

BOARD OF BIDS AND CONTRACTS MARCH 11, 2010

1. VIA CHRISTI WEST CAMPUS ADDITION PHASE 3 - PUBLIC WORKS

FUNDING - 151st STREET WEST 21st - ST. TERESA (SA)

(Request for Bid sent to thirteen vendors)

RFB #10-0037 Req 10041149

	APAC - Kansas	Lafarge North America	Cornejo & Sons, Inc
Engineer's Estimate: \$378,863.00			
1. Via Christi West Campus Addition Phase 3; 151st St West Paving	\$310,875.00	\$262,715.85	\$263,911.70
Bid bond	Y	Y	Y
Acknowledge Addendums	Y	Y	Y

On the recommendation of Kimberly Evans, on behalf of Public Works, Irene Hart moved **to accept the low bid from Lafarge North America in the amount of \$262,715.85**. Ron Estes seconded the motion. The motion passed unanimously.

This project involves removing cold mix asphalt on 151st St West from 21st St North to St. Teresa St. and laying hot mix asphalt to service the new Via Christi West hospital. This project will be paid for through special assessments levied on Via Christi.

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2. CAREER DEVELOPMENT TRAINING COURSES -- HUMAN RESOURCES

FUNDING -- HUMAN RESOURCES

(Request for Proposal sent to forty vendors)

RFP #09-0345

	Dr William Hendricks	Rockhurst University	Creative Business Solutions	Synchro Consulting LLC	Butler Community College	Jim Maddox
1. Presentation Skills	\$3,550.00	\$2,220.00	\$2,400.00		\$1,720.00	\$1,400.00*
Length of class (hrs)	7	6	7		7	7
2. Delegation Skills	\$2,000.00	\$2,220.00	\$2,000.00	\$1,900.00	\$790.00	\$600.00*
Length of class (hrs)	4	6	3.5	4	4	4
3. Team Building	\$3,550.00	\$2,220.00	\$2,400.00	\$3,400.00	\$1,275.00	\$1,200.00*
Length of class (hrs)	7	6	7	8	7	7
4. Leadership Academy	\$22,500.00	\$11,840.00	\$9600.00 plus a one time fee not to exceed \$20,800 for customization		\$16,200 (first class); \$7,500 (subsequent classes)*	No Bid
Length of class (hrs)	32	32	32		32 hrs	
5. Cultural Awareness	\$3,550.00	\$2,220.00	\$2,400.00		\$790.00*	No Bid
Length of class (hrs)	7	6	7		3	
6. Personal Mastery and Career Development	\$3,550.00	\$2,220.00	\$2,400.00		\$790.00	\$600.00*
Length of class (hrs)	7	6	7		4	4
7. Mediation	\$3,550.00	\$2,220.00	\$2,400.00		\$2,820.00 (first class); \$2,020 (subsequent classes)	No Bid
Length of class (hrs)	7	6	7		7	
8. Advancement-The Transition to Supervisor	\$3,550.00	\$2,220.00	\$2,400.00	\$2,900.00	\$1,275.00	\$1,200.00
Length of class (hrs)	7	6	7	7	7	7
		\$1,000 deposit per session is required				

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	The Austin Peters Group	Leader Systems, Inc	Cross Cultural Assimilation Institute, LLC	Audrey Curtis Hane	Center for Urban Studies-WSU	Fresh Eyes Training Solutions
1. Presentation Skills	\$2,100.00	\$650.00/\$1,400.00*	No Bid	\$1,250.00	\$1,300.00	No Bid
Length of class (hrs)	7	3 hrs/7 hrs		6	4	
2. Delegation Skills	\$1,800.00	\$650.00/\$1,400.00	No Bid	No Bid	\$975.00	
Length of class (hrs)	6	3 hrs/7 hrs			3	
3. Team Building	\$1,800.00	\$650.00/\$1,400.00	No Bid	No Bid	\$1,300.00	
Length of class (hrs)	6	3 hrs/7 hrs			4	
4. Leadership Academy	\$11,820 (1st yr) \$10,320.00 thereafter	No Bid	No Bid	No Bid	No Bid	
Length of class (hrs)	32				N/A	
5. Cultural Awareness	\$1,800.00	No Bid	\$3000/3 hr (full cap classes of 30) or \$105 per person if less. OR \$5,900.00/6 hr (full cap classes of 30) or \$200 per person	No Bid	\$975.00	
Length of class (hrs)	6				3	
6. Personal Mastery and Career Development	No Bid	\$650.00/\$1,400.00	No Bid	No Bid	\$1,300.00	
Length of class (hrs)		3 hrs/7 hrs			4	
7. Mediation	No Bid	No Bid	No Bid	No Bid	\$975.00	
Length of class (hrs)		No Bid			3	
8. Advancement-The Transition to Supervisor	\$1,800.00	\$650.00/\$1,400.00	No Bid	No Bid	\$1,300.00*	
Length of class (hrs)	6	3 hrs/7 hrs			4	

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On the recommendation of Kimberly Evans, on behalf of Human Resources, Ron Estes moved to **accept the proposal from Audrey Curtis Hane for item 1; Leader Systems (3 hr session) for items 2 and 8; Butler Community College for item 3; Austin Peters Group for items 4 and 5; and Center for Urban Studies-WSU for item 6 and establish contract pricing for two (2) years with one (1)-one (1) year option to renew.** Irene Hart seconded the motion. The motion passed unanimously.

A review committee comprised of Sheena Lynch, Jo Templin and Brenda Stocklin-Smith from Human Resources and Kim Evans from Purchasing reviewed the responses. Proposal responses were evaluated on course content and depth of content provided, cost, instructor proficiency within each area and results from class evaluations completed by County employees for previously taught courses. Interviews were conducted with Austin Peters Group, Butler Community College, and Center for Urban Studies-WSU regarding the curriculum for their Cultural Awareness class. The instructor for Austin Peters Group is certified through Society for Human Resource Management (SHRM) in diversity training and offered the best responses during the discussion

Item 6-Personal Mastery and Career Development, the committee felt that the instructor with Center for Urban Studies would be ideal for the course as they are the Career Services Director for Wichita State University. For items 2 and 8, the response provided by Leader Systems contained greater detail pertaining to course content and curriculum and gave a clearer picture as to what would be covered. For item 3, Butler provided clear and in depth detail as to their curriculum.

Item number 7, Mediation, is not going to be awarded at this time as there was a concern that the content in the courses proposed may be too redundant with content currently covered in-house.

Jim Maddox currently teaches 3 of the County's training courses. There have been no complaints about his courses, however there have been numerous requests for more varied course content and delivery, especially for items 1-3.

* Denotes lowest cost proposal based on per hour cost (we did not ask for a per hour cost, nor were proposals evaluated based on a per hour cost). Shaded cells denote recommendation.

Human Resources' training budget is \$53,000.00 and includes both in-house and external training and materials. Training schedules vary based on budget, class popularity, and availability from year to year. Most classes are scheduled at least two times per year, and sometimes more are scheduled if funding allows.

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**3. PANASONIC TOUGHBOOKS -- SHERIFF'S OFFICE
FUNDING -- BZPP-VRPP 07**

(Request for Bid sent to twelve vendors)

RFB #10-0049 PR 10041120

	Qty	Newcom Wireless Services		SDF Computers		Waring Enterprises, LLC	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Panasonic Toughbook CF-30 without backlit keyboard PNB-CF-30KAPAX2B	34	\$3,499.00	\$118,966.00	\$2,930.00	\$99,620.00	\$3,651.00	\$124,134.00
2. Panasonic Toughbook CF-30 with backlit keyboard PNB-CF-30KTPAX2B	19	\$3,219.00	\$61,161.00	\$3,125.00	\$59,375.00	\$3,697.00	\$70,243.00
Grand total			\$180,127.00		\$158,995.00		\$194,377.00
Days for delivery		10-14 days		7-10 days		20 days	
Acknowledge Addendums		Y		N		Y	
	Qty	CDW Government		CF Motion, Inc		Stewart Staffing, Inc	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. Panasonic Toughbook CF-30 without backlit keyboard PNB-CF-30KAPAX2B	34	\$3,025.00	\$102,850.00	\$3,823.07	\$129,984.38	\$4,000.00	\$136,000.00
2. Panasonic Toughbook CF-30 with backlit keyboard PNB-CF-30KTPAX2B	19	\$2,850.00	\$54,150.00	\$3,616.60	\$68,715.40	\$3,800.00	\$72,200.00
Grand total			\$157,000.00		\$198,699.78		\$208,200.00
Days for delivery		2-10 days		30 days		21 days	
Acknowledge Addendums		Y		Y		Y	

On the recommendation of Kimberly Evans, on behalf of the Sheriff's Office, Ron Estes moved to **accept the low responsive bid from CDW Government in the amount of \$157,000.00 and establish contract pricing for one year.** Irene Hart seconded the motion. The motion passed unanimously

Note-SDF Professional Computers did not acknowledge the addenda. These units are being purchased with grant funds, the total amount of the grant is \$192,404.00. The remainder of the grant funds will be used to purchase other grant approved goods.

Question was asked if this was the expected purchase for the year? Yes, the Sheriff's Office plans to replace these types of units at a rate of 5-10 units per year in the future to keep up with technology demands. These units are replacements, old units that are still usable will be transferred to other staff, the remainder will be sent to surplus. The backlit units will be used by 2nd and 3rd shift personnel, the units without backlighting will be used by 1st shift personnel.