

RENTAL UNIFORMS – VARIOUS DEPARTMENTS

FUNDING – VARIOUS DEPARTMENTS

(Request for Bid sent to six vendors)

RFB #03-0056

	Western Uniform	G&K Services	Aramark	Ameripride
Rental Uniforms, towels, mats and mops for various County Departments				
1) Standard: 65%/35% Blend shirt/Denim pant Vendor Launderers (34,268 changes/yr)	(\$0.72 ea.) \$24,672.96	(\$0.95 ea.) \$32,554.60	(\$0.84 ea.) \$28,785.12	(\$0.80 ea.) \$27,414.40
Options:				
2) 100% cotton shirt/pant Vendor Launderers, (34,268 changes/yr)	(\$0.90 ea.) \$30,841.20	(\$1.02 ea.) \$34,953.36	(\$1.16 ea.) \$39,750.88	(\$0.95 ea.) \$32,554.6
3) 65%/35% blend shirt/pant Vendor Launderers (34,268 changes/yr)	(\$0.72 ea.) \$24,672.96	(\$0.80 ea.) \$27,414.40	(\$0.75 ea.) \$25,701.00	(\$0.75 ea.) \$25,701.00
4) 100% cotton shirt/pant Employee Launderers (34,268 changes/yr)	(\$0.67 ea.) \$22,959.56	(\$0.72 ea.) \$24,672.96	(\$0.69 ea.) \$23,644.92	(\$0.48 ea.) \$16,448.64
5) 65%/35% blend shirt/pant Employee Launderers (34,268 changes/yr)	(\$0.54 ea.) \$18,504.72	(\$0.57 ea.) \$19,532.76	(\$0.45 ea.) \$15,420.60	(\$0.38 ea.) \$13,021.84
6) 65%/35% Blend shirt/Denim pant Employee Launderers (34,268 changes/yr)	(\$0.54 ea.) \$18,504.72	(\$0.68 ea.) \$23,302.24	(\$0.50 ea.) \$17,134.00	(\$0.40 ea.) \$13,707.20
Other:				
7) Red Shop Towels (100 changes/yr)	(\$0.06 ea.) \$6.00	(\$0.025 ea.) \$2.50	(\$0.045 ea.) \$4.50	(\$0.06 ea.) \$6.00
8) White Side Towels (150 changes/yr)	(\$0.08 ea.) \$12.00	(\$0.055 ea.) \$8.25	(\$0.10 ea.) \$15.00	(\$0.10 ea.) \$15.00
9) Mops, Treated w/frame & handle (254 changes/yr)	(36"-\$0.50 ea.) \$127.00	(30"-\$0.45 ea.) \$114.30	(36"-\$1.25 ea.) \$317.50	(\$0.75 ea.) \$190.50
10) Entryway Mats (832 changes/yr)	(\$1.35 ea.) \$1,123.20	(\$1.32 ea.) \$1,098.24	(\$1.25 ea.) \$1,040.00	(\$1.45 ea.) \$1,206.40
11) Cloth Name Tag, furnish and attach	No Charge	No Charge	\$0.50 (waived at installation)	No Charge
12) Price to sew County logo patch (County to provide patch)	No Charge	No Charge	\$0.25	No Charge
Oversize Pricing (If applicable)				
Shirts/pants 100% Cotton (Bid Price + percentage)				
2 X-Large	No Charge	No Charge	No Charge	No Charge
3 X-Large	\$0.10	15%	No Charge	No Charge
4 X-Large	\$0.20	15%	No Charge	No Charge
Shirts/pants 65%/35% Blend (Bid Price + percentage)				
2 X-Large	No Charge	No Charge	No Charge	No Charge
3 X-Large	\$0.10	15%	No Charge	No Charge
4 X-Large	\$0.20	15%	No Charge	No Charge
Shirts/pants Blend Shirt, Denim pant (Bid Price + Percentage)				
2 X-Large	No Charge	No Charge	No Charge	No Charge
3 X-Large	\$0.10	15%	No Charge	No Charge
4 X-Large	\$0.20	15%	No Charge	No Charge
Guarantee Price	Year 2 &3	No	Year 2&3	Year 2&3

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On the recommendation of Jerry Phipps, on behalf of Various County Departments, Don Brace moved to **accept the low bid (based on standard practice*) from Western Uniform to establish contract pricing for 1 year, with two 1-year options to renew.** David Spears seconded the motion. The motion passed unanimously.

Note: *At this time, the 65%/35% Blend Shirt/Denim Pant is the standard type of rental uniforms used by County Departments and the current practice is to have the vendors launder the uniforms. This request for bid also establishes pricing for alternative materials for special needs and creates flexibility for reducing County costs on future purchases if needed. Last year, the cost of the standard rental uniforms was \$0.86 per change, for an approximate total expenditure of \$29,470.48.