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Mission:

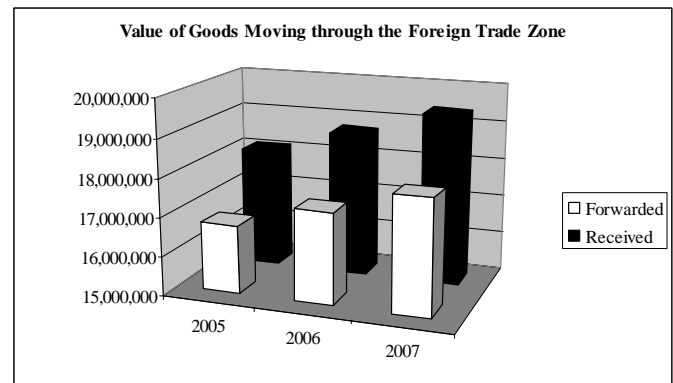
- Promote a strong and diverse regional economy by increasing opportunity for all businesses to retain and attract new jobs to Sedgwick County.

Economic Development promotes a strong and diverse regional economy by helping local businesses grow, by increasing opportunity for international trade, and by attracting new jobs to Sedgwick County. County staff administers the Foreign Trade Zone; monitors for compliance with terms of incentives; manages and promotes the Microloan program; and otherwise facilitates retention and expansion of small businesses in Sedgwick County.

The Sedgwick County Foreign Trade Zone (FTZ) is a general purpose zone where foreign and domestic goods are not within U.S. Customs territory. Users of the FTZ are exempt from paying duty or federal excise taxes while the goods remain in the zone. Funding is used to promote the zone itself, training, and travel expenses for economic development staff.

Budget Adjustments:

Item:	Amount:
• No Adjustments	
Total	\$0



Budget Summary by Category

	2006 Actual	2007 Adopted	2007 Revised	2008 Budget	% Chg. 07-08
Expenditures					
Personnel	74,262	78,504	78,504	81,256	3.5%
Contractual Services	6,713,712	1,387,102	8,745,873	8,726,982	-0.2%
Debt Service	1,921	-	-	-	-
Commodities	-	234	234	400	70.9%
Capital Improvements	13,365	-	-	-	-
Equipment	-	-	-	-	-
Interfund Transfers	-	-	-	-	-
Total Expenditures	6,803,260	1,465,840	8,824,611	8,808,638	-0.2%
Revenue					
Taxes	-	-	-	-	-
Intergovernmental	953,003	-	-	835,000	-
Charges For Service	-	-	-	-	-
Other Revenue	3,410,481	-	6,670,000	6,670,000	0.0%
Total Revenue	4,363,484	-	6,670,000	7,505,000	12.5%
Full-Time Equivalents (FTEs)	1.00	1.00	1.00	1.00	0.0%

Budget Summary by Fund

	2007 Revised	2008 Budget
Expenditures		
General Fund	2,135,840	2,138,638
Econ Dev Grants	18,771	-
Affordable Airfares	6,670,000	6,670,000
Total Expenditures	8,824,611	8,808,638



Program	Expenditures					Full-Time Equivalents (FTEs)			
	2006 Actual	2007 Adopted	2007 Revised	2008 Budget	% Chg. 07-08	2007 Adopted	2007 Revised	2008 Budget	% Chg. 07-08
Econ. Development	3,249,788	459,840	459,840	462,353	0.5%	1.00	1.00	1.00	0.0%
CDBG Micro Loan	12,167	-	18,771	-	-100.0%	-	-	-	-
United Warehouse	15,286	-	-	-	-	-	-	-	-
Foreign Trade Zone	4,772	6,000	6,000	6,285	4.8%	-	-	-	-
Affordable Airfares	3,521,247	1,000,000	8,340,000	8,340,000	0.0%	-	-	-	-
Total	6,803,260	1,465,840	8,824,611	8,808,638	-0.2%	1.00	1.00	1.00	-0.2%

The Sedgwick County Micro-Loan program promotes development within various community neighborhoods. The program assists low and moderate income persons in establishing or expanding businesses in Sedgwick County outside Wichita city limits. Loan funds can be used for:

- Startup or expansion equipment
- Increasing inventory
- Leases and lease hold improvements
- Transportation
- Purchasing a building
- Advertising

Sedgwick County partners with the South Central Kansas Economic Development District (SCKEDD) to administer the Micro-Loan program and to provide finance packaging for small businesses countywide. SCKEDD’s jurisdiction includes fourteen counties; membership dues are based upon county population.

In 2006, the Kansas Minority Business Development Council merged with a regional organization and became the Mid-America Minority Business Development

Council (MAMBDC). Services provided include Minority Business Enterprise (MBE) certification and building MBE capacity to compete as suppliers to businesses.

Sedgwick County is also a partner in the Greater Wichita Economic Development Coalition (GWEDC), a regional initiative created to expand the local commercial and industrial base through aggressive business retention, expansion and recruitment activities. The GWEDC provides businesses with workforce solutions to meet the present and future needs of the region.

In 2005, Sedgwick County and the City of Wichita adopted a transportation service agreement to provide a funding subsidy for Airtran Airways. This airline, operating out of Wichita’s Mid-Continent Airport, provides lower fares for citizens traveling to and from Wichita, encouraging airline competition in the Wichita market. The subsidy is part of the “FairFares” program.



• **Economic Development**

Economic Development promotes a strong and diverse regional economy by helping local businesses grow, increasing opportunity for international trade, and attracting new jobs to Sedgwick County.

	2006 Actual	2007 Adopted	2007 Revised	2008 Budget	% Chg. 07-08
Expenditures					
Personnel	74,262	78,504	78,504	81,256	3.5%
Contractual Services	3,175,526	381,102	381,102	380,697	-0.1%
Debt Service	-	-	-	-	-
Commodities	-	234	234	400	70.9%
Capital Improvements	-	-	-	-	-
Equipment	-	-	-	-	-
Interfund Transfers	-	-	-	-	-
Total Expenditures	3,249,788	459,840	459,840	462,353	0.5%
Revenue					
Taxes	-	-	-	-	-
Intergovernmental	953,003	-	-	-	-
Charges For Service	-	-	-	-	-
Other Revenue	244	-	-	-	-
Total Revenue	953,247	-	-	-	-
Full-Time Equivalents (FTEs)	1.00	1.00	1.00	1.00	0.0%

Goals:

- Increase business opportunities through the expansion of international trade

• **CDBG Micro Loan**

The CDBG Micro Loan program assists low and moderate income persons establish or expand business in Sedgwick County outside the city limits of Wichita. Loan funds can be used for startup or expansion equipment, increasing inventory, leases, purchasing a building, advertising and transportation. This Micro Loan also gives special incentives within the Oaklawn-Sunview communities.

Fund:	Econ Dev - Grants					47001-271
	2006 Actual	2007 Adopted	2007 Revised	2008 Budget	% Chg. 07-08	
Expenditures						
Personnel	-	-	-	-	-	
Contractual Services	12,167	-	18,771	-	-100.0%	
Debt Service	-	-	-	-	-	
Commodities	-	-	-	-	-	
Capital Improvements	-	-	-	-	-	
Equipment	-	-	-	-	-	
Interfund Transfers	-	-	-	-	-	
Total Expenditures	12,167	-	18,771	-	-100.0%	
Revenue						
Taxes	-	-	-	-	-	
Intergovernmental	-	-	-	-	-	
Charges For Service	-	-	-	-	-	
Other Revenue	54,952	-	-	-	-	
Total Revenue	54,952	-	-	-	-	
Full-Time Equivalents (FTEs)	-	-	-	-	-	



- **United Warehouse**

The United Warehouse Company received a \$275,000 grant through the Community Development Block Grant program, a program offered through the State of Kansas to provide federal dollars to encourage business expansion, to assist in a \$550,000 project that would bring railroad cars to its operations facility. The project brought new jobs and greater efficiency to the company's operations. The grant was administered and monitored through the Economic Development Department and was complete in 2006.

Fund: Econ Dev - Grants			47002-271		
	2006 Actual	2007 Adopted	2007 Revised	2008 Budget	% Chg. 07-08
Expenditures					
Personnel	-	-	-	-	
Contractual Services	-	-	-	-	
Debt Service	1,921	-	-	-	
Commodities	-	-	-	-	
Capital Improvements	13,365	-	-	-	
Equipment	-	-	-	-	
Interfund Transfers	-	-	-	-	
Total Expenditures	15,286	-	-	-	
Revenue					
Taxes	-	-	-	-	
Intergovernmental	-	-	-	-	
Charges For Service	-	-	-	-	
Other Revenue	15,286	-	-	-	
Total Revenue	15,286	-	-	-	
Full-Time Equivalents (FTEs)	-	-	-	-	

- **Foreign Trade Zone**

The Foreign Trade Zone (FTZ) is a general purpose zone where foreign and domestic goods are not within U.S. Customs territory. The zone is ready to work for businesses involved in international trade. Air, rail and surface transportation users find the international trade services and facilities convenient, user friendly, and highly cost effective. Users of the FTZ are exempt from paying duty or federal excise taxes while the goods remain in the zone. Funding is used to promote the zone itself, training, and travel expenses for economic development staff.

Fund: General Fund			48002-110		
	2006 Actual	2007 Adopted	2007 Revised	2008 Budget	% Chg. 07-08
Expenditures					
Personnel	-	-	-	-	
Contractual Services	4,772	6,000	6,000	6,285	4.8%
Debt Service	-	-	-	-	
Commodities	-	-	-	-	
Capital Improvements	-	-	-	-	
Equipment	-	-	-	-	
Interfund Transfers	-	-	-	-	
Total Expenditures	4,772	6,000	6,000	6,285	4.8%
Revenue					
Taxes	-	-	-	-	
Intergovernmental	-	-	-	-	
Charges For Service	-	-	-	-	
Other Revenue	-	-	-	-	
Total Revenue	-	-	-	-	
Full-Time Equivalents (FTEs)	-	-	-	-	

- **Affordable Airfares**

In 2006, Sedgwick County Commissioners approved subsidy funding for the Affordable Airfares Program. This program is designed to promote economic development, tourism, and leisure travel to and from Wichita's Mid-Continent Airport. Thus far, Kansans have saved more than \$300 million and air passenger travel has increased by 24%. In 2006, the Kansas State Legislature adopted a \$5 million, five-year State Affordable Airfare Fund to be administered by the Kansas Department of Commerce to provide more flight options, competition and affordable airfares for Kansans. These funds will be distributed on an annual basis to the Regional Economic Area Partnership (REAP) and will be based on a 25% match from local government units and private entities.

	2006 Actual	2007 Adopted	2007 Revised	2008 Budget	% Chg. 07-08
Expenditures					
Personnel	-	-	-	-	
Contractual Services	3,521,247	1,000,000	8,340,000	8,340,000	0.0%
Debt Service	-	-	-	-	
Commodities	-	-	-	-	
Capital Improvements	-	-	-	-	
Equipment	-	-	-	-	
Interfund Transfers	-	-	-	-	
Total Expenditures	3,521,247	1,000,000	8,340,000	8,340,000	0.0%
Revenue					
Taxes	-	-	-	-	
Intergovernmental	-	-	835,000	835,000	0.0%
Charges For Service	-	-	-	-	
Other Revenue	3,340,000	-	6,670,000	6,670,000	0.0%
Total Revenue	3,340,000	-	7,505,000	7,505,000	0.0%
Full-Time Equivalents (FTEs)	-	-	-	-	