

2. COST ALLOCATION PLANS, INDIRECT RATE PROPOSAL, JAIL STUDY PLAN, and FULLY-LOADED HOURLY PERSONNEL RATES REPORT - DIVISION OF FINANCE, COMCARE and HEALTH DEPARTMENT
FUNDING - DIVISION OF FINANCE, COMCARE and HEALTH DEPARTMENT

(Proposal sent to 28 vendors)

RFP #12-0135-Contract

	Sequoia Consulting Group	Maximus Consulting Services, Inc.	Public Consulting Group, Inc.	MGT of America, Inc.
Fee for development of cost allocation plans, indirect rate proposal, and fully-loaded hourly personnel rates report				
Year 2012	\$14,250.00	\$24,900.00	\$93,536.00	\$19,900.00
Year 2013	\$14,250.00	\$24,900.00	\$85,208.00	\$17,950.00
Year 2014	\$14,250.00	\$24,900.00	\$85,208.00	\$19,900.00
Total Cost	\$42,750.00	\$74,700.00	\$263,952.00	\$57,750.00
No Bids	Revenue & Cost Specialists, Columbia Capital Management, LLC			
	George K. Baum & Company, Allen, Gibbs & Houlik, L.C.,			
	Springsted Incorporated, Kennedy and Coe, LLC			
	Ranson Financial Consultants, LLC, Deloitte Services LP, and Wex, Inc.			

On the recommendation of Joe Thomas, on behalf of the Division of Finance, COMCARE, and the Health Department, Tim Kaufman moved to **accept the proposal from MGT of America, Inc. and execute a three (3) year contract for a total cost of \$57,750.00 with two (2) one (1) year options to renew.** Sara Jantz seconded the motion. The motion passed unanimously.

A committee comprised of Marty Hughes - Revenue Manager, Kathy Wegner - COMCARE Operations Manager, Lucretia Burch - Health Department Finance Manager, and Joe Thomas - Purchasing evaluated the proposals based on content, qualifications, experience, methodology and cost to provide services.

The committee unanimously chose MGT of America, Inc. based on pricing offered, staff's previous years of experience with the County's prior plans, and locally provided support.

Sequoia Consulting Group was the lowest priced proposal, however, they have limited experience with public sector cost plans, jail rate studies and U.S. Marshals Service reporting. The methodology requested for the compiling of cost plans is based on a one-year cycle, their proposal stated that they would utilize a two-year cycle.

A cost allocation plan (CAP) is the allocation of indirect services provided by central service departments to direct service departments and their programs. The CAP is prepared in accordance with the policies and procedures contained in the OMB Circular A-87, thus allowing these indirect costs to be applied to federal and state grant programs.