

**2. CONSERVATION TREATMENT FOR THE SOLDIERS AND SAILORS CIVIL WAR MONUMENT - FACILITIES DEPARTMENT
FUNDING - FACILITIES DEPARTMENT**

(Request sent to 17 vendors)

RFP #17-0095 Contract

	New Roots Historic Restoration, LLC	Russell-Marti Conservation Services, Inc.
Materials and installation to perform triennial maintenance for 2018	\$22,000.00	\$22,440.00
Materials and installation to perform annual maintenance for 2019	\$12,000.00	\$13,950.00
Materials and installation to perform annual maintenance for 2020	\$12,500.00	\$13,950.00
Materials and installation to perform triennial maintenance for 2021	\$22,800.00	\$13,950.00
Materials and installation to perform annual maintenance for 2022	\$13,000.00	\$13,950.00
Grand Total	\$82,300.00	\$78,240.00
Hourly Labor Rate for additional work	\$50.00	\$125.00
Acknowledge Addendum	Y	Y
No Bid	Case Forensics	WMA Architects
	Pishny Restoration Services	Mid Continental

On the recommendation of Kim Bush, on behalf of the Facilities Department, Linda Kizzire moved to **accept the low proposal from Russell-Marti Conservation Services, Inc. for a total five (5) year cost of \$78,240.00 and establish contract pricing for any additional work at \$125.00 per hour.** Ellen House seconded the motion. The motion passed unanimously.

A review committee comprised of Tania Cole and Jeff Cooper - Facilities, Doug King - Records Management, and Kim Bush - Purchasing reviewed and scored the responses based on criteria set forth in the RFP. Russell-Marti Conservation Services, Inc. received the highest score and is being recommended for award.

The scope of this work is to provide conservation treatment and maintenance services for the historic Soldiers and Sailors Monument located on the south side of the Historic Courthouse. Russell-Marti Conservation Services, Inc. has previous experience in conservation work with this monument. They have an excellent reputation for this type of work and county personnel confirmed that their previous experience with this company was exceptional.

The monument was constructed in 1912-1913 and has been placed on the National Register Of Historical Places by the National Park Service, United States Department of the Interior, November 1998. The experience and references provided weighed significantly in the evaluation process to ensure the highest level of care be given.

Notes: The triennial service is a more in-depth treatment than what is required annually and includes additional preservation steps that are not required annually. Treatment plans are created in conjunction with county staff and best practices in preservation techniques as suggested by trained professionals. This is the same maintenance plan the county has used over the past 10 years.

The county does not anticipate utilizing any additional hours. There were no additional hours used on the previous contract for these services. It is best practice to contract a fixed rate in the case they are needed.

Questions and Answers

Linda Kizzire: Are they our current vendor?

Tania Cole: We currently do not have a contract for this work right now. What we are referring to in their experience is when we had previous contracts on the conservation treatment of the monument they were the awarded vendor for that.

Linda Kizzire: So this is not a continuance or new bid from 2017?

Tania Cole: No. This is a new bid we have put out for new contract.

Linda Kizzire: How long has it been since any work has been done?

Tania Cole: I want to say at least six or seven years since they have done any conservation work. We have had some CIP projects in those years where we addressed the Lady Liberty statue, as well as the granite structure.

Richard Powell: It mentions in our supporting documentation the triennial services more in depth requiring more materials and man hours. I noticed that for 2018 the two respective bidders are almost equal in their estimates for the triennial service but when we get down to the next three year period in 2021 the recommended vendor is about 40% less. It seems interesting to me that in 2018 they are almost neck and neck but then three years later there is a drop of about 40%. Is there any explanation given?

Kim Bush: As part of Russell-Marti's response, they did state due to their previous experience working with this monument they didn't feel like it would cost as much that year because some of those services probably wouldn't be needed.