

BOARD OF BIDS AND CONTRACTS NOVEMBER 6, 2008

8. ON-CALL PAINTING SERVICES - FACILITIES DEPARTMENT

FUNDING - FACILITIES DEPARTMENT

(Request for Proposal sent to forty-eight vendors)

RFP 08-0293

	Aaron & Page Painting	RBP, Inc.	Double XX Painting	Forshee Painting Contractors, Inc.
On-Call Painting Services				
1. Interior Application Mon-Fri (8:00 am to 5:00 pm)	\$0.50 sq.ft.	\$0.15 sq.ft.*	\$1.00 sq.ft.	\$0.42 sq.ft.**
2. Interior Application (after hours and weekends)	\$0.60 sq.ft.	\$0.20 sq.ft.*	\$1.25 sq.ft.	\$0.63 sq.ft.**
3. Exterior Application Mon-Fri (8:00 am to 5:00 pm)	\$0.60 sq.ft.	\$0.20 sq.ft.*	\$1.25 sq.ft.	\$0.55 sq.ft.**
4. Exterior Application (after hours and weekends)	\$0.70 sq.ft.	\$0.27 sq.ft.*	\$1.50 sq.ft.	\$0.83 sq.ft.**
5. New Wall Interior (inclusive of one coat prime and two coats of paint)	\$0.50 sq.ft.	\$0.20 sq.ft.*	\$1.25 sq.ft.	\$0.32 sq.ft.**
6. New Wall Exterior (inclusive of one coat prime and two coats of paint)	\$0.60 sq.ft.	\$0.30 sq.ft.*	\$1.60 sq.ft.	\$0.45 sq.ft.**
7. Paint application per interior door (average door is 3' x 7')	\$90.00/door	\$18.00/door*	\$100.00/door	\$32.50/door**
8. Paint application per exterior door (average door is 3' x 7')	\$90.00/door	\$18.00/door*	\$100.00/door	\$42.50/door**
9. Prep, stain, finish wood per interior door (average door is 3' x 7')	\$100.00/door	\$18.00/door*	\$75.00/door	\$32.50/door**
10. Skim coat pricing (interior application)	\$0.50 sq.ft.	\$0.25 sq.ft.*	\$0.25 sq.ft.	\$0.45 sq.ft.**

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On the recommendation of Joe Thomas, on behalf of the Facilities Department, Don Brace moved to **accept the proposal from Aaron & Page Painting and execute contract pricing for two (2) years with two (2) one (1) year options to renew.** Anne Smarsh seconded the motion. The motion passed unanimously.

A committee comprised of Vance Hill - Facilities Department, Rob Lawrence - Facilities Department, and Joe Thomas - Purchasing evaluated proposal responses. Interviews were conducted with Aaron & Page Painting and Double XX Painting and references checked. Aaron & Page Painting provided the best overall proposal to the County.

RBP, Inc. and Forshee Painting Contractors, Inc. submitted non-responsive proposals.

* RBP, Inc. stated pricing based on County furnishing material (paint) and subject to change depending on total square footage.

**Forshee Painting Contractors, Inc. stated pricing excludes material (paint) costs.

Note: This proposal replaces RFP #08-0179 for on-call painting services. The vendor who was awarded the earlier proposal, Summit Tech, LLC, refused to fulfill the on-call requirement for timeliness and responsiveness.

Aaron & Page Painting's pool of 7-12 painters adequately covers our concerns with response time and the handling of multiple paint jobs.