



SEDGWICK COUNTY, KANSAS
DIVISION OF FINANCE
PURCHASING DEPARTMENT

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<http://sedgwickcounty.org/finance/purchasing.asp>

REQUEST FOR PROPOSAL
#14-0087
CLIENT DRUG TESTING
ADDENDUM #1

August 25, 2014

The following is to ensure that vendors have complete information prior to submitting a proposal. Here are some clarifications regarding the proposal for CLIENT DRUG TESTING, for the Sedgwick County Department of Corrections/Criminal Justice Alternatives Division.

Questions and/or statements of clarification are in **bold** font, and answers to specific questions are *italicized*.

1. **How many specimens were collected last year?**
5,103 specimens
2. **Who is collecting the specimens? County or lab staff?**
County staff collects the specimens.
3. **How many locations is the County collecting specimens from?**
One
4. **How often are the specimens being picked up for transport to the lab?**
Daily Monday-Friday
5. **What panel is used most frequently by the county?**
10 Drug Panel Screen Only
6. **Do you require automatic GCMS confirmation on screening positives or by request only?**
By request except for THC/EtG on the 10 Drug Panel Screen + Mixed Confirmation and on the EtG/EtS Panel. Also on the Designer Drug Mixer (#15), Comprehensive Panel (#16) and Comprehensive Panel with Spice (#17).
7. **How many GCMS/LCMS confirmations were completed last year?**
118 GCMS confirmations- Did not have LCMS option in 2012.
8. **What is needed to be done to obtain a copy of the current contract for these services?**
There is no current contract.

9. **Who is your current vendor?**
Norchem
10. **Are collection services required? If yes, at how many locations?**
County staff collects the specimens. They are picked up at one location daily M-F.
11. **Collection supplies shall be delivered to how many locations?**
One location.
12. **What is the current pricing?**
See attachment.
13. **What is the percent positive rate for THC and EtG?**
We do not have any rates to provide.
14. **Will the County accept confirmation via GC-FID (gas chromatography-flame ionization detection) for alcohol (ethanol) specimens?**
Yes.
15. **The industry standard for lab turnaround times for negative specimens is 24 hours from receipt of specimen at the laboratory, with an additional 24-48 hours for positive specimens (total turnaround time for positive specimens being up to 72 hours). Will the County accept these turnaround times?**
Yes.
16. **Regarding line Item #16 for Urine Comprehensive Panel, does the panel include confirmations for all drugs listed, or only EtG?**
Any drug that screens positive would need to be confirmed.
17. **Regarding line Item #17 for Comprehensive Panel with Spice, do all drugs include confirmation, or only K2/Spice?**
Any drug that screens positive would need to be confirmed.
18. **Who would be performing observed collection services, the County or awarded vendor?**
The County.
19. **Regarding the Chain of Custody form (COC), the bid states that an image of the completed COC form should be available to view and print from a secure website. Is the County interested in viewing the COC after the completion of testing? Or is the County interested in entering the donor information online, then printing the COC to be sent with the specimen?**
The County wants the ability to enter the client demographics in a web-based system where an electronic COC prints to be sent with the specimen, and to be able to view the completed /signed COC within the web-based system.
20. **What is the award term?**
This is a three (3) year contract with two (2) one (1) year options to renew.
21. **Is this purely lab- based, or are you looking for certified specimen collectors also?**
Lab only.

22. **How much testimony is estimated (i.e. how many times per year)?**
Did not utilize testimony in 2013.
23. **On page 9, regarding the drug testing panel, are line items 3 through 16 screen only?**
Items 3-14 are screen only unless confirmation is ordered. Items 15-17 include confirmation on any positive screens.
24. **Which drugs were confirmed by GCMS/LCMS last year, and what were their positive rates?**
The county doesn't have statistics on each individual drug. THC/Amphetamines and Cocaine would be most often requested for confirmation. Percentage of positives was 83% using GCMS.
25. **Who will be tested?**
Pretrial clients on bond and Drug Court clients on probation.
26. **Does the RFP require certificates of insurance to be submitted with their proposals?**
Yes.
27. **Item #8 under Proposal Content and Format states "Provide name(s) and resume(s) of Certified Medical Review Officer(s) (MRO)." Please confirm that Medical Review Officers (MRO) services are required.**
Yes, they are required.
28. **Submission Format: Does the County prefer printed proposals? Electronic? Hardbound binders or soft bound?**
The County has no preference.
29. **Are ink signatures required on the original proposal or will PDF signatures be acceptable?**
PDF signatures are acceptable.
30. **What is driving the RFP and potentially entering into a new contract?**
There is no current contract and the County's expectations are listed in the proposal.
31. **Do you ever perform any other drug testing besides urine?**
No.
32. **What urine testing methodology is currently in place, i.e. instant test cups or lab-based instrument testing?**
Lab-based testing.
33. **Can other testing panels besides those provided be proposed?**
Additional panels can be suggested.
34. **Are test descriptions 3 thru 15 with or without GCMS confirmation?**
Confirmations would have to be ordered on all but 15.
35. **Are the collections single or split specimens?**
Single specimens.

36. **How are clients currently being notified they are required to go in for testing when they are randomly selected?**
Using Sentry through Norchem.
37. **What is in place as your current system, as far as observed collection services to your court client population?**
County staff observe same sex samples being provided.
38. **Can the random, automated selection process be based on the individual client referral testing frequency requests made online?**
We can schedule a client outside of the randomization.
39. **Does your current system electronically monitor and report clients' compliance with a random call in system, successful fulfillment of required drop dates, and test results?**
Yes.
40. **Do you have specific statistical report needs?**
Yes, monthly number of tests taken, results (breakdown of percentages positive, dilute, etc...).

Firms interested in submitting a proposal, must respond with complete information and all supplementary materials and **deliver on or before 1:45 p.m. (CDT), Wednesday, September 3, 2014.** Late proposals will not be accepted and will not receive consideration for final award.

PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM ON THE PROPOSAL RESPONSE PAGE



Kristen McGovern
Senior Purchasing Agent

12. Current Pricing

Test Description	Price Per Test
1. Urine: 10 Drug Panel Screen Only Ethanol Alcohol, Meth/Amphetamine, Barbiturates, Benzodiazepines, Cocaine, Methadone, Opiates300, PCP, Propoxyphene, THC50	\$5.50
2. Urine: 10 Drug Panel Screen + Mixed Confirmation Include EtG/EtS EtG/EtS Meth/Amphetamine, Barbiturates, Benzodiazepines, Cocaine, Methadone, Opiates300, PCP, Propoxyphene, THC50. Screen Only on all drugs except THC & EtG. On any positive THC & EtG screen, a confirmation will be performed automatically at no additional charge.	\$7.00
5. Urine: EtG/EtS Panel	\$10.00
6. In Addition to a panel test Single Drug Oxycodone	\$1.00
7. In Addition to a panel test Single Drug Buprenorphine	\$1.40
8. In Addition to a panel test Single Drug Tramadol	\$2.00
9. In Addition to a panel test Single Drug Soma	\$2.00
10 In Addition to a panel test Single Drug Acetylmorphine (6-AM)	\$2.00
11 In Addition to a panel test Single Drug Meperidine	\$2.00
12 In Addition to a panel test Single Drug Zolpidiem/Ambien	\$2.50
13. Single Drug Fentanyl	\$3.20
14. Urine: Designer Stimulants/Bath Salts	\$19.50 screen/\$19.50 confirmation
15. Urine: Spice/K2	\$15.00 screen/\$15.00 confirmation
16. Urine: Kratom	\$37.50
17. Urine: Designer Drug Mixer Cathinone, Mephedrone, MDPV, MDMA (Molly, Ecstasy), K2/Spice, EtG/EtS (alcohol metabolites)	\$52.00
18. Urine: Comprehensive Panel including confirmation EtG, Barbiturates, Benzodiazepines, Cocaine, THC 20, Methadone, Opiates 300, PCP, Propoxyphene, Methaqualone, Cotinine, Oxycodone, MDMA, Burenorphine, Soma, Meperidine, Zolpidiem, Fentanyl, Tramadol, (6-AM)	\$45.00
19. Comprehensive Panel with SPICE includes confirmation	\$60.00
20. Urine Confirmations by LC/MS/MS or GC/MS	\$15.00 (per drug)

Testimony	Per Hour
In Person Testimony 1 st Day	\$150.00 (8 hour minimum)
In Person Testimony 2 nd Day	\$150.00 (court time)
Telephonic	\$50.00
Skype or Video Conferencing	\$50.00
	Per Package
Litigation/Affidavit Package	\$