

ITEMS REQUIRING BOCC APPROVAL
August 31, 2023
(4 Items)

1. NETSMART SOFTWARE UPGRADE -- COMCARE

FUNDING -- COMCARE

(Single Source)

#23-2058 Contract

	Qty	Netsmart Technologies, Inc.
Professional Services - Bells AI - Implementation Fee	1	\$16,200.00
Bells AI add on for myAvatar Subscriptions (9/2023 thru 6/2024)	Pro Rated Fee	\$79,200.00
Total		\$95,400.00

On the recommendation of Tammy Culley, on behalf of COMCARE, Tim Myers moved to **accept the quote from Netsmart Technologies, Inc. in the amount of \$95,400.00 for a contract period ending June 30, 2024.** Brandi Baily seconded the motion. The motion passed unanimously.

Netsmart Technologies, Inc. is the county's current vendor for the Electronic Medical Record system (EMR). EMR is used for documenting any activity for patients that are seen as well as billing. This add on will help the service providers be more efficient and help reduce billing errors. In addition, this application will also provide dashboards which enables staff and supervisors to view outstanding documentation and completed documentation rate. With Bells AI technology, this add on will help with staff retention by supporting provider engagement and satisfaction through reducing documentation time and enabling concise clinical documentation for maximizing reimbursements.

Notes:

Services -100% of service fees due upon execution of this quote.

Subscriptions - Year 1 payment, due at execution, will be pro-rated to June 30, 2024. Subsequent years will be due annually in advance on the anniversary of that date.

Questions and Answers

Brandi Baily: Is this just for the AI add on so the subscription fee is just the AI subscription fee, it's not the subscription fee for the entire package?

Joe Thomas: That's what it looks like. The implementation for that particular add on.

Tammy Culley: Yes, for that particular add on. Tina, did I say that correctly?

Tina Alstrom: Yes that is correct.

Brandi Baily: When it comes time for annual subscription, will this be added into the existing subscription and maybe the price could go down a little bit or is this truly a standalone and we pay a separate subscription?

Tina Alstrom: It will be a separate subscription just for this application.

Russell Leeds: Just for clarity because it's not real clear in this, what is the add on that we're subscribing to and paying for in this item?

Tina Alstrom: So the add on is going to be the Bells AIT. It's just a standalone piece within the Avatar that will do all the documentation in this other add on application and then it will get shoved into Avatar. Most employees will be able to use this out in the field. They will be able to use it offline, online and it then will sync up to the actual EHR.

Russell Leeds: Using it in the field offline and whenever they get into the office, it hits the Wi-Fi and syncs up with the product on our network or in the cloud or otherwise?

Tina Alstrom: Correct. Yes it will.

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2. RENTAL UNIFORM AND MAT PROGRAM -- VARIOUS DEPARTMENTS

FUNDING -- VARIOUS DEPARTMENTS

(Joint Governmental Purchase - OMNIA Contract #R-BB-19002)

#23-2059 Contract

	Cintas Corporation
Uniform Rentals	10% discount
Mats and Mops	10% discount

On the recommendation of Tammy Culley, on behalf of various departments, Brandi Baily moved to **utilize the OMNIA Contract #R-BB-19002 with Cintas Corporation and establish contract pricing effective November 1, 2023 through October 31, 2025.** Tim Myers seconded the motion. The motion passed unanimously.

Cintas Corporation has a structured pickup and drop off program that tracks each individual piece of clothing. Each department receives a printed receipt of items picked up and returned that must be signed for by county staff. This process eliminates lost clothing, invoicing issues, and delayed replacements to employee.

The county also utilizes a mat and mop program that provides cleaning and/or replacement of soiled and used items.

Notes:

Pricing is based on 10% discount off of National Account Book Pricing.

The spend for 2021 was \$49,972.75.

The spend for 2022 was \$35,545.79.

The YTD spend for 2023 is \$24,015.11.

Questions and Answers

Brandi Baily: I see you've listed the spend so thank you for that. When it says 10% discount and the discount is off the National Account Book Pricing, what does that mean?

Joe Thomas: Cintas has a price catalog and it's nationally priced and they give us 10% discount off the national pricing. That's the Cintas price list.

Brandi Baily: I know this is a Joint Governmental Purchase but is there other vendors out there that offer this service that the price is a little cheaper?

Joe Thomas: I think Lee looked this up and there were other responders and what Omnia does is takes it, reviews them, and scores them. This one received the highest score. So they have scores just like any other proposal. It may not always be strictly on price but they have other evaluation criteria that is included. So I can't definitively say their price was lower on every single item but they did receive the highest score.

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**3. 3/4 TON 4WD SINGLE WHEEL REAR AXLE CREW CAB STANDARD BED TRUCK -- FLEET / SHERIFF'S OFFICE
FUNDING -- 2024 2500 TRADESMAN CREW CAB**

(Request sent to 100 vendors)

RFB #23-0050 S/C #8000222176

		Allen Samuels of Hutchinson, Inc. dba Allen Samuels Chrysler Dodge Jeep Ram	Don Hattan Chevrolet
Description	Qty.	Unit Cost	Unit Cost
3/4 Ton 4WD Single Wheel Rear Axle Crew Cab Standard Bed Truck	1	\$51,879.00	\$55,650.00
Make and Model:		2024 2500 Tradesman Crew Cab 4x4	Chevrolet 2500 Crew Cab 4WD
Order Cutoff Date:		9/16/2023	N/A
Delivery Date:		14 weeks ARO	90 to 120 days ETA
		Parks Motors	Whiteside of St. Clairsville, Inc.
Description	Qty.	Unit Cost	Unit Cost
3/4 Ton 4WD Single Wheel Rear Axle Crew Cab Standard Bed Truck	1	\$55,775.00	\$53,809.00
Make and Model:		2024 Ram 2500 Crew Cab 4x4	2024 GMC Sierra 2500 HD Crew Cab
Order Cutoff Date:		N/A	TBD
Delivery Date:		N/A	Estimated 6 months from order date
No Bid		Midway Motors of Hutchinson (Chevy)	Orr Nissan of Wichita, Inc.
		Shep Chevrolet	

On the recommendation Britt Rosencutter, on behalf of Fleet and the Sheriff's Office, Brandi Baily moved to **accept the low bid from Allen Samuels of Hutchinson, Inc. dba Allen Samuels Chrysler Dodge Jeep Ram in the amount of \$51,879.00.** Russell Leeds seconded the motion. The motion passed 3-4 with Tim Myers abstaining from the vote.

This truck is used by the Sheriff's Office for patrol and to pull their DUI trailer. This is a marked vehicle.

Notes:

Fleet evaluates all vehicles and equipment up for replacement before requesting bids.

<u>Vehicle #</u>	<u>Year</u>	<u>Make & Model</u>	<u>VIN #</u>	<u>Points</u>	<u>Mileage</u>
3875	2014	Dodge 2500	3C6UR5DJ0EG298552	18	142,183

This is a replacement vehicle. Surplus will be sold on Purple Wave.



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4. CELLEBRITE -- SHERIFF'S OFFICE
FUNDING --EMCU SUBSCRIPTION FEES
 (Sole Source)

#23-2063 S/C #8000222215

	Cellebrite, Inc.		
Annual Subscription Fee August 8, 2023 - August 7, 2024	Quantity	Each	Extended Price
Premium as a Service Pro Package	1	\$0.00	\$0.00
Premium aaS 140 Unlocks and Unlimited Extraction Annual Subscription	1	\$28,400.00	\$28,400.00
Premium as a Service End Point	3	\$0.00	\$0.00
Cellebrite Premium Adapter	3	\$1,050.00	\$3,150.00
Premium as a Service Core package	2	\$0.00	\$0.00
Premium aaS 35 Unlocks and Unlimited Extraction Annual Subscription	2	\$10,400.00	\$20,800.00
Premium as a Service End Point	2	\$0.00	\$0.00
Cellebrite Premium Adapter	2	\$1,050.00	\$2,100.00
Total			\$54,450.00

On the recommendation of Tammy Culley, on behalf of the Sheriff's Office, Brandi Baily moved to **accept the quote from Cellebrite, Inc. for a total amount of \$54,450.00.** Joni Wilson seconded the motion. The motion passed 3-4 with Tim Myers abstaining from the vote.

Cellebrite is a software used to help investigators when they need to access cell phones and other electronic devices as part of a criminal investigation. The Sheriff's Office has been using this technology for several years and no one else has the same software capable of delivering a solution for law enforcement. Without access to this software, investigators would not be able to gain access to electronic devices without a passcode. This is a critical tool for the Exploited & Missing Children's Unit.

Questions and Answers

Brandi Baily: Is this just a one (1) year contract?

Tammy Culley: Yes and we renew the licenses every year.

Brandi Baily: How does this price compare to what it has been in the past?

Joe Thomas: Last year's spend was \$50,000.00.

Brandi Baily: Have we've been using them for several years?

Tammy Culley: Yes and there isn't anyone at this time that has the same capability as Cellebrite.

Russell Leeds: There was a question as to whether the \$54,450.00 for this year's subscription is comparable to the previous year?

Greg Pollock: There's an increase but it's not a large increase like we've seen in other people's software.

Russell Leeds: This is a standard annual subscription?

Greg Pollock: Yes. We've been using this device for over 10 years now. They are the sole source provider across the United States. It is the standard that is used to get into any type of cellular device or tablet that has some type of passcode. Without it, we cannot get in or bypass security measures that are in place on personal devices such as an Apple product or Samsung. This company has always delivered the ability to bypass these codes so we can retrieve evidence that is stored on these devices. The majority of this is used to investigate crimes of Indecent Liberties with Children but it does run the whole gamut of crimes everything from Homicide to Burglary rings.

Russell Leeds: So your Forensic folks down at EMCU and the Internet Crimes Against Children Task Force are utilizing this tool?

Greg Pollock: Yes.

Russell Leeds: For those purposes and then for other investigative purposes as Wichita PD and Sheriff determine the need.

Greg Pollock: Yes. That is correct.

Brandi Baily: Under the quantity, there's some that look like quantity of one (1) like the 140 unlocks one (1) quantity and the other unlocks the quantity of two (2). How come there are multiple quantities? Is that just so you have more, like the 35 unlocks has quantities of two (2), is that just so you have more unlocks?

Greg Pollock: The way they price their contract, they have three (3) different levels. So we looked historically at quantity of devices that we have had to employ this technology against and this is the tier that is consistent with the number of devices we attempt to unlock or break into during a year's timeframe.

Brandi Baily: Ok, so it's just giving you more unlocks is the reason for more quantities in this particular tier.

Greg Pollock: The contract will cover several licenses. Its not just one (1) machine. It has several of those at that 35 unlocks so if we combine all those together that's where we get the number that meets our needs in order to maintain the ability to do this based on investigations. There are times we have to set priorities on some lower level crimes and save it for the true crimes against the children's area.

Brandi Baily: Ok that answers my question. So it's being used on multiple devices. It's not just a single device.

Greg Pollock: We have three (3) investigators who are assigned down at JIAC and then there's an investigator in the Sheriff's Office and one (1) in WPD. All five (5) of them have the ability to do it but the way their licensing is you can only put it on so many machines. It is very specific on how it's set up.

Russell Leeds: A fairly economical way to manage some very serious and heinous crimes.