

BOARD OF BIDS AND CONTRACTS OCTOBER 15, 2009

1. STEEL PILINGS AND "H" BEAMS - PUBLIC WORKS

FUNDING - R264 IMPROVE DRAINAGE RIGHT OF WAY 2009

(Request for Bid sent to fourteen vendors)

RFB 09-0286 Req 10039070, 10039072, and 10039075

Delivery address: Sedgwick County West Yard, 4701 S. West Street, Wichita KS 67217		Barnes Pipe & Steel Supply		Boyd Metals, Inc		Welborn Sales, Inc	
	Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Sheets, 20" x 12' sheet piling, 7 gauge galvanized. Section Modulus (5.39 inches cubed per section and 2.99 inches cubed per foot)	40	\$108.80	\$4,787.20	\$176.00	\$7,040.00	\$153.96	\$6,158.40
2. Sheets, 20" x 20' sheet piling, 7 gauge galvanized. Section Modulus (5.39 inches cubed per section and 2.99 inches cubed per foot)	40	\$70.78	\$3,114.32	\$288.00	\$11,520.00	\$276.80	\$11,072.00
3. Each, 12" width x 53 lbs. per foot x 20' length	28	\$497.60	\$13,932.80	\$503.00	\$14,084.00	\$490.50	\$13,734.00
Total			\$21,834.32		\$32,644.00		\$30,964.40
Delivery date		14 days; items 1 & 2 minimum 44 sheets each		10 days		14-30 days; item 3 must be ordered before 10/14/09 to hold quoted price; must be ordered before 11/1/09 to meet delivery date; sheet size for items 1 & 2 are 21-5/8in each	
Acknowledge addendum		N		Y		Y	
		Hall Steel & Fabrication, Inc		Roll Form Group			
	Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Sheets, 20" x 12' sheet piling, 7 gauge galvanized. Section Modulus (5.39 inches cubed per section and 2.99 inches cubed per foot)	40	\$151.63	\$6,065.20	\$210.43	\$8,417.20		\$0.00
2. Sheets, 20" x 20' sheet piling, 7 gauge galvanized. Section Modulus (5.39 inches cubed per section and 2.99 inches cubed per foot)	40	\$242.41	\$9,696.40	\$302.68	\$12,107.20		\$0.00
3. Each, 12" width x 53 lbs. per foot x 20' length	28	\$457.66	\$12,814.48	\$680.00	\$19,040.00		\$0.00
Total			\$28,576.08		\$39,564.40		
Delivery date		30 days		60 days; unloading by others			
Acknowledge addendum		Y		Y			

On the recommendation of Joe Thomas, on behalf of Public Works, Irene Hart moved to **accept the low responsive bid from Hall Steel & Fabrication, Inc. in the amount of \$28,576.08.** Ron Estes seconded the motion. The motion passed unanimously.

Barnes Pipe & Steel Supply sent an incomplete bid (signed response page and addendum acknowledgment omitted). This product is inventory and will be used on several projects.

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2. INFLUENZA VACCINE -- HEALTH DEPARTMENT

FUNDING SOURCE -- HEALTH SCREENINGS

(Joint Governmental Purchase - Center for Disease Control CDC Contract)

RFP #09-0309 Req 10039473

	Novartis, Inc.
8,120 doses, Influenza Vaccine (seasonal) for 2009	\$7.75 dose \$62,930.00

On the recommendation of Kandace Johnson, on behalf of the Health Department, Jennifer Dombaugh moved to

acknowledge the expenditure from Novartis, Inc. for a cost of \$62,930.00. Anne Smarsh seconded the motion. The motion passed unanimously.

Note: Influenza Vaccine pricing is contracted by the Center for Disease Control. The Health Department received a partial shipment from Sanofi Pasteur and the remaining doses were placed on backorder, as a result the Health Department cancelled the remaining order and will keep 264 vials or 2,640 doses of this order, the remaining doses will be sold to the Wichita Clinic (528 vials or 5,280 doses) upon commission approval.

Question was asked why we are buying more vaccine. Every year the Health Department pre-orders vaccine to get on a manufacturer's list for product, often times we get on more than 1 manufacturer's list, then if there are problems with production or supply, we have a backup plan. There is also a confirmation process to the pre-order, the Health Department cancelled the order and with confusion about whether the order was actually cancelled, the manufacturer shipped the product. Due to the nature of the drug, returns are not allowed, and about the same time the vaccine arrived, we were notified of back order on the balance of the order from Sanofi. It is also now being reported that many of the standard flu vaccine manufacturers are starting to back order (also known as spot shortages) this product while trying to keep up with the demand of the H1N1 vaccine. Selling the vaccine to the Wichita Clinic, helps recoup cost, and allows them to provide vaccinations to the general public as well as their clients. The Health Department will keep 264 vials of Novartis supply, which is 61 vials/610 doses more than the cancelled order from Sanofi.

Question was also asked about the authority to sell vaccine. FDA regulations state a health department, in the event of a shortage of a product can sell the vaccine, following their guidelines.

The sale of the vaccine to the Wichita Clinic will appear on the consent agenda.

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**3. XIOTECH EQUIPMENT AND SUPPORT - DIVISION OF INFORMATION & OPERATIONS
FUNDING-SYSTEMS AND SECURITY/NETWORKING & TELECOM**

(Sole Source)

RFB 09-0304 Reqs 10039400 & 10039438

	Xiotech
Xiotech Emprise 7000 Server, installation and 5 year hardware support	\$167,763.00

On the recommendation of Kandace Johnson, on behalf of the Division of Information and Operations, Ron Estes moved to **accept the quote from Xiotech in the amount of \$167,763.00**. David Spears seconded the motion. The motion passed unanimously.

Xiotech is the County sole source manufacturer of SAN storage, this purchase is an upgrade to existing equipment that goes out of support in 2010. This new equipment will also allow for expandability of storage capacity in the future.

Question was asked: Why 2009 not 2010? DIO wants to get ready for 2010 as it takes time to deploy.

Will the equipment that is out of support be taken out of the County inventory? Yes, we will try to sell it; don't know if there's a market for it or not it's 10 years old.

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4. SIGNAGE for the NATIONAL CENTER FOR AVIATION TRAINING -- FACILITIES DEPARTMENT

FUNDING - NCAT CONSTRUCTION

(Request for Proposal sent to nine vendors)

RFP #09-0166

	L & H Companies Option 1	L & H Companies Option 2	L & H Companies Option 3	Luminous Neon, Inc	George Lay Signs Wichita, KS
Design, production and installation of exterior signage for the campus					
Addendum Acknowledged	Yes	Yes	Yes	Yes	Yes
High Rise Sign	\$44,655.00	\$58,955.00	\$49,220.00	\$58,948.00 *	\$94,412.00
Entrance/monument Signs	\$4,255.00 ea	\$5,755.00 ea	\$4,620.00 ea	\$11,763.00*ea	\$8,202.00 ea
Building Signs	\$7,125.00 ea	\$7,825.00 ea	\$7,255.00 ea	\$3,990.00* ea	\$6,565.50 ea
Building Channel Letters	\$1,990.00**	\$1,990.00**	\$1,990.00**	18" - \$80.438 ea	\$211.15 ea
Way-finding Signs	\$437.50 ea	\$516.67 ea	\$2,865.00 ea	\$1,407.00* ea	\$1,547.50 ea
Additional services, install, shipment, graphics design	\$68,303.05	\$78,368.55	\$70,783.00	Included	Included
	TriMark Signworks Option 1	TriMark Signworks Option 2	TriMark Signworks Option 3	Diverse ID, LLC	
Design, production and installation of exterior signage for the campus					
Addendum Acknowledged	Yes	Yes	Yes	Yes	
High Rise Sign	\$63,050.00 A1 \$48,070.00 A2	\$56,650.00 B1 \$41,925.00 B2	\$56,763.00 C1 \$42,320.00 C2	\$37,702.00	
Entrance/monument Signs	\$14,315.00 A3 \$19,500.00 A4	\$14,500.00 B3 \$19,700.00 B4	\$12,700.00 C3 \$17,260.00 C4	\$2,260.00 ea	
Building Signs	\$2,370.00 ea A6	\$2,710.00 ea B6	\$2,710.00 ea C6	\$1,260.00 ea	
Building Channel Letters	18" \$565.00/letter	XX	XX	24" \$8,364.00**	
Way-finding Signs	\$1,370.00 ea A5	\$1,370.00 ea B5	\$1,370.00 ea C5	\$470.00 ea	
Additional services, install, shipment, graphics design	Included	Included	Included	\$25,240.00	

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	Miracle Signs	Miracle Signs	Miracle Signs	Miracle Signs
Design, production and installation of exterior signage for the campus				
Addendum Acknowledged	Yes	Yes	Yes	Yes
Entrance High Rise Sign	Option A - 25' H \$85,674.07 w/LED \$41,461.72 w/o LED	Option B - 20'H \$33,530.86 w/o LED	Option C - 23'H \$68,033.90 w/LED \$23,821.73 w/o LED	Option D - 17'H \$19,979.95 w/o LED
Entrance Monument Signs	Option A - 13'H \$20,945.83	Option B - 8'H \$11,383.67	Option C - 10'H \$14,006.81	Option D - 6' H \$8,272.04
Building Signs	Option A - 4.8'H \$4,082.54	Option B - 4'H \$3,624.32	XX	XX
Building Channel Letters	Non Illuminated 12" - \$294.13 18" - \$306.92 24" - \$391.52 36" - \$470.76	Building Numbers 12" - \$188.55 18" - \$241.76 24" - \$286.90 36" - \$358.15	XX	XX
Way-finding Signs (8 projected)	Option A- 4'H \$1,522.27	Option B -4'H \$1,493.45	XX	XX
Additional services, install, shipment, graphics design	Included	Included	Included	Included

Comparative Pricing Table

<i>Total pricing (based on projected quantities identified in summary)</i>	<i>L & H Companies Option 1</i>	<i>L & H Companies Option 2</i>	<i>L & H Companies Option 3</i>	<i>Luminous Neon, Inc</i>	<i>George Lay Signs Wichita, KS</i>
	\$154,481.90	\$185,280.76	\$182,280.76	\$111,861.83	\$155,159.50
<i>Total pricing (based on projected quantities identified in summary)</i>	<i>TriMark Signworks Low</i>	<i>TriMark Signworks High</i>	<i>Miracle Signs Low</i>	<i>Miracle Signs High</i>	<i>Diverse ID, LLC</i>
	\$103,020.00	\$139,505.00	\$114,223.71	\$168,784.50	\$83,105.15

This table is comprised of the total signage cost from each vendor based on the quantities listed in the summary for each sign type. The totals from TriMark Signworks and Miracle Signs represent the lowest and highest possible totals based on the many options per sign type each vendor offered. Mixing the many options different ways would generate a different total, however they would all be within the ranges identified in the table. The options from L&H Companies were specific to each solution

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On the recommendation of Iris Baker, on behalf of Facilities Project Services, Jennifer Dombaugh moved to **accept the proposal from TriMark Signworks for a not to exceed cost of \$160,000.00 and establish contract pricing.** David Spears seconded the motion. The motion passed unanimously.

A committee comprised of Iris Baker, Purchasing ; Paula Downs, Project Services Manager; Marvin Duncan, Director of Customized Training; Sharon Fearey and Ray Frederick, WATC; Heath Koehler, NCAT Phase II Project Manager; and Charlene Stevens, Assistance County Manager evaluated proposals based on qualifications, vendor capabilities, approach to the project, lifecycle costs and warranties, future maintenance costs, and overall project cost. Luminous Neon, Inc., Miracle Signs and TriMark Signworks were short-listed and interviewed. The proposer recommended received the highest rated score by committee members.

This project is intended to provide all the exterior signage for the NCAT campus. Design, graphics and quantities are not finalized at this time and will be established during the project. This recommendation establishes contract pricing and as long as the size of the various signage and the basic materials of the signage proposed doesn't change during the project, the pricing will be firm regardless of the final look or the number of iterations to finalize the design. It is known that the County will need a main entrance sign with an electronic message board (LED) and four tenant panels, two entrance/exit signs for the other entry points to the campus, four building identification monument signs, building letter/number signage (quantity of 27 letters and numbers), and eight way-finding signs for the public to get around the campus. The quantities referenced are not final quantities, and were used for estimating the not to exceed cost of the project.

*Cost does not include permits.

** Pricing is based on specific concept

Note: XX are space fillers in the table. Several vendors provided a menu of options to select from, final determination of option for each sign type will be established during the project. The variation in options offered by vendors is primarily size and materials. The anticipated budget for exterior signage is \$200,000.00.

Question was asked about the schedule. The LED and the entrance signs will be installed as soon as they are ready, the rest of the signage will be installed toward the end of construction in mid 2010.

Question was asked about why we didn't go with the low vendor Diverse ID. The response was very generic, they did not provide schematic drawings or provide much detail on what they were offering. The LED sign proposed was red only and they provided no detail as to how they would complete the project from afar, although they do work throughout the Country on a regular basis. The committee focused on the more thorough proposals offered.

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5. DESKTOP COMPUTERS for INTRUST BANK ARENA TICKETING -- FACILITIES

DEPARTMENT

FUNDING-ARENA SALES TAX

(WSCA Contract A63306, 63307)

RFB 09-0312 Reqs 10039281& 10039282

	Dell	HP/Compaq
1. 36 ea, Desktop Computers	\$993.14 ea \$35,753.04	\$1,254.01 ea \$45,144.36

On the recommendation of Kandace Johnson, on behalf of the Facilities Department, Ron Estes moved to **accept the low quote from Dell in the amount of \$35,753.04**. Irene Hart seconded the motion. The motion passed unanimously.

These computers will be used for the ticketing system at the INTRUST Bank Arena.

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6. 3/4 TON 4x4 PICKUP for INTRUST BANK ARENA -- FACILITIES DEPARTMENT

FUNDING -- ARENA SALES TAX

(Request for Bid sent to fifty-one vendors)

RFB 09-0280

	Sam Pack's Five Star Ford	Sam Pack's Five Star Ford Option 1	Rusty Eck Ford	Masters Transportation	Shawnee Mission Ford	Whiteside Chevrolet	Steven Ford
1. 1 ea, 3/4 Ton 4x4 Pickup	\$25,824.71	\$26,407.71	\$25,429.00	no bid	\$24,973.00	\$29,900.00	\$26,360.00
Make/Model/Year	2010 Ford F250	2010 Ford F250 Long bed	2010 Ford F250 4x4 Super Cab		2009 Ford F250 Super Cab 4x4	2009 Chevrolet/Silverado GMC/Sierra	2010 Ford F250
2. 1 ea, Set of Maintenance Manuals CD ROM if available	\$135.00 manual (back ordered)	\$135.00 manuals (back ordered)	\$230.00 work shop manual		\$180.00 CD ROM	included	\$200.00
Grand total	\$25,959.71	\$26,542.71	\$25,659.00		\$25,153.00	\$29,900.00	\$26,560.00
Warranty	bumper to bumper limited; 3 yrs/36,000 miles; powertrain 5 yrs/60,000 miles	bumper to bumper limited; 3 yrs/36,000 miles; powertrain 5 yrs/60,000 miles	3 yrs or 36,000 miles; bumper to bumper; powertrain 5 yrs/60,000 miles		bumper to bumper limited; 3 yrs/36,000 miles; powertrain 5 yrs/60,000 miles		bumper to bumper; 3 yrs/36,000 miles; powertrain 5 yrs/60,000 miles
Delivery date	5 business days	5 business days	10/19/09		2-5 days ARO; subject to availability and prior sale	immediately	3-7 days ARO
Acknowledge Addendum	N	N	Y		Y	Y	Y

On the recommendation of Kandace Johnson, on behalf of the Facilities Department, Irene Hart moved to **accept the low bid from Shawnee Mission Ford in the amount of \$25,153.00**. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

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7. POLYETHYLENE TILT TRUCKS for INTRUST BANK ARENA - FACILITIES DEPARTMENT

FUNDING - ARENA SALES TAX

(Request for Bid sent to thirty vendors)

RFB 09-0297 Req 10039551

		American Hospitality Co		Unisource		The Tamis Corporation		Grainger	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Ea, Tilt Truck -- 1/2 cubic yard	6	\$508.17	\$3,049.02	\$483.00	\$2,898.00	\$638.40	\$3,830.40	\$474.48	\$2,846.88
1a. Model/Number		Rubbermaid 1305		130500		1305-42		1305/1D656	
1b. Manufacturer Warranty		1 yr		1 yr		1 yr		1 yr	
2. Ea, Tilt Truck -- 1 cubic yard	6	\$653.83	\$3,922.98	\$623.00	\$3,738.00	\$814.80	\$4,888.80	\$611.72	\$3,670.32
2a. Model/Number		Rubbermaid 1315		131500		1315-42		1315/1D653	
2b. Manufacturer Warranty		1 yr		1 yr		1 yr		1 yr	
3. Ea, Tilt Truck -- 1-1/2 cubic yard	6	\$1,481.03	\$8,886.18	\$1,348.00	\$8,088.00	\$1,468.50	\$8,811.00	\$1,340.00	\$8,040.00
3a. Model/Number		Rubbermaid 1026		102600		1025-42		1026/5M641	
3b. Manufacturer Warranty		1 yr		1 yr		1 yr		1 yr	
Grand total			\$15,858.18		\$14,724.00		\$17,530.20		\$14,557.20
Storage Rate per day			n/a		n/a				
Delivery date		7-10 days ARO		20 days ARO; item 3 has to be ade with a minimum 15 day lead time; must ship complete for pre-paid freight				3-5 days	
		Southwest Paper		Siggins Company		Xpedx		ReCy-Cal Supply, LLC	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Ea, Tilt Truck -- 1/2 cubic yard	6	\$507.95	\$3,047.70	\$502.16	\$3,012.96	\$457.00	\$2,742.00	\$594.95	\$3,569.70
1a. Model/Number		1305		Bayhead 5/8CU-S		RCP1305		RC1305	
1b. Manufacturer Warranty		1 yr		1 yr		1 yr		1 yr	
2. Ea, Tilt Truck -- 1 cubic yard	6	\$653.54	\$3,921.24	\$614.89	\$3,689.34	\$588.00	\$3,528.00	\$764.95	\$4,589.70
2a. Model/Number		1315		Bayhead 1.1CU-S		RCP 1315		RC1315BL	
2b. Manufacturer Warranty		1 yr		1 yr		1 yr		1 yr	
3. Ea, Tilt Truck -- 1-1/2 cubic yard	6	\$1,480.39	\$8,882.34	\$926.00	\$5,556.00	\$1,274.00	\$7,644.00	\$1,594.95	\$9,569.70
3a. Model/Number		1026		Bayhead 1.7CU-HD		RCP 1026		RC1026	
3b. Manufacturer Warranty		1 yr		1 yr		1 yr		1 yr	
Grand total			\$15,851.28		\$12,258.30		\$13,914.00		\$17,729.10
Storage Rate per day			n/a				not unless longer than 45 days		n/a
Delivery date		7-10 working days subject to availability		2 weeks		21-30 days		1-2 weeks	

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	Qty	Spec Seats		Wholesale Industrial		SSI Schaefer		Toter, Incorporated	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Ea, Tilt Truck -- 1/2 cubic yard	6	no bid		no bid		no bid		no bid	
1a. Model/Number									
1b. Manufacturer Warranty									
2. Ea, Tilt Truck -- 1 cubic yard	6								
2a. Model/Number									
2b. Manufacturer Warranty									
3. Ea, Tilt Truck -- 1-1/2 cubic yard	6								
3a. Model/Number									
3b. Manufacturer Warranty									
Grand total									
Storage Rate per day									
Delivery date									
	Qty	Huber Maintenance Supply		Massco, Inc		Lafe T Williams & Associates, Inc / Williams Cleaning & Restoration Supply			
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Ea, Tilt Truck -- 1/2 cubic yard	6	\$457.00	\$2,742.00	\$428.00	\$2,568.00	\$494.00	\$2,964.00		
1a. Model/Number		Rubbermaid 1305		Rubbermaid 130500		Rubbermaid 1305			
1b. Manufacturer Warranty				1 yr					
2. Ea, Tilt Truck -- 1 cubic yard	6	\$588.00	\$3,528.00	\$551.00	\$3,306.00	\$635.00	\$3,810.00		
2a. Model/Number		Rubbermaid 1315		Rubbermaid 131500		Rubbermaid1315			
2b. Manufacturer Warranty				1 yr					
3. Ea, Tilt Truck -- 1-1/2 cubic yard	6	\$1,274.00	\$7,644.00	\$1,193.00	\$7,158.00	\$1,337.00	\$8,022.00		
3a. Model/Number		Rubbermaid 1026		Rubbermaid 102600		Rubbermaid 1026			
3b. Manufacturer Warranty				1 yr					
Grand total			\$13,914.00		\$13,032.00		\$14,796.00		
Storage Rate per day					n/a				
Delivery date		item 1 & 2 one week; item 3 2-3 weeks		7 days		10-14 days			

On the recommendation of Joe Thomas, on behalf of the Facilities Department, David Spears moved to **accept the low bid meeting specifications from Massco, Inc. in the amount of \$13,032.00.** Ron Estes seconded the motion. The motion passed unanimously.

Siggins Company did not meet minimum specifications as to overall dimensions requested for each tilt truck.

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8. STORAGE RACKS AND CABINETS for INTRUST BANK ARENA -- FACILITIES DEPARTMENT

FUNDING -- ARENA SALES TAX

(Request for Bid sent to nine vendors)

RFB 09-0285

	Qty	Grainger		Siggins Company		Records Retrieval	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. 8 ft Storage Rack Starter Units	20	\$156.00	\$3,120.00	\$171.35	\$3,427.00	\$183.75	\$3,675.00
2. 8 ft Section Add-On	4	\$154.00	\$616.00	\$165.23	\$660.92	\$183.75	\$735.00
3. 6 ft Storage Rack Starter Units	5	\$131.00	\$655.00	\$144.72	\$723.60	\$152.75	\$763.75
4. 6 ft Section Add-On	3	\$127.00	\$381.00	\$138.48	\$415.44	\$152.75	\$458.25
5. Pallet Rack Starter Set	5	\$535.00	\$2,675.00	\$360.68	\$1,803.40	no bid	
6. Pallet Rack-Adder Units	10	\$423.00	\$4,230.00	\$293.37	\$2,933.70	no bid	
7. Cylinder Storage Locker	1	\$643.00	\$643.00	\$760.15	\$760.15	no bid	
8. Can Storage Locker	1	\$641.00	\$641.00	\$804.33	\$804.33	no bid	
9. Extra Heavy Duty Storage Cabinet	3	\$627.00	\$1,881.00	\$696.25	\$2,088.75	no bid	
10. Ventilated Locker	2	\$729.00	\$1,458.00	\$716.69	\$1,433.38	\$514.75	\$1,029.50
11. Commercial Grade Padlocks -- Keyed alike	6	\$8.20	\$49.20	\$18.48	\$110.88	\$10.61	\$63.66
12. Commercial Grade Padlocks -- Keyed not alike	12	\$7.40	\$88.80	\$17.86	\$214.32		
Storage rate per day (if applicable)			\$0.00		\$0.00	\$2.50 a day	
Delivery			included		included	there is a charge to deliver to Arena	
Lead time			3-5 days		by 10/30/09		28 days ARO

On the recommendation of Kandace Johnson, on behalf of the Facilities Department, Jennifer Dombaugh moved to **accept the low bid from Grainger for items 1-4, 7-9, 11 and 12 in the amount of \$8,075.00 and accept low bid from Siggins Company for items 5 and 6 in the amount of \$4,737.10 and low responsive bid for item 10 in the amount of \$1,433.38.** Irene Hart seconded the motion. The motion passed unanimously.

Records Retrieval did not meet specifications and did not provide all the costs associated with their bid.