

ITEMS REQUIRING BOCC APPROVAL
7 Items

1. ROCK SALT - PUBLIC WORKS**FUNDING - R175 PREVENTIVE MAINTENANCE 2013**

(Request sent to 12 vendors)

RFB #13-0056 S/C #8000002809

	Hutchinson Salt Company, Inc.	North American Salt Co., a Compass Minerals Co.	Cargill, Inc. - Deicing Technology Business Unit
1. Per Ton, Rock Salt	\$30.00	\$106.26	\$27.00
2. Per Ton, Delivery Cost	\$11.89	\$15.00	\$17.07
Total delivered cost per ton	\$41.89	\$121.26	\$44.07
Delivery Date	7 days from receipt of order	10 days ARO	7-10 days ARO
	Central Salt, LLC	Independent Salt Company	Cornejo Corp.
1. Per Ton, Rock Salt	\$30.98	\$26.88	no bid
2. Per Ton, Delivery Cost	\$13.89	\$20.00	
Total delivered cost per ton	\$44.87	\$46.88	
Delivery Date	1-2 days within receipt of order	10-14 days ARO	
No Bid	Morton Salt, Inc.		

On the recommendation of Joe Thomas, on behalf of Public Works, Jennifer Dombaugh moved to **accept the low bid from Hutchinson Salt Company, Inc. for an initial purchase of \$41,890.00 and to establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

The County's initial purchase of 1,000 tons will be used to mix with sand to refill the County's salt domes in preparation for the next wintry season. The annual estimated usage is 3,500 tons.

Hutchinson Salt Company, Inc. held the previous contract at a delivered cost of \$43.00/ton.