

1. DIGITAL IN-CAR VIDEO RECORDERS – SHERIFF’S OFFICE

FUNDING – LLEGB

(Request for Proposal sent to twenty-one vendors)

RFP #04-18852

FIVE (5) EACH VEHICLE	Adventura Technologies	International Police Technologies	Mobile Vision	MPH Industries Inc.	Kustom Signals
Hardware Costs Two cameras (one color, one color optional) Two microphones, Recording equipment, Recording medium, Control unit with playback monitor Any cabling/adaptors brackets required on install	(\$7,195.00ea) \$35,975.00	(\$6,000.00ea) \$30,000.00	(\$5,855.00ea) \$29,275.00	No Bid	(\$5,735.00ea) \$28,675.00
Installation/Training	Included	(\$200.00ea) \$1000.00	(\$225.00ea) \$1,125.00		(\$250.00ea) \$1,250.00
Shipping/Insurance	Included	Included	Included		Included
Total	\$35,975.00	\$31,000.00	\$30,400.00		\$29,925.00
Digital Video Management System Software	\$4,995.00	\$1,485.00	\$6,455.00		\$4,750.00
Additional Software License Fees	Unlimited	Unlimited	Included		Not Listed
Total initial purchase of 5 units	\$40,970.00	\$32,485.00	\$36,855.00		\$34,675.00
Ongoing Maintenance & Support					
Year One	\$1,745.00 per unit	Included	Included		Included
Year Two	\$1,745.00 per unit	Included	\$250.00 per unit		\$757.50 per unit
Year Three	\$1,745.00 per unit	\$300.00 per unit	\$300.00 per unit		\$832.50 per unit
3 Yr Maintenance & Support for 5 units	\$26,175.00	\$1,500.00	\$2,750.00		\$7,950.00

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FIVE (5) EACH VEHICLE	Northland Security Products	ICOP Digital	D. H. Pace Systems	Decatur Electronics
Hardware Costs Two cameras (one color, one color optional) Two microphones, Recording equipment, Recording medium, Control unit with playback monitor Any cabling/adaptors brackets required on install	(\$6,166.00ea) \$30,830.00	(\$5,150.00ea) \$25,750.00	(\$11,072.00ea) \$55,360.00	(\$7,917.00ea) \$39,585.00
Installation/Training	(\$495.00ea) \$2,475.00	(\$125.00ea) \$625.00	(\$500.00ea) \$2,500.00	(\$170.00ea) \$850.00
Shipping/Insurance	Included	\$50.58	Included	Included
Total	\$33,305.00	\$26,425.58	\$57,860.00	\$40,435.00
Digital Video Management System Software	\$4,890.00	\$1,500.00	\$950.00	\$3,500.00
Additional Software License Fees	Included	(5) Con-Current	No Charge	Unlimited
Total initial purchase of 5 units	\$38,195.00	\$27,925.58	\$58,810.00	\$43,935.00
Ongoing Maintenance & Support				
Year One	\$340.00 per unit	Included	\$500.00 per unit	Included
Year Two	\$340.00 per unit	\$450.00 per unit	\$500.00 per unit	\$500.00 per unit
Year Three	\$340.00 per unit	\$450.00 per unit	\$500.00 per unit	\$500.00 per unit
3 Yr Maintenance & Support	\$5,100.00	\$4,500.00	\$7,500.00	\$5,000.00

On the recommendation of Kandace Johnson, on behalf of the Sheriff's Office, Shawn Henning moved to **accept the proposal from International Police Technologies for the initial purchase of \$32,485.00, and establish contract pricing for one-year, with two one-year options to renew.** David Spears seconded the motion. The motion passed unanimously.

Note: These are replacements for the analog units that are currently being used by the Sheriff's Office.

The low proposal from ICOP did not meet requirements because they had been in business for only 2 ½ years (minimum requirement was at least 3 years) and their digital product has only been in use since January 2005, therefore they were unable to give any references that could provide history of the product.