RECORDS MANAGEMENT SYSTEM/JAIL MANAGEMENT SYSTEM – SHERIFF'S OFFICE
FUNDING – COPS TECHNOLOGY GRANT
(Request for Proposal sent to twenty-six vendors)

RFP #03-13408

	Abbey Group	New World	DataEdge Solutions	Northrup Grumman	Motorola/Printrak	**Intergraph Public Safety, Inc.**
Software, License Fees, Enhancements, Customizations, Installation & Training	$1,077,500.00	$1,508,583.00	$2,347,000.00	$931,646.00	$668,476.00	**$671,975.00**
Optional Software & Interfaces	None Listed	$1,804,615.00	None Listed	$6,243.00	None Listed	**$154,200.00**
Total including Options	$1,077,500.00	$3,313,198.00	$2,347,000.00	$937,889.00	$668,476.00	**$826,175.00**
Maintenance & Support						
Year One	$75,000.00	$231,200.00	$143,300.00	$92,002.00	$85,730.00	**$57,150.00**
Year Two	$75,000.00	$231,200.00	$143,300.00	$96,602.00	$85,730.00	**$57,150.00**
Year Three	$75,000.00	$231,200.00	$143,300.00	$101,432.00	$85,730.00	**$57,150.00**
Year Four	$75,000.00	$231,200.00	$143,300.00	$105,489.00	$85,730.00	**$57,150.00**
Year Five	$75,000.00	$231,200.00	$143,300.00	$109,709.00	$85,730.00	**$57,150.00**
	SBC/PEI	SBC/Positron	SBC/Positron (Alternate)	VisionAir	Tiburon	
Software, License Fees, Enhancements, Customizations, Installation & Training	$2,254,890.90	$1,104,047.22	$1,187,881.23	$711,145.00	$1,571,786.00	
Optional Software & Interfaces	$521,424.00	None Listed	$52,250.00	$150,445.00	$446,023.00	
Total including Options	$2,776,314.90	$1,104,047.22	$1,240,131.23	$861,590.00	$2,017.809.00	
Maintenance & Support						
Year One	$152,680.00	$137,754.10	$106,746.23	$74,253.00	$102,600.00	
Year Two	$152,680.00	$137,754.10	$106,746.23	$78,708.18	$124,100.00	
Year Three	$152,680.00	$137,754.10	$106,746.23	$83,430.67	$130,400.00	
Year Four	$152,680.00	$137,754.10	$106,746.23	$88,436.51	$137,100.00	
Year Five	$152,680.00	$137,754.10	$106,746.23	$93,742.70	$144,100.00	

On the recommendation of Kandace Johnson, on behalf of the Sheriff's Office, Ron Holt moved to **accept the negotiated proposal from Intergraph Public Safety, Inc. in the amount of $826,175.00 and an annual five year maintenance cost of $57,150.00 per year, subject to final terms and contract approval by the County Counselor's Office**. Shawn Henning seconded the motion. The motion passed unanimously.

Note: There were three lower cost proposals that were not chosen for award due to the following reasons: Motorola/Printrak proposed the Jail Management System only, which does not meet our requirements. Northrup Grumman's pricing was based on an estimated range and their JMS software is through a third party. VisionAir's product is not configurable to County's needs and not all references would give recommendations.