

BOARD OF BIDS AND CONTRACTS JULY 22, 2010

**ITEMS REQUIRING BOCC APPROVAL
7 Items**

**1. PARTS WASHER SERVICE -- FLEET MANAGEMENT
FUNDING -- FLEET MANAGEMENT**

(Request for Bid sent to four vendors)

RFB #10-0169

	Qty	Safety-Kleen Systems, Inc
1. Gallon, Parts Washer solvent		included in service
2. 30 Gallon Sink-on-a-Drum (If not included with service)	5	included in service
3. Price to Service each unit	5	\$129.50 all inclusive
Total for the service of all 5 units per visit		\$647.50

On the recommendation of Brandy McCune, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the bid from Safety-Kleen Systems, Inc. and establish contract pricing for one (1) year with two (2) additional one (1)year options to renew.** David Spears seconded the motion. The motion passed unanimously.

Note: Universal Motor Oils was contacted to see why they did not bid; their response was that they planned on submitting a bid but forgot about it so they missed the deadline. The other two vendors were contacted to see why they did not bid and their response was that they no longer provide this service.

Question was asked about what the actual service is. There are tanks that contain cleaning solvent for automotive parts in the maintenance shop. This vendor will clean, maintain (including repair), provide clean solvent and properly dispose of old solvent. This service will be provided four (4) times per year.

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2. HEAVY DUTY ROTARY CUTTERS -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Bid sent to fifty-nine vendors)

RFP #10-0161

	Schmidt & Sons, Inc	Schmidt & Sons, Inc Option 2, Item 2	Wichita Tractor Co	Sellers Equipment	Prairieland Partners
Item #1					
1 ea, Heavy Duty Rotary Cutter	\$7,659.00	N/A	\$7,715.00	\$10,152.00	\$6,997.35
Make/Model	Landpride RCR3510	N/A	Landpride RCR3510	FX210 Schulte Rotary Cutter	John Deere HX 10
1 ea, Operator Manual	included	N/A	included	included	\$30.00
1 ea, Repair Manual	N/A	N/A	included	included	\$45.00
1 ea, Parts Manual	\$15.00	N/A	included	included	\$30.00
Subtotal	\$7,674.00	N/A	\$7,715.00	\$10,152.00	\$7,102.35
Warranty	1 yr/5yrs gear box	N/A	1 yr full/5 yrs gear box	1 yr/5 yrs pro-rated on gear box	1 yr
Delivery date	60 days	N/A	60 days	4 weeks	9/15/2010 or sooner
Item #2					
2 ea, Heavy Duty Flex Wing Rotary Cutters	\$11,301.00 ea.	\$12,629.00 ea.	\$11,442.00 ea.	\$11,550.00 ea.	\$13,256.36 ea
Extended price	\$22,602.00	\$22,258.00	\$22,884.00	\$23,100.00	\$26,512.72
Make/Model	Landpride RCM5610*	Landpride RCM6610*	Landpride RCM5610	FX120 Schulte Rotary Cutter	John Deere CX15
Upgrade to double hitch clevis	\$65.00 ea \$130.00	\$0.00	\$0.00	\$0.00	\$0.00
1 ea, Operator Manual	included	included	included	included	\$30.00
1 ea, Repair Manual	N/A	not available	included	included	\$45.00
1 ea, Parts Manual	\$15.00	\$15.00	included	included	\$30.00
Subtotal	\$22,747.00	\$25,273.00	\$22,884.00	\$23,100.00	\$26,722.72
Grand Total for Item #1 & Item 2	\$30,421.00	\$32,947.00	\$30,599.00	\$33,252.00	\$33,720.07
Warranty	1 yr/5yrs gear box	1 yr/5yrs gear box	1 yr full/5 yrs gear box	1 yr/5 yrs pro-rated on gear box	1 yr/3 yrs limited gear box
Delivery date	60 days	60 days	60 days	4 weeks	9/30/2010 or sooner

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Hourly labor rate					
Cost Year 1	\$70.00	\$70.00	\$82.00	\$86.00	\$80.00
Cost Year 2	\$72.00	\$72.00	\$88.00	\$86.00	\$81.00
Cost Year 3	\$75.00	\$75.00	\$90.00	\$86.00	\$82.00
Parts Cost + Mark up	25%	25%	cost plus 35%	MSRP	Std JD pricing
Freight charge, pick up and delivery, 1-way	\$4.00 per mile 1-way	\$4.00 per mile 1-way	yr 1 - \$65.00; yr 2 - \$85.00; yr 3 - \$90.00	\$4.25 per loaded mile	yr 1 - \$80.00; yr 2 - \$82.00; yr 3 - \$84.00
Acknowledge Addendum	Y	Y	N	N	N
	Stukey Mower Service	John Deere Co	Maximum Outdoor Power Equipment	Oxford Saw & Mower	
1. 1 ea, Heavy Duty Rotary Cutter	no bid	no bid	no bid	no bid	

On the recommendation of Brandy McCune, on behalf of Fleet Management, Anne Smarsh moved to **accept the low bid from Schmidt & Sons, Inc. in the amount of \$30,421.00 , and establish contract pricing on parts and labor for one (1) year with two (2) additional one (1) year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

These are replacements, one is for Judge Riddell Boys Ranch and two are for Public Works. Surplus will be sold on Purplewave.

*upgrade to double hitch clevis \$65.00 per mower; upgrade to constant velocity u-joint \$303.00 per mower.

Questions asked-What's a rotary cutter? They are the Bush Hogs you see pulled behind tractors that mow ditches. Why didn't we split the bid? Staff went with low overall bid for consistency in the product, which will make maintenance and parts inventory more efficient. The recommendation from staff also includes the value of warranty.

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3. EMERGENCY MEDICAL SERVICES VEHICLES (AMBULANCES) -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Proposal sent to thirteen vendors)

RFP #10-0137

	Max Fire Apparatus, Inc.	Emergency Service Supply/ Osage Ambulances	Conrad Fire Equipment / MedTec Ambulance Corporation	Taylor Made Ambulances	American Response Vehicles
3 ea.-Emergency Medical Service Vehicles	\$149,149.00 each \$444,447.00	168,955.00 each \$506,865.00	\$162,729.00 each \$488,247.00	\$141,290.00 each \$423,870.00	\$158,666.00 each \$475,998.00
Warranty					
-Structure	Lifetime	Lifetime	Lifetime, *Transferable	Lifetime	20 yr
-Electrical	5yr/75,000 mile	6yr/72,000mile	Lifetime	Lifetime	7yr/70,000 mile
-Paint	7yr/100,000 mile	5yr/100,000mile	5yr/150,000 mile	10yr/50,000 mile	7yr/70,000 mile
-Conversion	Limited	3yr/36000mile	12 month/12,000 mile	2yr/24,000 mile	7yr/70,000 mile
Days to delivery	upon award	210-240 days after approval	184 days from approval of contract	60-90 days working days from receipt of chassis	150-180 days after receipt of order
Acknowledged addendum	Y	Y	Y	Y	N

On the recommendation of Brandy McCune, on behalf of Fleet Management, Ron Estes moved to **accept the proposal from Conrad Fire Equipment/Medtec Ambulance Corporation for the amount of \$488,247.00 and establish contract pricing for one (1) year.** David Spears seconded the motion. The motion passed unanimously.

A review committee comprised of Greg Schuessler, David Poland-EMS, Boyd Powers, Mark Kemper -Fleet Management and Brandy McCune-Purchasing; evaluated and rated all responses based on meeting requirements, specifications, cost and overall approach to the project.. The committee unanimously agreed that Conrad provided the best solution.

The is a purchase of an entire ambulance. These ambulances have gone through 2 cycles of the remount project and are completing the life expectancy of the chassis and box. Over the next several years we will gradually be replacing ambulances as the lifecycle of the existing inventory is maximized.

Note: Max Fire Apparatus Inc., took total exception to the specifications (their construction method is completely and cannot build units the way they build a solid body), and don't meet size specifications. Taylor Made Ambulances proposed different dimensions on the ambulance body and different configurations on the interior cabinets and exterior compartments from what was specified, this would be a reduction in usable interior and exterior space. American Response Vehicles proposed different configurations on the interior cabinets that would reduce the storage by about 40%. There are 800 first responders (paramedics, SC Fire Dept., Wichita Fire Dept.) in the EMS System that come in contact with ambulances at various times; standardization is critical when responders are on a call, because it speeds up the response time for providing critical care to the patients. The County currently has 26 ambulances in the fleet all built to the same specifications.

*Lifetime warranty is transferable when boxes are remounted.

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These are replacements; surplus will sold on Purplewave.

Question was asked if vendors can meet our specifications. Ambulances are a make to order product. Users have varying layouts and requirements. Vendors can produce the ambulances to the specifications, if they want to. Some vendors are more flexible than others when it comes to modifying production lines or schedules to give a customer what they require.

Question was asked about the transferable warranty. The County intends to continue the remount project and the durability of the box is critical. We want to make sure the warranty for the boxes extends to the remount project and this vendor has agreed to do that. Fleet Management has been remounting boxes since 2006; this same type of specified ambulances and warranty has been transferred to those units. Fleet Management is completing the first round remounts. In the first round, the ambulance will run for its service life and buy a new chassis, move the box from the first ambulance to the second ambulance and run it for a second life cycle. Once the second life cycle is complete the box has approximately 250,000 miles and both box and chassis must be replaced.

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4. 3M PRODUCTS & SUPPLIES for FLEET BODY SHOP -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request for Bid sent to eleven vendors)

RFB #10-0168

	Factory Motor Parts	O'Reilly Auto Parts	Wholesale Auto Paint
Painting Supplies	Price Each	Price Each	Price Each
1. 80-E 6" Hookit Disc; PN #00512	\$0.96	\$1.06	\$0.95
2. 40-E 6" Hookit Disc; PN #00515	\$1.18	\$1.31	\$1.18
3. 80-E 8' Hookit Disc; PN #00521	\$1.84	\$2.04	\$1.82
4. 36-E 8" Hookit Disc; PN #00525	\$2.49	\$2.77	\$2.47
5. 80-E 2.75 x 16.5 Hookit Sandpaper; PN #00539	\$0.73	\$0.82	\$0.77
6. 40-E 2.75 x 16.5 Hookit Sandpaper; PN #00542	\$0.99	\$1.10	\$1.02
7. P320 6" Hookit Disc; PN #00975*	*\$0.48	*\$0.54	*\$0.26
8. P220 6" Hookit Disc; PN #00978*	*\$0.48	*\$0.54	*\$0.26
9. P150 6" Hookit Disc; PN #00980*	*\$0.48	*\$0.54	*\$0.26
10. 24 Grit 3" Grind Disc; PN #01408	\$1.23	\$1.38	\$1.25
11. 24 Grit 9" Grind Disc; PN #01929	\$3.77	\$4.19	\$3.82
12. 400 Wet /Dry Sandpaper; Pn #02038	\$5.80	\$0.65	\$0.60
13. P220 2.75 x 16.5 Hookit Sandpaper; PN #02469	\$6.76	\$0.79	\$0.64
14. P180 2.75 x 16.5 Hookit Sandpaper; 02470	\$6.76	\$0.79	\$0.64
15. Hookit Compounding Pad; PN #05711	\$10.76	\$12.20	\$9.48
16. Hookit Polishing Pad; PN #05713	\$11.84	\$13.42	\$11.38
17. Foam Compounding Pad; PN #05723	\$20.51	\$23.80	\$11.38
18. Finishing II Material; PN #05929	\$23.48 qt \$93.91 gal.	\$26.47 qt \$105.88 gal.	**\$26.96 qt. \$107.84 gal.
19. Foam Polishing Glaze; PN #05995	\$23.09 qt. \$92.36 gal	\$26.24 qt. \$104.96 gal	
20. Mico Finishing Compound; PN #06021	\$12.26 qt \$49.04 gal.	\$10.56 qt \$42.23 gal.	
21. 3/4" Masking Tape; PN #06334	\$2.24	\$2.39	\$2.23
22. 2" Masking Tape; PN #06340	\$5.99	\$6.56	\$6.00
23. 12" Masking Tape; PN #06712	\$28.29	\$29.38	\$16.49
24. Dust Respirators; PN #07048	\$1.60	\$0.63	\$1.39
25. Scotch-Brite Scuff Pad; PN #07447*	*\$4.97	*\$0.94	*\$0.77
Total	\$178.98	\$171.11	\$156.24
Brand Name	3M	3M	Norton
Discount percent off of list price	50%	10%	30%
Acknowledge Addendum	N	N	N

On the recommendation of Brandy McCune, on behalf of Fleet Management, Anne Smarsh moved to **accept the overall low bid from Wholesale Auto Paint and establish contract pricing for one (1) year with two (2) additional one(1) year options to renew.** David Spears seconded the motion. The motion passed 3 to 2 with Ron Estes and Irene Hart voting no.

The County spends approximately \$8,000.00 per year on these products.

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** Product is used for all three items.

**Prices in italics are products purchased the most.*

There was discussion related to the way the pricing information was listed in the table and a total listed at the end of the items in each column. In order to clarify the actual cost proposed by each vendor, upon further review, items, 18, 19, 20 and 24 were broken down into a common unit price (each vendor bid differently) and recalculated. The total listed is for comparative purposes only. Actual ordering will be done on an as needed basis and inventory items listed will not always be ordered together. The Discount of f list will be used for any additional supplies not listed, as the list above consists of the most commonly used product.

After discussion, Ron Estes moved to pull the item present it at a later date with a revised table. Motion failed for lack of a second. Anne Smarsh move to proceed with clarification to table. Motion carried.

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**5. ADVANCE VOTING MAILERS -- ELECTION COMMISSION
FUNDING-ELECTION COMMISSIONER
 (Request for Bid sent to five vendors)**

RFB #10-0189 Req 10042236

	Contemporary Communications, Inc.	Rand Graphics	Associated Business Forms
Quantity 206,116 Advance Voting Informative Self Mailers	\$31,500.00	\$36,110.00	\$22,563.00*
	Mennonite Press	Acme Lithographers	
Quantity 206,116 Advance Voting Informative Self Mailers	No Bid	No Bid	

On the recommendation of Iris Baker, on behalf of the Election Commission, Jennifer Dombaugh moved to **accept the low responsive bid from Contemporary Communications, Inc. for an estimated cost of \$31,500.00.** Irene Hart seconded the motion. The motion passed unanimously.

Note: This pricing does not include postage, which will be funded by DIO. Last time this project was bid, the cost came back at \$38,882.00.

*Associated business forms did not meet the specifications for laser printing, which is necessary for clarity on bar coding.

Question was asked to clarify what the mailer is used for. The mailer is for informational purposes and is used to identify the advanced voting locations for the general elections. The attempt is the alleviated congestion at polling places on election day.

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**6. RENO CHAIRS for the NATIONAL CENTER for AVIATION TRAINING - FACILITIES DEPARTMENT
FUNDING - NCAT FURNITURE FIXTURES & EQUIPMENT**

(Request for Bid sent to eleven vendors)

RFB #10-0187 Req 10041859

	Qty	John A Marshall Co.		Midwest Single Source	
		Unit Price	Ext Price	Unit Price	Ext Price
1. NONGSA RENO, 1 SEAT LOUNGE, METAL LEGS, GRADE 2, SATIN NICKEL; PN #N32AAM 2 503	35	\$630.96	\$22,083.60	\$696.70	\$24,384.50
2. MYRIAD, 36DX36W, MAGAZINE TABLE, CYLINDER, ROUND, WOOD, NO GROMMET, JUDICIAL; PN #91NA3636MGYW X DW	4	\$502.22	\$2,008.88	\$558.00	\$2,232.00
3. MYRIAD, 24DX48W, MAGAZINE TABLE, WOOD, JUDICIAL, PLATINUM METALLIC; PN #91NC2448MGW DW 501	2	\$570.70	\$1,141.40	\$632.65	\$1,265.30
4. NONGSA RENO, 1 SEAT LOUNGE, RIGHT TABLET ARM, METAL LEGS, GRADE 2, WOOD ARM, AMBER, SATIN NICKEL; PN #N32CCMR 2 WMC 503	10	\$769.13	\$7,691.30	\$848.80	\$8,488.00
Grand total			\$32,925.18		\$36,369.80
Warranty		limited lifetime			
Days for delivery ARO		30 days		4 weeks	
	Qty	T E Berry & Associates Alternate brand: HPFI		Furniture by William Webb	
		Unit Price	Ext Price	Unit Price	Ext Price
1. NONGSA RENO, 1 SEAT LOUNGE, METAL LEGS, GRADE 2, SATIN NICKEL; PN #N32AAM 2 503	35	\$677.58	\$23,715.30	\$743.93	\$26,037.55
2. MYRIAD, 36DX36W, MAGAZINE TABLE, CYLINDER, ROUND, WOOD, NO GROMMET, JUDICIAL; PN #91NA3636MGYW X DW	4	\$478.86	\$1,915.44	\$613.43	\$2,453.72
3. MYRIAD, 24DX48W, MAGAZINE TABLE, WOOD, JUDICIAL, PLATINUM METALLIC; PN #91NC2448MGW DW 501	2	\$693.22	\$1,386.44	\$683.63	\$1,367.26
4. NONGSA RENO, 1 SEAT LOUNGE, RIGHT TABLET ARM, METAL LEGS, GRADE 2, WOOD ARM, AMBER, SATIN NICKEL; PN #N32CCMR 2 WMC 503	10	\$908.50	\$9,085.00	\$887.03	\$8,870.30
Grand total			\$36,102.18		\$38,728.83
Warranty		limited lifetime		limited lifetime	
Days for delivery ARO		28 days		30 days	

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	Qty	Scott Rice Office Interiors, LLC		Scott Rice Office Interiors, LLC Alternate #1 brand: Global Chairs and National Tables	
		Unit Price	Ext Price	Unit Price	Ext Price
1. NONGSA RENO, 1 SEAT LOUNGE, METAL LEGS, GRADE 2, SATIN NICKEL; PN #N32AAM 2 503	35	\$645.30	\$22,585.50	\$490.06	\$17,152.10
2. MYRIAD, 36DX36W, MAGAZINE TABLE, CYLINDER, ROUND, WOOD, NO GROMMET, JUDICIAL; PN #91NA3636MGYW X DW	4	\$514.80	\$2,059.20	\$514.80	\$2,059.20
3. MYRIAD, 24DX48W, MAGAZINE TABLE, WOOD, JUDICIAL, PLATINUM METALLIC; PN #91NC2448MGW DW 501	2	\$585.00	\$1,170.00	\$585.00	\$1,170.00
4. NONGSA RENO, 1 SEAT LOUNGE, RIGHT TABLET ARM, METAL LEGS, GRADE 2, WOOD ARM, AMBER, SATIN NICKEL; PN #N32CCMR 2 WMC 503	10	\$788.40	\$7,884.00	\$634.50	\$6,345.00
Grand total			\$33,698.70		\$26,726.30
Warranty		limited lifetime		limited lifetime	
Days for delivery ARO		30 days			
	Qty	Business Interiors by Staples			
		Unit Price	Ext Price	Unit Price	Ext Price
1. NONGSA RENO, 1 SEAT LOUNGE, METAL LEGS, GRADE 2, SATIN NICKEL; PN #N32AAM 2 503	35	\$651.38	\$22,798.30		
2. MYRIAD, 36DX36W, MAGAZINE TABLE, CYLINDER, ROUND, WOOD, NO GROMMET, JUDICIAL; PN #91NA3636MGYW X DW	4	\$513.98	\$2,055.92		
3. MYRIAD, 24DX48W, MAGAZINE TABLE, WOOD, JUDICIAL, PLATINUM METALLIC; PN #91NC2448MGW DW 501	2	\$582.97	\$1,165.94		
4. NONGSA RENO, 1 SEAT LOUNGE, RIGHT TABLET ARM, METAL LEGS, GRADE 2, WOOD ARM, AMBER, SATIN NICKEL; PN #N32CCMR 2 WMC 503	10	\$792.02	\$7,920.20		
Grand total			\$33,940.36		
Warranty		limited lifetime			
Days for delivery ARO		4-6 weeks			

On the recommendation of Joe Thomas, on behalf of the Facilities Department, Jennifer Dombaugh moved to **accept the low bid meeting specifications from John A. Marshall Co. in the amount of \$32,925.18.** Irene Hart seconded the motion. The motion passed unanimously.

Scott Rice Office Interiors, LLC Alternate #1 did not meet the specifications requested for style, construction and fabric quality.

Questions asked-what is a Reno chair? Reno is a brand provided by National Office Furniture. National Office Furniture is available for purchase by any furniture dealer. It is not limited to an exclusive or restricted distribution channel. Why was Reno chosen? There are a multitude of choices when it comes to chairs, this brand was chosen based on previous experience with its usage in other educational venues.

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7. SCISSORS LIFT for the NATIONAL CENTER for AVIATION TRAINING - FACILITIES DEPARTMENT
FUNDING - NCAT FURNITURE FIXTURES & EQUIPMENT
 (Request for Bid sent to four vendors)

RFB #10-0180

	D & D Equipment Sales & Rentals	R-Quip Equipment Rental & Sales	United Rentals	Trinity Sales, LLC
1. Scissors Lift	\$21,142.00	\$19,745.00	\$19,700.00	\$20,151.00
Model	Genie GS3232	Genie GS3232	Genie GS3232	Genie GS3232
Warranty	1 yr total machine; 3 yrs hydraulics; 5 yrs structural	1 yr total machine; 3 yrs hydraulics; 5 yrs structural	1 yr total machine; 3 yrs hydraulics; 5 yrs structural	1 yr total machine; 3 yrs hydraulics; 5 yrs structural
Delivery	6-7 weeks ARO	7-8 weeks ARO	5 weeks ARO	6 weeks

On the recommendation of Joe Thomas, on behalf of the Facilities Department, Irene Hart moved to **accept the low bid from United Rentals in the amount of \$19,700.00 and establish contract pricing for one (1) year.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

The scissors lift machine will be used by NCAT maintenance staff to safely reach light fixtures and other items located in or around the ceiling area.

The NCAT facility currently has one scissor lift and it has been determined that another lift would be needed to efficiently cover such a large facility. Each lift will be placed strategically at opposite ends of the campus for this purpose.

Contract pricing will allow the for possibility of purchasing additional lifts, if needed.