

BOARD OF BIDS AND CONTRACT APRIL 12, 2018

**ITEMS REQUIRING BoCC APPROVAL
8 ITEMS**

1. ROAD IMPROVEMENTS -- PUBLIC WORKS

FUNDING -- R331 TRAFFIC CNTL16+

(Request sent to 46 vendors)

RFB #18-0021 S/C #8000125801

Engineer's Estimate: \$575,750.00	Cillessen & Sons, Inc.	RoadSafe Traffic Systems, Inc.	Traffic Control Services, Inc.
2018 Painted Pavement Marking (R331)	\$476,885.50	\$499,257.50	\$463,725.50
Bid Bond	Y	Y	Y
No Bid	Dondlinger Construction	Unruh Excavating LLC	A&J Construction
	Enterprise LLC	Nowak Construction Co., Inc.	

On the recommendation of Kristen McGovern, on behalf of Public Works, Richard Powell recommend to **accept the low bid from Traffic Control Services, Inc. in the amount of \$463,725.50.** Ellen House seconded the motion. The motion passed unanimously.

This project includes pavement marking for approximately 216.75 miles of selected county roads.

Questions and Answers

Richard Powell: I would ask, is this a program that we do on an annual basis? I know we have a lot of paved roadway in the county. Do we have an ongoing calendar or program?

Jim Weber: Jim Weber with Public Works. Yes, we do this every year. We do approximately half the county every other year so everything is painted every two years.

Richard Powell: And so this is something that we customarily would take a look at, review, and go forward on. Right?

Jim Weber: Yes.

Richards Powel: Thank you sir.

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**2. LABORATORY SERVICES -- VARIOUS DEPARTMENTS
FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 43 vendors)

RFP #17-0074 Contract

	Affiliated Medical Services Laboratory	New Market dba New Medical Health Care	Quest Diagnostics
COMCARE Lab Services			
1. Urine Drug Screen	\$10.00	\$35.00	\$75.00
2. Urine Drug Screen 6 substances & alcohol	\$9.07	\$50.00	\$75.00
3. Amphetamine/Methamphetamine Confirm	\$30.00	No Charge	\$50.00
4. THC GC/MS Confirmation	\$40.00	No Charge	\$20.00
5. Cocaine Confirmation	\$30.00	No Charge	\$90.00
6. Phlebotomy Charge	\$5.00	\$20.00	\$4.25
7. Lithium	\$9.07	\$53.00	\$12.00
8. Valproic Acid	\$18.58	\$25.00	\$20.00
9. Comprehensive Metabolic Panel	\$6.00	\$44.00	\$5.14
10. Ammonia Venous	\$18.00	\$59.00	\$15.00
11. TSH add on	\$9.00	\$50.00	\$8.00
12. Creatinine Serum	\$5.00	\$44.00	\$3.00
13. Drug screen with reflex microscopic	\$3.08	No Bid	No Bid
15. T3 update add on	\$9.00	\$50.00	\$10.00
16. CBC with platelet and differential	\$3.00*	\$29.00	\$4.00
17. Lipid panel	\$5.00	\$75.00	\$5.25
18. Glucose	\$3.00	\$11.00	\$3.00
19. Hemoglobin A1C	\$6.50	\$46.00	\$8.00
20. Pregnancy Screen Serum	\$8.00	\$43.00	\$14.00
21. Drug screen microscopic only	\$4.18	No Bid	No Bid
22. Prolactin	\$25.00	\$99.00	\$14.00
23. Urine Drug Screen 8 substances & Alcohol	\$50.00	\$50.00	\$60.00
24. Urine Drug Screen 10 substances & Alcohol	\$50.00	\$50.00	\$60.00
25. PCP Confirmation	\$21.71	No Charge	\$90.00
26. Opiate Confirmation	\$50.00	No Charge	\$90.00
27. Buprenorphine Screen	\$50.00	\$25.00	\$45.00
28. Buprenorphine Confirmation	\$30.00	No Charge	\$40.00
29. STAT	\$37.50	\$20.00	\$26.00
	Affiliated Medical Services Laboratory	New Market dba New Medical Health Care	Quest Diagnostics
Health Department Lab Services			
1. Comprehensive Metabolic Panel	\$3.50	\$44.00	\$5.14
2. Lipid panel	\$5.00	\$75.00	\$5.25
3. Glucose	\$3.00	\$11.00	\$3.00
4. Herpes Culture	\$9.00	\$46.00	\$30.00
5. CBC with platelet and differential	\$3.00*	\$46.00	\$4.00
6. Cholesterol	\$1.00	\$13.00	\$1.75
7. PAP Smear	No Bid	No Bid	\$13.50

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8. Liquid Based Pap	\$27.97	\$45.00	\$13.50
9. GYN Interpretation by Pathologist	\$30.00	\$25.00	No Bid
10. HPV HR, if positive reflex	\$48.00	\$110.00	\$95.00
11. HPV High Risk, thin prep	\$60.00	\$110.00	\$95.00
12. Hemoglobin A1C	\$12.00	\$46.00	\$8.00
13. Herpes simplex type 2 antibodies IgG	\$9.00	\$65.00	\$12.50
14. Virus ID	\$21.00	No Bid	No Bid
15. TSH	\$9.00	\$53.00	\$8.00
16. Urine Culture	\$7.28	No Bid	\$9.00
17. Antimicrobial sensitivity of organism(s) isolated from urine culture	\$7.75	\$31.00	\$25.00
18. Phlebotomy charge	\$5.00	\$20.00	\$4.25
19. Wet Mount	\$7.50	\$30.00	\$30.00
20. Gram Stain	\$7.50	\$18.00	\$7.00
21. Chlamydia/GC DNA Screen	\$65.00	\$70.00	\$38.00
22. RPR - Syphilis	\$5.86	\$38.00	\$9.00
23. HIV - 1/2 Antibodies	\$15.00	\$55.00	\$25.00
24. Rubella Virus AB	\$18.54	\$26.00	\$15.00
25. Pregnancy Test, Urine	\$8.67	\$35.00	\$14.00
26. Pregnancy Test, Serum	\$8.00	\$43.00	\$14.00
27. Urinalysis with reflex microscopic exam	\$3.08	\$17.00	\$2.76
28. Urinalysis with microscopic exam	\$4.35	\$13.00	\$6.00
29. Hepatitis B Surface Antigen	\$16.53	\$58.00	\$9.00
30. Hepatitis B Surface Antibody	\$18.18	\$58.00	No Bid
31. Hepatitis B Core Antigen	\$16.53	\$52.00	No Bid
+	\$75.00	No Bid	\$90.00
33. Acid Fast Bacilli (AFB) smear	\$7.39	\$39.00	\$20.00
34. AFB culture concentration and isolation (sputum)	\$7.75	\$45.00	\$35.00
35. Identification by probe or PCR	\$48.14	No Bid	\$75.00
36. Conventional drug sensitivity testing of Mycobacterium tuberculosis isolated from culture	\$7.75	No Bid	No Bid
37. Blood Lead Venous Test	\$16.61	\$35.00	\$12.00
38. Rabies Anti Titer	\$120.00	\$25.00	\$109.00
No Bids	Affordalab	Mind Your Business, Inc.	National Screening Bureau
StreeTime Technologies			

On the recommendation of Kristen McGovern, on behalf of COMCARE and Sedgwick County Health Department, Ellen House moved to **accept the proposal from Affiliated Medical Services Laboratory for the pricing listed above and establish contract pricing for three (3) years with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed 4 to 1 with Talaya Schwartz recusing herself from the vote as her office will utilize the contract.

An evaluation committee comprised of Brenda Gutierrez, Roger Clark, Mariann Bardezain - COMCARE, Corey McGlynn - Health Department and Kristen McGovern - Purchasing reviewed and scored the responses based on criteria set forth in the RFP. Affiliated Medical Services Laboratory received the highest score and is being recommended for award.

Quest Diagnostics was ruled out due to location being over a mile from the bus route and that would make it difficult for clients to get to the location. New Market dba New Medical Health Care was not considered due to their pricing and no electronic capabilities to transmit information.

*Affiliated Medical Services Laboratory was interviewed and submitted their best and final offer. The original price submitted for the CBC with Platelet and Differential was \$8.00 and it was negotiated to \$3.00.

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Questions and Answers

Richard Powell: I would ask Counsel being a user of this service within the Sheriff's Office and also being a member of the Bid Board, would it be appropriate for me to vote on this or should I abstain my opinion?

Michael Fessinger: It would be fine for you to vote, in fact you may have abstain if you want to. Talaya has, neither of you need to. Charter 68 only says that if you were actually on the review committee and the Bid Board that at that point you should recuse yourself. So both of you may vote if you wish. You don't have to as long as we have enough votes, as long as we have three.

Tom Stolz: So we only have three bidders? Quest Diagnostics is too inaccessible for most of our clients because they're not on the bus route that's a big thing. New Market doesn't have electronic capabilities to transmit information which I assume is critical. Really, we only have one viable candidate that actually from a cost perspective, they are very close. Is that an accurate statement?

Kristen McGovern: I think it would all depend on the certain test, and usages of those.

Joe Thomas: Tom, I am looking at the first line which is Urine Drug Screen. Quest Diagnostics is \$75.00, New Market \$35.00 and the one recommended vendor that the committee picked was \$10.00.

Tom Stolz: And of all the lab services, that's probably the number one.

Joe Thomas: I believe so.

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**3. LIVERY SERVICES -- REGIONAL FORENSIC SCIENCE CENTER
FUNDING -- REGIONAL FORENSIC SCIENCE CENTER**

(Request sent to 21 vendors)

RFP #18-0005 Contract

	Preferred Mortuary Services	Downing & Lahey East Mortuary
Livery Services - per pickup & delivery to Forensic Science Center	\$65.00	No Bid

On the recommendation of Paul Regehr, on behalf of the Sedgwick County Regional Forensic Science Center, Richard Powell moved to **accept the proposal from Preferred Mortuary Services at the rate listed above for a two (2) year contract with three (3) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee of Todd Reynolds and Shari Beck - Regional Forensic Science Center, Curtis Kirkpatrick - Division of Health and Paul Regehr - Purchasing reviewed the proposal. Livery services are the transportation of deceased individuals at the direction of the Coroner to the Forensic Science Center.

Preferred Mortuary Services has been the County's livery service provider for the past 17 years and has never missed a call. County staff have no complaints with their service and report that any issue is resolved with a phone call. Their rate of \$65.00 is the same as in their previous contract. Annual spend is approximately \$40,000.00 for a five year total spend of approximately \$200,000.00.

All non-responding vendors were called. When asked why they didn't respond, the most prevalent answer was they were not interested. One vendor said they were happy with the work that Preferred Mortuary Services is doing and didn't want to take business away from them.

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**4. EMS POST 8 REMODEL AND BUILDING REPAIRS -- PROJECT SERVICES
FUNDING --REPAIR EMS POST 8/ ADA COMPLIANCE 16+**

(Request sent to 111 vendors)

RFB #18-0009 S/C #8000125741

	Commerce Construction Services, Inc.	Compton Construction Services, LLC	Harman Huffman Construction Group
Base Bid	\$528,000.00	\$345,900.00	\$675,000.00
Alternate One: Clean out former fire station crew quarters preparing it for a future function	\$18,000.00	\$11,000.00	\$16,000.00
Total	\$546,000.00	\$356,900.00	\$691,000.00
Days to Substantial Completion	110	90	180
Days to Final Completion	15	20	20
Total Calendar Days	125	110	200
Additional Calendar Days (Alternate One):	0	0	0
Bid Bond	Y	Y	Y
Acknowledge Addendum	Y	Y	Y
No Bid	The Best Home Guys	MW Builders	Encore Construction LLC
	Evans Building Co., Inc.	Graycon Building Group & Paul Gray Homes	The Law Company Inc.
	Wildcat Construction Co., Inc.		

On the recommendation of Kimberly Bush, on behalf of Project Services, Talaya Schwartz moved to **accept the low bid including Alternate 1 from Compton Construction Services, LLC in the amount of \$356,900.00.** Richards Powell seconded the motion. The motion passed unanimously.

EMS Post 8, located at 501 E 53rd Street North in Park City, was constructed as a combined Fire and EMS Station in 1991. Fire District #1 vacated their portion of the facility in 2008 and the facility is currently operating solely as an EMS Station with six bays, several of those being used to store various Public Safety vehicles.

The EMS Post 8 remodel and building repair project addresses both interior and exterior repairs throughout the building. Exterior work will include a new roof, repair of several leaking clearstory windows, building signage, painting the exterior insulation and finish system (EIFS), washing the exterior building concrete, and correction of drainage issues. Interior work will include modifications to accommodate a 4-person crew per shift, isolated hot water unit, replacement of tube heaters in the ambulance and apparatus bays, remodeled kitchen, and ADA upgrades according to the county's transition plan.

The alternate is to demo the south interior (former fire living quarters) back to exterior walls. This will isolate the utilities and prepare an open area for any future county utilization.

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**5. CONSTRUCT NEW NE POST 15 -- PROJECT SERVICES
FUNDING -- CONST NEW EMS NE POST**

(Request sent to 82 vendors)

RFB #18-0023 S/C #8000125766

	Accel Construction, LLC	Snodgrass & Sons Construction Co., Inc.	Commerce Construction Services, Inc.	Multicon, Inc.
Lump Sum, Base Bid	\$890,000.00	\$881,527.00	\$865,000.00	\$799,000.00
Days to Substantial Completion	290	240	260	203
Days to Final Completion	20	30	20	30
Total Calendar Days	310	270	280	233
Bid Bond	Y	Y	Y	Y
Acknowledge Addenda	Y	Y	Y	Y
	Sauerwein Construction Co., Inc.	Harman Huffman Construction Group, Inc.	Compton Construction Services, LLC	
Lump Sum, Base Bid	\$898,600.00	\$875,000.00	\$804,100.00	
Days to Substantial Completion	250	220	210	
Days to Final Completion	14	20	15	
Total Calendar Days	264	240	225	
Bid Bond	Y	Y	Y	
Acknowledge Addenda	Y	Y	Y	
No Bid	The Best Home Guys	Coonrod & Associates Construction Co., Inc.	Martin K. Eby Construction Co., Inc.	Encore Construction, LLC
	Key Construction	Evans Building Co., Inc.	Dondlinger Construction	Mauler Engineering
	Wildcat Construction Co., Inc			

On the recommendation of Kimberly Bush, on behalf of Project Services, Ellen House moved to **accept the low bid from Multicon, Inc. in the amount of \$799,000.00**. Richards Powell seconded the motion. The motion passed 4 to 1, with Linda Kizzire voting no.

Questions and Answers

The new EMS Post 15 will be located at 3575 N. Webb Road. The building is a single-slab-on-grade pre-engineered metal building with brick veneer and is 2,998 square feet. It will include a drive-thru bay for two ambulances, bay storage, shelter room, and a generator. It will include an office for a 4-person crew per shift, kitchen, pantry, separate men's and women's restroom/shower facilities, locker area, and dayroom. Interior finishes include drywall interiors, heat, air conditioning and polished concrete floors.

Linda Kizzire: I have several. Currently, I believe we're located at 2808 N. Webb Road, in with the City of Wichita Fire Station, is that correct?

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Dennis Mauk: Dennis Mauk, EMS. Yes, we are still located at the fire location there.

Linda Kizzire: So, do we pay rent to the City of Wichita for that facility?

Dennis Mauk: Not currently.

Tom Stolz: We're like the brother-in-law on the couch that just is never leaving?

Dennis Mauk: We are also dependent upon there continuing to be enough space up there just to even get the vehicle in. Space would likely become an issue with that location.

Linda Kizzire: So can we not just add in a bay to that existing fire station and save several hundreds of thousands of dollars?

Dennis Mauk: That's an airport approach zone, there is to be no more new construction in that area, not even an addition onto the building because of Jabara.

Linda Kizzire: Has anybody checked that? Because I know there was an exception made.

Tom Stolz: We did, we analyzed that a year or two ago. Or argued that actually. Wichita Fire was with us on that, we argued it. The FAA would not give an exemption for that new building. To go back to the genesis of this, the Wichita Fire Department was nice enough to allow EMS group to be in there. That was clearly designated as a temporary arrangement until we came to a permanent solution. One of the permanent solutions we did look at was actually adding on there and we got negated because of the FAA issue. But they were very hospitable and at some point we can't continue this relationship. We either have to do something contractually with them. As Dennis brought up it is a temporarily fix, there is not enough space there, it is not working as it optimally should. I just want to give you that. Did I miss anything there?

Dennis Mauk: No.

Michael Fessinger: Sir, just for the record, will you please state your name.

Dennis Mauk: Dennis Mauk.

Tom Stolz: I might also add, we also looked at space at Jabara. What other options do we look at on this? We looked at as many options as we could. The fact of the matter is the ground for this new station was purchased, two or three years ago. They made the ground purchase extremely early on this project. So we already own the dirt at the Webb Road site, so even all of the other options that we were looking at including, Linda what you're suggesting, we would have to then sell that land back. So we own this land, looked at a lot of other options and...

Dennis Mauk: Going over to the airport requires a lease, we cannot purchase or own anything on the east side of Webb Road.

Tom Stolz: You don't like the FAA? I don't like them neither.

Linda Kizzire: No, I just don't like spending that much money. I mean when we've been at that location for that many years with no rent...

Tom Stolz: Before we co-located with the Wichita Fire Department, what was the history?

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Dennis Mauk: We didn't have anything out there in that area. And it's expanded greatly in terms of...there are hospitals up there and there's going to be continued growth and terms of retirement communities and that sort of stuff like doctor's offices, lots of surgery centers. Right next door to the land is a cardiology office and they do heart catheters there.

Tom Stolz: So budgetarily, did EMS add a unit and bodies to staff, to what is currently Wichita Fire?

Dennis Mauk: Yes, that is the intent, there's 12 hours and we intend to go to 24 when we have the room in the facility be able to do that.

Talaya Schwartz: Have we used Multicon before within the County?

Kim Bush: I don't believe we have. They have bid on some of our projects before and they have not been low bid and they are also doing a big job for the City of Wichita right now with The Stryker Sports Complex.

Tom Stolz: Dennis, this is the first pre-engineering metal building that EMS Post have gone with, is that correct?

Dennis Mauk: Yes.

Tom Stolz: Generally, historically, we have gone with architected, custom built, brick and mortar types of building. So to EMS's credit, and I know you are concerned about the money Linda, this bid is actually about \$400,000.00 less than previous types of constructions for EMS. Is that accurate Dennis?

Dennis Mauk: Yes.

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**6. 2018 DODGE CHARGER POLICE PACKAGE VEHICLE - FLEET MANAGEMENT
FUNDING -- DODGE CHARGER POLICE PACKAGE**

(Sent to 24 Vendors)

RFB #18-0025 S/C #8000125707

	Qty.	Parks Motors		Midway Motors Super Center		Davis-Moore Automotive, Inc.	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
2018 Dodge Charger Police Package Vehicles	3	\$27,217.00	\$81,651.00	\$26,982.00	\$80,946.00	\$26,930.00	\$80,790.00
Delivery Date		120 Days		90-120 Days		10-12 Weeks	
Acknowledge Addendum		Y		Y		Y	

On the recommendation of Britt Rosencutter, on behalf of Fleet Management, Linda Kizzire moved to **accept the low bid from Davis-Moore Automotive, Inc. in the amount of \$80,790.00.** Talaya Schwartz seconded the motion. The motion passed 4 to 1 with Richard Powell recusing himself from the vote as his office will utilize the contract.

These are replacement vehicles for the Sheriff's Office. Surplus vehicles will be sold on Purple Wave, Inc. except for vehicle 3863 which will be salvaged

Note:

Vehicles being replaced:

3835 - 2012 Chevy Tahoe	1GNLC2E00CR318832	Points – 18.6	Mileage – 131,117
3838 - 2012 Dodge Charger	2C3CDXAT9CH290309	Points – 18.6	Mileage - 136,37
3863 - 2013 Dodge Charger	2C3CDXAT3DH717808	Totaled	Mileage – 107,414

Questions and Answers

Richard Powell: I might go ahead and comment, Sheriff's Office vehicles fall under the area of the Sheriff's Office where I have authority in and being intimately involved in the specifications, working hand-in-hand with Fleet Management to make sure we have the proper information going to prospective bidders, I'm going to abstain on Items number six and seven just because of my involvement.

Linda Kizzire: I'm just happy you're buying from a local dealer.

Tom Stolz: That's what I'm thinking too.



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7. 2018 FORD POLICE INTERCEPTOR UTILITY MARKED VEHICLES -- FLEET MANAGEMENT FUNDING -- UTILITY POLICE INTERCEPTOR SUV

(Sent to 38 Vendors)

RFB # 18-0026 S/C #8000125708

	Qty.	Nelson Auto Center, Inc.		Midway Motors Super Center	
		Unit Price	Ext Price	Unit Price	Ext Price
2018 Utility Police Interceptor SUV Marked Vehicles	3	\$33,799.00	\$101,397.00	\$33,941.00	\$101,823.00
Delivery Date		Approximately 90-120 days subject to manufacturer's schedule		90-120 days from award date	
Acknowledge Addendum		Y		Y	
	Qty.	Rusty Eck Ford, Inc.		Sam Pack Five Star Ford	
		Unit Price	Ext Price	Unit Price	Ext Price
2018 Utility Police Interceptor SUV Marked Vehicles	3	\$33,183.00	\$99,549.00	\$34,816.08	\$104,448.24
Delivery Date		12-14 weeks		120 days ARO	
Acknowledge Addendum		Y		N	

On the recommendation of Britt Rosencutter, on behalf of Fleet Management,, Linda Kizzire moved to **accept the low bid from Rusty Eck Ford, Inc. in the amount of \$99,549.00.** Ellen House seconded the motion. The motion passed 4 to 1 with Richard Powell recusing himself from the vote as his office will utilize the contract.

These are replacement vehicles for the Sheriff's Office. Surplus vehicles will be sold on Purple Wave, Inc.

Note:

Vehicles being replaced:

3783 - 2010 Ford Crown Victoria	2FABP7BV7AX129853	Points – 19.1	Mileage - 147,968
3799 - 2011 Ford Crown Victoria	2FABP7BV7BX149215	Points – 15.5	Mileage - 129,262
3828 - 2013 Ford Crown Victoria	1FAHP2MT1DG121525	Points – 18.1	Mileage - 131,118

Questions and Answers

Tom Stolz: So, they are replacing Crown Vics with the Interceptors?

Britt Rosencutter: Correct.

Talaya Schwartz: Do we have a set mileage rate before we get to before replacement is considered? I guess this is probably a question for Penny.

Penny Poland: Penny Poland with Fleet Management. The replacement mileage for Sheriff vehicles is 135,000.

Talaya Schwartz: So it is different based on the type of program that it's for, correct?

Penny Poland: They do have to meet the 15 points before they are up for placement. Which is a combination of mileage, age and maintenance.

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Tom Stolz: Just for more clarity there, it really isn't only about the mileage it's about a number of factors which we now have an algorithm for to compute to this, that's where we get this 15 point scale?

Penny Poland: That's correct.

Tom Stolz: You have a Fleet Board that meets and discusses these replacements utilization. Do they talk about these issues or do you just make the decision from your desk on these kinds of replacements?

Penny Poland: Utilization is something that the committee will need to review on a yearly basis. But the 135,000 miles was just an industry-standard that I called a couple of different entities and that's what they reason for pursuit vehicles.

Tom Stolz: But it's not like the group gets together and say yeah okay these three Sheriff's vehicles we're ok with them and we don't have to go through that?

Penny Poland: As in replacing these vehicles?

Tom Stolz: Yes.

Penny Poland: I do send out an email to the committee with the information that contains the points, the mileage, the vehicle information, and justification from the Department. The utilization committee can then review and vote on it.

Tom Stolz: Colonel, are you abstaining from this vote as well?

Richard Powell: Yes.

Tom Stolz: Can I ask a question? Why are you moving from the sedan Interceptor for these particular...

Richard Powell: We actually had a mixed fleet I would say, comprised of two primary vehicle lines. We have the four door sedans, which are the Dodge Chargers, police packages and then we have the SUV vehicles that we use, which are the Fords, the civilian model is called an Explorer, law enforcement calls it an Interceptor. Those two vehicles comprise our mixed fleet. You may see a few odd ones still in existence, matter of fact, the three Crown Vics that are mentioned here specifically, if I remember right, are the last three Crown Vics we have. After 20-plus years of having Crown Vics available to us they went away and these are the last of the three and I think we have maybe two other odd sedans that we bought as part of the test about 4 years ago and we have a few Tahoes that are left. The choice was based on an extensive evaluation process that we had, and of course also looking at availability, service related issues, and of course pricing. And for all of those things considered they more than meet the necessary specifications for our needs and at the same time meet the needs from a budgetary standpoint.

Tom Stolz: The unit price difference between Interceptors and the Chargers, can you give us a rough estimate of what that is?

Penny Poland: I would say \$6,000.00.

Tom Stolz: Colonel, in your extensive study, the Interceptors give you better response in snowy conditions, rainy wet conditions, dirt road, types of road that these deputies have to drive down?

Richard Powell: Right, I think we all know not all the roads in Sedgwick County are paved, or we have a lot of roads that are gravel or compacted dirt or sand. Primarily the vast majority of marked Dodge Chargers we're buying are all-wheel drive, and they provide adequate means of getting around in the light to moderate snow without too much difficulty and also adverse road conditions. The SUVs themselves they are also all-wheel-drive, they afford us a higher amount of ground clearance, and more capacity as far as storage of equipment and auxilliary. Things that deputies offer that operate in a specialized situation: canine deputies, transport deputies, supervisors that carry additional equipment supplies for the patrol deputies. We have several deputies that are specialized in accident

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follow-up on serious and fatality accidents. Then we also have a couple deputies that specialize in the commercial vehicle inspection and enforcement where they have the portable scales, jacks, and tools.

Tom Stolz: So these Interceptors that you are purchasing, replacing these Crown Vics, will go to those types of functions?

Richard Powell: Yes.





8. MID-SIZED TRACKED EXCAVATOR WITH WOOD SHREDDER OPTION -- FLEET MANAGEMENT FUNDING -- STREAM MAINT

(Request sent to 84 Vendors)

RFP# 17-0104 SC #8000123889

	G.W. Van Keppel Co.	Murphy Tractor & Equipment Co.
1 each, Mid-Sized Tracked Excavator	\$164,304.00	\$169,328.00
1 each, Wood Shredder Option	\$26,990.00	\$29,667.00
Total	\$191,924.00	\$198,995.00
Make/Model	Volvo - ECR145 EL	John Deere 130G LC
Delivery Date	60 to 75 days ARO	Approx. 120 days ARO
No Bid	Agri Center	American Equipment Co.
	Berry Tractor	Bobcat of Salina
	Cummings, McGowan & West, Inc.	Kansas Truck
	Leachrod, LLC	Logan Contractors
	MCH Kenworth - Salina	Midway Freightliner, Inc.
	Prairieland Partners - Wichita	Rusty Eck Ford
	Stamm Manufacturing	Straub International
	Summit Truck Group	Wichita Tractor Co.
	Truck Center Companies, Wichita	

(First presented to Bid Board on March 8, 2018)

On recommendation of Britt Rosencutter, on behalf of Fleet Management, Richard Powell moved to **accept the proposal from Murphy Tractor & Equipment Co. in the amount of \$198,995.00**. Linda Kizzire seconded the motion. The motion passed unanimously.

A committee comprised of Penny Poland - Fleet Management, Jon Medlam, Jon Mills, and Danny Evans - Public Works, Mark Furry - Noxious Weeds, and Britt Rosencutter- Purchasing reviewed all proposal responses based on experience, qualifications, and ability to provide the specified equipment. Murphy Tractor & Equipment Co. met specifications as requested.

This excavator was approved by the BoCC as an addition to Fleet during the 2018 budget process. Heavy rainfall and flooding during the summer and fall of 2016 has called attention to a wide array of drainage and flooding issues in the county. The stream maintenance program has been a very successful and relatively inexpensive way to clear stream obstructions and improve the flow of runoff in natural streams around the county.

The main duty for this apparatus will be clearing and cleaning out around bridges and culverts of trees, sediment, other debris, and fixing washouts around these structures. It will also be used to load trees in to the tub grinder. It will also help out the channel cleaning projects that stream maintenance has to do by using the tree grinding attachment on site instead of having to haul them off site.

The proposal from G.W. Van Keppel Co. did not meet three (3) of the specifications. The specification called for a 270 cubic inch engine. G.W. Van Keppel Co. proposed a 244 cubic inch engine. Murphy Tractor & Equipment Co. proposed a 275 cubic engine. The specification called for a relief pressure of 4,900 minimum PSI (pound per square inch). G.W. Van Keppel proposed a 4,690 PSI, Murphy Tractor & Equipment Co. proposed a 4,980 PSI. A boost relief pressure of 5,050 PSI minimum was specified. G.W. Van Keppel Co. proposed a 4,980 PSI, Murphy Tractor & Equipment Co. proposed a 5,265 PSI.

The relief pressure is activated when the machine is running at normal operation. The release pressure puts excessive pressure back into the tank to avoid malfunction.

The boost relief pressure is used to give extra PSI for a short time to add power.

Note: This is an addition to Public Works fleet for Stream Maintenance.

Comments prior to the Recommendation:

Joe Thomas: Before Britt reads the recommendation I just want to give a brief history. If you remember this item was originally brought to the Bid Board on March 8. Prior to going to the Commission Meeting, it was discovered that one of these specifications for the drawbar pull, the numbers were transposed in the specifications, instead of saying 24,000, it said 42,000. So because of that we went back to the evaluation committee, reconvened and had them do another thorough inspection of the specifications, and with that being done they came back with this recommendation.

Based on that problem we had, and I talked to Tom about this, we are going to start a new process for the evaluation committees on heavy or specialized equipment. We will invite the vendors to a pre-bid or pre-proposal conference, it is not going to be a mandatory meeting, but they're invited to review the specifications in this separate meeting. That way we could determine whether specifications are proprietary and need to be adjusted, whether they are incorrect and need to be changed, or if we decide that everything's good we're going to leave it as is. The response to any changes will be issued in the form of an addendum and hopefully this will improve the process. So these are my preliminary comments.

Questions and Answers

Tom Stolz: Does Volvo have a 270 cubic inch engine model in their fleet? Do we know?

Jim Weber: In my research they probably do but it's a much larger machine. Both of these companies have an array of machinery, they're all over the place.

Tom Stolz: My point is, if they have a 270 cubic inch engine it is going to be more expensive? Right?

Jim Weber: Yes.

Tom Stolz: So what they shot us was the lowest price but they also did not meet our specification.

Jim Weber: Right.

Tom Stolz: With what this machine has to do, the kinds of work these specifications are needed for that kind of heavy duty work, we can't accept less for this machine.

Jim Weber: The example I gave you last time was that there are machines that will stay on flat ground working in a roadside ditch. This one does not do that, this one is going to have to go down in the bottom and climb in and out of it. So, things like the horsepower, the boost pressure is about being able to boost up the hydraulic system so that if you're trying to break out a stump or break something down. It is all hydraulic, all the hydraulics are running and the shredder is running, you need the boost pressure for that. But you got to set something and got to go with it.

Richard Powell: Sir, with the supporting documentation we received there were several pictorial representations of the piece of equipment. In those pictorial representations there were different attachments on the end of the boom. Which particular attachment comes with this or do all of them or can you respond to that?

Jim Weber: The 2nd picture you see, it has the opposing thumb on it, that's part of the equipment. Maybe the 4th picture of the chipper shredder, that's the shredder option that does come with it, and the normal bucket. The way these are built, there are dozens of things you can attach to them. From big jack hammers, to rollers, to different size buckets. We specified it out with a basic array of equipment that we need.

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Richard Powell: Pretty much for everything you need to put it in service?

Jim Weber: For stream maintenance work. If we have another need later and need another attachment we could go buy that attachment to add to this machine or maybe some of the others. They'll fit across it. We have much larger pieces of equipment than this.

Richard Powell: Thank you sir.

Linda Kizzire: Since this is an addition to the fleet, is the one that we currently have the same specification?

Jim Weber: No.

Linda Kizzire: Smaller?

Jim Weber: Stream maintenance had four people in it. A couple of big bulldozers and a couple of big track excavators. 2018 we have authorization to add two more employees, and we're adding up equipment now so that those folks can actually go do this work. We have those employees on board, we are just trying to get the equipment.

Tom Stolz: This is not a replacement? We don't have anything close to this?

Jim Weber: We don't have anything like this. This is a whole new category of equipment.

Linda Kizzire: So they went out and did a demo of some sort on this?

Jim Weber: We did not do any demo, but they looked at the equipment. In the past, they have done demos, but that is not how this one went.





