**Mission:**

- ❑ Promote a strong and diverse regional economy by increasing opportunity for all businesses to retain and attract new jobs to Sedgwick County.

**Irene Hart**

Director of Community Development  
 510 N Main, 6<sup>th</sup> Floor  
 Wichita, Kansas 67203  
 316-660-9863  
[Ihart@sedgwick.gov](mailto:Ihart@sedgwick.gov)

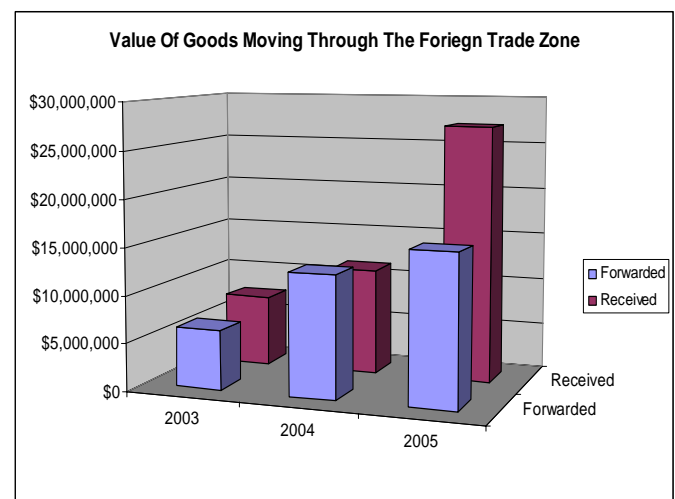
Economic Development promotes a strong and diverse regional economy by helping local businesses grow, increasing opportunity for international trade, and attracting new jobs to Sedgwick County. Several programs are coordinated under Economic Development to achieve this goal.

The Sedgwick County Foreign Trade Zone (FTZ) is a general purpose zone where foreign and domestic goods are not within U.S. Customs territory. The zone is ready to work for businesses involved in international trade whether it is manufacturing, assembly or even distribution. Air, rail and surface transportation users find the international trade services and facilities convenient, user friendly and highly cost effective in the long run.

Users of the FTZ are exempt from paying duty or federal excise taxes while the goods remain in the zone until exported are picked up for local distribution and use. Funding is used to promote the zone itself, training and travel expenses for economic development staff.

**Adopted Program Enhancements**

Item:	Amount:
• Increase in SCKEDD dues	<b>\$22,644</b>
• Increase in REAP dues	<b>\$8,000</b>
<b>Total</b>	<b>\$30,644</b>

**Budget Summary by Category**

	2004 Actual	2005 Adopted	2005 209948	2006 Budget	% Chg. 05-06
<b>Expenditures</b>					
Personnel	68,406	71,216	71,216	75,453	5.9%
Contractual Services	2,062,761	356,025	356,625	391,237	9.7%
Debt Service	5,200	-	-	-	
Commodities	156	234	234	234	0.0%
Capital Improvements	(77,187)	-	-	-	
Equipment	(129)	-	-	-	
Interfund Transfers	-	-	-	-	
<b>Total Expenditures</b>	<b>2,059,207</b>	<b>427,475</b>	<b>428,075</b>	<b>466,924</b>	<b>9.1%</b>
<b>Revenue</b>					
Taxes	-	-	-	-	
Intergovernmental	-	16,054	16,054	16,375	2.0%
Charges For Service	-	-	-	-	
Other Revenue	69,614	45,314	45,314	32,767	-27.7%
<b>Total Revenue</b>	<b>69,614</b>	<b>61,368</b>	<b>61,368</b>	<b>49,142</b>	<b>-19.9%</b>
<b>Full-Time Equivalents (FTEs)</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>0.0%</b>

**Budget Summary by Fund**

	2005 209948	2006 Budget
<b>Expenditures</b>		
General Fund	378,075	416,924
Econ Dev Grants	50,000	50,000
<b>Total Expenditures</b>	<b>428,075</b>	<b>466,924</b>

## Budget Summary by Program

Program	Expenditures					Full-Time Equivalents (FTEs)			
	2004 Actual	2005 Adopted	2005 209948	2006 Budget	% Chg. 05-06	2005 Adopted	2005 209948	2006 Budget	% Chg. 05-06
Econ. Development	2,003,178	302,370	302,370	333,014	10.1%	-	-	-	-
CDBG Micro Loan	54,415	50,000	50,000	50,000	0.0%	-	-	-	-
United Warehouse	(71,987)	-	-	-	-	-	-	-	-
Neighborhood Develop	70,823	73,767	73,767	78,775	6.8%	1.00	1.00	1.00	0.0%
Foreign Trade Zone	2,777	1,338	1,938	5,135	165.0%	-	-	-	-
<b>Total</b>	<b>2,059,207</b>	<b>427,475</b>	<b>428,075</b>	<b>466,924</b>	<b>9.1%</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>9.1%</b>

In 2002, Sedgwick County established a pilot program to focus on business development, commercial revitalization, and job creation in certain neighborhoods. Plans have been developed and adopted for McAdams and Oaklawn neighborhoods and are being implemented through public and private partnerships to encourage business startups by residents in the neighborhoods.

The Sedgwick County Micro-Loan program is one such way of promoting development within these neighborhoods. The Micro-Loan program assists low and moderate income persons establish or expand business in Sedgwick County, but outside Wichita city limits. Loan funds can be used for:

- Startup or expansion equipment
- Increasing inventory
- Leases and lease hold improvements
- Purchasing a building
- Advertising
- Transportation

The Micro-Loan program gives special incentives in the Oaklawn-Sunview communities and women and minorities are encouraged to apply. Loan applications are available at many locations throughout Sedgwick County. For the location nearest you, call the South Central Kansas Economic Development District (SCKEDD) Office at (316) 262-7035 for information. The partnership between Sedgwick County and SCKEDD allows SCKEDD to provide technical assistance and training to the Micro-Loan borrower both before and after the business starts up.

In addition to partnering with SCKEDD, Economic Development partners with Regional Economic Area Partnership (REAP) and the Greater Wichita Economic Development Coalition (GWEDC). The County takes a regional approach to economic development by working with other area organizations. This eliminates duplication of efforts and mixed messages and improves cooperation to retain and promote business in the region.

## Department Performance Measures and Goals

Type of Measure	Performance Measure	2004 Actual	2005 Est.	2006 Proj.	Goal:
<b>Input:</b> Resources needed to produce a unit of output					<ul style="list-style-type: none"> <li>• Increase business opportunities through expansion of international trade</li> </ul>
<b>Output:</b> Amount of product or service provided					
<b>Efficiency:</b> Inputs consumed to produce a unit of output					
<b>Service Quality:</b> Client satisfaction, and timeliness					
<b>Outcome:</b> Qualitative consequence associated with the service					
	Value of merchandise into the FTZ	\$12.9 m	\$15.8m	\$18.4m	
	Value of merchandise out of the FTZ	\$11.3m	\$27.8m	\$32.8m	