

**BOARD OF BIDS AND CONTRACTS JANUARY 28, 2010**

**ITEMS REQUIRING BOCC APPROVAL**

**3 Items**

**1. ICE RESURFACER FOR INTRUST BANK ARENA -- FACILITIES DEPARTMENT  
FUNDING -- ARENA SALES TAX**

RFB #08-0161

	<b>Frank J. Zamboni &amp; Co</b>
Ice Resurfacer for Arena	<b>\$82,861.25</b>
Delivery	<b>300 days</b>

On the recommendation of Kandace Johnson, on behalf of the Facilities Department, Irene Hart moved to **accept the purchase from Frank J. Zamboni & Company in the amount of \$82,861.25.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Note: This piece of equipment makes ice for the floor and smoothes ice on the floor during ice events. There are 2 manufacturer's of this type of equipment. The County solicited bids in 2008 and received responses from both sources. We negotiated with Frank J. Zamboni, the low bidder and ended up with a cost of \$82,861.25. The cost proposed from the other source was \$102,820.00. Staff has negotiated with Frank J. Zamboni to obtain a 2nd machine for the same cost paid 2 years ago, conditioned that the order be placed by February 12, 2010 for scheduling purposes. We will continue to negotiate a better delivery date.

It was anticipated to use the best of two, old machines from the Coliseum (a second machine is needed to help smooth the ice between periods to get the job done as quickly as possible during hockey events and as a backup to cover other events). Both machines are very old, one doesn't work at all and we cannot obtain parts (we attempted to trade it with the former purchase, but there is no resale value). The 2nd machine has become unreliable in the past couple of months, is doesn't work more than 1/2 the time and it is becoming harder to get parts for that piece of equipment as well. Staff looked into the possibility of obtaining used equipment and/or leasing, however the only equipment available is gasoline engine, which will not work well in an enclosed environment. This purchase will make the equipment compatible and easier to maintain since it will be the same manufacturer and parts list.

We will attempt to sell the surplus.

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**2. HEMATOLOGY ANALYZER FOR COMCARE--COMCARE  
FUNDING -- COMCARE**

(Request for Proposal sent to fifteen vendors)

RFP 09-0323 Req 10040730

	<b>Physician Sales &amp; Service</b>	Clinical Diagnostic Solutions	Clinical Diagnostic Solutions Alternate #1	Sedona Lab Products
Hematology Analyzer	<b>\$14,980.00</b>	\$12,700.00	\$11,550.00	No Bid
Brand	<b>Abbott Cell-Dyn Emerald</b>	CDS M Series Cap Pierce Model	CDS M Series Open Tube Model	
Delivery	<b>5-7 working days</b>	immediate	immediate	
Acknowledge Addendum	<b>Y</b>	Y	Y	
Software to connect analyzer to computer program	<b>already have</b>	\$2,100.00	\$2,100.00	
1st year cost (includes 1 yr warranty & support)	<b>\$14,980.00</b>	\$14,800.00	\$13,650.00	
On-going warranty, maintenance and support costs				
2nd year cost	<b>\$3,480.00*</b>	\$4,955.00	\$4,565.00	
3rd year cost	<b>\$3,480.00*</b>	\$4,955.00	\$4,565.00	
4th year cost	<b>\$3,480.00*</b>	\$4,955.00	\$4,565.00	
5th year cost	<b>\$3,480.00*</b>	\$4,955.00	\$4,565.00	
Total 5 year cost	<b>\$28,900.00</b>	\$34,620.00	\$31,910.00	

On the recommendation of Dallas Shaffer, on behalf of Comcare, Ron Estes moved to **accept the low bid from Physician Sales & Services for a 5 year total of \$28,900.00.** Irene Hart seconded the motion. The motion passed unanimously.

Note: \*The warranty with Physician Sales and Services includes controls for a 5 years. Controls are a reagent that is run through the equipment monthly for calibration of the machine. These controls cost \$148.00 a month or \$1,776.00 a year and are necessary for any of this type of equipment to function accurately. Controls would need to be purchased for the other proposed equipment and were not included in their responses.

This machine is used at the medical services office in Twin Lakes; it provides complete blood counts (CBC) for patients that are prescribed medication that requires monitoring. Blood counts total 35-40 per week, approximately 2000 per year.

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**3. TIRES for FLEET MANAGEMENT -- FLEET MANAGEMENT  
FUNDING -- FLEET MANAGEMENT**

(Request for Bid sent to twenty-seven vendors)

RFB #10-0019

(Brand / Part Number / Product Code)	Sam's Club (N. Rock Rd)	Becker Tire
Group 1 -- Passenger Tires		
1. Uniroyal, PN #P20565R15; Product code:78083	\$63.62	<b>\$58.19</b>
Brand quoting	BFG	<b>Uniroyal</b>
2. Uniroyal, PN #P20570R15AS; Product Code: 91507	\$61.04	<b>\$57.92</b>
Brand quoting	Dunlop SP50	<b>Uniroyal</b>
3. Uniroyal, PN #P20575R15AW; Product code: 10183	\$80.02	<b>\$59.36</b>
Brand quoting	Michelin XRAD	<b>Uniroyal</b>
4. Uniroyal, PN #P21575R15AS; Product code: 44847	\$78.52	<b>\$67.32</b>
Brand quoting	BFG	<b>Uniroyal</b>
5. BF Goodrich, PN #P25570R16; Product code: 43499	\$116.42	<b>\$103.72</b>
Brand quoting	BFG	<b>BFG</b>
6. Goodyear, PN #P21560R16; Product code: 413-009-507	\$73.60	<b>\$80.45</b>
Brand quoting	BFG	<b>BFG</b>
7. Uniroyal, PN #P23575r15AS, Product code: 86729	\$75.12	<b>\$84.29</b>
Brand quoting	Dunlop	<b>Uniroyal</b>
8. BF Goodrich, PN #P23570R16, Product code: 61435	\$86.88	<b>\$99.59</b>
Brand quoting	Goodyear	<b>Uniroyal</b>
9. Uniroyal, PN #P235/75R16, Product code: U59223	\$125.75	<b>\$89.45</b>
Brand quoting	BFG	<b>Uniroyal</b>
10. Goodyear, PN #P24570R17; Product code: 183-114-470	\$147.83	<b>\$130.77</b>
Brand quoting	BFG	<b>Cooper</b>
Group 3 -- Light Truck		
11. Goodyear Conquest, PN #LT22575R16AT; Product code: 744-830-900	\$124.36	<b>\$203.91</b>
Brand quoting	BFG	<b>Michelin</b>
12. Goodyear Wrangler AT/S, PN #LT22575R16AP; Product code: B300891GRF92	\$140.48	<b>\$103.25</b>
Brand quoting	BFG	<b>BFG</b>
13. Goodyear Wrangler RTS, PN #LT23585R16AT; Product code: 748-745-188	\$125.62	<b>\$99.75</b>
Brand quoting	BFG	<b>BFG</b>
14. Goodyear Wrangler RTS, PN #LT24575R16AT; Product code: 749-353-060		<b>\$103.98</b>
Brand quoting		<b>BFG</b>

On the recommendation of Kimberly Evans, on behalf of Fleet Management, Anne Smarsh moved to **accept the low responsive bid from Becker Tire and establish contract pricing through May 31, 2010 with two (2) one (1) year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Sam's Club did not sign their bid response, which makes them non-responsive.

Question was asked why other vendors didn't respond. When vendors were asked why they did not respond, one commented that they simply did not have the staff to serve the needs of the County at this time. Another common response from vendors is minimal margins to be competitive and isn't worth the effort. Manufacturer's tie their pricing to the petroleum industry, which has been very volatile over the past couple of years. These 2 classes of tires were rebid because the contracted tires (specific models and part numbers have been discontinued and the replacement product is more expensive.

Question was asked about specific tires listed. Did we require these specific tires. The bid states these tires or equivalent.

Question was asked what other requirements are in the bid. There is a requirement beyond the specifications that states delivery of tires within 24 hours and a requirement that the vendor is fully responsible for any defects, including pickup and replacement.