

**BOARD OF BIDS AND CONTRACTS NOVEMBER 6, 2008**

**3. CISCO EQUIPMENT AND MAINTENANCE -- DIVISION OF INFORMATION & OPERATIONS**

**FUNDING -- DIVISION OF INFORMATION & OPERATIONS**

(Request for Bid sent to fifty-three vendors)

RFB 08-0289 PR 10036426

Item #	Description	Qty	Worldwide Technology	Leverage Information Systems	Disys Corporate	En Pointe Technologies
1	CISCO IP PHONE 7961G,GLOBAL, SPARE PN# CP-7961G=	56 ea	\$259.10 \$14,509.60	\$226.42 \$12,679.52	\$258.10 \$14,453.60	\$262.03 \$14,673.68
2	CUCM3.X OR 4.X RTU LIC FOR SINGLE IP PHONE 7961 PN# SW-CCM-UL-7961	56 ea	\$116.50 \$6,524.00	\$124.06 \$6,947.36	\$116.00 \$6,496.00	\$117.77 \$6,595.12
3	3 YEAR SMARTNET 8X58NBD FOR CP-7961G PN# CON-SNT-CP7961	56 ea	\$19.20 \$1,075.20	\$18.39 \$1,029.84	\$18.72 \$1,048.32	\$19.50 \$1,092.00
4	UNIVERSAL LOCKING WALLMOUNT KIT FOR 7900 SERIES PN# CP-LCKNGWALLMNT2=	17 ea	\$18.06 \$307.02	\$19.23 \$326.91	\$17.98 \$305.66	\$18.13 \$308.13
5	CISCO ATA186 2-PORT ADAPTER 600 OHM IMPEDANCE ENHANCED FAX PN# ATA186-I1-A=	2 ea	\$87.38 \$174.76	\$93.05 \$186.10	\$87.00 \$174.00	\$87.70 \$175.40
6	SW-CCM-UL-ANA CUCM 3.X/4.X RTU LICENSE FOR SINGLE ATA PN# SW-CCM-UL-ANA	4 ea	\$58.25 \$116.50	\$62.03 \$248.12	\$58.00 \$232.00	\$58.47 \$233.87
7	3 YEAR SMARTNET 8X5XNBD SERVICE FOR ATA186-I1-A PN# CON-SNT-ATA186	2 ea	\$33.60 \$67.20	\$32.17 \$64.34	\$32.76 \$65.52	\$32.60 \$65.20
8	CISCO IP PHONE 7961 SPARE PN#CP-7961G=	2 ea	\$259.21 \$518.42	\$276.04 \$552.08	\$258.10 \$516.20	\$260.18 \$520.36
9	CUCM 3.X/4.X RTU LICENSE FOR SINGLE IP PHONE 7961 PN# SW-CCM-UL-7961	2 ea	\$116.50 \$233.00	\$124.06 \$248.12	\$116.00 \$232.00	\$116.94 \$233.87
10	3 YEAR SMARTNET 8X5XNBD FOR 7961 PN# CON-SNT-CP7961	2 ea	\$19.20 \$38.40	\$18.39 \$36.78	\$18.72 \$37.44	\$18.63 \$37.26
11	CISCO IP PHONE TRANSFORMER FOR THE 7900 SERIES PN# CP-PWR-CUBE-3=	2 ea	\$26.21 \$52.42	\$27.91 \$55.82	\$26.10 \$52.20	\$26.31 \$52.62
12	7900 SERIES TRANSFORMER POWER CORD, NORTH AMERICA PN# CP-PWR-CORD-NA	2 ea	\$5.83 \$11.66	\$6.20 \$12.40	\$5.80 \$11.60	\$5.85 \$11.69
13	CISCO IP PHONE EXPANSION MODULE 7915 PN# CP-7915=	4 ea	\$230.09 \$920.36	\$245.03 \$980.12	\$229.10 \$916.40	\$232.59 \$930.36
14	3 YEAR SMARTNET 8X5XNBD FOR CP7915 PN# CON-SNT-CP7915	4 ea	\$19.20 \$76.80	\$18.39 \$73.56	\$18.72 \$74.88	\$19.50 \$78.00
15	FOOTSTAND KIT FOR 2 -- 7914s PN# CP-DOUBLEFOOTSTAND=	2 ea	\$22.14 \$44.28	\$23.57 \$47.14	\$22.04 \$44.08	\$22.22 \$44.44
16	CP-7941G CISCO IP PHONE 7941G, GLOBAL, SPARE PN# CP-7941G	17 ea	\$200.96 \$3,416.32	\$164.39 \$2,794.63	\$200.10 \$3,401.70	\$203.15 \$3,453.55

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17	SW-CCM-UL-7941 CALLMANAGER UNIT LICENSE, CISCO IP PHONE 7941 PN# SW-CCM-UL-7941	17 ea	\$116.50 \$1,980.50	\$124.06 \$2,109.02	\$116.00 \$1,972.00	\$117.77 \$2,002.09
18	CON-SNT-CP7941 3 Year SMARTNET 8x5xNBD for CP-7941G PN# CON-SNT-CP7941	17 ea	\$19.20 \$326.40	\$18.39 \$312.63	\$18.72 \$318.24	\$19.50 \$331.50
Grand total			\$30,399.00	\$28,704.49	\$30,351.84	\$30,839.17
Acknowledge Addendum			Y	N	Y	Y
Item #	Description	Qty	AT & T	Howard Industries Inc	Alexander Open Systems	ELI Systems
1	CISCO IP PHONE 7961G,GLOBAL, SPARE PN# CP-7961G=	56 ea	\$215.35 \$12,059.60	\$329.00 \$18,424.00	\$235.85 \$13,207.60	no bid
2	CUCM3.X OR 4.X RTU LIC FOR SINGLE IP PHONE 7961 PN# SW-CCM-UL-7961	56 ea	\$118.00 \$6,608.00	\$148.00 \$8,288.00	\$106.00 \$5,936.00	
3	3 YEAR SMARTNET 8X58NBD FOR CP-7961G PN# CON-SNT-CP7961	56 ea	\$17.04 \$954.24	\$7.00 \$392.00	\$18.72 \$1,048.32	
4	UNIVERSAL LOCKING WALLMOUNT KIT FOR 7900 SERIES PN# CP-LCKNGWALLMNT2=	17 ea	\$18.29 \$310.93	\$27.00 \$459.00	\$16.43 \$279.31	
5	CISCO ATA186 2-PORT ADAPTER 600 OHM IMPEDANCE ENHANCED FAX PN# ATA186-I1-A=	2 ea	\$88.50 \$177.00	\$114.00 \$228.00	\$79.50 \$159.00	
6	SW-CCM-UL-ANA CUCM 3.X/4.X RTU LICENSE FOR SINGLE ATA PN# SW-CCM-UL-ANA	4 ea	\$59.00 \$236.00	\$74.00 \$296.00	\$53.00 \$212.00	
7	3 YEAR SMARTNET 8X5XNBD SERVICE FOR ATA186-I1-A PN# CON-SNT-ATA186	2 ea	\$29.82 \$59.64	\$13.00 \$26.00	\$32.76 \$65.52	
8	CISCO IP PHONE 7961 SPARE PN#CP-7961G=	2 ea	\$262.55 \$525.10	\$329.00 \$658.00	\$235.85 \$471.70	
9	CUCM 3.X/4.X RTU LICENSE FOR SINGLE IP PHONE 7961 PN# SW-CCM-UL-7961	2 ea	\$118.00 \$236.00	\$148.00 \$296.00	\$106.00 \$212.00	
10	3 YEAR SMARTNET 8X5XNBD FOR 7961 PN# CON-SNT-CP7961	2 ea	\$17.04 \$34.08	\$7.00 \$14.00	\$18.72 \$37.44	
11	CISCO IP PHONE TRANSFORMER FOR THE 7900 SERIES PN# CP-PWR-CUBE-3=	2 ea	\$26.55 \$53.10	\$34.00 \$68.00	\$23.85 \$47.70	
12	7900 SERIES TRANSFORMER POWER CORD, NORTH AMERICA PN# CP-PWR-CORD-NA	2 ea	\$5.90 \$11.80	\$8.00 \$16.00	\$5.30 \$10.60	
13	CISCO IP PHONE EXPANSION MODULE 7915 PN# CP-7915=	4 ea	\$233.05 \$932.20	\$266.00 \$1,064.00	\$209.35 \$837.40	
14	3 YEAR SMARTNET 8X5XNBD FOR CP7915 PN# CON-SNT-CP7915	4 ea	\$17.04 \$68.16	\$7.00 \$28.00	\$18.72 \$74.88	
15	FOOTSTAND KIT FOR 2 -- 7914s PN# CP-DOUBLEFOOTSTAND=	2 ea	\$22.42 \$44.84	\$29.00 \$58.00	\$20.14 \$40.28	
16	CP-7941G CISCO IP PHONE 7941G, GLOBAL, SPARE PN# CP-7941G	17 ea	\$203.55 \$3,460.35	\$227.00 \$3,859.00	\$182.85 \$3,108.45	

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17	SW-CCM-UL-7941 CALLMANAGER UNIT LICENSE, CISCO IP PHONE 7941 PN# SW-CCM-UL-7941	17 ea	<b>\$118.00</b> <b>\$2,006.00</b>	\$135.00 \$2,295.00	\$106.00 \$1,802.00	
18	CON-SNT-CP7941 3 Year SMARTNET 8x5xNBD for CP-7941G PN# CON-SNT-CP7941	17 ea	<b>\$17.04</b> <b>\$289.68</b>	\$7.00 \$119.00	\$18.72 \$318.24	
Shipping					\$278.68	
Grand total			<b>\$28,066.72</b>	\$36,588.00	\$28,147.12	
Acknowledge Addendum			<b>Y</b>	Y	Y	
Item #	Description	Qty	Global Government/ Education Solutions	CMS Communications		
1	CISCO IP PHONE 7961G,GLOBAL, SPARE PN# CP-7961G=	56 ea	no bid	no bid		
2	CUCM3.X OR 4.X RTU LIC FOR SINGLE IP PHONE 7961 PN# SW-CCM-UL-7961	56 ea				
3	3 YEAR SMARTNET 8X58NBD FOR CP-7961G PN# CON-SNT-CP7961	56 ea				
4	UNIVERSAL LOCKING WALLMOUNT KIT FOR 7900 SERIES PN# CP-LCKNGWALLMNT2=	17 ea				
5	CISCO ATA186 2-PORT ADAPTER 600 OHM IMPEDANCE ENHANCED FAX PN# ATA186-I1-A=	2 ea				
6	SW-CCM-UL-ANA CUCM 3.X/4.X RTU LICENSE FOR SINGLE ATA PN# SW-CCM-UL-ANA	4 ea				
7	3 YEAR SMARTNET 8X5XNBD SERVICE FOR ATA186-I1-A PN# CON-SNT-ATA186	2 ea				
8	CISCO IP PHONE 7961 SPARE PN#CP-7961G=	2 ea				
9	CUCM 3.X/4.X RTU LICENSE FOR SINGLE IP PHONE 7961 PN# SW-CCM-UL-7961	2 ea				
10	3 YEAR SMARTNET 8X5XNBD FOR 7961 PN# CON-SNT-CP7961	2 ea				
11	CISCO IP PHONE TRANSFORMER FOR THE 7900 SERIES PN# CP-PWR-CUBE-3=	2 ea				
12	7900 SERIES TRANSFORMER POWER CORD, NORTH AMERICA PN# CP-PWR-CORD-NA	2 ea				
13	CISCO IP PHONE EXPANSION MODULE 7915 PN# CP-7915=	4 ea				
14	3 YEAR SMARTNET 8X5XNBD FOR CP7915 PN# CON-SNT-CP7915	4 ea				
15	FOOTSTAND KIT FOR 2 -- 7914s PN# CP-DOUBLEFOOTSTAND=	2 ea				

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16	CP-7941G CISCO IP PHONE 7941G, GLOBAL, SPARE PN# CP-7941G	17 ea				
17	SW-CCM-UL-7941 CALLMANAGER UNIT LICENSE, CISCO IP PHONE 7941 PN# SW-CCM-UL-7941	17 ea				
18	CON-SNT-CP7941 3 Year SMARTNET 8x5xNBD for CP-7941G PN# CON-SNT-CP7941	17 ea				
Grand total						
Acknowledge Addendum						

On the recommendation of Kimberly Lee, on behalf of the Division of Information and Operations, Irene Hart moved to **accept the low bid from AT&T for the amount of \$28,066.72.** Jennifer dombaugh seconded the motion. The motion passed unanimously.

This equipment is being purchased for the upgrade of the Extension Office to VOIP from Analog phone service.

Old equipment is not useable and will be sent to an e-waste vendor for recycle.