ITEMS REQUIRING BOCC APPROVAL
(9 ITEMS)

1. INSTALLATION OF ICE SHIELDS ON RADIO TOWERS -- EMERGENCY COMMUNICATIONS
FUNDING -- EMERGENCY COMMUNICATIONS
(Single Source)

#17-2024 Contract

<table>
<thead>
<tr>
<th>Hayden Tower Service, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cheney Tower - 1255 S. 383rd St. West</td>
</tr>
<tr>
<td>Goddard Tower - 23101 W. 23rd St. South</td>
</tr>
<tr>
<td>Clonmel - property generally located East of K-42-183rd St. West on the north side of 71st St. South</td>
</tr>
<tr>
<td>Colwich - 6555 N. 151st St. West</td>
</tr>
<tr>
<td>Haysville - 1817 W. 63rd St. South</td>
</tr>
<tr>
<td>Andover - a triangular tract of land in the northwest corner of the norther quarter of Section 8, Township 27 South, Range 3 East Butler</td>
</tr>
<tr>
<td>Grand Total</td>
</tr>
</tbody>
</table>

On the recommendation of Kimberly Bush, on behalf of Emergency Communications, Richard Powell moved to accept the quote from Hayden Tower Service, Inc. in the amount of $98,550.00. Linda Kizzire seconded the motion. The motion passed unanimously.

Radio communications equipment on these towers did not have ice shields installed originally. There was ice damage discovered at one of the sites recently and it was decided that the best course of action would be to install ice shields at all sites to protect equipment from future damage.

Questions and Answers:

Richard Powell asked: "We've had equipment on these towers for decades. Why decades later have we suddenly realized that there is an issue there? Is it worthy of the expense? Secondly, since the county is simply a tenant on the tower, why is that protection not provided by the owner of the tower as a service to all of the people that have equipment on the tower in lieu of just Sedgwick County?"

Tom Stolz answered: "This spawns from the Cassidian project of 2012 where they came in and put up all new tower equipment for Emergency Communications. When they put the towers up, the ice shields were supposed to be a part of the package. In 2015, through a routine inspection, we had damage on the Mulvane tower. Upon further inspection, it was found that we did not have ice shields on any of the new Cassidian towers --some of which we rent space, some of which Sedgwick County owns. Of the 11 or so towers that were out there, none had ice shields. We then began negotiations with Cassidian, who had been bought out by Airbus by that time, and we reached an agreement that they would come back in and put the ice shields up, and that's what a part of this is for. My only question for Elora Forshee (Director of Emergency Communications) was if this finished the project? So, though we've had equipment up for decades, this is new equipment that Cassidian put up in 2012. The piece of the ice shield that is to go up protects Sedgwick County's equipment, not the other tenants on the tower. Through the agreement we reached with Airbus, this is a phase of the project. Misha, I don't know know if you can comment on this or not, but is this the final stage of this project?"
Misha Jacob-Warren (Assistant County Counselor) answered: "This may be it. I can't say for sure, but it could quite possibly be it."

Talaya Schwartz asked: "Do we know how long the ice shields will last?"

Tom Stolz answered: "I don't know that I can answer that. That'd probably be a question for Elora."

Talaya Schwartz asked: "Was this budgeted for?"

Tom Stolz asked: "In the agreement that we reached with Airbus is in 2018 they would reduce the charges to the county by this amount. I think what we are trying to do is find money so we can get the work done now, but that will backfill in for 2018 through our agreement with Airbus."

Linda Kizzire asked: "So this is just coming out of the Emergency Communications budget, not the 911 tax?"

Tom Stolz answered: "I don't think it can come out of 911 tax, I think it is coming out of contingency."
2. **2017 NOVA CHIP R175-B -- PUBLIC WORKS**  
**FUNDING -- R175 PREVENTIVEMX-16+**  
(Request sent to 46 vendors)

<table>
<thead>
<tr>
<th>Engineer's Estimate: $4,504,775.90</th>
<th>APAC - Kansas, Inc., Shears Division</th>
<th>Cornejo &amp; Sons, LLC</th>
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</thead>
<tbody>
<tr>
<td><strong>2017 Nova Chip R175-B</strong></td>
<td>$4,420,655.39</td>
<td><strong>$4,041,228.99</strong></td>
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<tr>
<td>Bid Bond</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Acknowledge Addendum</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Bridges, Inc.</td>
<td>Wildcat Construction Co., Inc.</td>
<td>HWA Davis Construction &amp; Supply, Inc.</td>
</tr>
<tr>
<td>Pearson Construction, LLC</td>
<td>Bergkamp Construction</td>
<td>Dondlinger Construction</td>
</tr>
<tr>
<td>Nowak Construction Company</td>
<td>Dustrol, Inc.</td>
<td>Shilling Construction Company, Inc.</td>
</tr>
<tr>
<td>PPJ Construction Inc.</td>
<td>Roadsafe Traffic Systems</td>
<td>Flint Hills Materials</td>
</tr>
</tbody>
</table>

On the recommendation of Kristen McGovern, on behalf of Public Works, Linda Kizzire moved to **accept the low bid from Cornejo & Sons, LLC in the amount of $4,041,228.09**. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Nova Chip Overlays are one of the tools used by Public Works to prolong the life of a road by adding 1/2" overlay. This preventive maintenance project includes approximately 87 miles of selected county roads.
3. STORM DRAINAGE CLEANING -- PUBLIC WORKS
FUNDING -- PUBLIC WORKS
(Request sent to 14 vendors)

RFB #17-0061 Contract

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Mayer Speciality Services, LLC</th>
<th>SEMS, Inc.</th>
<th>Wilks Underground Utilities, LLC</th>
<th>Utility Maintenance Contractors, LLC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ea., Clean Existing Catch Basin</td>
<td>$250.00</td>
<td>$195.00</td>
<td>$575.00</td>
<td>$750.00</td>
</tr>
<tr>
<td>Ea., Clean Existing Manhole</td>
<td>$250.00</td>
<td>$290.00</td>
<td>$800.00</td>
<td>$1,200.00</td>
</tr>
<tr>
<td>Ea., Clean Existing Drop Inlet</td>
<td>$250.00</td>
<td>$195.00</td>
<td>$575.00</td>
<td>$750.00</td>
</tr>
<tr>
<td>L.F., Light Clean Existing Pipe/Culvert – 12” to 42”</td>
<td>$5.00</td>
<td>$14.63</td>
<td>$32.00</td>
<td>$25.00</td>
</tr>
<tr>
<td>L.F., Heavy Clean Existing Pipe/Culvert – 12” to 42”</td>
<td>$25.00</td>
<td>$24.38</td>
<td>$49.00</td>
<td>$65.00</td>
</tr>
<tr>
<td>L.F., Light Clean Existing Culvert – Greater than 42”</td>
<td>$8.00</td>
<td>$19.50</td>
<td>$58.00</td>
<td>$100.00</td>
</tr>
<tr>
<td>L.F., Heavy Clean Existing Culvert – Greater than 42”</td>
<td>$35.00</td>
<td>$29.25</td>
<td>$63.00</td>
<td>$180.00</td>
</tr>
</tbody>
</table>

No Bids: J & J Drainage products Co. Big R Manufacturing

On the recommendation of Kristen McGovern, on behalf of Public Works, Richard Powell moved to accept the overall low bid from Mayer Speciality Services, LLC at the rates listed above and establish contract pricing for one (1) year with three (3) one (1) year options to renew. Talaya Schwartz seconded the motion. The motion passed unanimously.

This contract is to perform all work necessary for cleaning, removing, and disposing off all sludge, dirt, sand, gravel, roots, grease and other debris from existing drainage systems. The item used most frequently on this contract is the Light Clean Existing Pipe/Culvert – 12” to 42”. The remaining items are seldom used.

Questions and Answers:

Richard Powell asked: "Is this regular routine maintenance that we do on an annual basis?"

Jim Weber (Public Works Deputy Director) answered: "Yes, but it is spot projects. We have places where your options would be to totally pull the culvert and replace it or you might be able to go out and clean it. We've done this on individual POs in the past when we needed it, but this is to try and move into an annual contract so that it is an on-call service."

Richard Powell asked: "The actual jobs themselves, are those identified by the citizens or are those done by an inspection method and we simply create a worklist?"

Jim Weber answered: "A lot of times it is a drainage complaint from a citizen or our people could be working on an overall drainage maintenance project and picking and choosing what needs to be replaced or what needs to be cleaned. It is a tool that we need to have, rather than working a PO everytime we can go to a contract and have a range of prices depeining on what we need to do."

Tom Stolz asked: "It is subsidized, as it is just your operations right?"
Jim Weber answered: "Right. We used to have a machine that would do this, but they're very expensive. This is a way better deal to get somebody under contract for this specialized work."

Talaya Schwartz asked: "Do you know how much we spent on this last year?"

Jim Weber answered: "No."

Talaya Schwartz asked: "I'm assuming you're recommending Mayer Speciality Services, LLC because of the $5.00 Light Clean Existing Pipe/Culvert – 12” to 42” pricing?"

Jim Weber answered: "Yes. That is the bread and butter right there. However, when you're doing an annual contract you want to get everything in there that you think you might have to do."

Tom Stolz asked: "To follow up on that, the $5.00 Light Clean Existing Pipe/Culvert – 12” to 42”, quantitatively there is more of those? So that being so much cheaper makes this bid cheaper, is that correct?"

Jim Weber answered: "Right."

Tom Stolz asked: "Did we spend any on this last year Jim?"

Jim Weber answered: "Yes, we do every year. We've just never had a contract for this."

Talaya Schwartz asked: "So this will save on those on-call charges when they have to come out without an appointment?"

Jim Weber answered: "Right. We can just set them up for however many we need to do and it'll be all set to go."
4. CQS-1F EMULSIFIED OIL -- PUBLIC WORKS FUNDING -- R175 PREVENTIVE MX-16+
(Request sent to nine vendors)

<table>
<thead>
<tr>
<th>RFB #17-0068  S/C #8000010903</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CQS-1F Emulsified Oil</strong></td>
</tr>
<tr>
<td><strong>Qty.</strong></td>
</tr>
<tr>
<td>Ergon Asphalt &amp; Emulsions, Inc.</td>
</tr>
<tr>
<td>Delivery Date</td>
</tr>
</tbody>
</table>

On the recommendation of Kristen McGovern, on behalf of Public Works, Jennifer Dombaugh moved to accept the low bid from Ergon Asphalt & Emulsions, Inc. for an initial purchase in the amount of $70,800.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew. Richard Powell seconded the motion. The motion passed unanimously.

CQS-1F emulsified oil is used as a sealant on the surface of the chat seal process.

In surveying the vendors who did not respond, several stated they could not be competitive with delivery of this product from their plant location.
## 5. ELECTRONIC MEDICAL RECORDS SOFTWARE -- DIVISION OF HEALTH AND HUMAN SERVICES

**FUNDING -- DIVISION OF HEALTH AND HUMAN SERVICES**

(Request sent to 206 vendors)

<table>
<thead>
<tr>
<th>RFP #17-0039 Contract</th>
<th>The Challenger Group, Inc.</th>
<th>Go Beyond LLC</th>
<th>CompuGroup Medical</th>
</tr>
</thead>
<tbody>
<tr>
<td>Implementation costs (one time costs)</td>
<td>$10,000.00</td>
<td>$7,500.00</td>
<td>$2,500.00</td>
</tr>
<tr>
<td>Annual recurring charges (maintenance/subscription fees)</td>
<td>$23,700.00</td>
<td>$8,000.00</td>
<td>$17,748.00</td>
</tr>
<tr>
<td>Total five (5) year cost</td>
<td>$128,500.00</td>
<td>$47,500.00</td>
<td>$91,240.00</td>
</tr>
<tr>
<td>Remote training</td>
<td>Included</td>
<td>Included</td>
<td>$10,000.00 plus travel</td>
</tr>
<tr>
<td>Onsite training</td>
<td>$150.00/hour plus travel</td>
<td>Will negotiate pricing if required</td>
<td>Included above</td>
</tr>
<tr>
<td>Additional consulting/customization</td>
<td>$150.00/hour</td>
<td>$65.00-$95.00/hour</td>
<td>Negotiated in separate quote if needed</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>eClinicalWorks LLC</th>
<th>Fusion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Implementation costs (one time costs)</td>
<td>$60,800.00</td>
</tr>
<tr>
<td>Annual recurring charges (maintenance/subscription fees)</td>
<td>$19,180.00</td>
</tr>
<tr>
<td>Total five (5) year cost</td>
<td>$156,700.00</td>
</tr>
<tr>
<td>Remote training</td>
<td>Included</td>
</tr>
<tr>
<td>Onsite training</td>
<td>$1,000.00/day plus travel</td>
</tr>
<tr>
<td>Additional consulting/customization</td>
<td>Negotiated in separate quote if needed</td>
</tr>
</tbody>
</table>

On the recommendation of Kimberly Bush, on behalf of the Division of Health and Human Services, Jennifer Dombaugh moved to accept the low proposal from Go Beyond LLC for a total five (5) year cost of $47,500.00 and establish contract pricing as listed for any additional consulting/customization and on-site training. Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee comprised of Candace Johnson, Adrienne Byrne, Roger Clark - Division of Health and Human Services and Kim Bush - Division of Purchasing reviewed the responses. The committee scored responses based on evaluation criteria set forth in the RFP. Go Beyond LLC scored the highest number of points and was unanimously selected for award recommendation.

Healthy Babies is currently using Challenger Soft (CS) for their electronic medical record system. This system has been in place since approximately 2010.

Healthy Babies is currently paying approximately $19,800.00 annually for this software.
A new requirement from Health Resources and Service Agreement (HRSA) indicated to Healthy Start (HS) grant recipients that they would be required, beginning January 1, 2017, to complete a series of screening tools on each participant. The data from these screens would be submitted to HRSA through a web based database called HSMED.

The county was informed that HRSA was working with CS to integrate the screening tools into their system for all sites using their services. In December 2016, the county was informed that CS did not have the tools ready for use or integration. There would be a new system released that the county would have been required to pay implementation fees of approximately $10,000.00 to access the new system, along with an additional $100.00 per month for support thereafter.

Currently, Healthy Babies is using a system that is not functioning at full capacity and has lost all customization that was integrated with the prior system. If the county had decided to stay with the current provider, no updates or customization could be done until the end of 2017. It was decided that the best course of action would be to release a solicitation to ascertain what other options were available that would meet the needs of Healthy Babies.

Go Beyond LLC has implemented the HRSA screening tools and has a mechanism in place for reporting the necessary data to HSMED as required by HS. Go Beyond LLC has evidence based screening tools for depression, smoking cessation, domestic violence, etc. already integrated within the system. The system has predetermined reports embedded within the system consistent with grant reporting requirements.

Questions and Answers:

Linda Kizzire asked: “Since we were supposed to have this in effect January 1, 2017 what kind of impact is that going to have on the grant funding that we are receiving?”

Candace Johnson (Healthy Babies) answered: "Currently we have been using a patch system that has been given by our grant technical support that's using a survey monkey system to upload that data into the system so that we are still in compliance with the grant, but that system will not be around for the duration of the grant."

Talaya Schwartz asked: "The additional consulting and customization, $65-$95/hour, do we know how much we are anticipating using that additional service?"

Candace Johnson answered: "We don't because we've just seen some snippets of the system, so I don't know for sure. We may get in there and find out that they have alot of things integrated into their system that will function for what we need. This is a system that was developed for Healthy Start sites, and so alot of the questions that are in their will be alot of the same questions that we are used to collecting. We will not fully know until we are in there."

Talaya Schwartz asked: "Do we know if that range is solid or if it is just an estimate per hour based upon what the needs might be?"

Candace Johnson answered: "I believe that is what they submitted in the RFP as their range of fees that they would charge."

Kimberly Bush answered: "It depends on the level of support that they are asking for, whether it is a senior developer versus an entry level developer."

Richard Powell asked: "If we can look at the line Onsite training and look at the recommended vendor's response it says will negotiate pricing if required, but if you look back at the other responses we received it appears that onsite training potentially could be an expensive cost factor. Do we have any idea how much onsite training we might require on an annual basis?"

Candace Johnson answered: "On an annual basis, it would not be an ongoing cost it would be a one time upfront cost to train the
Candace Johnson answered: "On an annual basis, it would not be an ongoing cost it would be a one time upfront cost to train the existing providers on how to use the new system."

Tom Stolz answered: "Purchasing, is it not typical on software purchases that training is a front end price? Is this unusual or do we see this quite a bit?"

Kimberly Bush answered: "Most times it is a front end price. We do have some vendors that respond this way. We did clarify after we had scored and they were the top scoring proposal. We did ask for clarification to see if we could get a unit cost on that and they said that they would negotiate based on our budget constraints."

Tom Stolz asked: "Is this a part of the grant, in regards to how we would pay for this?"

Candace Johnson answered: "Yes, that is correct."

Talaya Schwartz asked: "To follow up on that, since it is grant funded, if something would happen to the grant and it gets cut is there an out clause in this contract so you wouldn't have to continue paying for this service?"

Candace Johnson answered: "That would be something that we would have Legal negotiate with the vendor on how to handle that termination of contract."

Misha Jacob-Warren stated: "Most of the time we do not let a contract out of the door unless the vendor has agreed to termination of convenience without penalty."

Tom Stolz asked: "Do we have to silo a piece of software for every program, or is there a larger more encompassing piece of software out there that could serve a number of needs that we could look at in the future? Or because it is grant funded, does it have to stay specific to Healthy Babies and we can't use it for any other program?"

Candace Johnson answered: "It wouldn't have to stay specific to Healthy Babies. What makes Healthy Babies a little more different is that we have some very specific case management type questions and data that we have to collect for our grants that are so different from what we would collect in a health setting or a mental health setting. That doesn't mean the system couldn't be operational in those broader areas, that's just not how we looked at it for this particular RFP."

Linda Kizzire asked: "What is the implementation time frame?"

Candace Johnson answered: "They have stated that once contract is signed, they could have us up and running within two weeks -- as far as having all users with a log-in and access to the site, since it is cloud based/web based."
### 6. LIFE, ACCIDENTAL DEATH AND DISMEMBERMENT, AND DEPENDENT LIFE INSURANCE -- DIVISION OF HUMAN RESOURCES

FUNDING -- DIVISION OF HUMAN RESOURCES

(Request sent to 64 vendors)

**RFP #17-0011**  Contract

<table>
<thead>
<tr>
<th>Advance Life Insurance Company of Kansas dba Blue Cross and Blue Shield of Kansas Option 1</th>
<th>Advance Life Insurance Company of Kansas dba Blue Cross and Blue Shield of Kansas Option 2</th>
<th>Advance Life Insurance Company of Kansas dba Blue Cross and Blue Shield of Kansas Option 3</th>
<th>Metropolitan Life Insurance Company dba MetLife*</th>
<th>Aetna Life Insurance Company</th>
<th>Minnesota Life Insurance Company dba Securian Financial Group</th>
<th>Hartford Life and Accident Insurance Company*</th>
<th>Dearborn National Life Insurance Company</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Life Coverage (Per Paycheck)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>$10,000.00</td>
<td>Years 1 - 3 $0.392 Years 4 - 5 $0.415</td>
<td>Years 1 - 3 $0.392 Years 4 - 5 $0.415</td>
<td>Years 1 - 3 $0.392 Years 4 - 5 $0.415</td>
<td>$1.260</td>
<td>$1.450</td>
<td>$0.545</td>
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<tr>
<td>$15,000.00</td>
<td>Years 1 - 3 $0.588 Years 4 - 5 $0.623</td>
<td>Years 1 - 3 $0.588 Years 4 - 5 $0.623</td>
<td>Years 1 - 3 $0.588 Years 4 - 5 $0.623</td>
<td>$1.890</td>
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<td>$25,000.00</td>
<td>Years 1 - 3 $0.981 Years 4 - 5 $1.038</td>
<td>Years 1 - 3 $0.981 Years 4 - 5 $1.038</td>
<td>Years 1 - 3 $0.981 Years 4 - 5 $1.038</td>
<td>$3.150</td>
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<td>$35,000.00</td>
<td>Years 1 - 3 $1.373 Years 4 - 5 $1.454</td>
<td>Years 1 - 3 $1.373 Years 4 - 5 $1.454</td>
<td>Years 1 - 3 $1.373 Years 4 - 5 $1.454</td>
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<td>$50,000.00</td>
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<td>Years 1 - 3 $1.961 Years 4 - 5 $2.077</td>
<td>Years 1 - 3 $1.961 Years 4 - 5 $2.077</td>
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<tr>
<td>$75,000.00</td>
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<td>Years 1 - 3 $2.942 Years 4 - 5 $3.115</td>
<td>Years 1 - 3 $2.942 Years 4 - 5 $3.115</td>
<td>$9.450</td>
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<td>Years 1 - 3 $3.923 Years 4 - 5 $4.154</td>
<td>Years 1 - 3 $3.923 Years 4 - 5 $4.154</td>
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<tr>
<td>$125,000.00</td>
<td>Years 1 - 3</td>
<td>$4.904</td>
<td>Years 1 - 3</td>
<td>$4.904</td>
<td>Years 4 - 5</td>
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<td>Years 4 - 5</td>
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<tr>
<td>$150,000.00</td>
<td>Years 1 - 3</td>
<td>$5.885</td>
<td>Years 1 - 3</td>
<td>$5.885</td>
<td>Years 4 - 5</td>
<td>$6.231</td>
<td>Years 4 - 5</td>
</tr>
</tbody>
</table>

Accidental Death and Dismemberment Coverage (AD&D) (Per Paycheck)

| $10,000.00 | $0.923 | $0.923 | $0.923 | $0.290 | $0.200 | $0.090 | $0.200 | $0.250 |
| $15,000.00 | $0.138 | $0.138 | $0.138 | $0.435 | $0.300 | $0.140 | $0.300 | $0.375 |
| $25,000.00 | $0.231 | $0.231 | $0.231 | $0.725 | $0.500 | $0.230 | $0.500 | $0.625 |
| $35,000.00 | $0.323 | $0.323 | $0.323 | $1.015 | $0.700 | $0.320 | $0.700 | $0.875 |
| $50,000.00 | $0.462 | $0.462 | $0.462 | $1.450 | $1.000 | $0.460 | $1.000 | $1.250 |
| $75,000.00 | $0.692 | $0.692 | $0.692 | $2.175 | $1.500 | $0.690 | $1.500 | $1.875 |
| $100,000.00 | $0.923 | $0.923 | $0.923 | $0.923 | $0.923 | $0.923 | $0.923 | $0.923 |
| $125,000.00 | $1.154 | $1.154 | $1.154 | $1.154 | $1.154 | $1.154 | $1.154 | $1.154 |
| $150,000.00 | $1.385 | $1.385 | $1.385 | $1.385 | $1.385 | $1.385 | $1.385 | $1.385 |

Dependent Coverage (Per Paycheck)

| $5,000.00 Spouse/Child(ren) | $0.762 | $0.762 | $0.762 | $1.117 | $1.120 | $1.120 | $2.234 | $3.070 |
| $10,000.00 Spouse only | $0.600 | $0.600 | $0.600 | $1.288 | $1.290 | $1.290 | $2.188 | $3.540 |
| $10,000.00 Spouse/Child(ren) | $1.523 | $1.523 | $1.523 | $2.344 | $2.190 | $2.190 | $4.376 | $6.010 |
| $10,000.00 Children only | $0.923 | $0.923 | $0.923 | $0.946 | $0.900 | $0.900 | $2.188 | $2.470 |
| $15,000.00 Spouse only | $1.934 | $1.934 | $1.934 | $1.934 | $1.934 | $1.934 | $1.934 | $1.934 |
| $15,000.00 Spouse/Child(ren) | $3.351 | $3.351 | $3.351 | $3.351 | $3.351 | $3.351 | $3.351 | $3.351 |
| $15,000.00 Children only | $1.422 | $1.422 | $1.422 | $1.422 | $1.422 | $1.422 | $1.422 | $1.422 |
| $20,000.00 Spouse only | $2.963 | $2.963 | $2.963 | $2.963 | $2.963 | $2.963 | $2.963 | $2.963 |
| $20,000.00 Spouse/Child(ren) | $5.142 | $5.142 | $5.142 | $5.142 | $5.142 | $5.142 | $5.142 | $5.142 |
| $20,000.00 Children only | $2.179 | $2.179 | $2.179 | $2.179 | $2.179 | $2.179 | $2.179 | $2.179 |
| $25,000.00 Spouse only | $1.500 | $1.500 | $1.500 | $1.500 | $1.500 | $1.500 | $1.500 | $1.500 |
| $25,000.00 Spouse/Child(ren) | $3.808 | $3.808 | $3.808 | $3.808 | $3.808 | $3.808 | $3.808 | $3.808 |
| $25,000.00 Spouse/$15,000.00 Child(ren) | $2.285 | $2.285 | $2.285 | $2.285 | $2.285 | $2.285 | $2.285 | $2.285 |
| $25,000.00 Children only | $2.308 | $2.308 | $2.308 | $2.308 | $2.308 | $2.308 | $2.308 | $2.308 |
| $30,000.00 Spouse only | $1.800 | $1.800 | $1.800 | $1.800 | $1.800 | $1.800 | $1.800 | $1.800 |
| $30,000.00 Spouse/Child(ren) | $4.569 | $4.569 | $4.569 | $4.569 | $4.569 | $4.569 | $4.569 | $4.569 |
| $30,000.00 Children only | $2.769 | $2.769 | $2.769 | $2.769 | $2.769 | $2.769 | $2.769 | $2.769 |

No Bid

Allstate
On the recommendation of Kara Kinglsey, on behalf of the Division of Human Resources, Jennifer Dombaugh moved to accept the proposal from Advance Life Insurance Company of Kansas dba Blue Cross and Blue Shield of Kansas (Advance Life) Option 2 for Life and AD&D coverage, and Option 1 for Dependent Coverage and establish contract pricing at the rates listed above for five (5) years. Linda Kizzire seconded the motion. The motion passed unanimously.

A committee comprised of Heather Poorman and Rebecca Page - Human Resources, Tim Kaufman - Assistant County Manager and Kara Kingsley - Purchasing reviewed and scored the responses based on criteria set forth in the RFP. The committee unanimously decided to recommend Advance Life for award.

Services under this contract will include Life, AD&D, and Dependent insurance coverage. Sedgwick County covers the base cost of Life and AD&D for each employee based on their annual salary. Employees can choose to opt for a higher coverage and pay the difference, reduced amount of coverage, or no coverage and receive a credit. In addition, employees can elect to participate in Dependent Coverage, to which they are responsible for the entire cost.

Advance Life is our current vendor.

Note- The following questions were asked during the review period:

Question: How does the cost and coverage of the current contract compare to the recommended contract up for consideration?
Answer: The proposed contract from Advance is less expensive than the current contract with Advance. They are reducing the basic life cost from .09 / per 1,000 of coverage to .085 / per 1,000 of coverage. Accidental death and dismemberment and dependent life insurance are staying the same as the current contract.

Question: Is there a reason that there was no recommendation for the higher limit ($25,000 +) Dependent Coverage? Is that level of coverage offered now?
Answer: Currently, Advance offers a $5,000 and $10,000 benefit for spouse/children. In most cases, the proposed options to increase the Dependent limits are higher than what an employee can obtain through KPERS optional life for their spouse and children. We opted not to take the additional options with Advance. When we communicate to employees about the additional employee options, we will remind employees about the KPERS optional life and the coverage levels and costs.

Questions and Answers:

Linda Kizzire: "What was the total spend last year?"
Becky Page (Human Resources): “Spend for 2016 was approximately $236,033.60.”
Linda Kizzire: “That’s fine.”
Richard Powell: “In our follow-up notes there was a question regarding the reason there was no recommendation for the higher limit dependent coverage. I would inquire…the explanation given was that the individual employee has the opportunity of obtaining the higher level of dependent coverage through KPERS.
Becky Page: “Correct.”
Richard Powell: “As being under that retirement system. Are the qualifiers to obtain that coverage through KPERS as an employer or dependent the same qualifiers that we would have under this plan in here?”
Becky Page: “There’s no qualifiers for Advance Life Insurance Company of Kansas. For KPERS – they will guarantee for the employee $250,000 without extra evidence of insurability, and for spouse it is $25,000, but there’s no qualifiers for Advance Life Insurance Company of Kansas.”
Richard Powell: “What about the dependent…”
Becky Page: “On either one – there’s no qualifiers.”
Richard Powell: “So other than the lesser amount of coverage available that would be the only difference?”
Becky Page: “Correct.”

Richard Powell: “Is there additional cost or deduction or contribution required under KPERS to fund that?”

Becky Page: “The employee pays their portion for what they choose on a monthly basis but is cheaper to go through KPERS for those higher amounts.”

Tom Stolz: “This is our current vendor. Is option two the current option of our contract that we are in?”

Becky Page: “I believe so but I don’t know that off the top of my head but I can find out for sure.”

Tom Stolz: “But the committee that looked at this decided that this is the superior option?”

Becky Page: “Yes sir.”

Tom Stolz: “Not necessary to look that up.”

Talaya Schwartz: “Do we know how long we have had this current vendor?”

Becky Page: “We have been with Advance Life Insurance Company of Kansas since 2005.”

Kara Kingsley: “At least five years because they have the last contract.”

Talaya Schwartz: “I’m surprised that they are reducing the cost for the basic life and the death and dismemberment and dependent life insurance is also staying the same. I was wondering if that has to do with us having them for a while.”

Becky Page: “It could be. For the five years I have been here that’s who we’ve had so I’m not sure.”

Kara Kingsley: “All vendors were given the same information about our current rates.”
7. **EMPLOYEE ASSISTANCE PROGRAM SERVICES -- DIVISION OF HUMAN RESOURCES**

FUNDING -- DIVISION OF HUMAN RESOURCES

(Request sent to 22 vendors)

<table>
<thead>
<tr>
<th>RFP #17-0013  Contract</th>
<th>EMPAC, Inc.</th>
<th>New Directions Behavioral Health, LLC</th>
<th>UnitedHealth Care</th>
<th>Employee Network, Inc. dba ENI</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price per employee, per month - year 1-3</td>
<td>$0.81</td>
<td>$1.74</td>
<td>$0.98</td>
<td>$0.88</td>
</tr>
<tr>
<td>Price per employee, per month - year 4</td>
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<td>TBD</td>
<td>$0.98</td>
<td>$0.88</td>
</tr>
<tr>
<td>Price per employee, per month - year 5</td>
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<td>TBD</td>
<td>$0.98</td>
<td>$0.88</td>
</tr>
<tr>
<td>No Bids</td>
<td>EmpowerChiro, A Family Health</td>
<td>Substance Abuse Center of Kansas</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

On the recommendation of Kara Kinglsey, on behalf of the Division of Human Resources, Richard Powell moved to accept the proposal from EMPAC, Inc. at the rates listed above and establish a three (3) year contract with two (2) one (1) year options to renew. Talaya Schwartz seconded the motion. The motion passed unanimously.

A committee comprised of Heather Poorman, Rebecca Page - Human Resources, Jeff Easter - Sheriff's Office, and Kara Kingsley - Purchasing reviewed and scored the responses based on criteria set forth in the RFP. EMPAC, Inc. and New Directions Behavioral Health, LLC were shortlisted and additional questions and clarifications were requested along with a best and final offer. The committee unanimously decided to recommend EMPAC, Inc. for award.

EMPAC, Inc. will provide a wide array of services to county employees and their family members. Some of the services offered are: assessment, counseling, referral to community resources, coaching, critical incident stress management, 24-hour crisis telephone service, training opportunities, healthy weight program, eldercare and childcare assessments and referrals, Substance Abuse Professional Services, layoff assistance and support, and newsletters.

Note: EMPAC, Inc. is the county's current vendor. In 2016 EMPAC, Inc. counseled 143 employees for a total of 466.07 session hours.

Sedgwick County pays for this service.
8. PHARMACY SERVICES -- DIVISION OF CORRECTIONS  
FUNDING -- DIVISION OF CORRECTIONS  
(Request sent to 35 vendors)

RFP #17-0022  Contract

<table>
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<tr>
<th>Cost of medications</th>
<th>Genoa, a QoL Healthcare Company, LLC</th>
<th>Pharmacy Alternatives LLC</th>
<th>Family Prescription Shop Inc., dba Hart Pharmacy</th>
<th>Senior Care Pharmacy</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Generic Cost + 5% + $5.50 dispensing fee</td>
<td>Cost + $12.00 dispensing fee</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td></td>
<td>$6.00 + $10.00 dispensing fee</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Delivery fee</th>
<th>Free</th>
<th>Free for first two deliveries $10.00 each additional</th>
<th>Free</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>No Bids</th>
<th>MedTrakRx LLC</th>
<th>Cigna</th>
<th>Benefits Direct</th>
<th>Blue Cross and Blue Shield of Kansas</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Express Scripts</td>
<td>United Health Care</td>
<td>CoreSource</td>
<td></td>
</tr>
</tbody>
</table>

On the recommendation of Kara Kinglsey, on behalf of Division of Corrections, Jennifer Dombaugh moved to accept the proposal from Genoa, a QoL Healthcare Company, LLC and establish contract pricing for three (3) years, with two (2) one (1) year options to renew. Linda Kizzire seconded the motion. The motion passed 4 to 1 with Talaya Schwartz recusing herself.

A committee comprised of Mario Salinas, Steven Stonehouse, and Christine Collins-Thoman - Division of Corrections, Talaya Schwartz - COMCARE and, Kara Kingsley - Purchasing, reviewed and scored the responses based on criteria set forth in the RFP. Genoa, a QoL Healthcare Company, LLC (Genoa), Pharmacy Alternatives LLC, and Family Prescription Shop Inc., dba Hart Pharmacy (Hart Pharmacy) were shortlisted and were provided a list of frequently used medications for each vendor to submit pricing, along with a list of questions for clarification on their responses. The committee unanimously decided to recommend Genoa for award.

Genoa will work with Sedgwick County to establish delivery schedules, establish subcontractors to ensure the medications are available after normal working hours, inform county staff of any price hikes and/or will attempt to purchase medications in bulk to reduce the financial impact to the county.

The Division of Corrections provides contracted pharmacy services and medications for youth being served at the Juvenile Detention Facility (JDF), Juvenile Residential Facility (JRF), and the Sedgwick County Youth Program (SCYP). The three facilities house juvenile offenders that are seen by medical and mental health providers who prescribe medications as needed.

Pharmacy Alternatives LLC was not selected due to higher costs and would utilize UPS as their delivery method for medications. They also charge a $4.50 restocking fee for any unused, returnable medications.

Hart Pharmacy was not selected due to not providing an alternative plan for deliveries after hours. They also charge an additional delivery fee for any unplanned deliveries.

Senior Care Pharmacy was not considered due to lack of detail and information in their response, including any details on pricing.

Note: Our current vendor is Dandurand Pharmacy and 2016 spend was approximately $35,389.43.
Questions and Answers:

Linda Kizzire: "We didn’t get a bid back from Dandurand?"

Kara Kingsley: “That is correct.”

Tom Stolz: “We went through budget and prescription drugs was a hot topic through the Commission, and this provides prescription drugs for a pocket of the organization and yet we have many pockets within the organization that have need for prescription drugs. Is there any information on…instead of siloing this we could have broader bidding power if we would combine…I don’t know how you guys do it in the sheriff’s, the health department and other facets…is there a reason why we cannot have a larger scale study?”

Richard Powell: “I know under our contracted medical provider – part of that contract is the total inclusive pricing of prescription drugs are included there without regard to numbers. As a matter of fact we just addressed a question by the Commission last week of the costing, etc.”

Talaya Schwartz: “COMCARE has a co-located pharmacy. We require them to be almost in-house.”

Tom Stolz: “When this goes to Commission you might be armed with a list of prescription drugs that are part of this package. That was asked for during budget.

Mario Salinas, Division of Corrections: “That was our hope with the RFP – that we could streamline the other pharmacy services that are available but with responses, like with the jail’s provider, it wasn’t an option to bid on it.”

Kara Kingsley: “I have those responses of the pricing that was submitted. I can include that with the package.”

Tom Stolz: “Yes.”

Please see attached pricing sheet
<table>
<thead>
<tr>
<th>Generic Name</th>
<th>Trade Name</th>
<th>Use</th>
<th>MG</th>
<th>#30 $</th>
<th>#60 $</th>
<th>#90 $</th>
</tr>
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<tbody>
<tr>
<td>Aripiprazole</td>
<td>Abilify</td>
<td>ADHD</td>
<td>10 mg tab</td>
<td>$46.99</td>
<td>$81.98</td>
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<td>Buproprion</td>
<td>Wellbutrin</td>
<td>Depression</td>
<td>75 mg tab</td>
<td>$26.81</td>
<td>$41.62</td>
<td>$56.43</td>
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<tr>
<td>Buproprion</td>
<td>Wellbutrin</td>
<td>Depression</td>
<td>100 mg tab</td>
<td>$16.76</td>
<td>$21.52</td>
<td>$26.27</td>
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<tr>
<td>Buproprion XL</td>
<td>Wellbutrin</td>
<td>Depression</td>
<td>150 mg tab</td>
<td>$26.31</td>
<td>$40.62</td>
<td>$54.93</td>
</tr>
<tr>
<td>Buproprion SR</td>
<td>Wellbutrin</td>
<td>Depression</td>
<td>150 mg tab</td>
<td>$18.59</td>
<td>$25.18</td>
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<td>Buspirone</td>
<td>Buspar</td>
<td>Anxiety</td>
<td>5 mg tab</td>
<td>$13.17</td>
<td>$14.35</td>
<td>$15.52</td>
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<td>Buspirone</td>
<td>Buspar</td>
<td>Anxiety</td>
<td>10 mg tab</td>
<td>$13.04</td>
<td>$14.07</td>
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<td>Buspirone</td>
<td>Buspar</td>
<td>Anxiety</td>
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<td>$18.25</td>
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<td>Anxiety</td>
<td>30 mg tab</td>
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<td>Carbamazepine</td>
<td>Tegretol</td>
<td>Mood Stabilizer</td>
<td>100 mg tab</td>
<td>$23.00</td>
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<td>Carbamazepine</td>
<td>Tegretol</td>
<td>Mood Stabilizer</td>
<td>200 mg tab</td>
<td>$30.39</td>
<td>$48.78</td>
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<td>Depakote DR</td>
<td>Mood Stabilizer</td>
<td>125 mg tab</td>
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<td>Divalproex Sod DR</td>
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<td>Prozac</td>
<td>Antidepressant</td>
<td>10 mg cap</td>
<td>$13.11</td>
<td>$14.21</td>
<td>$15.32</td>
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<td>Fluoxetine</td>
<td>Prozac</td>
<td>Antidepressant</td>
<td>20 mg cap</td>
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<td>$13.70</td>
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<td>Prozac</td>
<td>Antidepressant</td>
<td>40 mg cap</td>
<td>$13.70</td>
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<td>Fluphenazine</td>
<td>Prolixin</td>
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<td>Mood Stabilizer</td>
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<td>$16.21</td>
<td>$18.32</td>
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<td>Remeron</td>
<td>Antidepressant</td>
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<td>150 mg tab</td>
<td>16.87</td>
<td>28.24</td>
<td>39.61</td>
</tr>
<tr>
<td>Trazodone</td>
<td>Desyrel</td>
<td>Antidepressant</td>
<td>300 mg tab</td>
<td>108.10</td>
<td>210.70</td>
<td>313.30</td>
</tr>
</tbody>
</table>
### 9. GROUNDSKEEPING/LANDSCAPING -- VARIOUS COUNTY DEPARTMENTS

**FUNDING -- VARIOUS COUNTY DEPARTMENTS**

(Request sent to 179 vendors)

<table>
<thead>
<tr>
<th>RFB #17-0052 Contract</th>
<th>TFM Services</th>
<th>Commercial Lawn Management of Wichita, Inc.</th>
<th>Professional Landscaping Services LLC</th>
<th>Mid States Property Maintenance, LLC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adult Residential Services, Corrections Dept. – 622 E. Central</td>
<td>$3,548.48</td>
<td>$1,575.00</td>
<td>$2,260.00</td>
<td>$3,120.00</td>
</tr>
<tr>
<td>Adult Intensive Supervision Program, Corrections Dept. – 905 N. Main</td>
<td>$2,500.00</td>
<td>$1,575.00</td>
<td>$2,000.00</td>
<td>$1,560.00</td>
</tr>
<tr>
<td>Addiction Treatment Services, COMCARE – 940 N. Waco</td>
<td>$2,500.00</td>
<td>$2,265.00</td>
<td>$2,000.00</td>
<td>$1,560.00</td>
</tr>
<tr>
<td>EMS Post 8, Public Safety – 501 E. 53rd Street N.</td>
<td>$6,372.20</td>
<td>$2,720.00</td>
<td>No Bid</td>
<td>$6,240.00</td>
</tr>
<tr>
<td>EMS Post 15 – South 219.65’ of lot 35, Comotara Industrial Park, between 34th and 35th street south on Webb Road.</td>
<td>$5,299.60</td>
<td>$1,488.00</td>
<td>No Bid</td>
<td>$3,120.00</td>
</tr>
<tr>
<td>Primary Care Clinic, Health Department – 2716 W. Central</td>
<td>$4,952.60</td>
<td>$2,700.00</td>
<td>$3,300.00</td>
<td>$3,900.00</td>
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<tr>
<td>Forensic Science Center – 1109 N. Minneapolis</td>
<td>$7,937.84</td>
<td>$5,930.00</td>
<td>$3,000.00</td>
<td>$9,360.00</td>
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<tr>
<td>Fleet Management, Main Shop – 1021 Stillwell</td>
<td>$3,679.60</td>
<td>$2,098.00</td>
<td>$3,850.00</td>
<td>$6,760.00</td>
</tr>
<tr>
<td>Fleet Management, East Shop – 1015 Stillwell</td>
<td>$1,312.60</td>
<td>$2,098.00</td>
<td>$5,300.00</td>
<td>$1,820.00</td>
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<tr>
<td>Juvenile Detention Facility, Corrections Dept. - 700 S. Hydraulic</td>
<td>$6,230.80</td>
<td>$5,105.00</td>
<td>$7,900.00</td>
<td>$8,320.00</td>
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<tr>
<td>Juvenile Residential Facility, Corrections Dept. - 881 S. Minnesota</td>
<td>$4,306.34</td>
<td>$5,105.00</td>
<td>$7,300.00</td>
<td>$8,320.00</td>
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<tr>
<td>Juvenile Court, Corrections Department - 1015 S. Minnesota</td>
<td>$12,204.85</td>
<td>$5,105.00</td>
<td>$1,500.00</td>
<td>$3,900.00</td>
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<tr>
<td>Juvenile DA, District Attorney – 1015 S. Minnesota</td>
<td>$4,254.85</td>
<td>$4,755.00</td>
<td>$1,500.00</td>
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<tr>
<td>Sheriff’s Squad room – 830 Stillwell</td>
<td>$4,611.88</td>
<td>$3,005.00</td>
<td>$3,400.00</td>
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<tr>
<td>Hourly Labor Rate</td>
<td>$40.00</td>
<td>$40.00</td>
<td>$55.00</td>
<td>$50.00</td>
</tr>
<tr>
<td>Material Markup</td>
<td>20%</td>
<td>10%</td>
<td>10%</td>
<td>20%</td>
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**Heck’s Lawn Care LLC**

<table>
<thead>
<tr>
<th>Annual Cost</th>
<th>Annual Cost</th>
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<tbody>
<tr>
<td>Adult Residential Services, Corrections Dept. – 622 E. Central</td>
<td>$2,992.00</td>
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<tr>
<td>Adult Intensive Supervision Program, Corrections Dept. – 905 N. Main</td>
<td>$4,172.00</td>
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<tr>
<td>Addiction Treatment Services, COMCARE – 940 N. Waco</td>
<td>$3,292.00</td>
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<td>EMS Post 8, Public Safety – 501 E. 53rd Street N.</td>
<td>$11,640.00</td>
</tr>
<tr>
<td>EMS Post 15 – South 219.65’ of lot 35, Comotara Industrial Park, between 34th and 35th street south on Webb Road.</td>
<td>$3,124.00</td>
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<tr>
<td>Primary Care Clinic, Health Department – 2716 W. Central</td>
<td>$6,336.00</td>
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<tr>
<td>Location</td>
<td>Bid Amount</td>
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<tr>
<td>---------------------------------------------------------</td>
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<tr>
<td>Forensic Science Center – 1109 N. Minneapolis</td>
<td>$10,728.00</td>
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<tr>
<td>Fleet Management, Main Shop – 1021 Stillwell</td>
<td>$6,552.00</td>
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<tr>
<td>Fleet Management, East Shop – 1015 Stillwell</td>
<td>$3,664.00</td>
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<tr>
<td>Juvenile Detention Facility, Corrections Dept. - 700 S. Hydraulic</td>
<td>$20,624.00</td>
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<tr>
<td>Juvenile Residential Facility, Corrections Dept. - 881 S. Minnesota</td>
<td>$18,492.00</td>
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<tr>
<td>Juvenile Court, Corrections Department - 1015 S. Minnesota</td>
<td>$10,552.00</td>
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<tr>
<td>Juvenile DA, District Attorney – 1015 S. Minnesota</td>
<td>$11,256.00</td>
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<tr>
<td>Sheriff’s Squad room – 830 Stillwell</td>
<td>$8,486.00</td>
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<tr>
<td>Hourly Labor Rate</td>
<td>$32 (Normal Business Hours)</td>
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<td>$48 (OT)</td>
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<tr>
<td>Material Markup</td>
<td>15%</td>
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<td>No Bids</td>
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<tr>
<td>CustomWise Turf &amp; Tree</td>
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<tr>
<td>Green Meadows Lawn &amp; Landscaping, Inc.</td>
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<tr>
<td>Arbor Masters</td>
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<tr>
<td>Tree Top Nursery &amp; Landscape Inc.</td>
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<tr>
<td>Mid-America Lawn Services, LLC</td>
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<tr>
<td>Rob L. Haynes</td>
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<td>A+ Landscaping</td>
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<td>SZ Mowing Service</td>
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<tr>
<td>Brady Nursery, Inc.</td>
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<tr>
<td>Klean Kut, Inc.</td>
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<td>OneShot Lawn Maintenance</td>
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<tr>
<td>Clean N Pristine, LLC</td>
<td></td>
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</tbody>
</table>

On the recommendation of Kristen McGovern, on behalf of various county departments, Richard Powell moved to accept the low responsive bid from Commercial Lawn Management of Wichita, Inc. at the rates listed above and establish contract pricing for three (3) years with two (2) one (1) year options to renew. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Note: Commercial Lawn Management of Wichita, Inc. is our previous vendor and our annual spend in 2016 was $91,545.76.