

**BID OPENING AUGUST 9, 2016****2. 12" CAPACITY DISC STYLE BRUSH CHIPPER TOW BEHIND -- FLEET MANAGEMENT  
FUNDING -- FLEET MANAGEMENT**

(Request sent to 20 vendors)

RFB #16-0078

Qty.		Fairbank Equipment, Inc.		American Equipment Co.		Morbark Inc.	
		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1. 12" Capacity Disc Style Brush Chipper Tow Behind	2	\$ 34,503.00	\$ 69,006.00	\$ 37,745.00	\$ 75,490.00	\$ 33,630.80	\$ 67,261.60
Model		250XP Brush Bandit		DuraTech Industries TC-12		Beever M12D	
2. Three sets of manuals, paper or CD ROM		\$130.00 CD		\$ 382.00		no cost	
Delivery ARO		60-75 days		50-65 days		45 days	
Contract pricing for labor and parts							
a. Hourly labor rate							
Cost Year 1		\$ 85.00		\$ 120.00		warranty	
Cost Year 2		\$ 85.00		\$ 120.00		warranty	
Cost Year 3		\$ 85.00		\$ 120.00		warranty	
b. Parts cost + markup							
Cost Year 1		30%		20%		warranty	
Cost Year 2		30%		20%		warranty	
Cost Year 3		30%		20%		warranty	
c. Freight charge, pickup and delivery (1 way)							
Cost Year 1		\$ 50.00		\$ 325.00		warranty	
Cost Year 2		\$ 50.00		\$ 325.00		warranty	
Cost Year 3		\$ 50.00		\$ 325.00		warranty	

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Qty.		Altec Industries, Inc.					
		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1. 12" Capacity Disc Style Brush Chipper Tow Behind	2	\$ 40,360.00	\$ 80,720.00		\$ -		\$ -
Model		DC1317HP					
2. Three sets of manuals, paper or CD ROM		included					
Delivery ARO		45-60					
Contract pricing for labor and parts							
a. Hourly labor rate							
Cost Year 1		\$ 110.00					
Cost Year 2		\$ 112.00					
Cost Year 3		\$ 115.00					
b. Parts cost + markup							
Cost Year 1		none					
Cost Year 2		none					
Cost Year 3		none					
c. Freight charge, pickup and delivery (1 way)							
Cost Year 1		\$2 per mile					
Cost Year 2		\$2 per mile					
Cost Year 3		\$2 per mile					
Qty.							
		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
1. 12" Capacity Disc Style Brush Chipper Tow Behind	2		\$ -		\$ -		\$ -
Model							
2. Three sets of manuals, paper or CD ROM							
Delivery ARO							

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