink:				
		Black, 1 side,				
		10,000	<b>\$30.00</b>	\$40.00	\$50.00	No bid
24	Size/Paper: A-2 Invitation Envelope White Linen	Text ink:				
		Four (4) color logo				
		process, 1 side,				
		10,000	<b>\$2,246.00 (5,000)</b> <b>\$2,710.00 (10,000)</b> <b>2 week lead outsourced</b>	\$155.00	\$130.00	No bid
25	Size: 6.5 x 9.5 Booklet	Text ink:				
		1 color 1,000	<b>\$152.00</b>	\$188.00	\$154.00	No bid
26	Size Paper: 6 3/4, 24#	Text ink:				
		1 color 5,000	<b>\$40.40</b>	\$113.00	\$52.80	No bid
Certificates						
27	Paper: 8 ½ X 11, #34625 Goes Border	Text ink:				
		Black, 1 side, 1,000	<b>\$115.00</b>	\$331.00	\$378.00	No bid
28	Paper: 8 ½ x 11 70# White Offset	Text ink:				
		Three (3) color job,				
		black, red and gold,				
		1 side, 1,000	<b>\$297.00</b>	\$230.00	\$245.00	No bid
29	Paper: 8 ½ x 11 24# White or 70# White Offset	Text ink:				
		Border copper 1,000	<b>\$82.00</b>	\$106.00	\$154.00	No bid
		PMS 873 gold 1,000	<b>\$82.00</b>	\$106.00	\$154.00	No bid
30	Paper: 8 ½ x 11 80# White Offset	Text ink:				
		Border copper 1,000	<b>\$102.00</b>	\$110.00	\$156.00	No bid
		PMS 873 gold 1,000	<b>\$102.00</b>	\$110.00	\$156.00	No bid

**BOARD OF BIDS AND CONTRACTS NOVEMBER 9, 2016**

Carbonless pre-collated black transfer image						
31	Paper: 8 ½ x 11 20#	Standard 3 part				
		1,000 sheets	<b>\$32.63</b>	\$220.00	\$50.00	\$111.98
		Standard 4 part				
		1,500 sheets	<b>\$43.50</b>	\$290.00	\$68.00	\$115.00
Carbonless non pre-collated						
32	Paper: 8 ½ x 11 20# color sequence: any	Coated:				
		Front	<b>\$65.50</b>	\$70.00	\$29.00	\$100.00
		Back	<b>\$65.50</b>	\$70.00	\$36.00	\$100.00
		Front & Back	<b>\$79.00</b>	\$90.00	\$47.70	\$125.00
		15,000 sheets	.			
Carbonless four-part straight						
33	Paper: 8 ½ x 11 20#	Text ink:				
		Black 1,500 sheets	<b>\$292.00</b>	\$290.00	\$380.00	\$96.00
Carbonless five-part reverse						
34	Paper: 8 ½ x 11, 20# Color Sequence: White; Canary; Pink; Gold; manila tag	Text ink:				
		Black				
		1 side	<b>\$476.00</b>	\$625.00	No bid	No bid
		2 sides	<b>\$548.00</b>	\$875.00	No bid	No bid
Miscellaneous						
35	Typesetting		<b>\$35/hr</b>	\$60/hr	\$60/hr	\$50/hr
36	Set-up		<b>Included</b>	no charge	no charge	\$25.00
37	Color wash (other than black)		<b>Included</b>	\$15.00	\$15.00	\$30.00 per color
No Bids			Coast to Coast Computer Products, Inc.	DOCS Wichita	KK Office Solutions	Lee Printed Products
			Rand Graphics, Inc.	Snappy Print	Southwest Paper Company, Inc.	The Envelope Guys, LLC
			The Master's Touch, LLC	Veritiv Corporation		



## **BOARD OF BIDS AND CONTRACTS NOVEMBER 9, 2016**

On behalf of Operation Support Services, Jennifer Dombaugh moved to **accept the low responsive bid from City Print, Inc. at the rates listed for one (1) year with four (4) one (1) year options to renew.** Tim Kaufman seconded the motion. The motion passed unanimously.

This contract is for printing services that cannot be done in-house by the County Print Shop. The county has done business in the past with City Print, Inc. and has received good quality and service.

Valley Offset Printing was requested to do some sample jobs for the county and when quoting prices, they were higher than their bid prices. When the vendor was contacted and questioned regarding the difference in price, they stated that they apparently did not understand what was being asked of them in the bid and that they could not do the work being requested at the prices they submitted on their bid.

\*Bid has been withdrawn due to judgmental mistake per K.S.A 75-6903 – Bids with Judgmental Mistakes.

### ***Questions and Answers***

Tim Kaufman asked: "Is there a current vendor for this service?"

Kimberly Evans answered: "City Print is currently doing this work for us. Acme Litho was our previous vendor, and they went out of business earlier this year. So City Print has taken over in the interim, and we've received really good work from them."

**BOARD OF BIDS AND CONTRACTS NOVEMBER 9, 2016**

**4. ON CALL HVAC SERVICES -- FACILITIES DEPARTMENT**

**FUNDING -- FACILITIES DEPARTMENT**

(Request sent to 74 vendors)

RFB #16-0050 Contract

	Professional Mechanical Contractors, Inc.	P1 Group, Inc.	<b>Dean E. Norris, Inc.</b>	Commercial Trade Services, LLC
Cost plus percent methodology for all Heating, Ventilation and Air Conditioning (HVAC) materials OR equipment rental.	25%	15-20%	<b>20%</b>	20%
<b>a) Labor Rate - Foreman/Journeyman Hourly charge:</b>				
Business Hours (M-F, 8a-5p)	\$75.00	\$104.00/\$94.00	<b>\$70.00</b>	\$72.00
After Hours	\$110.00	\$142.00/\$128.00	<b>\$105.00</b>	\$97.00
<b>b) Labor Rate - Helper/Laborer Hourly charge:</b>				
Business Hours (M-F, 8a-5p)	\$35.00	\$80.00/\$70.00	<b>\$55.00</b>	\$45.00
After Hours	\$50.00	\$110.00/\$95.00	<b>\$71.00</b>	\$60.00
No Bids	Kelley & Dawson Service	Fahnestock Plumbing, HVAC & Electric	Decker & Mattison Co., Inc.	

On behalf of the Facilities Department, Jennifer Dombaugh moved to **accept the bid from Dean E. Norris, Inc. at the rates listed and establish contract pricing for one (1) year, with two (2) one (1) year options to renew.** Tim Kaufman seconded the motion. The motion passed unanimously

The majority of service calls happen during regular business hours and are performed at the Foreman/Journeyman labor rate.

***Questions and Answers***

David Spears asked: "Is there a backup vendor to this one in case this vendor is called and they can't come out?"

Bob Campbell answered: "At this time we did not see a need for a backup vendor."

Tim Kaufman asked: "Can you tell us who the current vendor is?"

Bob Campbell answered: "Professional Mechanical Contractors, Inc."