

BOARD OF BIDS AND CONTRACTS SEPTEMBER 11, 2014

**1. 39-52 ONE WAY REVERSIBLE SNOW PLOWS WITH HITCH -- FLEET MANAGEMENT
FUNDING -- SNOW PLOW**

(Request sent to 23 vendors)

RFB #14-0085 S/C 8000047844

	Qty	Midwest Truck Equipment, Inc.		Henke Manufacturing	
		Unit Price	Extended price	Unit Price	Extended price
Make/model		Henke OWC 39-52-11		Henke OWC 39-52-11	
1. 39-52 One way reversible snow plows	8	\$10,386.25	\$83,090.00	\$10,483.00	\$83,864.00
2. Hitches for snow plows	8	\$2,140.00	\$17,120.00	\$2,160.00	\$17,280.00
3. Maintenance manuals	8	no charge	no charge	no charge	no charge
4. Parts books	8	no charge	no charge	no charge	no charge
Grand total		\$100,210.00		\$101,144.00	
Delivery date		60-95 days ARO		60-90 days	
Acknowledge addendum		Yes		Yes	
No Bid		Valk Manufacturing Company		Winter Equipment Company, Inc.	
		MHL Systems		Arbor Outdoor Power	
		Central States Thermo King, Inc.			

On the recommendation of Gunda Angelica, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the low bid from Midwest Truck Equipment, Inc. in the amount of \$100,210.00.** David Spears seconded the motion. The motion passed unanimously.

These are replacement plows for Public Works; surplus will be sold on Purple Wave.

Comment from David Spears: 39-52 means 39" high on one side of the plow and 52" high on the other side of the plow. One way means it only shoots snow off to the right side. Reversible means at intersections you can change the angle so you don't leave a windrow in the intersection.

**2. SMALL SEDANS -- FLEET MANAGEMENT
FUNDING -- SMALL SEDAN**

(Request sent to 97 vendors)

RFB #14-0086 S/C 8000047845

		Rusty Eck Ford, Inc.		Davis-Moore Chevrolet	
		Unit Price	Extended price	Unit Price	Extended price
	Qty				
Make/model		2015 Ford Fusion S		2015 Chevrolet Malibu	
1. Small Sedans	3	\$18,087.00	\$54,261.00	\$19,343.28	\$58,029.84
2. Maintenance manual	1	\$177.00	\$177.00	\$150.00	\$150.00
Grand total		\$54,438.00		\$58,179.84	
Delivery date		8-10 weeks		8-10 weeks	
Acknowledge addendum		Yes		Yes	
		Davis-Moore Automotive		Don Hattan Chevrolet	
		Unit Price	Extended price	Unit Price	Extended price
	Qty				
Make/model		2015 Chrysler 200 LX		2015 Chevrolet Malibu	
1. Small Sedans	3	\$19,555.00	\$58,665.00	\$19,300.00	\$57,900.00
2. Maintenance manual	1	\$150.00	\$150.00	\$0.00	\$0.00
Grand total		\$58,815.00		\$57,900.00	
Delivery date		8-10 weeks		60-90-days	
Acknowledge Addendum		Yes		Yes	
		Landmark Dodge		Landmark Dodge (alternate bid)	
		Unit Price	Extended price	Unit Price	Extended price
	Qty				
Make/model		2015 Chrysler 200 LX		2015 Chrysler 200 Limited	
1. Small Sedans	3	\$19,443.00	\$58,329.00	\$19,682.00	\$59,046.00
2. Maintenance manual	1	\$175.00	\$175.00	\$175.00	\$175.00
Grand total		\$58,504.00		\$59,221.00	
Delivery date		90-120 days		90-120 days	
Acknowledge Addendum		Yes		Yes	
No Bid		Rob Sight Ford Lincoln Mercury, Inc.	Southpoint Honda	Andy Mohr Truck Center	Midway Motors of Newton
		Volvo of Wichita	Scholfield Hyundai	McGavock Nissan Wichita	

On the recommendation of Gunda Angelica, on behalf of Fleet Management, David Spears moved to **accept the low bid from Rusty Eck Ford, Inc. in the amount of \$54,438.00.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

These are replacement vehicles for the Department of Corrections, surplus will be sold on Purple Wave.

3. SURPLUS PROPERTY AUCTION SERVICES -- DIVISION OF FINANCE

FUNDING -- DIVISION OF FINANCE

(Request sent to 53 vendors)

RFP #14-0068 Contract

	Bud Palmer Auction	Equip-Bid.com, Inc.	Jeff Martin Auctioneers, Inc.	PropertyRoom.com, Inc.	GovDeals, Inc.
Surplus Property Auction Services. Percentage (%) of gross auction proceeds.	15% seller's fee 10% buyer's fee	10% buyer's fee	Incomplete bid	7% buyer's fee + 3% fee for payment collection + 4% fee for tech service fee	12.5% buyer's fee
	Lone Star Auctioneers, Inc.	The Public Group	Ritchie Bros.	Theurer Auction/Realty, LLC	Purple Wave, Inc.
Surplus Property Auction Services. Percentage (%) of gross auction proceeds.	10% buyer's fee	10% buyer's fee + 4% tech service fee	10% seller's fee for auctioneer option (live auctions); 3% seller's fee for EquipmentOne option (online auctions)	Incomplete bid	10% buyer's fee
No Bid	Turbobid	Crotts Commercial Real Estate, Inc.	Rine Auctioneers	NAI Martens	

On the recommendation of Kara Kingsley, on behalf of the Division of Finance, David Spears moved to **accept the best proposal from Purple Wave, Inc., and establish a contract for two (2) years with two (2) one (1) year options to renew.** Jennifer Dombaugh Seconded the motion. The motion passed unanimously.

A committee comprised of Richard Durham, Sara Jantz, Sarah Shaffer, Kara Kingsley - Division of Finance, Penny Poland - Fleet Management, and Robert White, Thomas Lee, David Mattingly and Michael Stover - Sheriff's Office, evaluated proposals based on proposed services, qualifications, and cost to the county.

Purple Wave Inc., Equip-Bid.com, Inc., GovDeals, Inc., and The Public Group were shortlisted and demonstrations were given. The committee unanimously agreed that Purple Wave, Inc. offered the best proposal for the county. Purple Wave, Inc. will come on-site, take photos, inventory surplus, meet with buyers, collect revenue and can haul and store lightweight vehicles locally at no additional cost.

Purple Wave, Inc. is the current vendor providing this service. Net sales for 2013 was \$612,947.50.

Note:

The committee was not convinced that Equip-Bid.com, Inc. could provide the service level Sedgwick County requires.

Lone Star Auctioneers, Inc. was not short-listed because they do not provide off-site storage for lightweight vehicles.

Ritchie Bros.' closest facility is in Odessa, MO, and they quoted additional fees for collecting photos and transporting surplus items.

Jeff Martin Auctioneers, Inc. and Theurer Auction/Realty, LLC's submissions did not provide sufficient information for evaluation.

A seller's fee is a fee that the county would pay to the vendor that is based off of a percentage of the sale price.

A buyer's fee is a fee that the buyer of the surplus item(s) would pay to the vendor that is based off of a percentage of the sale price.