## **BID OPENING MAY 23, 2017**

## 1. COLOR PRODUCTION COPIER -- OPERATIONS SUPPORT SERVICES (OSS) <u>FUNDING -- OPERATIONS SUPPORT SERVICES</u>

(Request sent to 35 vendors)

## RFB #17-0065

|   | Xerox Corporation | R.K. Black, Inc. (FKA DOCUFORCE) | Sumner One, Inc. dba<br>Western Imaging, Inc. |
|---|-------------------|----------------------------------|---|
| Model   | Versant 180B      | Canon C750 Image<br>Press        | Canon C750 Image<br>Press                     |
| 1. Purchase Option-Base Unit  | \$29,228.00       | \$48,109.00                      | \$36,495.00                                   |
| 2. Purchase Option-Ability to print on #10 envelopes                                  | included          | included                         | \$50.00                                       |
| 3. Purchase Option-3 Hole Punch   | included          | \$574.00                         | \$400.00                                      |
| Total purchase cost   | \$29,228.00       | \$48,683.00                      | \$36,945.00                                   |
| 4. Per month, Lease Option-Base Unit  | \$548.41          | \$890.00                         | \$580.16                                      |
| 5. Per month, Lease Option-Ability to print on #10 envelopes                          | included          | included                         | \$1.00  |
| 6. Per month, Lease Option-3 Hole Punch   | included          | \$11.00                          | \$6.47  |
| Total monthly lease cost  | \$548.41          | \$901.00                         | \$587.63                                      |
| Service agreement (Any base charges and click charges)                                | \$0.00            | \$0.00                           | 0.0000  |
|   | \$0.0079          | \$0.0050                         | 0.0065  |
|   | \$0.0383          | \$0.0500                         | 0.0395  |
| Length of service agreement (months)  | 60                | 60                               | 63  |
| Hourly rate for extended service (evenings/weekends, outside scope of normal support) | \$644.00          | \$362.00                         | \$150.00                                      |
| Location of support technicians to respond to service calls within four (4) hours     | Wichita area      | Wichita, KS                      | Wichita                                       |

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|   | Galaxie Business<br>Equip. | Canon Solutions<br>America, Inc. | Konica Minolta<br>Business Solutions<br>U.S.A., Inc.        |
|---|----------------------------|----------------------------------|---|
| Model   | Sharp MX7500MX             | Canon C750 Image<br>Press        | Accurio Press C2070   |
| 1. Purchase Option-Base Unit  | \$32,252.20                | \$53,233.54                      | \$31,213.00   |
| 2. Purchase Option-Ability to print on #10 envelopes                                  | included                   | included                         | \$1,414.00  |
| 3. Purchase Option-3 Hole Punch   | \$396.00                   | included                         | included  |
| Total purchase cost   | \$32,648.20                | \$53,233.54                      | \$32,627.00   |
| 4. Per month, Lease Option-Base Unit  | \$596.99                   | \$889.00                         | \$636.13  |
| 5. Per month, Lease Option-Ability to print on #10 envelopes                          | included                   | included                         | \$28.81   |
| 6. Per month, Lease Option-3 Hole Punch   | \$7.33                     | included                         | included  |
| Total monthly lease cost  | \$604.32                   | \$889.00                         | \$664.94  |
|   | \$0.00                     | \$0.00                           | \$0.00  |
| Service agreement (Any base charges and click charges)                                | \$0.0035                   | \$0.0059                         | \$0.0069  |
|   | \$0.0295                   | \$0.0290                         | \$0.0350  |
| Length of service agreement (months)  | 63                         | 60                               | 60  |
| Hourly rate for extended service (evenings/weekends, outside scope of normal support) | \$180.00                   | Negotiated                       | \$100.00 Standby fee,<br>\$135.00 per hour, 2 hr<br>minimum |
| Location of support technicians to respond to service calls within four (4) hours     | Winfield, KS               | Wichita                          | Wichita   |
| Model   | Ricoh USA, Inc.            | Digital Office<br>Systems, Inc.  |   |
|   | Ricoh Pro C 5210S          | Ricoh Pro C 5210S                |   |
| 1. Purchase Option-Base Unit  | \$28,661.00                | \$32,395.00                      |   |
| 2. Purchase Option-Ability to print on #10 envelopes                                  | included                   | included                         |   |
| 3. Purchase Option-3 Hole Punch   | \$338.00                   | \$440.00                         |   |
| Total purchase cost 4. Per month, Lease Option-Base Unit                              | \$28,999.00<br>\$576.89    | \$32,835.00                      |   |
| , 1   | \$370.89                   | \$600.60                         |   |
| 5. Per month, Lease Option-Ability to print on #10 envelopes                          | included                   | included                         |   |
| 6. Per month, Lease Option-3 Hole Punch   | \$6.80                     | \$8.16                           |   |
| Total monthly lease cost  | \$583.69                   | \$608.76                         |   |
|   | \$0.00                     | \$0.00                           |   |
| Service agreement (Any base charges and click charges)                                | \$0.0050                   | \$0.0090                         |   |
|   | \$0.0300                   | \$0.0480                         |   |
| Length of service agreement (months)  | 60                         | 60                               |   |
| Hourly rate for extended service (evenings/weekends, outside scope of normal support) | can be negotiated          | \$150.00                         |   |
| Location of support technicians to respond to service calls within four (4) hours     | Wichita, KS                | Wichita, KS                      |   |
|   |                            | Danaha 1 D                       | II: 1 TD 1  |
| No Bids   | Pitney Bowes, Inc.         | Benchmark Business<br>Solutions  | High Touch<br>Technologies                                  |
|   | PCM-G, Inc.                |                                  |   |