

**1. 50-TON TRAILER WITH HYDRAULIC BOOSTER – FLEET MANAGEMENT  
FUNDING – VEHICLE ACQUISITION**

(Request for Bid sent to seventeen vendors)

RFB #05-25052

	<b>Berry Tractor</b>	G.W. Van Keppel	Landoll	Murphy Tractor	IMCO Trailers	Foley Tractor
50-Ton Trailer with Hydraulic Booster for Public Works	<b>\$115,130.00</b>	\$102,250.00	No Bid	No Bid	No Bid	No Bid
Manuals	<b>No Charge</b>	No Charge				
Less Trade in (1996 Load King)	<b>(\$25,000.00)</b>	(\$22,000.00)				
Grand Total less trade	<b>\$90,130.00</b>	\$80,250.00				
Make	<b>Trail King</b>	Etnyre				
Model	<b>TK 110FG</b>	HFR50T03-R4A				
Delivery	<b>150-180 Days</b>	150-180 Days				

On the recommendation of Carol Bevelhymmer, on behalf of Fleet Management, Shawn Henning moved to **accept the low bid meeting specifications, and including trade-in, from Berry Tractor for \$90,130.00.** David Spears seconded the motion. The motion passed unanimously.

Note: Van Keppel’s bid was not acceptable because the manufacturer is in first stages of design to convert a mechanical booster to a hydraulic booster therefore they do not currently have any product available.

Several “No Bids” were received for this bid and vendors contacted gave the following reasons for not bidding:

- Murphy Tractor could not bid a Trail King due to protected territory policy of manufacturer. The alternative was an Eager Beaver Trailer, which could not meet the specifications for the gooseneck.
- Landoll no longer builds boosters due to meeting the Federal Department of Transportation directive that they must meet California DOT.
- Foley could not meet specifications in regard to load bearing and the booster.
- IMCO trailer manufacturer’s production schedule is exceeding 300 days, and has discontinued production of this trailer until a later date.

County staff has determined that the price offered for the trade in was fair market value and therefore, we will be dispersing of the surplus property through this bid as a trade, rather than using internet auctioning services.