

BOARD OF BIDS AND CONTRACTS JANUARY 7, 2010

ITEMS REQUIRING BOCC APPROVAL

6 Items

**1. CONTRACTING SERVICES FOR AN ASSESSMENT OF THE MASTER CONTROL SYSTEM IN ADULT DETENTION FACILITY SYSTEM -- FACILITIES DEPARTMENT/ADULT DETENTION
FUNDING -- ASSESS MASTER CONTROL SYSTEMS**

(Request for Proposal sent to twelve vendors)

RFP #09-0351 Req 10040460

	Latta Technical Services	Latimer Sommers & Associates, PA	DLR Group	Professional Systems Engineering, LLC Option 1	Professional Systems Engineering, LLC Option 2*
Contracting Services to evaluate and provide recommendations to upgrade the master control in the adult detention facility.	\$45,460.00	\$25,330.00	\$82,282.00	\$32,010.00	\$41,010.00
Time Frame	6-8 weeks	5 weeks	8-9 weeks	9 weeks	13 weeks
Addendum acknowledged	Yes	Yes	Yes	Yes	Yes

On the recommendation of Iris Baker, behalf of Facilities Department and the Sheriff's Office, Jennifer Dombaugh moved to **accept the proposal from Professional Systems Engineering, option 1 in the amount of \$32,010.00.** David Spears seconded the motion. The motion passed unanimously.

A committee comprised of Iris Baker, Purchasing; Glen Kurtz, Sheriff's Office; Steve Claassen, Vance Hill, Martin Sigwing, Facilities Department evaluated all responses on experience, qualifications, project approach and cost. Committee interviewed Latta Technical Services, Latimer, Sommers & Associates and Professional Systems Engineering. Professional Systems Engineering received the highest rating at the conclusion of the process.

This project is part of a planned replacement and will consist of a review and analysis of the current master control system and all the systems tied to it. The master control system is comprised of locking systems controlled remotely or by physical keys, camera system, intercom system and fire alarm and sprinkler system. After the analysis a report will be generated that will address the efficiency/inefficiency of the current system, any obsolescence in the system, and recommendations along with estimated costs for replacement, and upgrading and separating the various systems tied to the master control to make the system more efficient and cost effective. The information received in the report, based on the options presented, will be utilized to determine a future plan to improve the system.

*Option 2 consists of the addition of CAD drawings as part of the work.

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2. MAPPING & DATABASE ANNUAL MAINTENANCE RENEWAL – DIVISION OF INFORMATION & OPERATIONS
FUNDING – GEOGRAPHIC INFORMATION SERVICES

(Sole Source)

RFB #10-0006 Req 10040373

	ESRI
Annual Maintenance Renewal for ESRI Software products used by GIS and Appraiser for mapping & databases. 02/01/2010 through 1/31/2011	\$42,182.19

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations and Geographic Information Systems, Jennifer Dombaugh moved to **accept the sole source quote in the amount of \$42,182.19**. Ron Estes seconded the motion. The motion passed unanimously.

Last year, the County spent \$32,133.97. The cost increase is due to recent upgrades to the system that have just been approved within the last month. The recent purchase of upgrade modules did not include maintenance.

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**3. ANNUAL MAINTENANCE and REMOTE MONITORING ON LIEBERT EQUIPMENT --
DIVISION OF INFORMATION & OPERATIONS
FUNDING -- COMM. EQUIP/COMM. EQUIPMENT WIRELESS
(Sole Source)**

RFB #10-0007 Req 10040142

	Emerson Network Power, Liebert Services Inc.
Maintenance of Uninterruptible Power Supply Equipment for Data Centers at 510 N Main and 714 N Main	\$66,535.72

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Irene Hart moved to **accept the sole source quote from Emerson Network Power in the amount of \$66,535.72.** Anne Smarsh seconded the motion. The motion passed unanimously.

Emerson Network Power, Liebert Services Inc. is the sole source provider of the equipment in use to provide electrical backup for all County IT equipment. This hardware includes UPSs (Uninterruptible Power Supplies), AHUs (Air Handler Units), and PDUs (Power Distribution Units) all critical components in protecting Sedgwick County datacenter equipment (switches, servers, SANs, etc.).

Last year, the County paid \$41,200.18 for maintenance and monitoring on this equipment.

In 2008/2009, there were several modifications made to these systems at 714 N Main and 510 N Main. Remote monitoring was added, which allowed equipment to be monitored remotely (phone, email, text message) and gave alerts regarding critical component failure. There were also warranties in place on several of the pieces of hardware at 714 N Main since the building was fairly new. Those warranties have since expired, some of the increased cost is attributed to getting these units covered following warranty expiration.

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**4. CISCO EQUIPMENT AND MAINTENANCE for INTRUST BANK ARENA -- DIVISION OF INFORMATION & OPERATIONS
FUNDING -- ARENA SALES TAX**

(Request for Bid sent to fifty vendors)

RFB #09-0387 Req 10040274

	Qty	AT & T		OM Office Supply, Inc	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Catalyst 3560; PN #WS-C3560G-24TS-S	8	\$2,829.05	\$22,632.40	\$2,846.00	\$22,768.00
2. Power Cord, 110V; PN #CAB-AC	8	\$0.00		\$0.00	
3. SMARTNET 8x5xNBD (3 years); PN #CON-SNT-356024PS (3 years)	8	\$711.42	\$5,691.36	\$642.00	\$5,136.00
4. 1000BASE-T SFP; PN #GLC-T=	8	\$233.05	\$1,864.40	\$235.00	\$1,880.00
Grand total			\$30,188.16		\$29,784.00
Delivery date ARO		14-21 days		10 days	
CISCO Certified Partner		CISCO Direct			
	Qty	EmbarkIT, Inc		En Pointe Technologies	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Catalyst 3560; PN #WS-C3560G-24TS-S	8	\$2,965.00	\$23,720.00	\$2,795.59	\$22,364.72
2. Power Cord, 110V; PN #CAB-AC	8	\$31.00	\$248.00	\$0.00	
3. SMARTNET 8x5xNBD (3 years); PN #CON-SNT-356024PS (3 years)	8	\$672.00	\$5,376.00	\$795.91	\$6,367.33
4. 1000BASE-T SFP; PN #GLC-T=	8	\$245.00	\$1,960.00	\$230.88	\$1,847.04
Grand total			\$31,304.00		\$30,579.09
Delivery date ARO		5-7 days		10 days	
CISCO Certified Partner		Tech Data		Tech Data	
	Qty	Alexander Open Systems		Communications Professionals, Inc	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Catalyst 3560; PN #WS-C3560G-24TS-S	8	\$2,781.10	\$22,248.80	\$3,004.75	\$24,038.00
2. Power Cord, 110V; PN #CAB-AC	8	\$0.00		\$0.00	
3. SMARTNET 8x5xNBD (3 years); PN #CON-SNT-356024PS (3 years)	8	\$781.56	\$6,252.48	\$922.57	\$7,380.56
4. 1000BASE-T SFP; PN #GLC-T=	8	\$229.10	\$1,832.80	\$247.50	\$1,980.00
Grand total			\$30,334.08		\$33,398.56
Delivery date ARO		76 days but can be expedited		10 days	
CISCO Certified Partner		CISCO Direct		Tech Data	
	Qty	Sterling Computers		CDW-G	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Catalyst 3560; PN #WS-C3560G-24TS-S	8	\$2,867.00	\$22,936.00	no bid	
2. Power Cord, 110V; PN #CAB-AC	8	\$29.85	\$238.80		
3. SMARTNET 8x5xNBD (3 years); PN #CON-SNT-356024PS (3 years)	8	\$661.12	\$5,288.96		
4. 1000BASE-T SFP; PN #GLC-T=	8	\$236.15	\$1,889.20		
Grand total			\$30,352.96		
Delivery date ARO		5-10 days ARO			
CISCO Certified Partner		Tech Data			

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	Qty	CMS Communications		GovConnection	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Catalyst 3560; PN #WS-C3560G-24TS-S	8	no bid		no bid	
2. Power Cord, 110V; PN #CAB-AC	8				
3. SMARTNET 8x5xNBD (3 years); PN #CON-SNT-356024PS (3 years)	8				
4. 1000BASE-T SFP; PN #GLC-T=	8				
Grand total					
Delivery date ARO					
CISCO Certified Partner					

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Ron Estes moved to **accept the low responsible bid from AT&T in the amount of \$30,188.16**. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

OM Office Supply is not a Certified Cisco reseller. Thus, it cannot be verified whether equipment purchased from them would be new or grey market. Buying any used product would immediately void any warranty provided by Cisco.

Question was asked, What is this equipment? These are switches, everything on the network basically has to plug into a switch. There were some extra pieces of equipment at the Arena that were actually network capable and extra ports were needed to connect all of these units to the already existing network.

Question was asked, What is the definition of 'grey market'? Grey market (which can include slightly used equipment that still has warranty or knock-off equipment).

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5. XIOTECH MAINTENANCE-DIVISION OF INFORMATION AND OPERATIONS FUNDING-NETWORKING AND TELECOMMUNICATIONS

(Sole Source)

RFB #10-0010 Req 10040438

term of service-1/1/10-12/31/10 for SN11418, upgrade to 4000s	Xiotech
1. SN 1830 Support Renewal, 3 mo; 04/01/2010 to 12/31/2010	\$2,706.00
2. SN 1832 Support Renewal, 3 mo; 04/01/2010 to 12/31/2010	\$2,706.00
3. SN 1833 Support Renewal, 3 mo; 04/01/2010 to 12/31/2010	\$2,706.00
4. System Port Upgrade to Mag 3D	\$6,666.00
5. Mag 3D support for 12 months, hardware and software-4 hr parts delivery	\$9,672.00
6. Controller Interface Upgrade-Labor	\$2,291.00
Grand Total	\$26,747.00

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Ron Estes moved to **accept the sole source quote from Xiotech in the amount of \$26,747.00**. Irene Hart seconded the motion. The motion passed unanimously.

Last year, the County spent \$60,132.00 on this support. Three of these pieces of equipment are being renewed for 3 months only as they will be eliminated in the near future. The 3 units being eliminated are becoming obsolete later in 2010. There have already been replacement units purchased and the purchase of those units included 3 years of support, so this maintenance cost is only a portion of the "total" SAN support cost for the County. Old equipment will go to surplus.

Question was asked, What are these pieces of equipment used for? These are storage units, also called SAN's (Storage Area Networks).

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6. FIREWALL SECURITY MAINTENANCE --DIVISION OF INFORMATION AND OPERATIONS
FUNDING-SYSTEMS AND SECURITY

(Sole Source)

RFB #10-0009 Req 10040435

	Fishnet Security
Annual firewall maintenance renewal	\$33,064.40

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Irene Hart moved to **accept the quote from Fishnet Security in the amount of \$33,064.40.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Last year, the County spent \$37,548.48 on this support. Question was asked, Is this the only Firewall or are there others? No, there are basically 2 categories of Firewalls, the first is an enterprise wide solution, which is what Fishnet provides to the County. The second category is basically smaller network based firewalls that the County does not pay maintenance on.