

ITEMS REQUIRING BOCC APPROVAL
January 4, 2024
(3 Items)

1. RECORDS MANAGEMENT SYSTEM FOR THE REGISTER OF DEEDS -- REGISTER OF DEEDS
FUNDING -- REGISTER OF DEEDS

(Request sent to 368 vendors)

RFP #23-0031 Contract

	Fidlar Technologies, Inc. dba Fidlar Technologies	Catalis Courts & Land Records, LLC	Tyler Technologies, Inc. (On-Premises)	Tyler Technologies, Inc. (Hosted)
Records Management System	\$1,562,864.44	\$2,788,844.39	\$843,150.00	\$1,614,030.00
	Questys, QSI Inc. (Division of N. Harris Computer Corporation)	Aumentum Technologies dba Harris Recording Solutions	Business Imaging Systems, Inc.	GovOS, Inc.
Records Management System	\$185,250.00	\$944,467.00	\$782,240.84	\$2,304,532.00

On the recommendation of Lee Barrier, on behalf of Register of Deeds, Anna Meyerhoff-Cole moved to **accept the proposal from Fidlar Technologies, Inc. dba Fidlar Technologies for a contract period of ten years in the amount of \$1,562,864.44.** Brandi Baily seconded the motion. The motion passed unanimously.

A committee comprised of Tonya Buckingham and Kenly Zehring - Register of Deeds; Cory Gebhart - Sedgwick County Clerk's Office; Laura Hadley - Division of Information Technology; and Lee Barrier - Purchasing, evaluated the proposal responses based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Fidlar Technologies, Inc. dba Fidlar Technologies (Fidlar Technologies).

The Register of Deeds has outgrown its homegrown system and requires a new recording system. The current recording system was implemented in 2014 and does not currently support additional technology needs. This system will move from the county's on-premises test and production environments to a vendor hosted/cloud solution.

As part of the hosting services, Fidlar Technologies will provide security of the hosting environment to prohibit unauthorized access and protect the county's IT assets. The vendor will also manage and develop all patches, releases, fixes, and scripts provided by Fidlar Technologies. The switch to hosted services also includes end-user support with 24/7/365 monitoring, application tuning, and system performance reporting.

Notes:

This is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are six (6) components to this

Component	Points
a. Ability to provide a comprehensive, integrated solution to meet stated requirements.	40
b. Approach, methodology, and proposed schedule for solution.	25
c. Record of performance on similar projects, including customer retention, customer support during and after project implementation, and other feedback from references.	15
d. Total cost of ownership (software, annual maintenance and support, implementation services, training, hardware, database, resources required, etc.) *	10
e. Firms economic and technical resources, stability and longevity in the market.	5
f. Proposal quality and contents	5
Total Points	100

Questions and Answers

Brandi Baily: I know the Clerk, the Treasurer, the Register of Deeds, and the Appraisers' Office have looked at implementing one system that all of our records could be compatible with. Does this system help with that?

Tonya Buckingham: On your question Brandi, Fidlar Technology has a part of their software called PINtegrity. That is something where that pin number that is used in the tax system can be used in all the other tax departments. I talked to Jack with GIS and he is excited about it because it is something where possibly on the GIS mapping you can go there, go to that property, and it would have all of the records that come from our office would be on the GIS. As far as a system that would cover every one of the tax departments, I don't know of one but this one we're actually excited about because of that one thing that they offer.

Brandi Baily: This doesn't list a funding source. What is the funding for this one?

Tonya Buckingham: The funding source is the Technology Fund which is a separate fund that our office collects money on. It's a fee on a per page basis so it's not out of the General Fund, it's a separate fund.

Russell Leeds: Out of that special fund you have budgeting that will cover all of the years of this contract? That fund generates enough to pay the annual cost on this?

Tonya Buckingham: Yes.

BOARD OF BIDS AND CONTRACTS JANUARY 4, 2024

**2. ORCHARD SOFTWARE CORPORATION ANNUAL HARVEST SILVER LEVEL SUPPORT PLAN -
SEDGWICK COUNTY HEALTH DEPARTMENT (SCHD)
FUNDING -- SEDGWICK COUNTY HEALTH DEPARTMENT
(Single Source)**

#24-2001 Contract

	Orchard Software Corporation
Annual Harvest Silver Level Support (1/1/24 - 12/31/24)	\$58,817.62

On the recommendation of Britt Rosencutter, on behalf of Sedgwick County Health Department, Brandi Baily moved to **accept the quote from Orchard Software Corporation (Orchard) in the amount of \$58,817.62**. Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

Orchard is the company that the SCHD Laboratory uses for its Laboratory Information System (LIS), which is needed for the lab to communicate with the Electronic Health Record (EHR) system. Orchard allows the lab to receive orders and send results directly to the EHR and into the patient's chart. Orchard also communicates with the instrumentation in the lab, allowing the orders and results to cross directly, greatly decreasing the chance for data entry errors.

Orchard is also used for all data gathering in the lab as it stores all of the lab's records. Reports can be built to allow staff to pull the needed information and can export that data to an Excel spreadsheet.

The SCHD setup with Orchard includes everything needed to use the Orchard software, such as, the hosted environment that Orchard runs in, as well as tech support to fix any issues that may arise during its use.

Orchard has been a great company to work with and has always worked to assist the county in whatever questions or issues that have come up. Staying with Orchard for the LIS system will allow the lab to continue operating smoothly. Any change in LIS providers will come with a substantial initial investment.

Notes:

The spend for this agreement for 2023 was \$58,049.38.

Questions and Answers

Brandi Baily: How long have we been with this Orchard system?

Corey Johnson: We started out with Orchard right at the very beginning of COVID which was 2020 I believe.

Anna Meyerhoff-Cole: Is this a contract to purchasing something or is it just purchasing a year of tech support?

Corey Johnson: There are two (2) components the first of which is the service agreement and the second component is the monthly hosting fee for the hosted system side of things.

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**3. SANOFI PASTEUR VAXVALUE AGREEMENT – SEDGWICK COUNTY HEALTH DEPARTMENT (SCHD)
FUNDING – SEDGWICK COUNTY HEALTH DEPARTMENT**

(Single Source)

#24-2002 Contract

	Sanofi Pasteur, Inc.
VaxValue Agreement	See Pricing Sheet

On the recommendation of Britt Rosencutter, on behalf of Sedgwick County Health Department, Tim Myers moved to **accept the pricing from Sanofi Pasteur, Inc. (Sanofi Pasteur) at the rates listed (see attachment) and establish contract pricing good through 9/30/2024.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

This contract with Sanofi Pasteur enables the Sedgwick County Health Department to provide affordable child and school required immunizations utilizing vaccines chosen by the county's Immunizations Coordinator for their high efficacy. There have been many vaccines added to child and adult schedules in recent years and without this purchasing agreement there would have been a much higher impact on the immunization programs budget.

Notes:

2023 spend was approximately \$124,890.07. Total savings in 2023 was \$46,344.46.

Questions and Answers

Anna Meyerhoff-Cole: Can you explain why this is Single Source? Is there no one else that can provide this?

Joe Thomas: This has been a continued program for many years. For continuity of the program, they've stayed with Sanofi Pasteur.

Kevin Eddy: We've been buying vaccines from Sanofi since before I started in 2019. It is sort of single sourced because our Youth Immunization Nurse goes through and looks at stuff such as the efficacy of the vaccines. Sanofi vaccines do not contain latex with the vials so we don't have to worry about latex exposure to people with allergies. Even if we went with a different vendor we still have to use Sanofi for other items also.

Russell Leeds: Do we use any other vendors for vaccines?

Kevin Eddy: We have a couple of different vendors, it just depends. Not all vaccine vendors have all vaccines. We use Pfizer for a couple of vaccines like Prevnar but they don't offer Hep A vaccines.

Russell Leeds: You have contracts with multiple vendors to get the different types of vaccines that you need and this is one of those vendors?

Kevin Eddy: Yes.

Brandi Baily: In our notes it says the approximate spend for 2023 was \$124,890.07 with a savings of \$46,344.46 for the year. Is the savings because the price of the drug was cheaper or because we used less of the drug?

Kevin Eddy: It's because we get a discount. We are already on this contract, it's kind of an incentive to add the RSV vaccine onto the pricing contract. It just needs to be signed to continue the contract. That number of savings is from the vendor of how much we saved through ordering with a contract.

DISCLAIMER: The pricing information below, in this Attachment C, is for illustrative purposes only and is subject to change. It is provided to the Customer to support determination of the Tier level. Based on the Tier selected by Customer, the Addendum A and Addendum AA - Product and Price List with Federal Excise Tax - will be attached to the fully executed Agreement. Online and Prompt Pay discounts apply to Direct orders only.

All prices referenced below do not include Federal Excise Tax

Pricing Option	NDC	Product Code	Description	Contract Price	Online Discount	Prompt Pay	Net Invoice Price per Unit	Net Invoice Price per Dose
Tier 1 Under GPO	49281054503	545-03	ActHIB	\$ 53.26	1.0%	2.0%	\$ 51.67	\$ 10.33
	49281040010	400-10	ADACEL	\$ 354.80	0.0%	2.0%	\$ 347.51	\$ 34.75
	49281040020	400-20	ADACEL	\$ 177.29	0.0%	2.0%	\$ 173.74	\$ 34.75
	49281057515	863923	Beyfortus Syringe 0.5ML 5 Syringe	\$ 2,128.50	1.0%	2.0%	\$ 2,065.07	\$ 413.01
	49281057415	863933	Beyfortus Syringe 1ML 5 Syringe	\$ 2,128.50	1.0%	2.0%	\$ 2,065.07	\$ 413.01
	49281028610	286-10	DAPTACEL	\$ 197.15	1.0%	2.0%	\$ 191.27	\$ 19.13
	49281025251	252-51	IMOVAX RABIES 1 ML V	\$ 336.84	1.0%	2.0%	\$ 326.80	\$ 326.80
	49281086010	860-10	IPOL	\$ 242.87	1.0%	2.0%	\$ 235.63	\$ 23.56
	49281059005	590-05	MenQuadfi	\$ 552.14	1.0%	2.0%	\$ 535.69	\$ 107.14
	49281051105	511-05	Pentacel formulated with Vero cell-derived IPV	\$ 335.62	1.0%	2.0%	\$ 325.62	\$ 65.12
	49281056410	564-10	QuadraCel formulated with Vero cell-derived IPV	\$ 445.85	1.0%	2.0%	\$ 432.56	\$ 43.26
	49281056415	564-15	QuadraCel formulated with Vero cell-derived IPV	\$ 445.85	1.0%	2.0%	\$ 432.56	\$ 43.26
	49281021510	215-10	TENIVAC	\$ 279.96	1.0%	2.0%	\$ 271.62	\$ 27.16
	49281021515	215-15	TENIVAC	\$ 279.96	1.0%	2.0%	\$ 271.62	\$ 27.16
	49281075221	752-21	TUBERSOL 5TU 10	\$ 67.05	1.0%	2.0%	\$ 65.05	\$ 6.51
	49281075222	752-22	TUBERSOL 5TU 50	\$ 262.40	1.0%	2.0%	\$ 254.58	\$ 5.09
	49281079051	790-51	TYPHIM VI 1 DOSE SYRINGE SG	\$ 95.61	1.0%	2.0%	\$ 92.76	\$ 92.76
	49281079020	790-20	TYPHIM VI 20 DOSE	\$ 1,521.98	1.0%	2.0%	\$ 1,476.62	\$ 73.83
49281091501	915-01	YF-VAX S/G 5X1D	\$ 710.62	1.0%	2.0%	\$ 689.44	\$ 137.89	
Tiers	NDC	Product Code	Description	Contract Price	Online Discount	Prompt Pay	Net Invoice Price per Unit	Net Invoice Price per Dose
Tier 2 Under GPO	49281054503	545-03	ActHIB	\$ 54.38	1.0%	2.0%	\$ 52.76	\$ 10.55
	49281040010	400-10	ADACEL	\$ 358.19	0.0%	2.0%	\$ 351.03	\$ 35.10
	49281040020	400-20	ADACEL	\$ 179.10	0.0%	2.0%	\$ 175.52	\$ 35.10
	49281057515	863923	Beyfortus Syringe 0.5ML 5 Syringe	\$ 2,149.79	1.0%	2.0%	\$ 2,085.72	\$ 417.14
	49281057415	863933	Beyfortus Syringe 1ML 5 Syringe	\$ 2,149.79	1.0%	2.0%	\$ 2,085.72	\$ 417.14
	49281028610	286-10	DAPTACEL	\$ 200.06	1.0%	2.0%	\$ 194.10	\$ 19.41
	49281025251	252-51	IMOVAX RABIES 1 ML V	\$ 340.26	1.0%	2.0%	\$ 330.12	\$ 330.12
	49281086010	860-10	IPOL	\$ 253.62	1.0%	2.0%	\$ 246.06	\$ 24.61
	49281059005	590-05	MenQuadfi	\$ 567.56	1.0%	2.0%	\$ 550.65	\$ 110.13
	49281051105	511-05	Pentacel formulated with Vero cell-derived IPV	\$ 335.62	1.0%	2.0%	\$ 325.62	\$ 65.12
	49281056410	564-10	QuadraCel formulated with Vero cell-derived IPV	\$ 450.39	1.0%	2.0%	\$ 436.97	\$ 43.70
	49281056415	564-15	QuadraCel formulated with Vero cell-derived IPV	\$ 450.39	1.0%	2.0%	\$ 436.97	\$ 43.70
	49281021510	215-10	TENIVAC	\$ 281.28	1.0%	2.0%	\$ 272.90	\$ 27.29
	49281021515	215-15	TENIVAC	\$ 281.28	1.0%	2.0%	\$ 272.90	\$ 27.29
	49281075221	752-21	TUBERSOL 5TU 10	\$ 67.70	1.0%	2.0%	\$ 65.68	\$ 6.57
	49281075222	752-22	TUBERSOL 5TU 50	\$ 264.99	1.0%	2.0%	\$ 257.09	\$ 5.14
	49281079051	790-51	TYPHIM VI 1 DOSE SYRINGE SG	\$ 96.56	1.0%	2.0%	\$ 93.68	\$ 93.68
	49281079020	790-20	TYPHIM VI 20 DOSE	\$ 1,537.18	1.0%	2.0%	\$ 1,491.37	\$ 74.57
49281091501	915-01	YF-VAX S/G 5X1D	\$ 717.73	1.0%	2.0%	\$ 696.34	\$ 139.27	