

BOARD OF BIDS AND CONTRACTS JANUARY 2, 2014

**ITEMS REQUIRING BOCC APPROVAL
5 ITEMS**

1. PORTABLE AUTOMATIC TRAFFIC DATA RECORDERS -- PUBLIC WORKS

FUNDING -- R331 TRAFFIC CONTROL MAINTENANCE AND CONS & HWY ADMINISTRATION

(Request sent to 38 vendors)

RFB #13-0116 S/C 8000029600

| METROCOUNT USA Inc. | | | |
|----------------------------|--------------------------|---------------------------|-------------------------------|
| | Unit Cost | Extended Cost | |
| 100 each - Data Recorders | \$755.15 | \$75,515.00 | |
| Acknowledge Addendum | Yes | | |
| Delivery Date | 14 days | | |
| No Bid | Gades Sales Co., Inc. | TimeMark, Inc. | Measurement Specialties, Inc. |
| | McConnell & Associates | Bob's Safety Lights, Inc. | Traffic Parts |
| | Campbell Company | Trumeter Company, Inc | K-Hill Signal Company |
| | Millenium Products, Inc. | Texas Highway Products | |

On the recommendation of Joe Thomas, on behalf of Public Works, Jennifer Dombaugh moved to **accept the bid from METROCOUNT USA Inc. in the amount of \$75,515.00.** Tim Kaufman seconded the motion. The motion passed unanimously.

The METROCOUNT brand of Portable Automatic Traffic Data Recorders are currently in use by the City of Wichita. The county chose to buy the same brand with its proprietary software which allows us to have data compatability with the City of Wichita recorders.

Both the City of Wichita and Sedgwick County perform many counts around the city's perimeter and this will allow us to swap data files with each other for the first time.

The City of Wichita owns and has used 100 of these recorders for about five years without a single operational problem other than scheduled replacement of the battery packs. Another brand currently being used by the county has had a 99% return rate on the 100 recorders purchased within the last four years.

BOARD OF BIDS AND CONTRACTS JANUARY 2, 2014

**2. CAPITAL LEASING OPTIONS FOR FIRE EQUIPMENT ACQUISITIONS --SEDGWICK COUNTY FIRE DISTRICT #1
FUNDING -- FINANCE**

(Request sent to 22 vendors)

RFB #13-2035 Contract

| | | | | |
|--|--|----------------------------|--|-------------------------------|
| Total amount financed: \$1,271,190.00 | Clayton Holdings, LLC - An equity subsidiary of Commerce Bank | | Community Leasing Partners | |
| 1. Payment terms | 84 months (7 Years) | 96 months (8 Years) | 84 months (7 Years) | 96 months (8 Years) |
| 2. Payment amounts (semi-annual/arrears) | \$96,059.73 | \$85,311.02 | \$98,360.77 | \$87,723.21 |
| 3. Interest rates | 1.52% fixed | 1.7% fixed | 2.17% fixed | 2.38% fixed |
| 4. General terms | Tax Exempt and Bank Qualified | | Tax Exempt and Bank Qualified | |
| 5. Additional fees | None | | None | |
| Acknowledge addendum | Yes | | Yes | |
| Total amount financed: \$1,271,190.00 | Municipal Leasing Credit Corporation | | Intrust Bank | |
| 1. Payment terms | 84 months (7 Years) | 96 months (8 Years) | 84 months (7 Years) | 96 months (8 Years) |
| 2. Payment amounts (semi-annual/arrears) | \$99,393.00 | \$88,687.00 | \$99,993.73 | \$89,008.06 |
| 3. Interest rates | 2.458% fixed | 2.648% fixed | 2.59% fixed | 2.7% fixed |
| 4. General terms | Tax Exempt and Bank Qualified | | Tax Exempt and Bank Qualified | |
| 5. Additional fees | None (buyout at end of lease is \$1.00) | | None | |
| Acknowledge addendum | Yes | | Yes | |
| Total amount financed: \$1,271,190.00 | Baystone Government Finance | | Leasource Financial Services, Inc. | |
| 1. Payment terms | 84 months (7 Years) | 96 months (8 Years) | 84 months (7 Years) | 96 months (8 Years) |
| 2. Payment amounts (semi-annual/arrears) | \$100,981.49 | \$90,173.60 | \$99,906.75 | \$89,136.37 |
| 3. Interest rates | 2.9% fixed | 3.06% fixed | 2.63% fixed | 2.8% fixed |
| 4. General terms | Tax Exempt and Bank Qualified | | Tax Exempt and Bank Qualified | |
| 5. Additional fees | None | | None | |
| Acknowledge addendum | Yes | | No | |
| Total amount financed: \$1,271,190.00 | First Government Lease Co. | | SunTrust Equipment Finance & Leasing Corp. | |
| 1. Payment terms | 84 months (7 Years) | 96 months (8 Years) | 84 months (7 Years) | 96 months (8 Years) |
| 2. Payment amounts (semi-annual/arrears) | \$122,946.34 | \$111,733.09 | not listed | not listed |
| 3. Interest rates | 8.5% fixed | 8.5% fixed | 2.106% | 2.148% |
| 4. General terms | Tax Exempt and Bank Qualified | | Tax Exempt and Bank Qualified | |
| 5. Additional fees | None | | None | |
| Acknowledge addendum | No | | Yes | |
| No Bid | WEX, Inc. | Government Leasing Company | Carson Bank | Garden Plain State Bank |
| No Bid | Government Capital Corporation | Simmons First | Bank of the West | Carlyle Capital Markets, Inc. |

On the recommendation of Joe Thomas, on behalf of the Division of Finance, Jennifer Dombaugh moved to **accept the low bid from Clayton Holdings, LLC - An equity subsidiary of Commerce Bank, and execute an agreement for fire equipment financing based on the proposed rate for a term of 96 months.** Tim Kaufman seconded the motion. The motion passed unanimously.

Sedgwick County Fire District #1 is acquiring three (3) Pierce Saber Pumper fire trucks from Pierce Manufacturing, Inc. in Appleton, Wisconsin at a total dollar amount of \$1,271,190.00, requiring financing. The county has chosen a 96 month payment term based on semi-annual principal and interest payments to be made in arrears, with the first payment starting July 2014.

BOARD OF BIDS AND CONTRACTS JANUARY 2, 2014

**3. BUNKER COATS AND PANTS - SEDGWICK COUNTY FIRE DISTRICT #1
FUNDING - SEDGWICK COUNTY FIRE DISTRICT #1 TRAINING**

(City of Wichita Contract # BP340046 (FB240162))

RFB # 13-2037 Contract

| | |
|----------------------------------|--|
| | Morning Pride Mfg. dba Honeywell First Responder Products |
| Per Set - Bunker Coats and Pants | \$1,933.76 plus freight |

On the recommendation of Dallas Shaffer, on behalf of Sedgwick County Fire District #1, Jennifer Dombaugh moved **to utilize the City of Wichita's contract # BP340046 (FB240162) with Morning Pride Mfg. dba Honeywell First Responder Products through April 30, 2014 with two (2) additional one (1) year options to renew as indicated by the contract.** Tim Kaufman seconded the motion. The motion passed unanimously.

Note: Morning Pride Mfg. dba Honeywell First Responder Products is our current provider. Our contract expired at the end of December 2013. The City of Wichita's contract pricing was established in 2012. A review committee consisting of Eddie Fajardo, Operations Division Chief and Dallas Shaffer, Purchasing reviewed the contract and unanimously agreed on the recommendation.

The County spent \$103,620.11 in 2013.

BOARD OF BIDS AND CONTRACTS JANUARY 2, 2014

**4. COX METRO E DATA CIRCUIT-COMCARE CHILDREN'S SERVICES
FUNDING-COMCARE CHILDREN'S SERVICES**

(Sole Source)

RFB #14-2000 Contract

| | Cox Business |
|--|---------------------------------------|
| Disconnect Metro E circuit at old office location and install/connect new circuit at new office location | \$500.00 |
| 60 month service agreement | \$850.00/month \$51,000.00 |
| Grand Total | \$51,500.00 |

On the recommendation of Kim Evans, on behalf of Comcare Children's Services, Tim Kaufman moved to **accept the quote from Cox Business for a 60 month total of \$51,500.00.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Comcare Children's Services is moving from its current location on East Kellogg to a new location on South Broadway. This will transfer their existing service.

BOARD OF BIDS AND CONTRACTS JANUARY 2, 2014

**5. VOTING MACHINE HARDWARE MAINTENANCE AND SUPPORT-ELECTION COMMISSIONER
FUNDING-ELECTION COMMISSIONER**

(Sole Source)

RFB #14-2001 Contract

| | |
|---|---|
| | Election Systems and Software, LLC |
| Hardware Maintenance and Support on 608 voting terminals-Initial two (2) year term with one (1) two (2) year renewal term | \$75.00 ea \$45,600.00/year |
| Total for 4 years | \$182,400.00 |

On the recommendation of Kim Evans, on behalf of the Elections Office, Tim Kaufman moved to **accept the quote from Election Systems and Software, LLC for an annual cost of \$45,600.00 and a total four (4) year cost of \$182,400.00.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This is hardware maintenance and support on the voting terminals used by the Elections Office. Election Systems and Software, LLC is the manufacturer of these terminals. The Elections Office estimates that these terminals will be replaced by 2018. New terminals will require a new maintenance contract to be put in place at that time.