

**APPROVED DECEMBER 12, 2006**

**1. POS HAND SCANNERS -- TREASURER**

**FUNDING – TREASURER**

(Request for Bid sent to five vendors)

06-0173

|   |                            |                                 |                             |  |   |                            |
|---|----------------------------|---------------------------------|-----------------------------|--|---|----------------------------|
|   | NexTech                    | Business Automation Consultants | Global Government Education | Interface Systems, Inc                 | En Pointe Technologies                            | OM Office Supply, Inc      |
| 1. 55 ea kit, HHP4600 Special Focus Commercial USB Kit (included Scanner/Decode, USB Cable & User guide) Req 10030150 | \$312.50 ea<br>\$17,187.50 | \$299.98 ea<br>\$16,498.90      | \$275.00 ea<br>\$15,125.00  | \$349.00 ea<br>\$19,195.00<br>Adaptus™ | \$283.50 ea<br>\$15,592.50<br>Adaptus™            | \$275.00 ea<br>\$15,125.00 |
| 2. Shipping   | included                   | No charge                       | included                    | No cost                                | included  | included                   |
| 3. Warranty   | included<br>5 yrs          | No charge<br>5 yrs              | included<br>5 yrs           | 3 yrs                                  | included<br>5 yrs                                 | 1 yr<br>manufacturer       |
| 4. Total  | \$17,187.50                | \$16,498.90                     | \$15,125.00                 | \$19,195.00                            | \$15,592.50                                       | \$15,125.00                |
| Delivery Date   | 5-10 days                  | N/A                             | 2-10<br>business days       | 5 day ARO                              | 7 days ARO  | 10 days ARO                |
|   |                            |                                 |                             |  |   |                            |
|   | Arrowhead Resellers Corp.  | Norseman, Inc                   | MGM Solutions, Inc          | Aprisa Technology                      | <b>Zones, Inc</b>                                 | Variant Microsystems, Inc  |
| 1. 55 ea kit, HHP4600 Special Focus Commercial USB Kit (included Scanner/Decode, USB Cable & User guide)              | \$298.91 ea<br>\$16,440.05 | \$370.00 ea<br>\$20,350.00      | \$340.00 ea<br>\$18,700.00  | \$348.00 ea<br>\$19,140.00             | <b>\$269.79 ea</b><br><b>\$14,838.45</b>          | \$274.49 ea<br>\$15,096.95 |
| 2. Shipping   | \$2.71 ea<br>\$149.05      | included                        | included                    | \$5.88 ea<br>\$323.40                  | <b>\$0</b>  | \$0                        |
| 3. Warranty   | 3 yrs                      | included<br>5 yrs               | included                    | 3 yrs                                  | <b>\$0</b><br><b>5 yrs</b><br><b>manufacturer</b> | \$0<br>5 yrs               |
| 4. Total  | \$16,589.10                | \$20,350.00                     | \$18,700.00                 | \$19,463.40                            | <b>\$14,838.45</b>                                | \$15,096.95                |
| Delivery Date   | 10 days ARO                | 2 weeks from<br>order date      | N/A                         | 10 days ARO                            | <b>14-21 days</b><br><b>ARO</b>                   | 7 days ARO                 |

On behalf of Treasurer's Office, recommend to **accept the low bid from Zones, Inc. in the amount of \$14,838.45 and execute contract pricing for 1 year with 2 additional 1 year options to renew.**