

**BOARD OF BIDS AND CONTRACTS OCTOBER 22, 2009**

**ITEMS REQUIRING BOCC APPROVAL**

**4 Items**

**1. CHANGE ORDER #3 FORENSIC SCIENCE CENTER EXPANSION - FACILITIES DEPARTMENT  
FUNDING - Construction of Regional Forensic Science Center**

RFB #09-0059

	<b>Conco, Inc</b>
1. Addition of a chemical fire suppression system in the drug instrument lab, arson lab, trace micro lab, evidence vault, record storage area. 2. Also add extension of gypsum wall to deck, seal walls to deck, smoke seals for doors. 3. Delete exhaust fans 4. Delete cove backsplashes at countertops and replace with field applied backsplashes. 5. Adjust bonds. 6. Add 43 days to construction contract time (due to recurring thefts on site)	<b>\$79,386.00</b>

Original po #450031269, \$2,047,000.00, 230 days cumulative changes 1-3, \$128,808.00, 6.29%

On the recommendation of Iris Baker, On behalf of Facilities Department, Anne Smarsh moved to **accept the change order with Conco, Inc. in the amount of \$79,386.00.** Irene Hart seconded the motion. The motion passed unanimously.

Discussion was held about planning for fire suppression. The facility currently has a sprinkler system that will be tied to the facility addition. It has been determined that the areas mentioned above would incur severe damage with water, i.e. equipment, paper records, evidence, etc. The chemical fire suppression system will cover only the mentioned areas and will create a second fire suppression system in the facility as the sprinkler system will cover the rest of the facility.

Change Order History

Change Order #1 - Relocate primary electrical service to accommodate new storm sewer.	\$4,579.00
Change Order #2 - Site clearance, fire hydrants, utilities, misc.	\$44,843.00
Change Order #3 - Addition of Fire Suppression System	\$79,386.00
<b>Total</b>	<b>\$128,808.00</b>

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**2. MEDICAL SERVICES FOR THE ADULT DETENTION FACILITY-SHERIFF'S OFFICE**

**FUNDING - SHERIFF'S OFFICE**

Professional Service

				Conmed Healthcare Management, Inc.			
Medical services contract for the Adult Detention Facility.				2009 (current)		<b>2010 Proposed</b>	
Monthly Base				\$363,396.16		<b>\$370,531.39</b>	
Estimated annual cost				\$4,360,753.91		<b>\$4,446,376.69</b>	
Average Daily Population (ADP)				1350		<b>1380</b>	
ADP Adjustment (cost for # of inmates in excess of ADP)				\$3.98 per day/inmate		<b>\$3.98 per day/inmate</b>	

On the recommendation of Iris Baker, on behalf of the Sheriff's Office, Jennifer Dombaugh moved to **accept the negotiated Proposal from Conmed, Inc. and execute a 5 year contract.** David Spears seconded the motion. The motion passed unanimously.

Conmed has been the provider of medical services in the Adult Detention Facility since January of 2005. They provide all medical services for in house and out of facility care, dental and psychological services and pharmaceuticals. They were awarded a contract as the result of a request for proposal process. At the time of award, their proposal offered the lowest cost of all responses received, and they agreed to a "no cap" contract for out of facility care (no other vendor agreed to this concept). This concept (which is no longer an industry concept) makes the vendor responsible for all medical costs incurred. Their contract was a 3 year firm agreement and the last 2 years were negotiated in June, 2007, which led to in an increase in staffing for Conmed, to accommodate the continued population growth in the facility (increase to the ADP), and the additional of dental services, which was previously contracted with another vendor. The 5th year of the contract included a 5% increase.

The new contract will remove the "no cap"\* clause and create a shared cost plan for out-of-facility care. A penalty clause for understaffing in the existing agreement will be replaced with a reserve account (calculated at the rate of the penalty clause), which will accumulate funds and will be managed by the County to offset any County costs for out-of-facility care, if it occurs. The shared cost plan is structured as follows:

- The first \$300,000.00, Conmed covers 100%.
- \$300,000.01-\$400,000.00 Conmed 70%, Sedgwick County 30%
- \$400,000.01-\$500,000.00, Conmed 60%, Sedgwick County 40%
- >\$500,000.01 Conmed 50%, Sedgwick County 50%

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Additional changes in the new contract for the 1st year equate to a 1.96% increase will include:

1. Additional dental hours
2. One additional FTE to Conmed staff
3. Increase in the ADP to 1380 (ADP will be readjusted annually per the formula in the original contract)

In years 2-5 of the new contract, the increases will follow the Medical Services Consumer Price Index and will be capped at 4% each year .

In the 5 years that Conmed has provided medical services, they have proven to be efficient and effective providers. They have managed the out-of-facility care prudently and have not generated any significant expenses. The shared cost plan is designed so that Conmed will be responsible for the majority of any expenses that would arise in an out-of-facility event.

Discussion was held about negotiating a new contract verses rebidding the services. This is a professional service, which does not require a bid process, however the review committee comprised of Iris Baker, Glen Kurtz and Richard Powell, reviewed that last bid process results, medical costs prior to the Conmed contract and evaluated the 5 year performance of Conmed as part of the decision to negotiate. The pricing term of the contract is just now at the level of what qualified bidders from 5 years ago bid, and still below the total annual medical cost of the previous contractor.

Question was asked about the ADP and how it is calculated. The calculation is based on the average annual ADP, and includes population from the main facility, booking, out of facility, and work release (the 1st 2 weeks of stay).

A question was asked about determination of a 5 year contract. Decision is based on locking in terms as long as possible so that annual negotiations and contract writing can be avoided and 5 years creates stability for the Sheriff's Office with regard to the medical providers business practices (policies, procedures, processes) and planning future budget years. 5 years also allows Conmed to strategically plan business and gives their employees stability in the workforce, as opposed to the uncertainty from year to year.

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**3. ROAD IMPROVEMENTS -- PUBLIC WORKS**

**FUNDING -- PUBLIC WORKS**

(Request for Bid sent to twelve vendors)

RFB 09-0263

Engineer's Estimate; \$499,937.00	APAC - Kansas, Inc	Cornejo Construction	LaFarge North America
Calais and Calais Court Street Improvements	\$606,483.50	\$506,614.00	\$518,404.75
Total	\$606,483.50	\$506,614.00	\$518,404.75
Bid Bond	Y	Y	Y

On the recommendation of Iris Baker, on behalf of Public Works, Irene Hart moved to **reject all bids due to insufficient funding**. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Public works petitioned property owner's in an attempt to increase the budget, which is required by statute in order to complete the work, and were not successful.

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**4. SUITE REFRIGERATOR'S for INTRUST BANK ARENA -- FACILITIES DEPARTMENT**

**FUNDING -- ARENA SALES TAX**

(Request for Bid sent to fifty-six vendors)

RFB 09-0310

		ShortOrder.com		Big Tray		Lloyd Doolittle	
Qty		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Suite Refrigerators	24	no bid		no bid		no bid	
2. Storage Rate (per day)							
3. Lead time							
		Metro Builders		Lytton's Appliance Option #1 Stainless Steel		Lytton's Appliance Option #2 Black	
Qty		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Suite Refrigerators	24	\$1,198.00	\$28,752.00	<b>\$1,125.00</b>	<b>\$27,000.00</b>	\$985.00	\$23,640.00
2. Storage Rate (per day)			n/a		n/a		n/a
3. Lead time		30 days		<b>5-10 days</b>		5-10 days	
		Lytton's Appliance Option #3 Satina Finish		Lytton's Appliance Option #4 AFF2534FE			
Qty		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Suite Refrigerators	24	\$1,055.00	\$25,320.00	\$1,080.00	\$25,920.00		\$0.00
2. Storage Rate (per day)			n/a		n/a		
3. Lead time		5-10 days		5-10 days			

On the recommendation of Kandace Johnson, on behalf of Facilities, Ron Estes moved to **accept the low bid meeting specifications from Lytton's Appliance for Option # 1 in the amount of \$27,000.00.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Option # 2 and # 3 did not meet the finish specification and option 4 did not meet the width requirement.