

**BOARD OF BIDS & CONTRACTS**  
**BoCC Meeting Room at 10:00 a.m.**

**June 4, 2015**  
**(4 Items)**

**AGENDA ITEMS**

1. Rubber Tire Excavator ----- Fleet Management
2. SB-2 Aggregate ----- Public Works
3. 2015 Cold Mix Recycling (R175-D) ----- Public Works
4. Four Wheel Drive Crew Cab Trucks----- Fleet Management

**BOARD OF BIDS AND CONTRACTS JUNE 4, 2015**

**1. RUBBER TIRE EXCAVATOR - FLEET MANAGEMENT  
FUNDING -- RUBBER TIRE EXCAVATOR**

(Request sent to 72 vendors)

RFP #15-0042 SC #8000064213

|  | Victor L. Phillips Co.  | Foley Equipment Company                       | Murphy Tractor & Equipment Company (Option 1) | Murphy Tractor & Equipment Company (Option 2) |
|--|-------------------------|---|---|---|
| 1. Rubber Tire Excavator                     | \$253,000.00            | \$228,911.15                                  | \$239,319.00                                  | \$269,401.00                                  |
| Make/model                                   | Hyundai Robex 210W-9A   | Caterpillar 2015 M318F                        | John Deere 230G                               | John Deere 230G                               |
| 2. Operator manual                           | included                | included                                      | \$69.00                                       | \$69.00                                       |
| 3. Parts manual                              | included                | included                                      | \$218.00                                      | \$218.00                                      |
| 4. Repair and maintenance manual             | included                | included                                      | \$200.00                                      | \$200.00                                      |
| Grand total                                  | \$253,000.00            | \$228,911.15                                  | \$239,806.00                                  | \$269,888.00                                  |
| Delivery date                                | 120 days ARO            | 12-16 weeks                                   | 12/30/15                                      | 12/30/15                                      |
| Hourly labor rate                            | \$105.00                | \$103.74                                      | \$105.00                                      | \$105.00                                      |
| Parts: cost & markup %                       | list - 10%              | MSRP  | 6%  | 6%  |
| Freight charge, pick-up and delivery (1 way) | \$250.00-\$300.00       | no charge                                     | \$205.00                                      | \$205.00                                      |
| Acknowledge addenda                          | Yes                     | No  | Yes   | Yes   |
|  | Sellers Equipment, Inc. | <b>The G.W. Van Keppel Company (Option 1)</b> | The G.W. Van Keppel Company (Option 2)        | No Bid  |
| 1. Rubber Tire Excavator                     | \$219,179.00            | <b>\$219,100.00</b>                           | \$203,550.00                                  |   |
| Make/model                                   | Doosan DX190W-5         | <b>Volvo EW180E</b>                           | Volvo EW180D                                  |   |
| 2. Operator manual                           | \$70.63                 | <b>included</b>                               | included                                      | Altec, Inc.                                   |
| 3. Parts manual                              | \$116.46                | <b>included</b>                               | included                                      | Agri Center                                   |
| 4. Repair and maintenance manual             | \$422.22                | <b>\$400.00</b>                               | \$400.00                                      | Leachrod, LLC                                 |
| Grand total                                  | \$219,788.31            | <b>\$219,500.00</b>                           | \$203,950.00                                  | John Deere Company                            |
| Delivery date                                | 150 days ARO            | <b>10/15/15</b>                               | in stock                                      | Stamm Manufacturing                           |
| Hourly labor rate                            | \$132.00-\$140.00       | <b>\$135.00</b>                               | \$135.00                                      | Don Hattan Chevrolet                          |
| Parts: cost & markup %                       | MSRP                    | <b>Volvo fleet price</b>                      | Volvo fleet price                             | Rusty Eck Ford                                |
| Freight charge, pick-up and delivery (1 way) | no charge               | <b>\$175.00</b>                               | \$175.00                                      | WKI Operations, Inc. dba Wichita Kenworth     |
| Acknowledge addenda                          | Yes                     | <b>Yes</b>                                    | Yes   | Bobcat of Salina                              |

\*MSRP - Manufacturer's Suggested Retail Price

On behalf of Fleet Management, recommend to **accept the low responsive proposal from The G. W. Van Keppel Company (Option 1) in the amount of \$219,500.00 and establish contract pricing for labor, parts and freight for three (3) years.**

A committee comprised of Bob Kraus, Jon Medlam and Don Gorges - Public Works; Penny Poland and Rex Victory - Fleet Management, and Gunda Angelica - Purchasing reviewed and evaluated submitted bids based on specifications and price. The G.W. Van Keppel Company (Option 2) did not meet specifications.

These are replacement vehicles for Public Works; surplus will be sold on Purple Wave, Inc.

Notes:

The G.W. Van Keppel Company (Option 2) did not meet the following specifications: ride control, arm/stick length, lube system, and mounted outriggers.

**BOARD OF BIDS AND CONTRACTS JUNE 4, 2015**

**2. SB-2 AGGREGATE -- PUBLIC WORKS  
FUNDING -- R175 PREVENTIVE MX-15**

(Request sent to 20 vendors)

RFB #15-0055 SC #8000064100

|                           | Qty.       | Cornejo & Sons, LLC                   |                    |
|---------------------------|------------|---------------------------------------|--------------------|
|                           |            | Price per Ton                         | Extended Price     |
| SB-2 Aggregate            | 1,000 Tons | <b>\$19.50</b>                        | <b>\$19,500.00</b> |
| Location of plant         |            | <b>3300 S. Hydraulic St., Wichita</b> |                    |
| Date available for pickup |            | <b>immediately</b>                    |                    |
| No Bid                    |            | Bingham Sand                          |                    |
|                           |            | Trinity Industries                    |                    |

On behalf of Public Works, recommend to **accept the bid from Cornejo & Sons, LLC for an initial purchase of \$19,500.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.**

Bingham Sand and Trinity Industries did not provide bids because they do not manufacture this type of aggregate.

**BOARD OF BIDS AND CONTRACTS JUNE 4, 2015**

**3. 2015 COLD MIX RECYCLING (R175-D) -- PUBLIC WORKS  
FUNDING -- R175 PREVENTIVE MX-15**

(Sole Source)

RFB #15-0058 SC #8000065202

|                                   |                                 |
|-----------------------------------|---------------------------------|
| Engineer's Estimate: \$256,200.00 | <b>Coughlin Company I, Inc.</b> |
| Cold Mix Recycling                | <b>\$230,412.00</b>             |
| Bid bond                          | <b>Yes</b>                      |

On behalf of Public Works, recommend to **accept the bid from Coughlin Company I, Inc. in the amount of \$230,412.00.**

This pavement preservation process is new to the county and requires specialized equipment, materials and knowledge. As a result, there are a limited number of vendors who can perform this process.

**BID OPENING MAY 26, 2015**

**4. FOUR WHEEL DRIVE CREW CAB TRUCKS -- FLEET MANAGEMENT  
FUNDING -- FOUR WHEEL DRIVE CREW CAB TRUCK**

(Request sent to 99 vendors)

RFB #15-0059 SC #8000064993

|                       | Qty. | Davis-Moore Chevrolet           |                     | Don Hattan Chevrolet (Option 1) |                | Don Hattan Chevrolet (Option 2)  |                |
|-----------------------|------|---------------------------------|---------------------|---------------------------------|----------------|----------------------------------|----------------|
|                       |      | Unit Price                      | Extended Price      | Unit Price                      | Extended Price | Unit Price                       | Extended Price |
| 1. 4WD Crew Cab Truck | 3    | <b>\$39,495.65</b>              | <b>\$118,486.95</b> | \$39,490.00                     | \$118,470.00   | \$36,500.00                      | \$109,500.00   |
| Make/model            |      | <b>2015 Chevrolet 2500HD LT</b> |                     | 2015 Chevrolet 2500HD LT        |                | 2015 Chevrolet 2500HD Work Truck |                |
| 2. Manual             | 1    | <b>\$200.00</b>                 | <b>\$200.00</b>     | \$0.00                          | \$0.00         | \$0.00                           | \$0.00         |
| Total                 |      | <b>\$118,686.95</b>             |                     | \$118,470.00                    |                | \$109,500.00                     |                |
| Delivery date         |      | <b>90-120 days</b>              |                     | 60-90 days                      |                | 60-90 days                       |                |
| Acknowledge addendum  |      | <b>Yes</b>                      |                     | Yes                             |                | Yes                              |                |
| No Bid                |      | Scholfield Hyundai              |                     | Rusty Eck Ford                  |                | Resnik Motors                    |                |
|                       |      | Scholfield Brothers, Inc.       |                     |                                 | Eddy's Toyota  |                                  |                |

On behalf of Fleet Management, recommend to **accept the responsive bid from Davis-Moore Chevrolet in the amount of \$118,686.95.**

These are replacement vehicles for Emergency Medical Services; surplus will be sold on Purple Wave.

Both bids from Don Hattan Chevrolet did not meet specifications.

Notes:

Don Hattan Chevrolet (Option 1) did not include 4 upfitter switches, which give quick and easy access to multiple components that will be installed on the vehicle.

Don Hattan Chevrolet (Option 2) did not include telescoping wheel, ultrasonic rear parking assistance and fog lamps.