

**1. TRACKED EXCAVATOR – FLEET MANAGEMENT
FUNDING – VEHICLE ACQUISITION**

(Request for Proposal sent to nine vendors)

RFP #04-19756

	White Star	Murphy Tractor	Wichita Tractor	United Rentals	Victor L. Phillips (Option 1)	Victor L. Phillips (Option 2)
1 ea. 2005 Excavator for Public Works	No Bid	\$250,354.00	\$231,997.00	\$232,746.00*	\$224,674.00**	\$254,557.00*
Make/Model		John Deere 330C LC	Kolbelco SK330LC	Link Belt 330LX	Hyundai 360 LC7	Case CX 330
Delivery Date		45-60 days	30-90 days	4 months	Not Listed	120 days
Trade-Ins						
1995 Caterpillar D7H-LGP Bulldozer		\$64,500.00	\$71,000.00	\$0.00	\$85,500.00	\$85,500.00
1974 International E-200 Pay Scraper		\$2,500.00	\$3,500.00	\$0.00	\$5,000.00	\$5,000.00
	Foley Equipment (Option 1)	Foley Equipment (Option 2)	Sellers Equipment (Option 1)	Sellers Equipment (Option 2)	Berry Tractor & Equipment	
1 ea. 2005 Excavator for Public Works	\$239,183.00	(2004) \$220,450.00	\$218,900.81	(2004) \$209,805.81	\$225,673.00	
Make/Model	Caterpillar 330C L	Caterpillar 330C L	JCB JS330	JCB JS330LC	Komatsu PC300LC- 7	
Delivery Date	02/27/2005 (subject to availability)	January for Machine, February for Thumb	90-120 days	(Subject to prior sale) In Stock, 8-10 weeks for attachments	Subject to machine attachment availability	
Trade-Ins						
1995 Caterpillar D7H-LGP Bulldozer	\$91,000.00	\$91,000.00	\$70,000.00	\$70,000.00	\$115,000.00	
1974 International E-200 Pay Scraper	\$1,000.00	\$1,000.00	\$3,000.00	\$3,000.00	\$6,500.00	

*Incomplete Responses

** Change in Total

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On the recommendation of Carol Bevelhymmer, on behalf of Fleet Management, Ron Holt moved to **accept the low proposal meeting requirements from Foley Equipment, Option 1, for \$239,183.00.** Shawn Henning seconded the motion. The motion passed unanimously.

Note: This recommendation was reached after evaluation and testing of all available equipment proposed. The criteria used to establish the recommendation was based on maintenance, price, requirements, and user needs. Staff feels a better price for surplus equipment can be achieved by Internet auction.