

BOARD OF BIDS AND CONTRACTS DECEMBER 10, 2015

1. COMMUNITY SERVICE CAPACITY DEVELOPMENT -- SEDGWICK COUNTY DEVELOPMENTAL DISABILITY ORGANIZATION FUNDING -- SEDGWICK COUNTY DEVELOPMENTAL DISABILITY ORGANIZATION

(Request sent to 46 vendors)

RFP #15-0096 Contract

	Arrowhead West, Inc.	Starkey, Inc.	Cerebral Palsy Research Foundation of Kansas, Inc.	Catholic Charities, Inc.
Funding requested	\$250,000.00	\$250,000.00	\$131,323.00	\$71,211.00
Recommended award	\$0.00	\$0.00	\$131,323.00	\$71,211.00
Name of program	Newell	Super-Accessible Community Living (S-ACL) Homes for the Medically Fragile and/or elderly	Cerebral Palsy Research Foundation (CPRF) Adult Day Services Multi-Use FEMA Approved Safe Room Expansion	Adult Day Services
No Bid	Life Works	The Looking Glass	Numotion	ResCare Wichita
	Rainbows United, Inc.	Consumer Directed Services, Inc.	Goodwill Industries of Kansas, Inc.	

On behalf of Sedgwick County Developmental Disability Organization, recommend to **approve funding to Cerebral Palsy Research Foundation of Kansas, Inc. in the amount of \$131,323.00 and to Catholic Charities, Inc. in the amount of \$71,211.00.**

A review committee consisted of Dee Staudt, Jeannette Livingston, Rachel Ryan - Sedgwick County Developmental Disability Organization (SCDDO), Talaya Schwartz - COMCARE, Kristen McGovern - Purchasing evaluated the proposals for content, qualifications, experience and methodology. Both recommended proposals are for day support programs serving individuals who are medically fragile and/or elderly. The programs will increase day support capacity for the medically fragile and/or elderly by 40 individuals.

SCDDO has identified a need to increase service capacity for two key services, residential and day supports, for individuals with intellectual and/or developmental disabilities (I/DD). An important role of the SCDDO is to ensure service capacity. SCDDO is not a direct service provider but works with a network of provider agencies to ensure quality services for individuals with I/DD. Due to a number of different factors impacting the system, the network of providers has been unable to adequately grow to appropriately accommodate the diverse needs of individuals with I/DD in our community. The request for proposal provided funding to assist providers with increasing their service capacity for residential and/or day supports for individuals who are medically fragile/elderly or have interfering behaviors. Agencies were asked to propose projects to increase service capacity with the SCDDO funding up to 40% and the agency providing the other 60%.

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**2. ON-CALL DOOR SERVICES -- VARIOUS DEPARTMENTS
FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 17 vendors)

RFP #15-0113 Contract

	D.H. Pace Company, Inc.	Badger Door Co., LLC	Resource Door & Hardware, LLC
<i>Overhead/Garage Door Services</i>			
1. Business hour rate - one person	\$52.00	\$47.00	\$105.00
2. Business hour rate - two people	\$88.00	\$85.00	\$130.00
3. Percentage mark-up on cost of materials and parts	30%	30%	20%
4. After hours rate - one person	\$52.00	\$68.00	\$150.00
5. After hours rate - two people	\$88.00	\$127.50	\$225.00
<i>Exterior/Interior Door Services</i>			
1. Business hour rate - one person	\$52.00	no bid	\$85.00 + \$75.00 Trip Charge
2. Business hour rate - two people	\$88.00		\$170.00 + \$75.00 Trip Charge
3. Percentage mark-up on cost of materials and parts	30%		20%
4. After hours rate - one person	\$68.00		\$150.00
5. After hours rate - two people	\$132.00		\$225.00
No Bid	Brunswick Door Company		

On behalf of Various County Departments, recommend to **accept the proposals from D.H. Pace Company, Inc., Badger Door Co., LLC, and Resource Door & Hardware, LLC and establish contract pricing at the rates as indicated above for the contract term of two (2) years with two (2) one (1) year options to renew.**

A review committee comprised of Greg Tuxhorn-Facilities Management and Britt Rosencutter and Kristen McGovern-Purchasing, reviewed each proposal submitted. The committee unanimously agreed to recommend all three (3) respondents in order to give Various County Departments options in the event one of the vendors is unable to provide prompt service.

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3. PATIENT SIMULATORS -- EMERGENCY MEDICAL SERVICES SYSTEM

FUNDING -- EMSS

(Request sent to 39 vendors)

RFP #15-0117 SC #8000076585

	CAE Healthcare	Laerdal Medical Corporation	Anatomy Warehouse
1A. Adult HF Patient Simulator	\$43,595.00	\$37,995.25	\$21,868.80
1B. Software/hardware	included	\$4,560.72	included
1C. Training and installation	\$5,995.00	\$4,320.00	included
1D. Model	METIman	SimMan Essential	Advanced Life Simulator Type II LM073
2A. Pediatric HF Patient Simulator	\$29,995.00	\$14,165.00	\$3,735.75
2B. Software/hardware	included	\$10,286.62	included
2C. Training and installation	\$2,977.50	\$4,320.00	included
2D. Model	PediaSIM	SimJunior	Deluxe Child A-101510
3A. Infant HF Patient Simulator	\$29,995.00	\$29,645.00	\$1,891.25
3B. Software/hardware	included	\$6,708.27	included
3C. Training and installation	\$2,977.50	\$4,320.00	included
3D. Model	BabySIM	SimBaby	Deluxe Complete Infant Crisis A-101589
4. Additional warranty coverage & cost per simulator	Single yr. - \$13,419.00 - \$25,771.00/yr. Multi-yr. - \$12,774.00 - \$38,789.00/yr.	Platinum - 3 yr. - \$36,390.00	18-month - 3 yr. warranty no additional cost
Total	\$79,364.00 - \$143,523.00	\$152,710.86	\$27,495.80
Delivery date	20 days ARO	14-30 days ARO	Adult - 8-10 weeks Pediatric/Infant - 5-7 days
Acknowledge addenda	Yes	Yes	Yes
	American 3B Scientific, LP	CPR Savers & First Aid Supply	Gaumard Scientific Co., Inc.
1A. Adult HF Patient Simulator	\$23,486.35	\$8,167.50	\$47,155.24
1B. Software/hardware	included	included	included
1C. Training and installation	included	included	\$2,500.00* (for all 3 simulators)
1D. Model	Smart STAT W44174	Laerdal MegaCode Kelly Advanced	HAL S3201 Adult Hi-Fi Simulator
2A. Pediatric HF Patient Simulator	no bid	\$5,390.00	\$21,205.16
2B. Software/hardware		included	included
2C. Training and installation		included	included
2D. Model		Laerdal MegaCode Kid	HAL S3005 Pediatric 5 y/o Hi-Fi Simulator
3A. Infant HF Patient Simulator	\$34,850.00	no bid	\$21,205.16
3B. Software/hardware	included		included
3C. Training and installation	included		included
3D. Model	NENA Sim Level 4		HAL S3004 Pediatric 1 y/o Hi-Fi Simulator
4. Additional warranty coverage & cost per simulator	multiple offers/variations as listed	SimPad System - \$7,712.10	Gold 3 yr. - \$27,514.05
Total	\$58,336.35 (base cost without warranties)	\$21,269.60	\$117,079.61
Delivery date	12 weeks	30 days ARO	6-8 weeks ARO
Acknowledge addenda	Yes	Yes	Yes

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No Bid	Alternate Force	Nasco	Life-Assist, Inc.
	IngMar Medical Ltd.	Global Technologies	Limbs & Things, Inc.
	Channing Bete Company, Inc.	Moore Medical, LLC	Armstrong Medical Industries, Inc.

On behalf of Emergency Medical Services System (EMSS), recommend to **accept the best proposal from Gaumard Scientific Co., Inc. in the amount of \$117,079.61.**

Malachi Winters, Program Manager - EMSS and Joe Thomas - Purchasing reviewed proposals for cost, specifications and overall functionality. Gaumard Scientific Co., Inc. offered the best proposal meeting the requirements listed by EMSS. All of the simulators from Gaumard Scientific Co., Inc. operate on the same software and same control computer, which eliminates the need to purchase three separate control computers with different control software. In addition to the additional hardware cost, there would be a significant time, training, and interface costs on our personnel side that comes with running separate systems.

The patient simulators will be used in training EMSS, Emergency Medical Services, Sedgwick County Fire Department, and Wichita Fire Department staff to manage emergencies involving adult, pediatric and infant patients and various scenarios encountered during emergency situations.

*EMSS does not wish to include the optional on-site one-day training as part of this purchase.

Note: The CAE Healthcare simulators do not interface with real ECG monitors and the child and infant simulator manikins are not wireless, which are critical minimum specifications.

Anatomy Warehouse does not meet 16 of the minimum specifications for the adult simulator, 17 of the minimum specifications for the pediatric simulator, and 11 of the minimum specifications for the infant simulator. Anatomy Warehouse quoted medium fidelity simulators instead of the high fidelity simulators requested.

American 3B Scientific, LP does not meet 2 of the minimum specifications for the adult simulator, and 7 of the minimum specifications for the infant simulator.

CPR Savers & First Aid Supply does not meet 13 of the minimum specifications for the adult simulator and 10 of the minimum specifications for the pediatric simulator. CPR Savers & First Aid Supply quoted medium fidelity simulators instead of the high fidelity simulators requested.

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**4. STEEL CULVERTS -- PUBLIC WORKS
FUNDING -- R264 IMPDRAIN ROW-15**

(Request sent to 12 vendors)

RFB #15-0119 SC #8000076509

	Qty.	J&J Drainage Products Co.	
		Unit Price	Extended Price
1. 17" x 13" x 24' corrugated steel pipe 16 ga.	9	\$188.16	\$1,693.44
2. 42" x 29" x 24' corrugated steel pipe 14 ga.	14	\$551.04	\$7,714.56
3. 42" x 29" x 30' corrugated steel pipe 14 ga.	20	\$688.80	\$13,776.00
4. 49" x 33" x 30' corrugated steel pipe 14 ga.	9	\$806.40	\$7,257.60
5. 57" x 38" x 24' corrugated steel pipe 12 ga.	5	\$1,031.52	\$5,157.60
6. 71" x 47" x 24' corrugated steel pipe 10 ga.	4	\$1,833.60	\$7,334.40
7. 15" steel band	50	\$12.01	\$600.50
8. 18" steel band	50	\$13.87	\$693.50
9. 24" steel band	45	\$17.95	\$807.75
10. 42" steel band	5	\$33.13	\$165.65
11. 48" steel band	5	\$37.30	\$186.50
12. 60" steel band	2	\$54.61	\$109.22
13. 15" flared steel end section	20	\$55.61	\$1,112.20
14. 18" flared steel end section	20	\$72.10	\$1,442.00
15. 21" flared steel end section	20	\$86.72	\$1,734.40
16. 24" flared steel end section	20	\$107.61	\$2,152.20
17. 30" flared steel end section	20	\$196.42	\$3,928.40
18. 36" flared steel end section	20	\$316.62	\$6,332.40
19. 42" flared steel end section	4	\$597.19	\$2,388.76
20. 48" flared steel end section	4	\$694.99	\$2,779.96
20. 60" flared steel end section	4	\$1,235.53	\$4,942.12
21. 8" bolts	100	\$0.84	\$84.00
22. 10" bolts	100	\$1.46	\$146.00
Total		\$72,539.16	
Availability date		2-3 weeks ARO	
No Bid		M6 Concrete Accessories	
		J and J Contractors, Inc.	
		Star Lumber	

On behalf of Public Works, recommend to **accept the bid from J&J Drainage Products Co. in the amount of \$72,539.16 and establish contract pricing for one (1) year with two (2) one year options to renew.**

Welborn Sales stated they did not submit a bid because they could not be competitive with J&J Drainage Products Co.