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Mission:

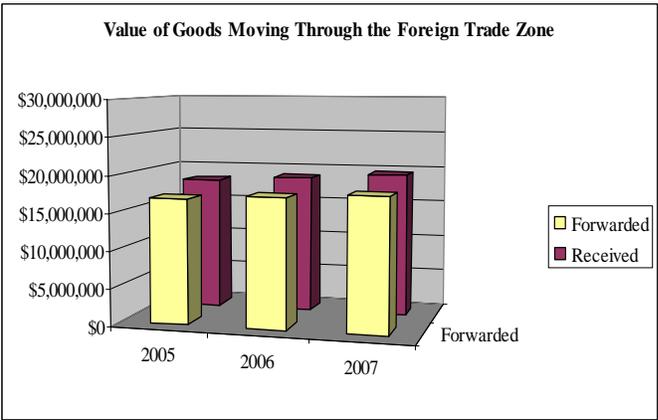
- Promote a strong and diverse regional economy by increasing opportunity for all businesses to retain and attract new jobs to Sedgwick County.

Economic Development is responsible for promoting a strong and diverse regional economy by helping local businesses grow, increasing opportunities for international trade, and attracting new jobs to Sedgwick County and the region. In order to accomplish this, the department coordinates several programs.

The Sedgwick County Foreign Trade Zone (FTZ) is a general purpose zone where foreign and domestic goods are not within U.S. Customs territory. Users of the FTZ are exempt from paying duty or federal excise taxes while the goods remain in the zone. Funding is used to promote the zone itself, training, and travel expenses for economic development staff.

Adopted Budget Adjustments:

Item:	Amount:
<u>Reductions</u>	
• Reduce MAMBDC Funding	\$10,000
Total	\$10,000



Budget Summary by Category

	2005 Actual	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07
Expenditures					
Personnel	70,504	75,453	75,453	78,504	4.0%
Contractual Services	460,819	391,237	1,391,237	1,387,102	-0.3%
Debt Service	2,185	-	1,922	-	-100.0%
Commodities	16	234	234	234	0.0%
Capital Improvements	13,101	-	13,365	-	-100.0%
Equipment	-	-	-	-	-
Interfund Transfers	-	-	-	-	-
Total Expenditures	546,625	466,924	1,482,211	1,465,840	-1.1%
Revenue					
Taxes	-	-	-	-	-
Intergovernmental	-	16,375	16,375	-	-100.0%
Charges For Service	-	-	-	-	-
Other Revenue	45,442	32,767	32,767	-	-100.0%
Total Revenue	45,442	49,142	49,142	-	-100.0%
Full-Time Equivalents (FTEs)	1.00	1.00	1.00	1.00	0.0%

Budget Summary by Fund

	2006 Revised	2007 Budget
Expenditures		
General Fund	1,416,924	1,465,840
Econ Dev Grants	65,287	-
Total Expenditures	1,482,211	1,465,840



Budget Summary by Program

Program	Expenditures				Full-Time Equivalents (FTEs)				
	2005 Actual	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07
Econ. Development	428,948	333,014	333,014	378,014	13.5%	-	-	-	
CDBG Micro Loan	27,130	50,000	50,000	-	-100.0%	-	-	-	
United Warehouse	15,286	-	15,287	-	-100.0%	-	-	-	
Neighborhood Develop	72,637	78,775	78,775	81,826	3.9%	1.00	1.00	1.00	0.0%
Foreign Trade Zone	2,624	5,135	5,135	6,000	16.8%	-	-	-	
Affordable Airfares	-	-	1,000,000	1,000,000	0.0%	-	-	-	
Total	546,625	466,924	1,482,211	1,465,840	-1.1%	1.00	1.00	1.00	-1.1%

The Sedgwick County Micro-Loan program promotes development within various community neighborhoods. The program assists low and moderate income persons in establishing or expanding businesses in Sedgwick County outside Wichita city limits. Loan funds can be used for:

- Startup or expansion equipment
- Increasing inventory
- Leases and lease hold improvements
- Transportation
- Purchasing a building
- Advertising

Sedgwick County partners with the South Central Kansas Economic Development District (SCKEDD) to administer the Micro-Loan program and to provide finance packaging for small businesses countywide. SCKEDD’s jurisdiction includes fourteen counties; membership dues are based upon county population.

In 2006, the Kansas Minority Business Development Council merged with a regional organization and became the Mid-America Minority Business Development

Council (MAMBDC). Services provided include Minority Business Enterprise (MBE) certification and building MBE capacity to compete as suppliers to businesses. In 2007, MAMBDC will receive only \$25,000 of its previous annual \$35,000 contribution.

Sedgwick County is also a partner in the Greater Wichita Economic Development Coalition (GWEDC), a regional initiative created to expand the local commercial and industrial base through aggressive business retention, expansion and recruitment activities. The GWEDC provides businesses with workforce solutions to meet the present and future needs of the region.

In 2005, Sedgwick County and the City of Wichita adopted a transportation service agreement to provide a funding subsidy for Airtran Airways. This airline, operated out of Wichita’s Mid-Continent Airport, provides lower fares for citizens traveling to and from Wichita, encouraging airline competition in the Wichita market. The subsidy is part of the “FairFares” program.



• **Economic Development**

Economic Development promotes a strong and diverse regional economy by helping local businesses grow, increasing opportunity for international trade, and attracting new jobs to Sedgwick County.

Fund: General Fund				47001-110	
	2005 Actual	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07
Expenditures					
Personnel	-	-	-	-	
Contractual Services	428,948	333,014	333,014	378,014	13.5%
Debt Service	-	-	-	-	
Commodities	-	-	-	-	
Capital Improvements	-	-	-	-	
Equipment	-	-	-	-	
Interfund Transfers	-	-	-	-	
Total Expenditures	428,948	333,014	333,014	378,014	13.5%
Revenue					
Taxes	-	-	-	-	
Intergovernmental	-	-	-	-	
Charges For Service	-	-	-	-	
Other Revenue	700	743	743	-	-100.0%
Total Revenue	700	743	743	-	-100.0%
Full-Time Equivalents (FTEs)	-	-	-	-	

Goals:

- Increase business opportunities through the expansion of international trade

• **CDBG Micro Loan**

The CDBG Micro Loan program assists low and moderate income persons establish or expand business in Sedgwick County outside the city limits of Wichita. Loan funds can be used for startup or expansion equipment, increasing inventory, leases, purchasing a building, advertising and transportation. This Micro Loan also gives special incentives within the Oaklawn-Sunview communities.

Fund: Econ Dev - Grants				47001-271	
	2005 Actual	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07
Expenditures					
Personnel	-	-	-	-	
Contractual Services	27,130	50,000	50,000	-	-100.0%
Debt Service	-	-	-	-	
Commodities	-	-	-	-	
Capital Improvements	-	-	-	-	
Equipment	-	-	-	-	
Interfund Transfers	-	-	-	-	
Total Expenditures	27,130	50,000	50,000	-	-100.0%
Revenue					
Taxes	-	-	-	-	
Intergovernmental	-	16,375	16,375	-	-100.0%
Charges For Service	-	-	-	-	
Other Revenue	29,423	32,024	32,024	-	-100.0%
Total Revenue	29,423	48,399	48,399	-	-100.0%
Full-Time Equivalents (FTEs)	-	-	-	-	



- **United Warehouse**

The United Warehouse Company received a \$275,000 grant through the Community Development Block Grant program, a program offered through the State of Kansas to provide federal dollars to encourage business expansion, to assist in a \$550,000 project that would bring railroad cars to its operations facility. The project brought new jobs and greater efficiency to the company's operations. The grant was administered and monitored through the Economic Development Department and was complete in 2006.

Fund: Econ Dev - Grants				47002-271	
	2005 Actual	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07
Expenditures					
Personnel	-	-	-	-	-
Contractual Services	-	-	-	-	-
Debt Service	2,185	-	1,922	-	-100.0%
Commodities	-	-	-	-	-
Capital Improvements	13,101	-	13,365	-	-100.0%
Equipment	-	-	-	-	-
Interfund Transfers	-	-	-	-	-
Total Expenditures	15,286	-	15,287	-	-100.0%
Revenue					
Taxes	-	-	-	-	-
Intergovernmental	-	-	-	-	-
Charges For Service	-	-	-	-	-
Other Revenue	15,286	-	-	-	-
Total Revenue	15,286	-	-	-	-
Full-Time Equivalents (FTEs)	-	-	-	-	-

- **Neighborhood Development**

Neighborhood Development began as a pilot program designed to increase economic vitality in communities and neighborhoods in Sedgwick County through targeted economic development. The program strives to advocate for businesses that provide neighborhood services, create jobs within the neighborhood, fill vacant commercial properties with desirable businesses, promote local ownership, and identify barriers to quality employment of neighborhood residents. This program has successfully been implemented in both the Oaklawn and McAdams neighborhoods.

Fund: General Fund				47002-110	
	2005 Actual	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07
Expenditures					
Personnel	70,504	75,453	75,453	78,504	4.0%
Contractual Services	2,117	3,088	3,088	3,088	0.0%
Debt Service	-	-	-	-	-
Commodities	16	234	234	234	0.0%
Capital Improvements	-	-	-	-	-
Equipment	-	-	-	-	-
Interfund Transfers	-	-	-	-	-
Total Expenditures	72,637	78,775	78,775	81,826	3.9%
Revenue					
Taxes	-	-	-	-	-
Intergovernmental	-	-	-	-	-
Charges For Service	-	-	-	-	-
Other Revenue	33	-	-	-	-
Total Revenue	33	-	-	-	-
Full-Time Equivalents (FTEs)	1.00	1.00	1.00	1.00	0.0%

• **Foreign Trade Zone**

The Foreign Trade Zone (FTZ) is a general purpose zone where foreign and domestic goods are not within U.S. Customs territory. The zone is ready to work for businesses involved in international trade. Air, rail and surface transportation users find the international trade services and facilities convenient, user friendly, and highly cost effective. Users of the FTZ are exempt from paying duty or federal excise taxes while the goods remain in the zone. Funding is used to promote the zone itself, training, and travel expenses for economic development staff.

Fund: General Fund				48002-110	
	2005 Actual	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07
Expenditures					
Personnel	-	-	-	-	
Contractual Services	2,624	5,135	5,135	6,000	16.8%
Debt Service	-	-	-	-	
Commodities	-	-	-	-	
Capital Improvements	-	-	-	-	
Equipment	-	-	-	-	
Interfund Transfers	-	-	-	-	
Total Expenditures	2,624	5,135	5,135	6,000	16.8%
Revenue					
Taxes	-	-	-	-	
Intergovernmental	-	-	-	-	
Charges For Service	-	-	-	-	
Other Revenue	-	-	-	-	
Total Revenue	-	-	-	-	
Full-Time Equivalent (FTEs)	-	-	-	-	

• **Affordable Airfares**

In 2006, Sedgwick County Commissioners approved subsidy funding for the Affordable Airfares Program. This program is designed to promote economic development, tourism, and leisure travel to and from Wichita's Mid-Continent Airport. Thus far, Kansan's have saved more than \$300 million and air passenger travel has increased by 24%. In 2006, the Kansas State Legislature adopted a \$5 million, five-year State Affordable Airfare Fund to be administered by the Kansas Department of Commerce to provide more flight options, competition and affordable airfares for Kansans. These funds will be distributed on an annual basis to the Regional Economic Area Partnership (REAP) and will be based on a 25% match from local government units and private entities.

Fund: General Fund				47003-110	
	2005 Actual	2006 Adopted	2006 Revised	2007 Budget	% Chg. 06-07
Expenditures					
Personnel	-	-	-	-	
Contractual Services	-	-	1,000,000	1,000,000	0.0%
Debt Service	-	-	-	-	
Commodities	-	-	-	-	
Capital Improvements	-	-	-	-	
Equipment	-	-	-	-	
Interfund Transfers	-	-	-	-	
Total Expenditures	-	-	1,000,000	1,000,000	0.0%
Revenue					
Taxes	-	-	-	-	
Intergovernmental	-	-	-	-	
Charges For Service	-	-	-	-	
Other Revenue	-	-	-	-	
Total Revenue	-	-	-	-	
Full-Time Equivalent (FTEs)	-	-	-	-	

