

**APPROVED JUNE 14, 2013**

**1. DIESEL EXHAUST FLUID -- FLEET MANAGEMENT**

**FUNDING -- HVY EQUIP. SHOP**

(Request sent to 21 vendors)

RFP #13-0069 Contract

|                                    | Wichita<br>Kenworth Inc. | Heathwood Oil<br>Company Inc. | Wallis<br>Lubricants,<br>LLC | <b>Allied Oil &amp;<br/>Tire<br/>Company</b> | Hampel Oil<br>Distributors,<br>Inc. |
|------------------------------------|--------------------------|-------------------------------|------------------------------|--|-------------------------------------|
| 1. Diesel Exhaust Fluid            | 2.16/gallon              | \$1.66/gallon                 | \$1.9701/gallon              | <b>\$1.56/gallon</b>                         | \$1.95/gallon                       |
| 2. Tote Size                       | 330 gallons              | 330 gallons                   | 330 gallons                  | <b>330 gallons</b>                           | 330 gallons                         |
| 3. DEF Tote System w/IBC Tote Tank | \$1,145.58 ea.           | \$1,673.00 ea.                | \$2,991.17 ea.               | <b>\$984.00 ea.</b>                          | \$2,413.00 ea.                      |
| Year 2 - inflation not to exceed   | 6%                       | 20%                           | unknown                      | <b>8%</b>                                    | 15%                                 |
| Year 3 - inflation not to exceed   | 6%                       | 20%                           | unknown                      | <b>8%</b>                                    | 15%                                 |
| No Bid                             | Phillips<br>Enterprises  | BG Products                   | Parker Oil Co.,<br>Inc.      |  |                                     |

**Recommend the low proposal from Allied Oil & Tire Company, for a cost of \$1.56 per gallon and establish unit pricing for the DEF tote system, and establish contract pricing for one (1) year, with two (2) one year options to renew; not to exceed \$12,000 annually.**

Note: It is estimated that the County will use approximately 1300 gallons per year. Diesel Exhaust fluid (DEF) is required by federal law for most new 2010 diesel engines equipped with Selective Catalytic Reduction (SCR) technology. The SCR uses the DEF and a catalytic converter to significantly reduce oxides of nitrogen (NOx) emissions; it is the leading technology being used to meet 2010 emission regulations.