

3. ALL WHEEL DRIVE, ARTICULATED CENTER, WHEELED LOADERS-- FLEET MANAGEMENT

FUNDING -- WHEEL LOADER

(Request sent to 38 vendors)

RFP #13-0032 SC 8000012456

	Qty	Foley Equipment Company		Murphy Tractor & Equipment Co.		The Victor L Phillips Co.*	
Make/Model		CAT 950K		John Deere 644-K		Case 821F	
All-Wheel Drive, Articulated Center Wheeled Loaders	2	\$275,500.00 EA	\$551,000.00	\$233,943.00 EA	\$467,886.00	\$227,375.00 EA	\$454,750.00
Operator Manuals	3	\$0.00	\$0.00	\$45.00	\$45.00**	\$106.07	\$212.14***
Part Manuals	3	\$0.00	\$0.00	\$135.00	\$135.00**	\$283.19	\$566.38***
Repair Manuals	3	\$0.00	\$0.00	\$58.00	\$156.00	\$460.00	\$1,380.00
TOTAL			\$551,000.00		\$468,222.00		\$456,130.00
Delivery		2-4 wks		Approx. June 28, 2013		14 weeks	
Addendum 1 & 2		Yes		Yes		Yes	
Warranty		2 years		3 years		3 years	
Hourly labor rate: Year 1		\$95.00		\$95.00		\$91.00	
Year 2		\$95.00		\$95.00		\$93.81	
Year 3		\$95.00		\$95.00		\$96.71	
Parts- cost + Markup		\$0.00		6%		20%	
Freight charge, pick-up and delivery of equipment (1-way) Year 1		\$200.00		\$205.00		\$200.00	
Year 2		\$200.00		\$205.00		\$225.00	
Year 3		\$200.00		\$205.00		\$250.00	
Acknowledgw Addendum 1 & 2		No		Yes		Yes	
		Sellers Equipment*		GW Van Keppel*		Berry Tractor and Equipment Co	
Make/Model		Doosan DL-300		Volvo L110G		Komatsu WA380-7	
All-Wheel Drive, Articulated Center Wheeled Loaders	2	\$221,908.00 EA	\$443,816.00	\$227,342.00 EA	\$454,684.00	\$227,711.00 EA	\$455,422.00
Operator Manuals	3	\$0.00	\$0.00	\$60.00	\$180.00	\$0.00	\$0.00
Part Manuals	3	\$0.00	\$0.00	\$150.00	\$450.00	\$0.00	\$0.00
Repair Manuals	3	\$0.00	\$0.00	\$375.00	\$1,125.00	\$0.00	\$0.00
TOTAL			\$443,816.00		\$456,439.00		\$455,422.00
Delivery		120 Days		90-150 Days		6-8 weeks ARO	
Addendum 1 & 2		Yes		Yes		Yes	
Warranty		2 years		2 yrs or 3,000 hrs		Ave 5 yr or 3,000 hrs	
Hourly labor rate: Year 1		\$96.00		\$80.00		\$85.00	
Year 2		\$100.00		\$81.00		\$85.00	
Year 3		\$106.00		\$82.00		\$85.00	
Parts- cost + Markup		25%		15%		0%	
Freight charge, pick-up and delivery of equipment (1-way) Year 1		\$175.00		\$175.00		\$0.00	
Year 2		\$175.00		\$175.00		\$0.00	
Year 3		\$175.00		\$175.00		\$0.00	
Acknowledgw Addendum 1 & 2		Yes		Yes		Yes	
No Bid		MHC Kenworth Salina		CMW Equipment		Doonan Truck & Equipment of Wichita	
		Kansas Truck Equipment Co.		Whiteside Fleet and Commercial		Stamm Manufacturing	
		Northcutt, Inc.		Custom Truck and Equipment		Don Hattan Chevrolet	
		Rusty Eck Ford					

On the recommendation of Gunda Angelica, on behalf of the Fleet Management Department, Jennifer Dombaugh moved to **accept the proposal from Murphy Tractor & Equipment Co. in the amount of \$468,222.00 and establish contract pricing for labor, parts, and freight for repairs for three (3) years.** Linda Kizzire seconded the motion. The motion passed unanimously.

NOTE: Murphy Tractor & Equipment Co. is offering John Deere 644-K which has front and rear differential locking system, increased horsepower, a larger fuel tank and higher resale value. John Deere is currently used by Sedgwick County, which provides consistency for Public Works' operators (knowledge/training) and parts availability. The two wheel loaders being replaced are 0255 & 0257. Clonmel yard and Andale yard will receive the new loaders. Wheel loaders are used at each yard to stockpile dirt, sand, rock, and salt. They are also used around the county for repairing roads and when needed used for emergencies such as tornado cleanup and snow removal. Replaced loaders will be sold on Purplewave.

*Does not meet specification.
 ** Two manuals at no charge
 ***One manual at no charge