

**REGULAR MEETING
BOARD OF BIDS & CONTRACTS
BoCC Meeting Room at 10:00 A.M.**

**August 19, 2010
(9 Items)**

AGENDA ITEMS

1. Lab Projectors, Classroom Projector Screens and Installation for NCAT ---- Facilities Department
(10041686)
2. Property/Casualty Insurance Agent Services ----- Risk Management
(N/A)
3. Professional Service Hours ----- District Attorney
(10042318)
4. Fourth Floor Courtrooms Furniture and Chairs ----- Facilities Department
(10042407)
5. Salt/Sand Spreaders ----- Fleet Management
(1004)
6. One Ton, Two Wheel Drive Chassis Dump Bed Truck ----- Fleet Management
(10042334)
7. Tandem Axle Tractor----- Fleet Management
(1004)
8. Heavy Duty Service Trucks ----- Fleet Management
(1004)
9. Self Propelled Riding Lawnmower ----- Fleet Management
(1004)

BOARD OF BIDS AND CONTRACTS AUGUST 19, 2010

ITEMS REQUIRING BOCC APPROVAL

9 Items

**1. LAB PROJECTORS, CLASSROOM PROJECTOR SCREENS and INSTALLATION for the NATIONAL CENTER for AVIATION TRAINING - FACILITIES DEPARTMENT
FUNDING - NCAT FURNITURE FIXTURES & EQUIPMENT**

(Request for Proposal sent to thirty-four vendors)

RFP #10-0200 Req 10041686

	Mission AV	AVI Systems	McClelland Sound, Inc	Smith Audio Visual
Lab Projectors, Classroom Projectors Screens and Installation for the National Center for Aviation Training	\$49,827.00 (Sanyo projectors) \$49,702.00 (Eiki projectors)	no bid	\$64,410.90 (Sanyo projectors)	\$54,258.75 (Sanyo projectors)
Warranty	1 yr. installation		1 yr. parts & labor	3 yrs. carry-in parts & standard 90 day projection lamp
Addendum	Yes		Yes	Yes
Delivery	2-4 weeks		2-3 weeks	3-4 weeks
	Sound Products, Inc	Ford Audio-Video	Senna Technology Systems, Inc.	
Lab Projectors, Classroom Projectors Screens and Installation for the National Center for Aviation Training	\$47,129.00 (Sanyo projectors)	\$66,431.48	\$41,524.00 (Sanyo projectors) \$45,524.00 (Panasonic projectors)	
Warranty	3 yrs. parts & labor with 1 yr. installation. 90 days projector lamp.	Original manufacturer's warranties plus 2 yr. extended warranties provided by Ford A/V	3 yrs. parts & labor	
Addendum	Yes	Yes	Yes	
Delivery	3-4 weeks	2-3 weeks	3-4 weeks	

On behalf of the Facilities Department, recommend to **accept the low proposal from Senna Technology Systems, Inc. in the amount of \$41,524.00 and establish contract pricing for one (1) year.**

Paula Downs - Project Manager, Kelli Grant - Project Services, Shawn Ehrstein - NIAR, Randy Roebuck - Executive Director of Technology/Operations for WATC, and Joe Thomas - Purchasing reviewed proposals submitted for content, qualifications, costs, and approach to the project. The committee unanimously agreed that Senna Technology Systems, Inc. offered the best proposal.

This project involves the installation of five (5) projectors, five (5) distribution amplifiers, and twenty-six (26) wall mounted projector screens into 25 classrooms/computer labs.

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2. PROPERTY/CASUALTY INSURANCE AGENT SERVICES - RISK MANAGEMENT FUNDING - RISK MANAGEMENT

(Request for Proposal sent to twenty-seven vendors)

RFP 10-0166

Property/Casualty Insurance Agent Services	Cretcher-Heartland
1. 2010 - 2011	\$28,000.00
2. 2011 - 2012	\$28,000.00
3. 2012 - 2013	\$28,000.00
4. 2013 - 2014	\$28,000.00
5. 2014 - 2015	\$28,000.00
Total five year cost	*\$140,000.00

On behalf of Risk Management, recommend to **accept the proposal from Cretcher-Heartland to execute a five year contract for an estimated total cost of \$140,000.00.**

A review committee comprised of Mick McBride - Risk Manager, Diana Mansouri - Safety Coordinator, Troy Bruun - Deputy CFO, Tammy Brandt - Administrative Officer, Anne Jacobsen - Management Intern, and Joe Thomas - Purchasing evaluated the proposal for content, qualifications, experience and methodology.

* The annual fee will be reduced by any annual insurance policy commissions received by the agent. Estimated commission from KaMMCO is \$5,000.00 annually.

Cretcher-Heartland holds the current contract for insurance agent services. This three year contract totaled \$79,500.00 an average fee of \$26,500.00 per year less any insurance policy commissions received during contract term.

Note: The majority of vendors interviewed as to why they did not respond stated that they could not compete based on the present fee structure. Some stated that they did not have the staffing capabilities to provide the services requested.

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SERVICES - RISK MANAGEMENT

he proposal from Cretcher-Heartland to execute a five year

Manager, Diana Mansouri - Safety Coordinator, Troy Bruun -
Anne Jacobsen - Management Intern, and Joe Thomas -
tions, experience and methodology.

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**3. PROFESSIONAL SERVICE HOURS-DISTRICT ATTORNEY
FUNDING- BJA RECORDS MANAGEMENT SYSTEM**

(Sole Source)

RFB #10-0211 REQ 10042318

	Cutting Edge Solutions
250 Professional Service Hours for work on Justware Interface	\$36,250.00

On behalf of the District Attorney's Office, recommend to **accept the sole source quote from Cutting Edge Solutions in the amount of \$36,250.00.**

Cutting Edge Solutions is our contracted provider for any services and support regarding Hyland OnBase, which is the County Standard document imaging software. This work will be done to provide additional interfacing and functionality with the Justware system, the District Attorney's case management system currently in use. This work also includes indexing the City of Wichita imaging system (Laserfiche) to improve efficiency between city and District Attorneys office.

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4. 4TH FLOOR COURTROOMS FURNITURE AND CHAIRS -- FACILITIES DEPARTMENT
FUNDING -- ADD COURTOOM & CHAMBERS - MAIN COURTHOUSE
(Joint Governmental Purchase - State Contract 30880)

RFB #10-0216 Req 10042407

	John A. Marshall
1. Modular Furniture	\$22,261.15
2. Chairs*	\$3,754.56
3. Tables**	\$2,092.94
Grand Total	\$28,108.65

On behalf of the Facilities Department, recommend to **accept the quote from John A. Marshall for \$28,108.65.**

* 8 Side Chairs at \$192.06 each for a total of \$1543.68, 24 No Arm Chairs at \$92.12 each for a total of \$2,210.88 - Total for Chairs \$3,754.56

** 4 Rectangular Tables at \$388.11 each for a total of \$1552.44, 2 Round Tables at \$270.25 each for a total of \$540.50
Total for Tables \$2092.94

This purchase will provide furniture for two administrative assistants, two court reporters, and six conference rooms (4th floor Courtroom and Judges Chambers Renovations as approved in 2010 CIP).

Note: Herman Miller (modular furniture) is the County standard.

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JD CHAIRS -- FACILITIES DEPARTMENT

15 - MAIN COURTHOUSE

)

Accept the quote from John A. Marshall for \$28,108.65.

24 No Arm Chairs at \$92.12 each for a total of \$2,210.88 - Total

1552.44, 2 Round Tables at \$270.25 each for a total of \$540.50 -

five assistants, two court reporters, and six conference rooms (4th
approved in 2010 CIP).

standard.

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5. SALT/SAND SPREADERS with HYDRAULIC LIQUID APPLICATION SYSTEM -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Bid sent to four vendors)

RFB #10-0186

	Qty	Midwest Truck Equipment		Truck Parts & Equipment Inc		Kansas Truck Equipment Co	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Salt/Sand Spreader with Hydraulic Liquid Application System	3	\$19,401.00	\$58,203.00	\$19,705.00	\$59,115.00	\$21,730.67	\$65,192.00
Make/Model		Henderson FSH Series		Monroe MV-168-84-68304SS 10/07 gauge		Flink HG12668454SC10- LMC5H1214541510GA	
2. Manuals	3	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Grand total			\$58,203.00		\$59,115.00		\$65,192.00
Warranty		1 year parts & labor		1 year		1 year	
Days to delivery		60-90 days		120 days on trucks		60-90 days ARO	
Acknowledged addendum		Y		N		N	

On behalf of Fleet Management, **recommend to accept the low bid from Midwest Truck Equipment, Inc. in the amount of \$58,203.00.**

These are replacements for Public Works. Surplus will be sold on Purplewave.

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6. ONE TON, TWO WHEEL DRIVE CHASSIS DUMP BED TRUCK -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Bid sent to twenty-seven vendors)

RFB #10-0190

	Rusty Eck Ford	CMW Equipment	Don Hattan Chevrolet
1. 1 ea, 1 Ton, 2WD Chassis w/Dump Bed	\$37,219.00	no bid	\$38,828.00
Make/Model	2011 Ford F-350 Super Duty Dual Rear Wheels		Chevrolet 3500 HD CC31003
2. 1 ea, Manual (Paper or CD Rom)	\$220.00 paper		\$0.00 electronic
Grand total	\$37,439.00		\$38,828.00
Warranty	bumper to bumper 3 yrs/36,000 miles; powertrain; 5 yrs/60,000 miles; diesel engine; 5 yrs/100,000 miles		3 yrs/36,000 power train; 5 yrs/100,000 miles powertrain
Days to delivery			90 days
Acknowledge Addendums	Y		Y
	Shawnee Mission Ford	Holiday Chevrolet-Ford	Roberts Truck Center
1. 1 ea, 1 Ton, 2WD Chassis w/Dump Bed	\$36,298.00	\$38,199.00	\$50,776.00
Make/Model	2011 Ford F-350 Regular Cab & Chassis; 4X2 DRW w/dump bed	2011 F-450/RUGBY dump body	International Terrastar
2. 1 ea, Manual (Paper or CD Rom)	\$178.00 CD ROM	\$300.00 paper	\$275.00 CD ROM
	Option: electric brake controller \$191.00	n/a	n/a
Grand total	\$36,667.00	\$38,499.00	\$51,051.00
Warranty	3 yrs/36,000 miles bumper to bumper; 5 yrs/60,000 miles powertrain; 5 yrs/100,000 miles engine and certain components	3 yrs/36,000 miles basic; 5 yrs/60,000 miles gas engine; 5 yrs/100,000 miles diesel engine	36 mo/36,000 miles
Days to delivery	90-120 ARO	95 days ARO	60-75 days
Acknowledge Addendums	Y	Y	Y

On behalf of Fleet Management, recommend to **accept the low bid from Shawnee Mission Ford in the amount of \$36,667.00.**

This truck will be used for hauling small amounts of asphalt around the County to fix potholes during and after the snow season. It is also used in the Summer to haul away brush and trash cleaned up from ditches.

This is a replacement for Public Works. Surplus will be sold on Purple Wave.

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7. TANDEM AXLE TRACTOR -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Bid sent to twenty-seven vendors)

RFB #10-0208

	Custom Truck Equipment	Wichita Kenworth, Inc	Kansas City Freightliner	Kansas City Peterbilt	Kansas Truck Center	Roberts Truck Center	Midway Freightliner, Inc	Northcutt
1. 1 Ea, Tandem Axle Tractor	\$107,000.00	\$104,999.00	\$108,410.50	\$110,292.00	\$107,458.00	\$106,709.00	\$96,354.00	no bid
Make/Model	Freightliner Coronado SD Conventional	2011 Kenworth T-800	2011 Freightliner Coronado	2011 Peterbilt 384	2011 Freightliner Coronado	International 7600 SBA	Freightliner Business Class M2	
2. 1 Ea, Parts manual (paper or CD)	Included	\$50.00	\$501.25	\$257.00	\$180.00	\$275.00	\$160.00	
3. 1 Ea, Repair manual (paper or CD)	Included	\$275.00	\$736.75	Included	\$250.00	Included	\$140.00	
4. 1 Ea, Electrical diagram (paper or CD)	Included	Included	\$163.50	Included	\$0.00	Included	\$55.00	
Grand Total	\$107,000.00	\$105,324.00	\$109,812.00	\$110,549.00	\$107,888.00	\$106,984.00	\$96,709.00	
Warranty	Basic Vehicle: 1yr/ 100,000 miles; Drive Train 2 yrs/100,000 miles	1 yr/100,000 miles; engine 2 yrs/250,000 miles; drive axles 3 yrs/350,000 miles; transmission 3 yrs unlimited	1 yr/100,000 miles; transmission 3 yrs unlimited; engine 2 yrs/250,000 miles	1 yr on truck; 2 yrs unlimited on engine; 3 yrs unlimited on transmission	Cummins engine 2 yrs/250,000 miles; base warranty 1 yr/100,000 miles; drivetrain 3 yrs/300,000 miles; frame 6 yrs/750,000 miles	Basic Vehicle- 12 months unlimited; Drivetrain 12 months unlimited	N/A	
Days to delivery	60-90 days	60 days	120 days	60 days	120 days	45-60 days	140 days ARO	
Acknowledge Addendum	Y	Y	N	Y	Y	Y	Y	

On behalf of Fleet Management recommend **to accept low bid meeting specifications from Wichita Kenworth Inc. for the amount of \$105,324.00.**

Midway Freightliner, Inc. bid a smaller truck that did not meet specifications. This truck will be used to a dump belly trailer that can be filled with dirt, asphalt, sand, and salt. It also is use to pull the Brine mix tanker trailer and all other 40' trailers used by Public Works.

This is a replacement for Public Works. Surplus will be sold on Purple Wave.

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8. HEAVY DUTY SERVICE TRUCKS -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Bid sent to twenty-four vendors)

RFB #10-0209

	Qty	Rusty Eck Ford		Shawnee Mission Ford		Don Hattan Chevrolet, Inc	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Ea, Heavy Duty Service Trucks	4	\$43,635.00	\$174,540.00	\$42,774.00	\$171,096.00	\$45,672.00	\$182,688.00
Make/Model		Ford F-350 2WD per specs		Ford F-350		Chevrolet Silverado 3500HD	
2. Ea, Manual (paper or CD ROM)	1	paper	\$220.00	both available	\$350.00	electronic	\$0.00
Grand total			\$174,760.00		\$171,446.00		\$182,688.00
Warranty		3 yrs/36,000 bumper to bumper; powertrain 5 yrs/60,000 miles; diesel engine 5 yrs/100,000 miles		3 yrs/36,000 miles bumper to bumper; 5 yrs/60,000 miles powertrain; 5 yrs/100,000 mile on engine covers certain components		3 yrs/36,000 miles, 5 yrs/100,000 miles powertrain	
Days to delivery		16-19 weeks		90-120 days ARO		90-120 days	
Acknowledge Addendum		Y		Y		Y	
	Qty	Parks Motors		Roberts Truck Center		Mel Hambelton	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Ea, Heavy Duty Service Trucks	4	\$50,837.00	\$203,348.00	\$54,995.00	\$219,980.00	\$43,707.90	\$174,831.60
Make/Model		Dodge Ram 3500 C/C				Ford F-350	
2. Ea, Manual (paper or CD ROM)	1		\$150.00	CD ROM	\$275.00		\$180.00
Grand total			\$203,498.00		\$220,255.00		\$175,011.60
Warranty		3 yrs/36,000 miles, 5 yrs/100,000 miles powertrain		4 yrs/100,000 miles on engine		3 yrs/36,000 miles, 5 yrs/100,000 miles powertrain; 100,000 miles diesel engine	
Days to delivery		120-180 days		60-90 days		90-120 days ARO	
Acknowledge Addendum		Y		Y		Y	
	Qty	Northcutt		Kansas Truck Equipment		Bruckner Truck	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Ea, Heavy Duty Service Trucks	4	no bid		no bid		no bid	

On behalf of Fleet Management, recommend to **accept the low bid from Shawnee Mission Ford for the amount of \$171,446.00.**

These trucks have an auxiliary fuel tank, two oil tanks, a grease pump and an air compressor mounted on the back which are used to perform daily maintenance on mowers, tractors, and heavy equipment that need fluids or lubrication at various job sites.

These are replacements for Public Works East, North, Andale and Clonmel Yards. Surplus will be sold on Purple Wave.

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9. SELF-PROPELLED RIDING LAWNMOWER -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Bid sent to fifty-seven vendors)

RFB #10-0212

	Maximum Outdoor Equipment & Service	Professional Turf Products	Wichita Tractor Co	Prairieland Partners	J & M Ag Service, Inc	Stukey Mower Service	Cougar Lawn and Garden	Murphy Tractor & Equipment
1. 1 ea, Self-Propelled Zero Turning Radius Riding Mower	\$13,465.00	\$17,100.00	\$14,800.00	\$18,894.16	\$14,883.55	no bid	no bid	no bid
Make/Model	Grasshopper 930D	Toro GM 328	Grasshopper 930D2	John Deere 997	Grasshopper 930D/97722			
2. 1 ea, Operator Manual	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
3. 1 ea, Repair Manual	\$0.00	\$0.00	\$0.00	\$35.00	\$42.00			
4. 1 ea, Parts Manual	\$0.00	\$0.00	\$0.00	\$35.00	\$26.00			
Grand total	\$13,465.00	\$17,100.00	\$14,800.00	\$18,964.16	\$14,951.55			
Warranty	2 yrs	24 months unlimited	2yrs	1 yr on deck; 2 yrs traction unit	mower & deck 2 yrs; engine 2 yrs			
Days to delivery	20 days ARO	30 days	7-10 days after purchase	30 days	30 days ARO			
5. Hourly labor rate	\$65.00 year 1 \$65.00 year 2 \$65.00 year 3	N/A	\$82.00 year 1 \$88.00 year 2 \$90.00 year 3	\$72.00 year 1 \$74.00 year 2 \$76.00 year 3	\$55.00 year 1 \$55.00 year 2 \$55.00 year 3			
6. Parts - cost + mark-up	20%	N/A	35%	standard MSRP	25%			
7. Freight charge, pick up & delivery (1-way)	\$25.00 year 1 \$25.00 year 2 \$25.00 year 3	N/A	\$65.00 year 1 \$85.00 year 2 \$90.00 year 3	\$40.00 year 1 \$42.00 year 2 \$44.00 year 3	\$50.00 year 1 \$50.00 year 2 \$50.00 year 3			
Acknowledge Addendum	Y	Y	Y	Y	Y			

On behalf of Fleet Management , recommend to **accept low bid from Maximum Outdoor Equipment and Service for the amount of \$13,465.00 and establish contract pricing on parts and labor for one (1) year with two (2) one year options to renew.**

This is a replacement for the Kansas Coliseum Pavilions. Surplus will be sold on Purple Wave.