

BOARD OF BIDS AND CONTRACTS DECEMBER 14, 2006

MEDICAL SUPPLIES & EQUIPMENT – EMERGENCY MEDICAL SERVICES

FUNDING – EMS EQUIPMENT RESERVE

(Request for Bid sent to fifty-two vendors)

06-0160

	Sonosite, Inc	Home-Aid Healthcare, Inc	Emergency Medical Supply	Alliance Medical, Inc	Life Assist, Inc	Bound Tree Medical
1. 18 ea, Suction Unit	No bid	\$804.90 ea \$14,488.20	\$651.10 ea \$11,719.80	\$645.68 ea \$11,622.24	\$645.00 ea \$11,610.00	\$734.58 ea \$13,222.44
Brand/Model	No bid	Laerdal 780020	EMS 6901015780020	Laerdal 780020	Laerdal 780020	Laerdal 780020 BTM L780020
2. 20 ea, Deluxe Vacuum Immobilizer	No bid	\$618.87 ea \$12,377.40	No bid	No bid	\$390.00 ea \$7,800.00	\$378.96 ea \$7,579.20
Brand/Model	No bid	Cramer 013491	No bid	No bid	Cramer 013491	Cramer 031466 BTM 56013491
3. 20 ea, Hare Traction Splint, Adult	No bid	\$283.88 ea \$5,677.60	\$159.00 ea \$3,180.00	\$216.88 ea \$4,337.60	\$220.00 ea \$4,400.00	\$201.59 ea \$4,031.80
Brand/Model	No bid	Ferno Washington 444	Faretec 74073	Ferno 444	Ferno 444	Galls Inc S1008A BTM S1008A
4. 12 ea, Hare Traction Splint, Pediatric	No bid	\$283.88 ea \$3,406.56	\$159.00 ea \$1,908.00	\$254.36 ea \$3,052.32	\$230.00 ea \$2,760.00	\$201.59 ea \$2,419.08
Brand/Model	No bid	Ferno Washington 443	Faretec 74074	Ferno 443	Ferno 443	Galls Inc S1008P BTM S1008P
5. 60 ea, Kendrick Extrication Device	No bid	\$122.92 ea \$7,375.20	\$91.00 ea \$5,460.00	\$115.25 ea \$6,915.00	\$96.00 ea \$5,760.00	\$80.15 ea \$4,809.00
Brand/Model	No bid	Ferno Washington 0313676	EMS USA EXD 3404015	Ferno 125	Ferno 125	Emergency Products KE705 BTM KE705
6. 15 ea, Stretcher	No bid	\$248.95 ea \$3,734.25	No bid	\$195.76 ea \$2,936.40	\$217.00 ea \$3,255.00	\$4,284.00 ea \$64,260.00
Brand/Model	No bid	Ferno Washington 12	No bid	Ferno 12	Ferno 012	Striker 6082-BTM-A BTM 3211-475600 Substitute product
7. 160 ea, Stabilizer Backboard	No bid	No bid	No bid	\$186.40 ea \$29,824.00	\$150.00 ea \$24,000.00	\$153.96 ea \$24,633.60
Brand/Model	No bid	No bid	No bid	Ferno 430 Allied 740008HUY	Allied L740008-HVY	Allied L740008-HVY BTMSP740008-HVY

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	Accurate Safety Distributor	Laerdal	Progressive Medical International	Products Unlimited	Tri-Anim Health Services	Moore Medical
1. 18 ea, Suction Unit	No bid	\$793.0125 ea \$14,274.23	\$670.00 ea \$12,060.00	\$662.00 ea \$11,916.00	\$638.00 ea \$11,484.00	\$610.00 ea \$10,980.00
Brand/Model	No bid	Laerdal 78002001	Laerdal 780020	Laerdal 780020	Laerdal 485-780020	Laerdal 780020
2. 20 ea, Deluxe Vacuum Immobilizer	\$282.40 ea \$5,648.00	No bid	No bid	\$349.00 ea \$6,980.00	\$140.00 ea \$2,800.00	\$105.00 \$2,100.00
Brand/Model	Ferno 0382885	No bid	No bid	Cramer 013491	EP & R 282-EP-213	Hartwell Med FS9000PL
3. 20 ea, Hare Traction Splint, Adult	\$209.75 ea \$4,195.00	No bid	\$166.00 ea \$3,320.00	\$227.69 ea \$4,553.80	\$135.00 ea \$2,700.00	\$143.50 ea \$2,870.00
Brand/Model	Ferno 0819944	No bid	Hare S1008a	Ferno 444	Faretec 322-1126514	Hare Dynamed SI 008-adult
4. 12 ea, Hare Traction Splint, Pediatric	\$209.75 ea \$2,517.00	No bid	\$166.00 ea \$1,992.00	\$263.00 ea \$3,156.00	\$135.00 ea \$1,620.00	\$143.50 ea \$1,722.00
Brand/Model	Ferno 0819945	No bid	Hare S1008P	Ferno 443	Faretec 322-1126512	Hare Dynamed Si008-pediatric
5. 60 ea, Kendrick Extrication Device	\$111.50 ea \$6,690.00	No bid	\$78.70 ea \$4,722.00	\$120.00 ea \$7,200.00	\$72.00 ea \$4,320.00	\$88.50 ea \$5,310.00
Brand/Model	Ferno 0313676	No bid	Ferno 125	Ferno 125	EP & R 282-KE-705	Hare Dynamed Ie701-grn
6. 15 ea, Stretcher	\$173.60 ea \$2,604.00	No bid	\$189.00 ea \$2,835.00	\$208.65 ea \$3,129.75	No bid	\$175.00 ea \$2,625.00
Brand/Model	Ferno 0107742	No bid	Ferno 12	Ferno 12	No bid	Junkin JSA-603
7. 160 ea, Stabilizer Backboard	\$183.60 ea \$29,376.00	No bid	\$129.00 ea \$20,640.00	\$149.00 ea \$23,840.00	No bid	Screening is available on this board at a cost of @ 2.50 per letter
7a. 160 ea, Stabilizer Backboard w/loop end straps						\$148.80 ea \$23,792.00 Option 1
7b. 160 ea, Stabilizer Backboard w/speed clips						\$169.70 \$27,152.00 Option 2
7c. 160 ea, Stabilizer Backboard BaXstrap Board w/loop end straps						\$140.00 \$22,400.00 Option 3
7d. 160 ea, Stabilizer Backboard BaXstrap Board w/speed clips						\$161.00 \$25,760.00 Option 4
Brand/Model	Ferno 2751211XX0313891		LSP 740008	Allied L74008-HVY		Laerdal 740008-HVY BaXstrap 982500
Shipping		\$103.60				

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On the recommendation of James McComas, on behalf of Emergency Medical Services, Anne Smarsh moved **to accept the low bid for item 1 for a cost of \$10,980.00, from Moore Medical; low bid meeting specification for items 2 and 7 for a cost of \$30,820.00 from Products Unlimited; low bid meeting specifications for items 3 and 4, and low bid for item 6 for a cost of \$9,316.00 from Accurate Safety Distributor; and low bid meeting specifications for item 5 for a cost of \$4,722.00 from Progressive Medical International. Total cost for all recommended items is \$55,838.00.** Jennifer Dombaugh seconded the motion.

Note: Alternate items bid from Bound Tree Medical, Emergency Medical Supply, Moore Medical, Tri-Anim Health Services and Progressive Medical International did not meet specifications (i.e. quality, size, function or interoperability with current products.) for use in ambulances. This purchase is for the replacement of capital goods used on ambulances. These items generally have a useful life of three (3) to five (5) years. Surplus of these items will be placed in reserve and/or sold through Govdeals.com.