

# BOARD OF BIDS AND CONTRACTS FEBRUARY 2, 2006

## REMANUFACTURED TONER CARTRIDGES – VARIOUS COUNTY DEPARTMENTS

### FUNDING: VARIOUS COUNTY DEPARTMENTS

(Request for Proposal sent to twenty-three vendors)

RFP#05-0079

	Kansas Toner Supply	Corporate Express	KK Office Solutions	Single Source	One Stop Tech Shop	Toner Plus	Laser Revival	Cardinal Cartridge, Inc.	Cartridge World	CVR	Laser Source	Pacific Business Products
OEM Compatible Remanufactured Toner Cartridges												Incomplete Proposal
<b>Copier Cartridges</b>												
Canon A30	\$50.00	No bid	<b>\$54.95</b>	No bid	\$60.04	\$45.00	No bid	No bid	\$42.00	\$19.95	No bid	
Canon E-31	\$59.00	No bid	<b>\$54.95</b>	No bid	\$72.20	\$45.00	No bid	No bid	No bid	\$28.65	No bid	
Canon L50	\$53.00	No bid	<b>\$89.95</b>	\$74.75	\$82.84	No bid	No bid	\$33.00	\$56.00	No bid	No bid	
Sharp AL 100DR	\$71.00	No bid	<b>No bid</b>	No bid	\$98.04	No bid	\$119.95	No bid	No bid	\$20.01	No bid	
Sharp AL 100TD	\$65.00	No bid	<b>No bid</b>	No bid	\$95.00	No bid	\$119.95	No bid	\$45.50	\$25.76	No bid	
Sharp SF230NT	No bid	No bid	<b>\$22.95</b>	No bid	No bid	No bid	No bid	No bid	No bid	No bid	No bid	
<b>Fax Cartridges</b>												
Brother TN250	\$9.00	No bid	<b>\$16.95</b>	No bid	No bid	No bid	\$17.95	No bid	\$11.55 refill	\$3.40	No bid	
Brother TN 460	\$39.00	No bid	<b>\$54.95</b>	\$45.74	\$49.40	No bid	\$59.95	No bid	\$30.10	\$17.75	No bid	
Canon FX1	\$29.00	\$35.24	<b>\$39.95</b>	\$44.14	\$44.84	\$40.00	\$49.95	\$19.00	\$44.10	\$12.67	\$45.00	
Canon FX2	\$36.00	\$41.12	<b>\$44.95</b>	\$39.98	\$44.84	\$40.00	\$44.95	\$19.00	\$38.50	\$17.23	\$35.00	
Canon FX3	\$26.00	\$41.12	<b>\$49.95</b>	\$39.59	\$44.84	\$45.00	\$49.95	\$19.00	\$28.00	\$19.51	\$45.00	
Canon FX4	\$32.00	\$41.12	<b>\$49.95</b>	\$43.45	\$57.00	\$42.00	\$44.95	\$18.00	\$34.30	\$18.75	\$45.00	
Canon FX6	\$48.00	\$58.76	<b>\$79.95</b>	\$56.22	\$76.76	\$54.00	\$89.95	\$47.00	\$56.00	\$27.87	\$65.00	
Canon FX7	\$53.00	\$58.76	<b>\$74.95</b>	\$65.00	\$62.32	\$56.00	\$89.95	\$50.00	No bid	\$27.87	No bid	
Ricoh 430222	\$45.00	No bid	<b>\$94.95</b>	No bid	\$67.64	No bid	\$69.95	No bid	No bid	\$12.43	No bid	
Sharp FO45ND	\$42.00	No bid	<b>\$54.95</b>	\$42.97	\$44.84	\$45.00	\$34.95	\$53.00	No bid	\$15.20	No bid	
<b>Inkjet Cartridges</b>												
Hewlett Packard 51633M	No bid	No bid	<b>No bid</b>	No bid	No bid	\$16.76	No bid	No bid	No bid	No bid	No bid	
Hewlett Packard 51626A	\$13.00	\$13.82	<b>\$16.95</b>	\$12.72	\$14.44	\$17.60	\$10.95	No bid	No bid	\$5.94	No bid	
Hewlett Packard 51629A	\$13.00	\$17.06	<b>\$16.95</b>	\$16.09	\$15.20	\$17.60	\$10.95	No bid	No bid	\$6.90	No bid	
Hewlett Packard 51645A	\$10.00	\$15.18	<b>\$12.95</b>	\$14.09	\$15.20	\$17.60	\$6.95	No bid	No bid	\$5.49	No bid	
Hewlett Packard 51649A	\$19.00	\$17.65	<b>\$17.95</b>	\$22.67	\$15.99	\$19.28	\$17.95	No bid	No bid	\$7.35	No bid	
Hewlett Packard C1823D	\$13.00	No bid	<b>\$19.95</b>	\$16.95	No bid	\$20.12	\$10.95	No bid	No bid	\$7.58	No bid	
Hewlett Packard C6578AN	\$13.00 (DN)	\$17.53 (DN)	<b>\$24.95</b>	\$20.47	\$33.44	\$20.12	\$10.95(DN)	No bid	No bid	\$7.72	No bid	
Hewlett Packard C6614D	\$14.00	\$17.06	<b>\$16.95</b>	\$20.99	\$16.72	\$17.60	\$11.95	No bid	No bid	\$7.62	No bid	
Hewlett Packard C6615D	\$11.00	\$15.88	<b>\$16.95</b>	\$14.23	\$15.20	\$17.60	\$7.50	No bid	No bid	\$5.68	No bid	
Hewlett Packard C6625A	\$17.00	\$18.24	<b>\$20.95</b>	\$21.98	No bid	\$20.12	\$14.95	No bid	No bid	\$7.81	No bid	
Hewlett Packard C6656A	\$17.00	\$13.53	<b>\$12.95</b>	\$14.39	\$12.16	\$14.24	\$14.95	No bid	No bid	\$5.67	No bid	
Hewlett Packard C6657A	\$19.00	\$18.24	<b>\$19.95</b>	\$19.99	\$19.76	\$20.12	\$16.95	No bid	No bid	\$8.23	No bid	
Hewlett Packard C8727AN	\$17.00	\$14.94	<b>No bid</b>	No bid	No bid	\$12.56	\$14.95	No bid	No bid	No bid	No bid	
Hewlett Packard C8728AN	\$19.00	\$18.24	<b>No bid</b>	No bid	No bid	19.28	\$16.95	No bid	No bid	No bid	No bid	

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<b>Laser Cartridges</b>												
Hewlett Packard 92274A	No bid	\$36.41	<b>\$39.95</b>	\$31.54	\$44.84	No bid	No bid	\$19.00	\$38.50*_RL	\$16.21	\$35.00	
Hewlett Packard 92275A	\$26.00	\$31.71	<b>\$34.95</b>	No bid	\$41.80	No bid	No bid	\$19.00	\$44.10*_RL	\$14.19	No bid	
Hewlett Packard 92291A	\$42.00	\$41.18	<b>\$49.95</b>	\$39.32	\$59.28	No bid	No bid	\$24.00	\$44.10*_RL	\$17.23	\$49.00	
Hewlett Packard 92295A	\$27.00	\$23.47	<b>\$34.95</b>	\$30.42	\$44.84	No bid	No bid	\$15.00	\$42.00*_RL	\$10.89	\$35.00	
Hewlett Packard 92298A	\$27.00	\$34.12	<b>\$44.95</b>	\$33.20	No bid	No bid	\$59.95	\$17.00	\$38.50*_RL	\$16.72	\$44.00	
Hewlett Packard C3900A	\$45.00	\$67.06	<b>\$89.95</b>	\$69.78	\$75.24	No bid	No bid	\$31.00	\$54.60*_RL	\$22.55	No bid	
Hewlett Packard C3903A	\$29.00	\$41.12	<b>\$44.95</b>	\$30.84	\$44.84	No bid	\$54.95	\$18.00	\$34.30*_RL	\$16.97	\$35.00	
Hewlett Packard C3906A	\$26.00	\$35.24	<b>\$39.95</b>	\$34.15	\$38.00	No bid	\$49.95	\$19.00	\$34.30*_RL	\$16.72	\$35.00	
Hewlett Packard C3909A	\$57.00	\$64.76	<b>\$79.95</b>	\$64.07	\$75.24	No bid	\$99.95	\$41.00	\$72.00*_RL	\$27.36	\$65.00	
Hewlett Packard C4092A	\$26.00	\$35.24	<b>\$34.95</b>	\$30.03	\$38.00	No bid	No bid	\$21.00	\$25.20*_RL	\$19.63	\$30.00	
Hewlett Packard C4096A	\$45.00	\$58.76	<b>\$54.95</b>	\$52.10	\$60.04	No bid	\$84.95	\$33.00	\$42.00*_RL	\$27.87	\$55.00	
Hewlett Packard C4127X	\$45.00	\$56.18	<b>\$74.95</b>	\$45.14	\$75.24	No bid	\$84.95	\$31.00	\$56.00*_RL	\$25.33	\$69.00	
Hewlett Packard C4129X	\$55.00	\$82.65	<b>\$89.95</b>	\$71.58	\$90.44	No bid	No bid	\$52.00	\$60.00*_RL	\$36.48	\$79.00	
Hewlett Packard C4182X	\$59.00	\$97.59	<b>\$89.95</b>	\$74.50	\$113.24	No bid	\$129.95	\$42.00	\$60.00*_RL	\$41.55	\$75.00	
Hewlett Packard C4191A	\$24.00	\$58.76	<b>\$64.95</b>	\$47.39	\$60.04	No bid	No bid	\$28.00	No bid	\$21.28	\$50.00	
Hewlett Packard C7115X	\$36.00	\$55.24	<b>\$49.95</b>	\$49.97	\$52.44	No bid	\$69.95	\$28.00	\$35.00*_RL	No bid	\$60.00	
Hewlett Packard C8061X	\$45.00	\$58.76	<b>\$79.95</b>	\$69.54	\$82.84	No bid	\$89.95	\$33.00	\$56.00*_RL	\$32.93	\$65.00	
Hewlett Packard Q1338A	\$95.00	\$82.35	<b>\$89.95</b>	\$117.38	\$98.04	No bid	\$119.95	\$69.00	No bid	\$45.09	\$90.00	
Hewlett Packard Q2610A	\$51.00	No bid	<b>\$74.95</b>	No bid	\$75.24	No bid	\$42.95	\$43.00	\$56.00	\$35.95	\$75.00	
Hewlett Packard Q2612A	\$42.00	No bid	<b>\$49.95</b>	No bid	\$44.84	No bid	\$34.95	\$33.00	\$35.00	No bid	\$69.00	
Hewlett Packard Q2613X	\$42.00	\$56.47	<b>\$54.95</b>	No bid	\$60.04	No bid	\$34.95	\$41.00	\$45.24	\$27.08	\$65.00	
Hewlett Packard Q2625X	No bid	No bid	<b>No bid</b>	No bid	No bid	No bid	No bid	No bid	No bid	No bid	No bid	
Lexmark 1380520	\$71.00	\$71.18	<b>\$109.95</b>	No bid	\$105.64	No bid	\$59.95	\$50.00	\$93.00*RL	\$23.31	No bid	
Lexmark 1382150	\$71.00	\$92.35	<b>\$109.95</b>	\$110.84	\$113.24	No bid	\$59.95	\$50.00	No bid	\$23.81	No bid	
Lexmark 1382925	No bid	\$67.34	<b>\$119.95</b>	No bid	No bid	No bid	No bid	No bid	\$82.80*RL	\$24.07	No bid	
Xerox 113R95	\$76.00	No bid	<b>\$79.95</b>	No bid	No bid	No bid	\$64.00	No bid	No bid	No bid	No bid	

\*Legend: AN High Yield DN Low Yield RL Refill Laser

On the recommendation of Kandace Johnson, on behalf of various County Departments, Don Brace moved to **accept the proposal from KK Office Solutions and execute a one-year contract, with two one-year options to renew.** Shawn Henning seconded the motion. The motion passed 4-1 with David Spears voting no.

Note: A committee comprised of the Environmental Resources, District Court, DIO, and Purchasing departments evaluated each proposal. All vendors proposed methodologies to manage the recycling processes, and detailed their remanufacturing processes. KK Office Solutions offered the best proposal considering the remanufacturing process (They only reuse the plastic shell and all other internal parts are new), their quality assurance process (which is done in house), damage and replacement program, and delivery. They are also a HP authorized service center.