

BOARD OF BIDS AND CONTRACTS FEBRUARY 25, 2010

ITEMS REQUIRING BOCC APPROVAL

5 Items

1. (Deferred from December 31, 2009 meeting) AUTOMOTIVE PAINT PRODUCTS -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Bid sent to ten vendors)

RFB #09-0141

	Sherwin Williams Automotive Finishes	Automotive & Industrial Paint Supply	Automotive & Industrial Paint Supply Alternate #1	National Coatings & Supplies
1. Gallon, Sealer	\$165.65	\$133.65	\$133.65	\$174.75
Product # / Brand	S41 / Ultra	DAS3025 / PPG DELTRON	DAS3025 / PPG ENVIROBASE	DP36 / R-N
2. Quart, Activator	\$55.15	\$77.97	\$77.97	\$51.35
Product # / Brand	H38 / Ultra	DCX3030 / PPG	DCX3030 / PPG	DH57
3. Quart, Sealer Reducer	\$10.10	\$15.36	\$15.36	\$11.40
Product # / Brand	U53 / Ultra	DT870 / PPG	DT870 / PPG	UR50
4. Quart, Basecoat	\$70.90	\$69.23	\$66.80	\$65.06
Product # / Brand	U7-1121-Y / Ultra	DBC / PPG	EHPA / PPG	WA5111
5. Gallon, Reducer	\$34.95	\$38.04	\$12.16	\$39.05
Product # / Brand	U53 / Ultra	DT870 / PPG	T494 / PPG	UR50
6. Gallon, Clear Coat	\$138.10	\$162.56	\$159.53	\$139.85
Product # / Brand	CC931 / Ultra	DCU2021 / PPG	DC4000 / PPG	DC5335
7. Quart, Color Reducer	\$15.85	\$73.86	\$49.89	\$11.40
Product # / Brand	RHF75 / Ultra	DCX61 / PPG	DCH3070 / PPG	UR50
8. Gallon, PureLinen White Paint	\$180.30	\$247.07	\$256.99	\$192.73
Product # / Brand	B7-2030 / Ultra	DBC / PPG	EHPA / PPG	WA5111
Discount off of List Price %	40%	24%	24%	25%
Acknowledge Addendum	Y	N	N	N

Anne Smarsh moved to **reject all bids and re-bid automotive paint products with additional specifications and instructions**. David Spears seconded the motion. The motion passed unanimously.

Fleet Mgmt and Purchasing each made separate recommendations. It was determined through discussion the specifications and instructions to bidders need to be changed in order to meet fleet management's expectations for paint product. Fleet indicated that they have had problems with Sherwin Williams paint in the past, however, documentation was lacking in determining how problems were addressed or whether there was ever conversation with the vendor about problems. Fleet also indicated that with the Sherwin William and the problems, they would have to paint twice when doing repairs. During this process they tested National Coating paint.

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**2. (Deferred from Feb 18th meeting) ADDITIONAL COURTROOM AND CHAMBERS IN JUVENILE COURTHOUSE - FACILITIES DEPARTMENT
FUNDING - ADD COURTROOM & CHAMBERS - JUVENILE COMPLEX**

(Request for Bid sent to ninety-seven vendors)

RFB 09-0281 Req 10040330

	Descon, Inc	Commerce Construction	Walz Harman Huffman Construction, Inc	Martin K Eby Construction Co, Inc
1. Days to substantial completion	240 days	240 days	300 days	270 days
2. Days to final completion	30 days	30 days	30 days	20 days
Total days	270 days	270 days	330 days	290 days
Base Bid	\$1,164,000.00	\$1,122,500.00	\$1,214,000.00	\$1,218,000.00
Acknowledge Addendum	Y	Y	Y	Y
Electrical Subcontractor	Atlas Electric	Belford Electric	Atlas Electric / Accurate	Belford Electric
Mechanical Subcontractor	PMC	CMW	CMW/DEN	PMC
Controls Subcontractor	Johnson Controls	Johnson Controls	CMW/DEN	Johnson Controls
Data Cabling Subcontractor	Vision	Belford Electric	Vision Communications	Com-Tec
Plumbing Subcontractor	PMC	CMW	CMW/DEN	PMC
Bid Bond	Y	Y	Y	Y
	Snodgrass & Sons Construction Co, Inc	Caro Construction	Compton Construction	Sauerwein Construction Co, Inc
1. Days to substantial completion	300 days	365 days	270 days	280 days
2. Days to final completion	30 days	30 days	30 days	20 days
Total days	330 days	395 days	300 days	300 days
Base Bid	\$1,128,000.00	\$1,185,000.00	\$1,128,000.00	\$1,107,800.00
Acknowledge Addendum	Y	Y	Y	Y
Electrical Subcontractor	Electrical Systems	Electrical Systems, Inc	Belford Electric	Shields Electricon/ Electrical Systems
Mechanical Subcontractor	PMC	DEN/CMW	PMC	PMC
Controls Subcontractor	Vision	DEN/CMW	Johnson Controls	Johnson Controls
Data Cabling Subcontractor	Electrical Systems	Electrical Systems, Inc	Belford Electric	Vision Communications
Plumbing Subcontractor	PMC	DEN/CMW	PMC	PMC
Bid Bond	Y	Y	Y	Y

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On the recommendation of Joe Thomas, on behalf of the Facilities Department, Ron Estes moved to **accept the low bid from Sauerwein Construction Co., Inc. in the amount of \$1,107,800.00**. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This CIP project was approved by BoCC on October 8, 2008 and provides a courtroom for jury trials, secure offices for the Judge and staff, a jury deliberation room with restroom facilities, witness waiting rooms, and case/trial preparation space. The addition will centralize functions and provide needed security for the Judge, jury and court staff.

The construction project will add 4,711 square feet to the south portion of the existing Juvenile Court facility. The budget for construction is \$1,114,859.00, with a total project budget of \$1,274,622.00. The low bid submitted at \$1,107,800.00 represents a unit cost of approximately \$235.00 per square foot.

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3. (Deferred from February 18th meeting) DIGITAL RECORDING SYSTEM -- EMERGENCY COMMUNICATIONS

FUNDING -- EMERGENCY COMMUNICATIONS

(Request for Proposal sent to sixteen vendors)

RFP #09-0252

	Nuance	Stancil Solutions	DSS Corp
Name of Recording System		TEN-4	Equature
Software License Fees	No Response	Included	\$54,150.00
3rd Party Software Costs		Included	None
Travel and other costs		Included	\$1,500.00
Training/Installation Costs		Included	Included
Hardware Costs		Included	\$3,710.00
Additional costs		Included	N/A
Total Project Cost to provide all functionality		\$39,999.00	\$59,360.00
Ongoing Maintenance and Support			
Year One		Included	Included
Year Two		\$5,399.00	\$8,679.00
Year Three		\$5,669.00	\$8,679.00
Year Four		\$5,952.00	\$8,679.00
Year Five		\$6,250.00	\$8,679.00
Five Year Support Cost		\$23,270.00	\$34,716.00
Total Five Year Project Cost		\$63,269.00	\$94,076.00
	Travis Voice and Data	Voice Products Inc.	Commercial Electronics Corp
Name of Recording System	Verint	NICE	Higher Ground
Software License Fees/Integration	\$25,400.00	\$172,474.00	included
3rd Party Software Costs	included	included	included
Travel and other costs	included	included	included
Training/Installation Costs	\$22,758.00	\$21,000.00	included
Hardware Costs	\$39,522.00	\$32,792.00	included
Additional costs	N/A	N/A	N/A
Total Project Cost to provide all functionality	\$87,680.00	\$210,786.00 includes 20% discount and trade in discount	\$57,083.36
Ongoing Maintenance and Support			
Year One	included	Included	\$7,467.70
Year Two	\$13,000.00	\$17,622.00	\$7,467.70
Year Three	\$13,000.00	\$17,622.00	\$7,467.70
Year Four	\$13,000.00	\$17,622.00	\$7,467.70
Year Five	\$13,000.00	\$17,622.00	\$7,467.70
Five Year Support Cost	\$52,000.00	\$70,488.00	\$37,338.50
Total Five Year Project Cost	\$139,680.00	\$281,274.00	\$94,421.86

On the recommendation of Kimberly Evans, on behalf of Emergency Communications, Anne Smarsh moved to **accept the proposal from Voice Products for an initial cost of \$210,786.00 and establish annual contract pricing for maintenance.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A review committee comprised of Randy Bargdill and Diane Gage, Emergency Communications; Linda Baughman, Division of Information & Operations; and Kim Evans, Purchasing reviewed the responses. Proposals were evaluated based on needs of the department for expandability, ease of use, ability to integrate into existing infrastructure, intuitive user interface and information available in the system for QA resources. Voice Products and Commercial Electronics Corp (CEC) were shortlisted and provided product demonstrations to the review committee and key stakeholders.

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A Digital Recording System provides the ability to record call traffic in the 911 center from various sources, primarily radio and phone transmissions, throughout Sedgwick county. The information is stored on site to use for analysis, various types of review, court cases, etc.

Voice Products offers the ability to easily share files with key personnel without the need of an application being installed on each person's computer. The user interface of the Voice Products solution was intuitive and easy to use, and the ability to extend the usable life of this solution is beneficial to the department with the possible upcoming changes coming with Next Generation 911, the digital transition, which will allow capture of text messaging, email, and video data to be communicated to 911 call takers.

The nature of business Emergency Communications provides, they are responsible for all initial contact for all of Public Safety. It has been an assumed responsibility since this system started. Emergency Communications staff has not had an option when they didn't record these calls. If a call comes in and someone says "Hi, I just killed my husband", the audio must be available for court at a later date. Emergency Communications cannot provide the level of service provided now and know what is going on without this same type of logging system. Calls logged annually: 1.5 million radio calls monthly, 850,000 in-coming and out-going calls a year.

Commercial Electronics Corporation (CEC) did not offer the ability to reconstruct a scenario or incident in a timeline format, which is something that can be done with the current outdated system. Incidents cannot be put into a timeline view for easy access and flow without excessive customization of their product. CEC does not allow cutting out parts of phone calls, which is beneficial for training purposes. CEC also uses a proprietary database for data storage (county standard is SQL) which would have to be integrated into the County infrastructure. Some responses that were received from references raised questions about customer support and pricing.

Question was asked if it is a law that we record call traffic. Answer: No, however with the number of calls and transmissions we handle per year and the quality and level of service we offer, it is necessary for us as an organization to have that information available to us whenever we need it whether it be for the police, courts etc. or for QA/Training purposes.

Travis, DSS, and Stancil did not meet requirements for migration of historical data. Reasons they were not short listed were unconfirmed ability and experience handling large organizations, specifically with 911 environments similar to ours, inability to reconstruct scenarios in a timeline format, inability to merge different sources together into one file, responses from references, inability to cut parts of audio files without 3rd party software, inability to freely transfer files without the need of an application being installed on the user PC, use of proprietary hardware or database software. Travis did not provide a statement of work and did not provide a detailed tiered support program

The County currently uses Voice Products for its recording needs. The system is aging and is no longer supported. Note that the system purchased in 2003 originally cost \$185,000.00 which included 5 years of annual support. Life expectancy of this system is anticipated to be approximately 7 years.

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4. ROAD IMPROVEMENTS -- PUBLIC WORKS

FUNDING - R175 PREVENTIVE MAINTENANCE - SELECTED RDS

(Request for Bid sent to fifteen vendors)

RFB #10-0023 Req 10041031

Engineer's Estimate: \$1,534,492.70	Cutler Repaving, Inc
1. 2010 Asphalt Surface Rejuvenation (R-175A)	\$1,404,185.02
2. Bid Bond	Y
Acknowledge Addendum	Y

On the recommendation of Joe Thomas, on behalf of Public Works, Jennifer Dombaugh moved to **accept the bid from Cutler Repaving, Inc. in the amount of \$1,404,185.02.** Ron Estes seconded the motion. The motion passed unanimously.

There are a limited number of regional vendors that perform this type of maintenance overlay. The process involves recycling 1" depth of surface material and mixing it with 1" virgin material to produce a 2" overlay. Cutler Repaving, Inc. is a company based in Lawrence, KS that utilizes the services of local subcontractors and laborers when working on this County project. Cutler Repaving, Inc. is the only vendor in our region and has performed this work for the County every year since 1998.

The 2010 Asphalt Surface Rejuvenation (R-175A) project represents 14 - 2 lane miles of maintenance.

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**5. RISK MASTER SUPPORT AGREEMENT-RISK MANAGEMENT
FUNDING-RISK MANAGEMENT**

(Sole source)

RFB #10-0058

	Computer Sciences Corporation
Support Year 1	\$19,371.24
Support Year 2	\$19,371.24
Support Year 3	\$20,146.08
Support Year 4	\$20,951.91
Support Year 5	\$21,790.01
Grand Total	\$101,630.48

On the recommendation of Kimberly Evans, on behalf of Risk Management, Ron Estes moved to **accept the maintenance agreement for a total 5 year negotiated cost of \$101,630.48**. Anne Smarsh seconded the motion. The motion passed unanimously.

The current maintenance agreement expires March 31, 2010. The renewal rate is fixed for years one and two and will increase at a fixed 4% rate for years 3-5. The County recently purchased software upgrades to this system in December in order to comply with federal mandates for Medicare reporting. These software upgrades are included in the total price.

Risk Master is the software program used to track claim information for the County and provide reporting capabilities.

Question was asked if we knew that the support cost was a percentage of the total cost of the software.

Answer: Kim Evans commented that she did not know if it was a specific percentage of the cost of the product, however the cost for next year is in line with the amount the County had been paying for the last 6 years and negotiation resulted in a fixed dollar annual support rate which equates to 4% (vendor proposed annual 10% rate).