

BOARD OF BIDS AND CONTRACTS MARCH 12, 2009

7. VARIOUS PAPER STOCK -- ALL DEPARTMENTS

FUNDING -- PRINTING

(Request for Bid sent to eight vendors)

RFB 09-0030 Reqs 10037686 & 10037712

Description	KK Office Solutions, Inc	UniSource	Quill Corp	Timber Creek Paper	Southwest Paper Option 1	Southwest Paper Option 2
1. 20 lb, 8.5 x 11 White - Virgin Cost/Case	no bid	\$29.95 ctn	\$28.90 ctn	\$28.65	\$29.95 cs	\$29.00
1a. 20 lb, 8.5 x 11 White - Recycled Cost/Case		no bid	\$39.50 ctn	\$29.50	no bid	no bid
Delivery days ARO		2-3 days		6 days	in stock lines, 1- 16	in stock lines, 1- 16
2. 20 lb, 8.5 x 11 Blue - Virgin Cost/Case		\$55.00 ctn	no bid	no bid	\$40.29	\$38.92
2a. 20 lb, 8.5 x 11 Blue - Recycled Cost/Case		no bid	\$39.50 ctn	\$39.35	no bid	no bid
Delivery days ARO		2-3 days		2 days		
3. 20 lb, 8.5 x 11 Canary - Virgin Cost/Case		\$55.00 ctn	no bid	no bid	\$40.29	\$38.92
3a. 20 lb, 8.5 x 11 Canary - Recycled Cost/Case		no bid	\$39.50 ctn	\$39.35	no bid	no bid
Delivery days ARO		2-3 days		2 days		
4 20 lb, 8.5 x 11 Green - Virgin Cost/Case		\$55.00 ctn	no bid	no bid	\$40.29	\$38.92
4a. 20 lb, 8.5 x 11 Green - Recycled Cost/Case		no bid	\$39.50 ctn	\$39.35	no bid	no bid
Delivery days ARO		2-3 days		2 days		
5. 20 lb, 8.5 x 11 Pink - Virgin Cost/Case		\$55.00 ctn	no bid	no bid	\$40.29	\$38.92
5a. 20 lb, 8.5 x 11 Pink - Recycled Cost/Case		no bid	\$39.50 ctn	\$39.35	no bid	no bid
Delivery days ARO		2-3 days		2 days		
6. 20 lb, 8.5 x 11 Tan - Virgin Cost/Case		\$55.00 ctn	no bid	no bid	\$40.29	\$38.92
6a. 20 lb, 8.5 x 11 Tan - Recycled Cost/Case		no bid	no bid	\$39.35	no bid	no bid
Delivery days ARO		2-3 days		2 days		

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7. 20 lb, 8.5 x 11 Salmon - Virgin Cost/Case		\$55.00 ctn	no bid	no bid	\$40.29	\$38.92
7a. 20 lb, 8.5 x 11 Salmon - Recycled Cost/Case		no bid	no bid	\$39.35	no bid	no bid
Delivery days ARO		2-3 days		2 days		
8. 20 lb, 8.5 x 11 White - Virgin Cost/Case		57.00 ctn	no bid	\$45.25	\$45.94	\$44.44
8a. 20 lb, 8.5 x 11 White - Recycled Cost/Case		no bid	\$44.70 cs	no bid	no bid	no bid
Delivery days ARO		2-3 days		2 days		
9. 80 lb, 8.5 x 11 Bright White Cover - Virgin Cost/Case		\$116.00 ctn	no bid	\$115.80	\$56.82	\$55.32
9a. 80 lb, 8.5 x 11 Bright White Cover - Recycled Cost/Case		no bid	\$42.80 cs	no bid	no bid	no bid
Delivery days ARO		2-3 days		6 days		
10. 110 lb, 8.5 x 11 Index - Virgin Cost/Case		\$68.00 ctn	no bid	\$102.40	\$42.20	\$39.32
10a. 110 lb, 8.5 x 11 Index - Recycled Cost/Case		no bid	43.84 cs	no bid	no bid	no bid
Delivery days ARO		2-3 days				
11. 110 lb, 8.5 x 11 Index Blue - Virgin Cost/Case		\$68.00 ctn	no bid	\$116.60	\$43.30	\$41.80
11a. 110 lb, 8.5 x 11 Index Blue - Recycled Cost/Case		no bid	43.84 cs	no bid	no bid	no bid
Delivery days ARO		2-3 days				
12. 110 lb, 8.5 x 11 Index Canary - Virgin Cost/Case		\$68.00 ctn	no bid	\$116.60	\$43.30	\$41.80
12a. 110 lb, 8.5 x 11 Index Canary - Recycled Cost/Case		no bid	43.84 cs	no bid	no bid	no bid
Delivery days ARO		2-3 days				
13. 110 lb, 8.5 x 11 Index Cherry - Virgin Cost/Case		\$68.00 ctn	no bid	\$116.60	\$43.30	\$41.80
13a. 110 lb, 8.5 x 11 Index Cherry - Recycled Cost/Case		no bid	no bid	no bid	no bid	no bid
Delivery days ARO		2-3 days				
14. 110 lb, 8.5 x 11 Index Green - Virgin Cost/Case		\$68.00 ctn	no bid	\$116.60	\$43.30	\$41.80

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14a. 110 lb, 8.5 x 11 Index Green - Recycled Cost/Case		no bid	no bid	no bid	no bid	no bid
Delivery days ARO		2-3 days				
15. 110 lb, 8.5 x 11 Index Ivory - Virgin Cost/Case		\$68.00 ctn	no bid	\$116.60	\$43.30	\$41.80
15a. 110 lb, 8.5 x 11 Index Ivory - Recycled Cost/Case		no bid	\$43.84	no bid	no bid	no bid
Delivery days ARO		2-3 days				
16. 110 lb, 8.5 x 11 Index Salmon - Virgin Cost/Case		\$68.00 ctn	no bid	\$116.60	\$43.30	\$41.80
16a. 110 lb, 8.5 x 11 Index Salmon - Recycled Cost/Case		no bid	no bid	no bid	no bid	no bid
Delivery days ARO		2-3 days				
17. 20 lb, 2-Part Digital/Printer Pre-collated Reverse Carbonless - Virgin Cost/Case		\$173.75 ctn	no bid	\$162.10	\$135.53	\$134.03
17a. 20 lb, 2-Part Digital/Printer Pre- collated Reverse Carbonless - Recycled Cost/Case		no bid	no bid	no bid	no bid	no bid
Delivery days ARO		2-3 days				5-10 days
18. 20 lb, 3-Part Digital Printer Pre-collated Forward (Straight) Carbonless		\$182.50 ctn	no bid	no bid	\$141.55	\$140.05
18a. 20 lb, 3-Part Digital Printer Pre- collated Forward (Straight) Carbonless		no bid	no bid	no bid	no bid	no bid
Delivery days ARO		2-3 days				
19. 20 lb, 8.5 x 11 White, 3 Hole - Virgin Cost/Case		\$44.75 ctn	\$38.80 cs	\$31.10 cs	\$33.50	\$32.05
19a. 20 lb, 8.5 x 11 White, 3 Hole - Recycled Cost/Case		no bid		no bid	no bid	no bid
Delivery days ARO		2-3 days		6 days		5-10 days
20. 20 lb, 11 x 17 White - Virgin Cost/Case		\$45.00 ctn	\$59.60 cs	\$88.63	\$36.42	\$34.92
20a. 20 lb, 11 x 17 White - Recycled Cost/Case		no bid	no bid	no bid	no bid	no bid
Delivery days ARO		2-3 days				

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21. 60 lb, Kan't Kopy K1 2-part Carbonless NCR, "Rx invalid" blue paper (2500 sheets/case)		\$350.50 ctn	no bid	\$207.31 cs	\$246.13 PN #KC22A-1	\$244.63 PN #KC22A-1
21a. 60 lb, Kan't Kopy K1 2-part Carbonless NCR, "Rx invalid" blue paper		no bid	no bid	no bid	no bid	no bid
Delivery days ARO		2 weeks	5-7 days	4 days	5-10 days	5-10 days
						Pricing restrictions

On the recommendation of Kimberly Lee, on behalf of the Division of Information and Operations and various departments, Ron Estes moved to **accept the low responsive bid from Southwest Paper Option 1, and establish contract pricing through December 31, 2009 with two (2) one (1) year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Note-Unisource and Timber Creek Paper did not supply the required samples. Quill did provide samples, but are unable to supply all of the products the County needs. Inside delivery and storage is included; estimated annual usage is \$202,000.00.

Option 1 allows the successful vendor to submit a price increase with written notification to Purchasing directly from the supplier, 60 days prior to increase. If the County finds the increase to be unwarranted, County reserves the right to terminate the contract. If prices from suppliers decrease, the County will be notified immediately, and will receive the decrease in pricing. Option 2 was not chosen because it allows a price increase every 90 days.

After collaboration with the Waste Minimization Team and the County's current recycler, it has been determined that all the paper stock currently in use meets guidelines for recycling.