

BOARD OF BIDS AND CONTRACTS MARCH 25, 2010

**ITEMS REQUIRING BOCC APPROVAL
5 Items**

1. BRIDGE IMPROVEMENTS - PUBLIC WORKS

FUNDING - B438 29800 West 71st St S / B439 2000 W 71st St S / B440 8400 W 71st St S / B441 5200 W 71st St S and B437 36100 West 71st St S
(Request for Bid sent to sixteen vendors)

RFB # 10-0047 Reqs 10041284, 10041285, 10041286, 10041287 and 10041288

| | Reece Construction Co., Inc. | Klaver Construction Co., Inc. |
|--|------------------------------|--------------------------------------|
| Engineer's Estimate: \$1,658,312.80 | | |
| Bridge Improvements | | |
| B-437) 71st St. South between 359th and 375th Streets West | | |
| B-438) 71st St South between 295th and 311th Streets West | | |
| B-439) 71st St South between 199th and 215th Streets West | \$1,225,679.10 | \$1,049,869.96 |
| B-440) 71st St South between Ridge Rd & Tyler Rd | | |
| B-441) 71st St South between West St & Hoover Rd | | |
| Bid Bond | Y | Y |
| Acknowledge Addendum | Y | Y |

On the recommendation of Joe Thomas, on behalf of Public Works, Ron Estes moved to **accept the low bid from Klaver Construction Co., Inc. in the amount of \$1,049,869.96.** Anne Smarsh seconded the motion. The motion passed unanimously.

This project involves the complete replacement of five (5) box culverts along 71st St. South as outlined above.

Question was asked if these were the only bridge improvements to be done? The answer is no. Why did only two vendors respond? These are smaller structures. The larger contractors do not prefer to bid on this type of work.

What is the funding source? The sales tax road and bridge fund.

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**2. TRAFFIC SIGN BLANKS - PUBLIC WORKS
FUNDING - TRAFFIC OPERATIONS & MAINTENANCE**

(Request for Bid sent to thirty-six vendors)

RFB #10-0066 Req 10040566

| | Qty | Avery Dennison | | Safeway Sign Company | | Tapco | | Midwest Rubber Company | |
|---------------------------------------|------|-----------------|-------------|----------------------|-------------|---------------|-------------|--|-------------|
| | | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price |
| 1. Ea, 18" x 18" DIAMOND | 50 | no bid | | \$6.33 | \$316.50 | \$5.55 | \$277.50 | \$5.06 | \$253.00 |
| 2. Ea, 24" x 12" HORIZONTAL RECTANGLE | 50 | | | \$5.75 | \$287.50 | \$4.95 | \$247.50 | \$4.50 | \$225.00 |
| 3. Ea, 24" x 18" HORIZONTAL RECTANGLE | 100 | | | \$8.05 | \$805.00 | \$7.40 | \$740.00 | \$6.76 | \$676.00 |
| 4. Ea, 24" x 48" VERTICAL RECTANGLE | 50 | | | \$20.80 | \$1,040.00 | \$19.95 | \$997.50 | \$18.01 | \$900.50 |
| 5. Ea, 30" x 9" STREET NAME | 200 | | | \$5.46 | \$1,092.00 | \$4.70 | \$940.00 | \$6.30 | \$1,260.00 |
| 6. Ea, 36" x 36" OCTAGON | 200 | | | \$23.40 | \$4,680.00 | \$18.60 | \$3,720.00 | \$18.98 | \$3,796.00 |
| 7. Ea, 48" x 48" OCTAGON | 50 | | | \$51.20 | \$2,560.00 | \$59.60 | \$2,980.00 | \$45.68 | \$2,284.00 |
| 8. Ea, 12" x 36" VERTICAL RECTANGLE | 1250 | | | \$8.05 | \$10,062.50 | \$7.40 | \$9,250.00 | \$6.76 | \$8,450.00 |
| Grand total | | | | | \$20,843.50 | | \$19,152.50 | | \$17,844.50 |
| Brand | | | | Safeway | | 5052 Alloy | | Halls | |
| Delivery ARO | | | | 21-30 days | | 30 days | | 15 days | |
| | Qty | Vulcan Aluminum | | Custom Products Corp | | Rocal, Inc | | US Standard Sign | |
| | | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price |
| 1. Ea, 18" x 18" DIAMOND | 50 | \$4.44 | \$222.00 | \$4.79 | \$239.50 | \$5.13 | \$256.50 | \$4.52 | \$226.00 |
| 2. Ea, 24" x 12" HORIZONTAL RECTANGLE | 50 | \$3.89 | \$194.50 | \$4.28 | \$214.00 | \$4.56 | \$228.00 | \$4.01 | \$200.50 |
| 3. Ea, 24" x 18" HORIZONTAL RECTANGLE | 100 | \$5.62 | \$562.00 | \$6.25 | \$625.00 | \$6.84 | \$684.00 | \$6.03 | \$603.00 |
| 4. Ea, 24" x 48" VERTICAL RECTANGLE | 50 | \$14.80 | \$740.00 | \$16.55 | \$827.50 | \$18.24 | \$912.00 | \$16.09 | \$804.50 |
| 5. Ea, 30" x 9" STREET NAME | 200 | \$3.77 | \$754.00 | \$4.16 | \$832.00 | \$4.99 | \$998.00 | \$3.99 | \$798.00 |
| 6. Ea, 36" x 36" OCTAGON | 200 | \$15.33 | \$3,066.00 | \$16.98 | \$3,396.00 | \$20.52 | \$4,104.00 | \$17.33 | \$3,466.00 |
| 7. Ea, 48" x 48" OCTAGON | 50 | \$27.89 | \$1,394.50 | \$50.03 | \$2,501.50 | \$46.08 | \$2,304.00 | \$30.81 | \$1,540.50 |
| 8. Ea, 12" x 36" VERTICAL RECTANGLE | 1250 | \$5.79 | \$7,237.50 | \$6.25 | \$7,812.50 | \$8.64 | \$10,800.00 | \$6.03 | \$7,537.50 |
| Grand total | | | \$14,170.50 | | \$16,448.00 | | \$20,286.50 | | \$15,176.00 |
| Brand | | Vulcan 5052H38 | | CPC | | Alcoa 5052H38 | | US Standard | |
| Delivery ARO | | 30 days | | 30 days | | 30 days | | 28 days; minimum orders of \$10,000.00 | |

On the recommendation of Joe Thomas, on behalf of Public Works, Anne Smarsh moved to **accept the low bid from Vulcan Aluminum in the amount of \$14,170.50 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This is an annual purchase based on anticipated replacement needs for sign blanks that have been destroyed by vandalism, blown down or ripped away from the connection bolts. Question was asked whether this vendor (Vulcan Aluminum) had been used before? The answer is yes.

BOARD OF BIDS AND CONTRACTS MARCH 25, 2010

3. ONBASE ANNUAL LICENSE AND MAINTENANCE RENEWAL-DIVISION OF INFORMATION AND OPERATIONS

FUNDING-DOCUMENT MANAGEMENT

(Sole source)

RFB #10-0088 Req 10041196

| | |
|--|-------------------------------|
| | Cutting Edge Solutions |
| Annual License and Maintenance Renewal for OnBase Imaging-4/1/2010-3/31/2011 | \$112,457.00 |

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Ron Estes moved **to accept the quote from Cutting Edge Solutions in the amount of \$112,457.00**. Irene Hart seconded the motion. The motion passed unanimously.

Note-OnBase Imaging is the County Standard for document imaging and storage. Cutting Edge Solutions is the County service provider and reseller for Hyland OnBase. Last year, the County paid \$109,148.76 for this support. The cost increase is due to the addition of licenses for scanning capability in our system.

Question was asked –How many licenses do we currently have? Steve Grivois said that there are currently enough licenses for every PC in the County, the cost increase each year will come from addition of modules which vary in price and business use.

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**4. CISCO EQUIPMENT AND MAINTENANCE for the NATIONAL CENTER FOR AVIATION TRAINING - FACILITES DEPARTMENT
FUNDING -- NCAT FURNITURE FIXTURES & EQUIPMENT**

(Request for Bid sent to sixty vendors)

RFB #10-0052 Req 10041306

| | | Zones | | CMS Communications | | Specialty Video Supply | | GovConnection | |
|--|-----|-------------|--------------|--------------------|--------------|------------------------|--------------|---------------|--------------|
| | | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price |
| | | no bid | | no bid | | no bid | | no bid | |
| Data Switches | Qty | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price |
| 1. Catalyst 3750E 48 10/100/1000 PoE+2*10GE(X2),1150W,IPB s/w; PN #WS-C3750E-48PD-SF | 22 | \$13,422.75 | \$295,300.50 | \$13,547.84 | \$298,052.48 | \$13,643.96 | \$300,167.12 | \$12,977.05 | \$285,495.10 |
| 2. Cisco StackWise 50CM Stacking Cable; PN #CAB-STACK-50CM | 22 | included | | \$61.08 | \$1,343.76 | included | | included | |
| 3. Cisco StackWise 1M Stacking Cable; PN #CAB-STACK-1M= | 3 | \$122.00 | \$366.00 | \$122.19 | \$366.57 | \$124.06 | \$372.18 | \$59.00 | \$177.00 |
| 4. AC Power cord, 16AWG; PN #CAB-16AWG-AC | 22 | included | | included | | included | | included | |
| 5. GE SFP, LC connector SX transceiver; PN #GLC-SX-MM= | 20 | \$305.25 | \$6,105.00 | \$305.43 | \$6,108.60 | \$310.16 | \$6,203.20 | \$295.00 | \$5,900.00 |
| 6. Catalyst 3750E 24 10/100/1000 PoE+2*10GE(X2),750W,IPB s/w; PN #WS-C3750E-24PD-S | 7 | \$6,282.75 | \$43,979.25 | \$6,288.84 | \$44,021.88 | \$6,386.20 | \$44,703.40 | \$6,074.05 | \$42,518.35 |
| 7. GE SFP,LC connector LX/LH transceiver; PN #GLC-LH-SM= | 4 | \$607.25 | \$2,429.00 | \$607.71 | \$2,430.84 | \$617.22 | \$2,468.88 | \$587.05 | \$2,348.20 |
| 8. Cat4500 E-Series 6-Slot Chassis, fan, no ps; PN #WS-C4506-E | 1 | \$3,048.25 | \$3,048.25 | \$3,051.21 | \$3,051.21 | \$3,098.50 | \$3,098.50 | \$2,947.05 | \$2,947.05 |
| 9. Catalyst 4500 Enhanced 48-Port 10/100/1000 Base T (RJ-45); PN #WS-C4506-E | 1 | \$3,353.50 | \$3,353.50 | \$3,356.64 | \$3,356.64 | \$3,408.66 | \$3,408.66 | \$3,242.05 | \$3,242.05 |
| 10. Catalyst 4500 PoE 802.3af 10/ 100/1000 24-ports (RJ45); PN #WS-X4524-GB-RJ45V | 1 | \$2,743.00 | \$2,743.00 | \$2,745.77 | \$2,745.77 | \$2,788.34 | \$2,788.34 | \$2,652.05 | \$2,652.05 |
| 11. Catalyst 4500 4200W AC dual input Power Supply (Data + PoE); PN #PWR-C45-4200ACV | 1 | \$1,827.75 | \$1,827.75 | \$1,844.68 | \$1,844.68 | \$1,857.86 | \$1,857.86 | \$1,767.05 | \$1,767.05 |
| 12. Catalyst 4500 4200W AC dual input Power Supply (Data + PoE); PN #PWR-C45-4200ACV/2 | 1 | \$1,827.75 | \$1,827.75 | \$1,829.46 | \$1,829.46 | \$1,857.86 | \$1,857.86 | \$1,767.05 | \$1,767.05 |
| 13. NEMA L6-20 to IEC-C19 13ft US; PN #CAB-L620P-C19-US | 4 | included | | \$28.56 | \$114.24 | included | | included | |
| 14. Catalyst 4900M Compact Flash, 128MB Option; PN #MEM-C4K-FLD128M | 1 | \$427.25 | \$427.25 | \$427.61 | \$427.61 | \$434.22 | \$434.22 | \$413.00 | \$413.00 |
| 15. Cisco CAT4500E IOS ENTERPRISE SERVICES SSH; PN #S45EESK9-12253SG | 1 | \$6,099.50 | \$6,099.50 | \$6,156.37 | \$6,156.37 | \$6,200.11 | \$6,200.11 | \$5,897.05 | \$5,897.05 |
| 16. Catalyst 4500 E-Series Sup 6-E, 2x10GE(X2) w/ Twin Gig; PN #WS-X45-SUP6-E | 1 | \$12,202.25 | \$12,202.25 | \$12,214.31 | \$12,214.31 | \$12,403.32 | \$12,403.32 | \$11,797.05 | \$11,797.05 |

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| | | | | | | | | | |
|---|----|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 17. Catalyst 4500 E-Series 24-Port GE (SFP); PN #WS-X4624-SFP-E | 1 | \$12,205.50 | \$12,205.50 | \$12,217.46 | \$12,217.46 | \$12,406.42 | \$12,406.42 | \$11,800.00 | \$11,800.00 |
| Wireless | | | | | | | | | |
| 18. 802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain; PN #AIR-LAP1142N-A-K9 | 41 | \$792.50 | \$32,492.50 | \$733.16 | \$30,059.56 | \$805.80 | \$33,037.80 | \$766.41 | \$31,422.81 |
| 19. Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY; PN #S114RK9W-12418JA | 41 | included | | included | | included | | included | |
| 20. WCS Top Level SKU for AP capacity options; PN #WCS-STANDARD-K9 | 1 | included | | included | | included | | included | |
| 21. WCS-Standard-K9 50 APs. License Only; PN #WCS-APBASE-50 | 1 | \$2,438.00 | \$2,438.00 | \$2,440.33 | \$2,440.33 | \$2,478.18 | \$2,478.18 | \$2,357.05 | \$2,357.05 |
| 22. 4400 Series WLAN Controller for up to 12 Lightweight Aps; PN #AIR-WLC4402-12-K9 | 1 | \$6,099.50 | \$6,099.50 | \$5,641.27 | \$5,641.27 | \$6,211.11 | \$6,211.11 | \$5,897.05 | \$5,897.05 |
| 24. AIR Line Cord North America; PN #AIR-PWR-CORD-NA | 1 | included | | \$681.00 | \$681.00 | included | | included | |
| 25. Cisco Unified WLAN Controller SW Release 6.0 - MD; PN #SWLC4400K9-60 | 1 | included | | included | | included | | included | |
| 26. 1000BASE-T SFP; PN #GLC-T= | 2 | \$241.00 | \$482.00 | \$243.70 | \$487.40 | \$245.00 | \$490.00 | \$233.05 | \$466.10 |
| IP Phones | | | | | | | | | |
| 27. Cisco IP Phone 7975, Gig Ethernet, Color, spare; PN #CP-7975G= | 5 | \$430.50 | \$2,152.50 | \$430.77 | \$2,153.85 | \$437.33 | \$2,186.65 | \$415.95 | \$2,079.75 |
| 28. Cisco Unified IP Phone 7962, spare; PN #CP-7962G= | 15 | \$287.25 | \$4,308.75 | \$287.54 | \$4,313.10 | \$291.55 | \$4,373.25 | \$277.30 | \$4,159.50 |
| 29. Cisco Unified IP Phone 7942, spare; PN #CP-7942G= | 5 | \$226.25 | \$1,131.25 | \$226.44 | \$1,132.20 | \$229.52 | \$1,147.60 | \$218.30 | \$1,091.50 |
| 30. Universal Locking Wallmount Kit for 7900 Series IP Phones; PN #CP-LCKNGWALLMNT2= | 5 | \$19.00 | \$95.00 | \$20.39 | \$101.95 | \$19.23 | \$96.15 | \$18.29 | \$91.45 |
| 31. CallManager Device License - 10 units; PN #LIC-CM-DL-10= | 1 | \$305.21 | \$305.21 | no bid | | \$310.16 | \$310.16 | \$295.00 | \$295.00 |
| 32. CallManager Device License - 100 units; PN #LIC-CM-DL-100= | 1 | \$3,051.50 | \$3,051.50 | no bid | | \$3,101.60 | \$3,101.60 | \$2,950.00 | \$2,950.00 |
| Video Surveillance | | | | | | | | | |
| 33. 1TB SATA Drive for CIVS-MSP; PN #CIVS-HDD-1000= | 8 | \$603.00 | \$4,824.00 | no bid | | \$612.88 | \$4,903.04 | \$582.92 | \$4,663.36 |
| 34. 1 Stream Connection Feature License for Media Server; PN #CIVS-MS-ISCFL= | 31 | \$199.00 | \$6,169.00 | no bid | | \$201.60 | \$6,249.60 | \$191.75 | \$5,944.25 |
| Services | | | | | | | | | |
| 35. 1yr SMARTNET 8X5XNBD WS-C3750E-48PD-SF; PN #CON-SNT-3750E4PT | 22 | \$1,481.50 | \$32,593.00 | \$1,484.93 | \$32,668.46 | \$1,449.41 | \$31,887.02 | \$1,337.60 | \$29,427.20 |
| 36. 1yr SMARTNET 8X5XNBD WS-C3750E-24PD-S; PN #CON-SNT-3750E2PS | 7 | \$693.50 | \$4,854.50 | \$695.01 | \$4,865.07 | \$678.59 | \$4,750.13 | \$626.24 | \$4,383.68 |
| 37. SMARTNET-THREE YEARS 8X5XNBD Cat4500 E-Series 6-Slot Chassis, fan, no; PN #CON-SNT-C4506E | 1 | \$4,665.75 | \$4,665.75 | \$4,559.37 | \$4,559.37 | \$4,246.05 | \$4,246.05 | \$3,936.24 | \$3,936.24 |

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| | | | | | | | | | |
|---|-----|-----------------|--------------|------------------------|---------------------|--------------|--------------|----------------------|--------------|
| 38. 1yr SMARTNET 8X5XNBD 802.11a/g/n Fixed Unified AP; Int Ant; PN #CON-SNT-1142NAK | 41 | \$87.50 | \$3,587.50 | \$87.53 | \$3,588.73 | \$171.29 | \$7,022.89 | \$79.04 | \$3,240.64 |
| 39. 1yr SW APP SUPP + UPGR WCS Base License for 50 Aps; PN #CON-SAU-WCSAB50 | 1 | \$672.50 | \$672.50 | \$673.92 | \$673.92 | \$658.00 | \$658.00 | \$607.24 | \$607.24 |
| 40. 1yr SW APP SUPP + UPGR WCS Top Level SKU for AP capacity option; PN #CON-SAU-WCSSTDK9 | 1 | included | | included | | included | | included | |
| 41. 1yr SMARTNET 8X5XNBD Cisco Unified IP Phone 7975; PN #CON-SNT-CP7975 | 5 | \$6.50 | \$32.50 | \$7.50 | \$37.50 | \$6.59 | \$32.95 | \$8.00 | \$40.00 |
| 42. 1yr SMARTNET 8X5XNBD Cisco Unified IP Phone 7962; PN #CON-SNT-CP7962 | 15 | \$6.50 | \$97.50 | \$7.50 | \$112.50 | \$6.59 | \$98.85 | \$8.00 | \$120.00 |
| 43. 1yr SMARTNET 8X5XNBD Cisco Unified IP Phone 7942; PN #CON-SNT-CP7942 | 5 | \$6.50 | \$32.50 | \$7.50 | \$37.50 | \$6.59 | \$32.95 | \$8.00 | \$40.00 |
| 44. 1yr SMARTNET 8X5XNBD 4402-12 WLAN Controller; PN #CON-SNT-WC440212 | 1 | \$673.50 | \$673.50 | \$674.97 | \$674.97 | \$658.82 | \$658.82 | \$608.00 | \$608.00 |
| 45. 1yr SW APP SUPP CIVS-MS-1SCFL; PN #CON-SAS-VSMFL1 | 31 | \$23.25 | \$720.75 | \$24.62 | \$763.22 | \$23.06 | \$714.86 | \$21.28 | \$659.68 |
| Grand total | | | \$503,393.71 | | \$491,273.78 | | \$513,057.73 | | \$483,201.50 |
| Days for delivery | | 20 days | | 21-30 days | | 100 days | | dependant upon Cisco | |
| Authorized channel | | Comstor | | Tech Data | | CISCO Direct | | Buy Direct | |
| | | Pomeroy IT - KC | | Alexander Open Systems | | | | | |
| Data Switches | Qty | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price | Unit Price | Ext Price |
| 1. Catalyst 3750E 48 10/100/1000 PoE+2*10GE(X2),1150W,IPB s/w; PN #WS-C3750E-48PD-SF | 22 | \$12,867.00 | \$283,074.00 | \$12,317.20 | \$270,978.40 | | | | |
| 2. Cisco StackWise 50CM Stacking Cable; PN #CAB-STACK-50CM | 22 | \$58.50 | \$1,287.00 | included | | | | | |
| 3. Cisco StackWise 1M Stacking Cable; PN #CAB-STACK-1M= | 3 | included | | \$114.00 | \$342.00 | | | | |
| 4. AC Power cord, 16AWG; PN #CAB-16AWG-AC | 22 | included | | included | | | | | |
| 5. GE SFP, LC connector SX transceiver; PN #GLC-SX-MM= | 20 | \$292.50 | \$5,850.00 | \$285.00 | \$5,700.00 | | | | |
| 6. Catalyst 3750E 24 10/100/1000 PoE+2*10GE(X2),750W,IPB s/w; PN #WS-C3750E-24PD-S | 7 | \$6,022.58 | \$42,158.06 | \$5,868.15 | \$41,077.05 | | | | |
| 7. GE SFP,LC connector LX/LH transceiver; PN #GLC-LH-SM= | 4 | \$582.08 | \$2,328.32 | \$567.15 | \$2,268.60 | | | | |
| 8. Cat4500 E-Series 6-Slot Chassis, fan, no ps; PN #WS-C4506-E | 1 | \$2,922.00 | \$2,922.00 | \$2,847.15 | \$2,847.15 | | | | |
| 9. Catalyst 4500 Enhanced 48-Port 10/100/1000 Base T (RJ-45); PN #WS-C4506-E | 1 | \$3,214.58 | \$3,214.58 | \$3,132.15 | \$3,132.15 | | | | |
| 10. Catalyst 4500 PoE 802.3af 10/ 100/1000 24-ports (RJ45); PN #WS-X4524-GB-RJ45V | 1 | \$2,629.57 | \$2,629.57 | \$2,562.15 | \$2,562.15 | | | | |
| 11. Catalyst 4500 4200W AC dual input Power Supply (Data + PoE); PN #PWR-C45-4200ACV | 1 | \$1,752.08 | \$1,752.08 | \$1,707.15 | \$1,707.15 | | | | |

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|--|----|-------------|-------------|--------------------|--------------------|--|--|--|--|
| 12. Catalyst 4500 4200W AC dual input Power Supply (Data + PoE); PN #PWR-C45-4200ACV/2 | 1 | \$1,752.08 | \$1,752.08 | \$1,707.15 | \$1,707.15 | | | | |
| 13. NEMA L6-20 to IEC-C19 13ft US; PN #CAB-L620P-C19-US | 4 | \$26.30 | \$105.20 | included | | | | | |
| 14. Catalyst 4900M Compact Flash, 128MB Option; PN #MEM-C4K-FLD128M | 1 | \$409.50 | \$409.50 | \$399.00 | \$399.00 | | | | |
| 15. Cisco CAT4500E IOS ENTERPRISE SERVICES SSH; PN #S45EESK9-12253SG | 1 | \$5,847.08 | \$5,847.08 | \$5,697.15 | \$5,697.15 | | | | |
| 16. Catalyst 4500 E-Series Sup 6-E, 2x10GE(X2) w/ Twin Gig; PN #WS-X45-SUP6-E | 1 | \$11,697.58 | \$11,697.58 | \$11,397.15 | \$11,397.15 | | | | |
| 17. Catalyst 4500 E-Series 24-Port GE (SFP); PN #WS-X4624-SFP-E | 1 | \$11,700.00 | \$11,700.00 | \$11,400.00 | \$11,400.00 | | | | |
| Wireless | | | | | | | | | |
| 18. 802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain; PN #AIR-LAP1142N-A-K9 | 41 | \$759.92 | \$31,156.72 | \$740.43 | \$30,357.63 | | | | |
| 19. Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY; PN #S114RK9W-12418JA | 41 | included | | \$1.14 | \$46.74 | | | | |
| 20. WCS Top Level SKU for AP capacity options; PN #WCS-STANDARD-K9 | 1 | included | | included | | | | | |
| 21. WCS-Standard-K9 50 APs. License Only; PN #WCS-APBASE-50 | 1 | \$2,337.08 | \$2,337.08 | \$2,277.15 | \$2,277.15 | | | | |
| 22. 4400 Series WLAN Controller for up to 12 Lightweight Aps; PN #AIR-WLC4402-12-K9 | 1 | \$5,847.08 | \$5,847.08 | \$5,697.15 | \$5,697.15 | | | | |
| 24. AIR Line Cord North America; PN #AIR-PWR-CORD-NA | 1 | included | | included | | | | | |
| 25. Cisco Unified WLAN Controller SW Release 6.0 - MD; PN #SWLC4400K9-60 | 1 | included | | included | | | | | |
| 26. 1000BASE-T SFP; PN #GLC-T= | 2 | \$231.08 | \$462.16 | \$225.15 | \$450.30 | | | | |
| IP Phones | | | | | | | | | |
| 27. Cisco IP Phone 7975, Gig Ethernet, Color, spare; PN #CP-7975G= | 5 | \$412.42 | \$2,062.10 | \$401.85 | \$2,009.25 | | | | |
| 28. Cisco Unified IP Phone 7962, spare; PN #CP-7962G= | 15 | \$274.95 | \$4,124.25 | \$267.90 | \$4,018.50 | | | | |
| 29. Cisco Unified IP Phone 7942, spare; PN #CP-7942G= | 5 | \$216.45 | \$1,082.25 | \$210.90 | \$1,054.50 | | | | |
| 30. Universal Locking Wallmount Kit for 7900 Series IP Phones; PN #CP-LCKNGWALLMNT2= | 5 | \$18.14 | \$90.70 | \$17.67 | \$88.35 | | | | |
| 31. CallManager Device License - 10 units; PN #LIC-CM-DL-10= | 1 | \$292.50 | \$292.50 | \$285.00 | \$285.00 | | | | |
| 32. CallManager Device License - 100 units; PN #LIC-CM-DL-100= | 1 | \$2,925.00 | \$2,925.00 | \$2,850.00 | \$2,850.00 | | | | |

BOARD OF BIDS AND CONTRACTS MARCH 25, 2010

| Video Surveillance | | | | | | | | | |
|---|--------------|------------|--------------|---------------------|---------------------|--|--|--|--|
| 33. 1TB SATA Drive for CIVS-MSP; PN #CIVS-HDD-1000= | 8 | \$577.98 | \$4,623.84 | \$563.16 | \$4,505.28 | | | | |
| 34. 1 Stream Connection Feature License for Media Server; PN #CIVS-MS-1SCFL= | 31 | \$190.13 | \$5,894.03 | \$185.25 | \$5,742.75 | | | | |
| Services | | | | | | | | | |
| 35. 1yr SMARTNET 8X5XNBD WS-C3750E-48PD-SF; PN #CON-SNT-3750E4PT | 22 | \$1,504.80 | \$33,105.60 | \$1,372.80 | \$30,201.60 | | | | |
| 36. 1yr SMARTNET 8X5XNBD WS-C3750E-24PD-S; PN #CON-SNT-3750E2PS | 7 | \$704.52 | \$4,931.64 | \$642.72 | \$4,499.04 | | | | |
| 37. SMARTNET- THREE YEARS 8X5XNBD Cat4500 E-Series 6-Slot Chassis, fan, no; PN #CON-SNT-C4506E | 1 | \$4,740.12 | \$4,740.12 | \$4,141.37 | \$4,141.37 | | | | |
| 38. 1yr SMARTNET 8X5XNBD 802.11a/g/n Fixed Unified AP; Int Ant; PN #CON-SNT-1142NAK | 41 | \$88.90 | \$3,644.90 | \$81.12 | \$3,325.92 | | | | |
| 39. 1yr SW APP SUPP + UPGR WCS Base License for 50 Aps; PN #CON-SAU-WCSAB50 | 1 | \$658.00 | \$658.00 | \$623.22 | \$623.22 | | | | |
| 40. 1yr SW APP SUPP + UPGR WCS Top Level SKU for AP capacity option; PN #CON-SAU-WCSSTDK9 | 1 | included | | included | | | | | |
| 41. 1yr SMARTNET 8X5XNBD Cisco Unified IP Phone 7975; PN #CON-SNT-CP7975 | 5 | \$6.84 | \$34.20 | \$6.24 | \$31.20 | | | | |
| 42. 1yr SMARTNET 8X5XNBD Cisco Unified IP Phone 7962; PN #CON-SNT-CP7962 | 15 | \$6.84 | \$102.60 | \$6.24 | \$93.60 | | | | |
| 43. 1yr SMARTNET 8X5XNBD Cisco Unified IP Phone 7942; PN #CON-SNT-CP7942 | 5 | \$6.84 | \$34.20 | \$6.24 | \$31.20 | | | | |
| 44. 1yr SMARTNET 8X5XNBD 4402-12 WLAN Controller; PN #CON-SNT-WC440212 | 1 | \$684.00 | \$684.00 | \$624.00 | \$624.00 | | | | |
| 45. 1yr SW APP SUPP CIVS-MS-1SCFL; PN #CON-SAS-VSMFL1 | 31 | \$23.00 | \$713.00 | \$21.84 | \$677.04 | | | | |
| Grand total | | | \$486,273.02 | | \$464,845.89 | | | | |
| Days for delivery | 20-45 days | | | 40-98 days | | | | | |
| Authorized channel | CISCO Direct | | | CISCO Direct | | | | | |

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Anne Smarsh moved **to accept the low bid from Alexander Open Systems in the amount of \$464,845.89**. Ron Estes seconded the motion. The motion passed unanimously.

This is networking, telephone and surveillance equipment for the National Center for Aviation Training. Question was asked about why we would purchase video surveillance through a network technology reseller. Mike Elpers answered that this solution is a different type of solution (digital IP) versus analog video surveillance. Since this is phase 2 of the project, this will be expanding the system already in place during phase 1.

11. XIOTECH STORAGE UPGRADE-DIVISION OF INFORMATION AND OPERATIONS
FUNDING-NETWORKING AND TELECOM (Carry over from 3/18/2010 Bid Board Minutes*)
(Sole Source)

RFB #10-0073 Req 10041138

| | |
|---|--------------------|
| | Xiotech |
| 4.8 TB Datapac storage upgrade, port expansion and field installation | \$42,355.00 |

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Irene Hart moved to **accept the sole source quote from Xiotech in the amount of \$42,355.00**. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This is a storage upgrade for an existing Storage Area Network (SAN) in the Datacenter at 510 N Main. Question was asked if we will continue to purchase additional storage. Richard Vogt answered yes, we will purchase storage as needed. Question was asked if this purchase falls within the expected amount to be purchased for this year, answer was yes and there could be more purchases dependent upon storage demands.

NOTE: Action on this item was taken by Bid Board at the March 18, 2010 meeting as the last item on the agenda. The item did not make it into the commission agenda backup on March 24th, so it is being added to these minutes to finalize the approval process.