

**REGULAR MEETING
BOARD OF BIDS & CONTRACTS
BoCC Meeting Room at 10:00 A.M.**

**July 22, 2010
(7 Items)**

AGENDA ITEMS

1. Parts Washer Service ----- Fleet Management
(1004)
2. Heavy Duty Rotary Cutters ----- Fleet Management
(1004)
3. Acquisition of Emergency Medical Service Vehicles ----- Fleet Management
(1004)
4. 3M Products & Supplies for Fleet Body Shop ----- Fleet Management
(1004)
5. Advance Voting Mailers ----- Election Commission
(10042236)
6. Reno Chairs for NCAT ----- Facilities Department
(10041859)
7. Scissors Lift for NCAT ----- Facilities Department
(1004)

BOARD OF BIDS AND CONTRACTS JULY 22, 2010

3. ACQUISITION of EMERGENCY MEDICAL SERVICES VEHICLES -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Proposal sent to thirteen vendors)

RFP #10-0137

	Max Fire Apparatus, Inc.	Emergency Service Supply/ Osage Ambulances	Conrad Fire Equipment / MedTec Ambulance Corporation	Taylor Made Ambulances	American Response Vehicles
3 ea.-Emergency Medical Service Vehicles	\$149,149.00 each \$444,447.00	168,955.00 each \$506,865.00	\$162,729.00 each \$488,247.00	\$141,290.00 each \$423,870.00	\$158,666.00 each \$475,998.00
Warranty					
-Structure	Lifetime	Lifetime	Lifetime, *Transferable	Lifetime	20 yr
-Electrical	5yr/75,000 mile	6yr/72,000mile	Lifetime	Lifetime	7yr/70,000 mile
-Paint	7yr/100,000 mile	5yr/100,000mile	5yr/150,000 mile	10yr/50,000 mile	7yr/70,000 mile
-Conversion	Limited	3yr/36000mile	12 month/12,000 mile	2yr/24,000 mile	7yr/70,000 mile
Days to delivery	upon award	210-240 days after approval	184 days from approval of contract	60-90 days working days from receipt of chassis	150-180 days after receipt of order
Acknowledged addendum	Y	Y	Y	Y	N

On behalf of Fleet Management recommend to accept the proposal from Conrad Fire Equipment/Medtec Ambulance Corporation for the amount of **\$488,247.00 and establish contract pricing for one (1) year.**

A review committee comprised of Greg Schuessler, David Poland-EMS, Boyd Powers, Mark Kemper -Fleet Management and Brandy McCune-Purchasing; evaluated and rated all responses based on meeting requirements, specifications, cost and overall approach to the project.. The committee unanimously agreed that Conrad provided the best solution.

Note: Max Fire Apparatus Inc., took total exception to the specifications and is considered non-responsive. Taylor Made Ambulances proposed different dimensions on the ambulance body and different configurations on the interior cabinets and exterior compartments from what was specified, this would be a reduction in usable interior and exterior space. American Response Vehicles proposed different configurations on the interior cabinets that would reduce the storage by about 40%. There are 800 first responders (paramedics, SC Fire Dept., Wichita Fire Dept.) in the EMS System that come in contact with ambulances at various times; standardization is critical when responders are on a call, because it speeds up the response time for providing critical care to the patients. The County currently has 26 ambulances in the fleet all built to the same specifications.

*Have confirmed that the lifetime warranty is transferable when boxes are remounted.