

ITEMS REQUIRING BOCC APPROVAL
February 29, 2024
(6 Items)

1. ROAD IMPROVEMENTS (R370) – PUBLIC WORKS

FUNDING – HWY ADMINISTRATION

(Request sent to 62 vendors)

RFB #24-0004 S/C #8000230934

Engineer's Estimate: \$327,813.00	Phillips Southern Electric Co., Inc.	
Sedgwick County Project - 630-827; East 47th Street South and Oliver (R370)	\$333,939.00	
Bid Bond	Yes	
Acknowledged Addendum	Yes	
No Bid	Dondlinger Construction	L & M Contractors, Inc.
	McCullough Excavation, Inc.	Nowak Construction Co., Inc.
	Pavement Pro's, LLC	Unruh Excavating
	Wildeat Construction	

On the recommendation of Lee Barrier, on behalf of Public Works, Tim Myers moved to **accept the bid from Phillips Southern Electric Co., Inc. in the amount of \$333,939.00**. Jennifer Blasi seconded the motion. The motion passed unanimously.

Sedgwick County Project R370 is the replacement of the traffic signal at 47th St. South and Oliver St. The existing span-wire traffic signal was installed in the 1980s in lieu of the traditional steel mast arms because, at the time of construction, steel mast arms of sufficient length were not available. Replacement of the current traffic signal will not only utilize steel poles and mast arms, but will employ current technology for all components. Also, mast arm-mounted traffic detection can be used with greater accuracy and dependability.

Notes:

The lowest responsible and responsive bid exceeds the Engineer's Estimate by 1.87%, which is within the tolerance allowed under K.S.A. 68-521.

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**2. 2024 CRACK SEAL (R175-H) -- PUBLIC WORKS
FUNDING -- HWY ADMINISTRATION**

(Request sent to 62 vendors)

RFB #24-0005 S/C #8000230933

Engineer's Estimate: \$544,780.00	Conspec, Inc. dba Kansas Paving	Pavement Pro's, LLC
2024 Crack Seal (R175-H)	\$510,563.00	\$518,776.08
Bid Bond	Yes	Yes
No Bid	L & M Contractors, Inc.	McCullough Excavation,
	Nowak Construction Co., Inc.	Wildcat Construction
	Wildcat Construction	

On the recommendation of Lee Barrier, on behalf of Public Works, Anna Meyerhoff-Cole moved to **accept the low bid from Conspec, Inc. dba Kansas Paving in the amount of \$510,563.00**. Brandi Baily seconded the motion. The motion passed unanimously.

Sedgwick County Project R175-H (2024) consists of cleaning and filling cracks on about 69 miles of selected county roads with a hot applied joint sealing compound.

Kansas Paving has completed multiple jobs for Public Works is a well-known contractor.

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**3. COMMUNITY E-WASTE COLLECTION EVENT -- ENVIRONMENTAL RESOURCES
FUNDING -- ENVIRONMENTAL RESOURCES**

(Request sent to 41 vendors)

RFP #24-0006 Contract

	Dynamic Lifecycle Innovations, Inc. dba Dynamic Lifecycle Innovations	
Community E-Waste Collection Event - Lump sum event cost for two (2) weekends (Thursday-Saturday) Spring of 2024.	\$161,400.00	
Per pound, collected material	\$0.22	
No Submission	Asset Lifecycle, LLC ALC-	Axis Iron & Metal Recycling Co.
	Results Technology	RS Used Oil Services, Inc.
	Waste Connections of Kansas	Wichita Material Recovery, LLC

On the recommendation of Britt Rosencutter, on behalf of Environmental Resources, Jennifer Blasi moved to **accept the proposal from Dynamic Lifecycle Innovations, Inc. dba Dynamic Lifecycle Innovations with a cost of \$161,400.00 and a collection rate of \$0.22 per pound for the duration of the event.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

A review committee comprised of Susan Erlenwein and Catherine Johnson - Environmental Resources; Jerry Martin - Public Works; and Britt Rosencutter - Purchasing reviewed and scored the response based on criteria set forth in the RFP. Dynamic Lifecycle Innovations, Inc. dba Dynamic Lifecycle Innovations was recommended for award.

This event will be held on 2 weekends (Thursdays through Saturdays from April 18, 2024 and April 27, 2024 at the Public Works West Yard. The awarded vendor is responsible for equipment and staffing to facilitate event days to include: collection of materials from customer vehicles, weighing and tracking materials collected for reporting back to the county, loading material onto trucks for transport back to their facility and event site preparation/clean-up. The vendor will recycle all material collected through appropriate domestic recycling facilities following laws and standards that govern recycling. The vendor will also shred/drill all hard drives received during the event.

The last event was conducted over two (2) consecutive weekends in April of 2022. That event resulted in 262,257 pounds of E-waste material collected.

Notes:

Dynamic Lifecycle Innovations, Inc. dba Dynamic Lifecycle Innovations is the vendor we used for our last event in 2022. The lump sum from 2022 was the same as bid this time. The per pound collected material charge in 2022 was \$0.24.

This is a proposal and not a bid. Proposals are based on criteria set forth in the RFP. There are five (5) components to this RFP.

Component	Points
A. Demonstrate clearly and completely your organization's ability and capacity to meet all Scope of Work requirements, including specific details as to how items will be achieved. Yes or No answers may result in lower scoring for this section.	40
B. Quality of references detailing performance of proposed services that will verify service levels and capability of the respondent to provide a thorough solution.	20
C. Proposing the services described herein with the most advantageous and prudent methodology to the county.	20
D. Following all instructions and meeting firm requirements.	10
E. Overall cost of the proposal*	10
Total Points	100

Questions and Answers

Russell Leeds: How is this event being paid for? What is the funding source on this?

Catherine Johnson: It comes out of the Solid Waste fee budget that we have.

Russell Leeds: Forecasted for the budget this year obviously.

Catherine Johnson: Yes.

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4. UPGRADE, SUPPORT & MAINTENANCE FOR GRANICUS, INC. -- DIVISION OF INFORMATION TECHNOLOGY
FUNDING -- DIVISION OF INFORMATION TECHNOLOGY
 (Single Source)

#24-2016 Contract

	Granicus, Inc.
One-Time Fees	One-Time Fees
GovMeetings Live Cast SetUp and Configuration	\$212.00
Granicus Live Cast Encoder - Hardware	\$3,710.00
Granicus Video - Online Training	\$848.00
Granicus Live Cast Encoder Setup and Configuration	\$927.50
US Shipping Charge C - Large Item	\$132.50
Subtotal for One-Time Fees	\$5,830.00
New Subscription Fees - Annual	Per Year
GovMeetings Live Cast	\$17,217.05
Granicus Live Cast Encoding Software	\$1,589.58
Upgrade to 1080p Streaming	\$4,770.55
Subtotal for New Subscription Fees	\$23,577.18

On the recommendation of Joe Thomas, on behalf of Division of Information Technology (DIT), Anna Meyerhoff-Cole moved to **accept the quote from Granicus, Inc. in the amount of \$5,830.00 for a one-time software/hardware implementation cost and establish contract pricing for annual recurring subscription fees at the rates listed above through February 2026.** Tim Myers seconded the motion. The motion passed unanimously.

The county uses Granicus Media Manager and Live Manager, along with an encoder, to livestream the Board of County Commissioners' (BoCC) meetings on the county website. Granicus Media Manager also contains Commission Meeting video & agenda archives since 2004. The current encoder is at end of warranty and needs to be replaced. The new encoder requires an upgrade from Live Manager software to the new Live Cast software.

Notes:

Any prepaid fees for the terminating subscription after the signing of this Agreement will be prorated from the signing of this Agreement to the end of the Client's then-current billing term, credited, and such credit applied to the annual fees for new subscriptions.

Previous annual rate \$16,108.16.

Questions and Answers

Russell Leeds: So the total cost for year 1 is going to be \$29,407.18?

Joe Thomas: Yes sir.

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**5. SOFTWARE FINANCE AGREEMENT VMWARE SOFTWARE -- DIVISION OF INFORMATION TECHNOLOGY
FUNDING -- DIVISION OF INFORMATION TECHNOLOGY**

(Public Exigency)

#24-2017 Contract

	Leaf Capital Funding, LLC
Broadcom Software Licenses	\$614,304.00

On the recommendation of Lee Barrier, on behalf of Division of Information Technology (DIT), Jennifer Blasi moved to **accept the software finance agreement from Leaf Capital Funding, LLC in the amount of \$614,304.00**. Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

The Division of Information Technology (DIT) established a contract with value added reseller, Logicalis, to provide VMWare, a cloud computing software, to Sedgwick County in August of 2023.

Since then VMWare has been bought by another company, Broadcom, whose company pricing platform is based on a subscription model that requires full payment for the contracted amount of 60 months upfront in order to obtain best possible cost.

The county has been utilizing temporary licenses to continue using the software until renewal terms with Broadcom could be established.

In order to meet Broadcom's upfront payment terms and renew the county's licenses for this software it was determined that a finance agreement was the best possible option for the county.

Notes:

Contract Term: 60 months

Annual Payment Amount: \$122,860.80

Interest rate: 4.75% annually which Finance has deemed a competitive rate.

Previous purchase/renewals of VMWare were annual and annual pricing is available: \$175,000.00 annually for a total of \$875,000.00.

Financing the purchase provides the county a cost savings of \$260,696.00.

Questions and Answers

Russell Leeds: Does DIT have any other contracts or funding agreements set up like this? This seems different than the usual. I'm sure Finance has agreed to this or we wouldn't be doing it. I'd like a little clarity.

James Arnce: Yes we do. We have started doing some of these with the larger ones that have been asking for funding. Cisco is another one that we've been starting to do that with. I'm trying to think of another one. It's mainly been Cisco and VMWare have been the two (2) we've been meaning to do this with.

Russell Leeds: We have established contracts for finance agreements like this in place currently?

James Arnce: Yes, with Cisco we have. In past years, we've done different agreements like this too when larger funding has come up.

6. WEX VEHICLE FLEET CARD AND RELATED SERVICES -- EMERGENCY MEDICAL SERVICES (EMS) / VARIOUS DEPARTMENTS
FUNDING -- EMS / VARIOUS DEPARTMENTS

(Joint Government Purchase - Sourcewell Cooperative #080620-WEX - State of Kansas Contract #41829B)

#24-2019 Contract

	WEX Bank
WEX Universal Fleet Card Fee Schedule	
Set-up Fee	Waived
Monthly Card Charge	Waived
Replacement Card	Waived
International Currency Conversion Fee	2% of the total transaction value
Reproduced Reports	\$25.00 per request
General Research Fee	\$15.00 per hour
Expedited Shipping Fees	Cost varies
Returned Payment Fee	\$50.00 per occurrence
Reactivation Fee	\$50.00 per occurrence (max monthly fee of \$50.00)
Truck Stop Fee	\$3.00 per card swipe at a diesel pump
Paper Delivery Fee	\$10.00 per month for paper invoicing and reporting
Clearview Essentials	Waived
Clearview Advanced	\$0.50 per active card per month
Private Site Transaction Fee	\$0.35 per transaction
Volume Rebate	
No Minimum Spend Requirement	175 basis points (1.75%)
Payment Timing Rebate	
Payment Timing Options (with varying rebate percentages)	See Purchasing for Payment Timing Rebate Table

On the recommendation of Joe Thomas, on behalf of Emergency Medical Services (EMS) and various departments, Tim Myers moved to **utilize the Sourcewell Contract #080620-WEX and State of Kansas Contract #41829B with WEX Bank for fleet card and related services good through September 7, 2024 with one (1) additional one (1) year option to renew.** Brandi Baily seconded the motion. The motion passed unanimously.

WEX Bank offers fleet payment solutions with related services, to include card, mobile application, digital, and virtual payment services. WEX Bank offers access to their proprietary, closed-loop network to provide fleet payment solutions to participating entities. Their fleet payment solutions are accepted at more than 95% of retail fuel locations in the United States.

EMS supports this program for several reasons, all of which increase efficiency. Deployment will improve by allowing ambulances to return to their respective area without delays of traveling to a central fueling location. The program will reduce overall miles driven and therefore save on fuel and maintenance while extending the life of ambulances.

Notes:

EMS anticipates utilizing the Clearview Advanced feature, which is \$0.50 per card per month, with approximately 40 cards being deployed. Total estimated annual cost of \$240.00.

Questions and Answers

Brandi Baily: Do we use something like this now or is this brand new?

Joe Thomas: County Fire uses WEX.

Brandi Baily: When we refuel at Fleet, what's the price per gallon there versus what we might pay at the pump?

Brian Nicholas: The price per gallon from what we understand based on County Fire there's very little difference. It's hard to know from month to month. I would say based on an analysis we did as far as a budget impact and a time impact for 2023, the average price was \$2.29.

Basically we approach this by saying if our ambulances are able to simply return to the area we want them to be in as opposed to having to go get fuel at a central location. The common scenario is they drop off a patient at one of our three (3) main hospitals in the center of Wichita and then they go get fuel and go back.

By utilizing this card as opposed to the current process, we anticipate a savings of 10,095 gallons of fuel and 52,271 fewer miles driven. This translates to about \$23,000.00 in savings. What we also consider extremely important is our deployment plan, which obviously we get our ambulances back to where we want them to be quicker. That translates to about 101 days worth of time.

Russell Leeds: Do we know how long County Fire has been using the WEX system?

Brian Nicholas: I don't know exactly. I think it's in the neighborhood of two (2) years based on the conversation that I had with them but I don't have an exact time.

Russell Leeds: Were the conversations with Fleet?

Brian Nicholas: Yes. We met with the Fleet Director, Beau Bergeron, presented this to him and he was agreeable to it. Really the big key is that we have the ability in the system to get him the weekly mileage of each ambulance so he can schedule service and other maintenance schedules for the ambulances.

Russell Leeds: So data collection from the vehicles is the important part for him generally speaking?

Brian Nicholas: Correct.

Brandi Baily: So when someone loses their card or something, is there something that has to be entered to verify this card?

Brian Nicholas: Yes. We do have the ability to shut off cards if necessary. Each vehicle is assigned a card and then each employee has a number. So before you can fill up, you have to swipe the card, enter your employee number, and you also have to enter mileage. It captures all that information before you are allowed to fuel up.

Brandi Baily: That will show up on the reports that we pull?

Brian Nicholas: Correct. That's how we audit the process.

Russell Leeds: You indicated an estimated savings of?

Brian Nicholas: \$23,118.00.

Russell Leeds: That would be a reduction based on miles driven and gallons consumed going to a central location?

Brian Nicholas: Correct.

Russell Leeds: How does that offset relative to the "at the pump price" and the monthly fee on these cards?

Brian Nicholas: The monthly fee on the cards is \$0.50 per card. It's going to be less than \$300.00 total cost for all the cards for the year.

Russell Leeds: By using their services, is there any reduction to the "at the pump price" or are we just paying the retail price for the gas?

Brian Nicholas: I believe QuikTrip gives you 3% per gallon reduction. One of the benefits of this card is it works at many different gas stations.

Russell Leeds: All of our Fleet is gas?

Brian Nicholas: Correct. We had diesel in the past but it's all been converted to gas now.

Joe Thomas: I believe too with this program we receive a volume rebate of 1.75%.

Brian Nicholas: Yes sir.